

FILE NAME: Fruehauf (FRU)

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An **IC Industries** Company

Memorandum

Fruehauf
file

Date: March 2, 1981

Subject: FREUHAUF CORP.

From: A.D. Indelicato

To: R.E. Nelson
Troy Office

I have had the opportunity to meet Dave Kizyma of Fruehauf at a luncheon during SAE Expo. Dave informed me that he is working on Fruehauf's non-asbestos program and is quite interested in 931-162.

Dave has reviewed the data we supplied Fruehauf but would like more detailed information. After talking to Dave, I think he wants the computer outputs.

I promised Dave that someone would be in contact with him regarding his request.

Of interest, Dave claimed that Abex is the only supplier that has supplied Fruehauf with FES-74 data and therefore, felt that we had a considerable jump on our competitors.

Please contact Dave at (313)262-1481 as soon as possible.

A.D. Indelicato

ADI:sh

cc: L.E. Bretz
G.K. Manghi
FILE: Fruehauf

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