



CITY Cleveland 14, Ohio

DATE October 31, 1958

FOR Mr. G. S. Warner

SUBJECT FISCAL 1958 TRADE SALES
PRODUCTION
ANSWERING LETTER OF

The twelve-months production of Y-Line products for 1958 registered a substantial gain of 513,370 gallons--a 4.8% increase--over the same period for 1957 and became the second year in the history of the Paint Division wherein the yearly Y-Line production gallonage exceeded eleven (11) million gallons. Production for fiscal 1958 is surpassed only by the record year of 1956.

From an actual sales basis, the gain would be somewhat less. This latter statement is prompted by a comparison of the August 31 finished stock inventory dollar values for the last two years which disclosed that a certain amount of the 1958 production remained in inventory and was responsible for increased finished stock dollars at August 31, 1958.

All figures appearing in this letter of comment and attached report are on a twelve (12) month basis rather than ten (10) months which was the basis for reports issued in prior years. Fiscal years 1957 and 1958 are on an actual twelve-month basis, whereas, 1954, 1955 and 1956 have all been projected to a twelve-month basis.

The Y-Line Trade Sales gallonage for the past five fiscal years is set forth in the following schedule. Using 1954 as a base, 1958 production is 12.8% higher. Cumulative average yearly growth for this five-year period has been 3.1%.

<u>Fiscal</u>	<u>Gallons</u>	<u>Gallon Increase (Decrease) Over Preceding Year</u>	<u>Per Cent Increase (Decrease) Over Preceding Year</u>
1954 Projected*	9,877,522	Base	-
1955 Projected*	10,890,933	1,013,411	10.2 %
1956 Projected*	11,559,310	668,377	5.8 %
1957 Actual	10,633,093**	(926,217)	(8.0)%
1958 Actual	11,146,463	<u>513,370</u>	<u>4.8 %</u>
Net Increase 1958 Over 1954		<u>1,268,941</u>	<u>12.8 %</u>
Cumulative Average Yearly Growth			<u>3.1 %</u>

* Projected to twelve-month basis.

** Not adjusted to exclude gallonage produced in 1957 and destroyed in the Cleveland plant fire.

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The ten- to twelve-month projection for 1956 may be on the high side as we know production was curtailed in July and August, 1956 in a successful effort to trim inventories. To the extent that 1956 projected gallonage may be overstated, the decrease figure appearing opposite 1957 would also be overstated. The increase reflected for 1958 is actual since 1957 and 1958 figures are actual, each being based on a full year's production.

The principal gallonage changes and percentages of change, 1958 compared to 1957 were:

	Gallonage Increase (Decrease) 1958 Over 1957	Per Cent Increase (Decrease)
Spred Satin Excluding Deep Color	303,713	8
Spred Glide-On	100,351	25
Professional Ultra Flat (Including Spred Suede-Craftsman)	100,666	15
Endurance House Paint	97,478	8
House Paint Other Than Y-Line	89,471	12
Endurance Velvet	50,927	44
Spred Lustre	(88,511)	(9)
Rockspar	(57,945)	(29)
Spred Stipple Texture	(47,195)	(53)
Florenamel	(36,745)	(11)
Speed Wall Flat	(31,474)	(9)

For classification purposes, our respective Y-Line Trade Sales products have been classified as either interior or exterior finishes. In so doing, we realize that certain products are both interior and exterior and in those cases we have classified the item according to its predominant use. In addition, we have classified the products as oil paints, emulsion paints, synthetic rubber base paint, varnish and varnish stains, stains and miscellaneous products. In reviewing the various schedules, (Section III), classifying products as interior or exterior finishes, please keep in mind that we have used predominant use for classification.

	Twelve Months				
	1954	1955	1956	1957	1958
Interior Finishes	7,870,259	8,428,758	9,057,600	7,986,247	8,094,648
Exterior Finishes	2,007,263	2,462,175	2,501,710	2,646,846	3,051,815
Total- Interior-Exterior	9,877,522	10,890,933	11,559,310	10,633,093	11,146,463

EXTERIOR FINISHES

Production of exterior finishes continued its steady upward trend. Gallonage for 1958 was 1,000,000 greater than experienced for 1954. (1958 increase over 1957 was 405,000 gallons.) Oil paint-house accounts for 666,000 of this latter increase with Spred Glide-On responsible for 412,000 gallons. The increase in gallonage for the remaining products classed as exterior finishes, from a gallonage viewpoint, were offset by the loss of gallonage due to the discontinuance of the Exterior Masonry line.

Included in the exterior finishes for the first time is Spread Enamel (Y-4550 line) which experienced initial production, 17,304 gallons, during the latter part of fiscal 1958.

In last year's letter we commented that 1956 and 1957 both reflected a decline in gallonage for Spread Glide-On. This trend has been reversed, with 1958 registering a 100,000 gallon increase over 1957. Spread Glide-On production for 1958 is surpassed only by 1955 when the so called "pipe lines" were being filled.

In summary, exterior finishes for the past five years have reflected substantial growth, with 1958 registering an all-time high which exceeded three million gallons.

INTERIOR FINISHES

The most significant changes in the interior finishes, 1958 compared to 1957, are the 165,000 gallon decline in interior oil paints and the 300,000 gallon increase in interior emulsion finishes. Interior finishes as a group increased approximately 100,000 gallons over 1957.

The decline in the interior oil paints is largely accounted for by an 88,000 gallon decrease in Spread Lustre (1958 production gallonage is representative of the average experienced for the past four years); a 37,000 gallon decline in Florenamel; and a 31,000 gallon decrease in Speed Wall Flat (1958 lowest gallonage reflected for past four years).

The increase in emulsion gallonage, 1958 over 1957, is accounted for by an increase in Spread Satin of 300,000 gallons and in Professional Ultra Flat (including Ultra Flat marketed under Spread Suede and Craftsman labels) gallonage an increase of 100,000 gallons. Declines in Spread Flat and Spread Stipple Texture of 19,000 and 47,000 gallons respectively, to a degree, offset the above noted increases.

In considering the decline registered for Spread Stipple Texture, one must take into consideration the fact that the so called "pipe lines" were being filled during 1957.

GENERAL COMMENTS

Section IX lists maintenance finishes marketed under a Y-Line number.

For the convenience of all concerned we have prepared Section V, which sets forth the production by item, by plant and total for all plants. The Headquarters Standardization Committee will utilize this information in conjunction with our respective plant personnel in a thorough review of Trade Sales production to determine where consolidation is feasible and desirable.

It is recommended that each Regional Director and his staff thoroughly review and study their twelve-month production figures by product to determine if items are being made in the largest batch sizes in line with requirements. If not, batch sizes should be increased within reasonable inventory stocking requirements.

Certain discontinued Y-Line items continue to be produced by certain of our plants. Seventy-five discontinued items were produced during the twelve-month period and in the majority of cases the gallonage involved by product was minor. Production has been shown by plant in order that Regional Management can review the figures on discontinued items and take corrective action to eliminate such production, where possible. Discontinued items are not going to provide growth volume to our Company.

This letter of comment is not intended to provide a complete, thorough and comprehensive review of the detail appearing in the "Fiscal 1958 Trade Sales Production" report. Each person receiving a copy of the report should thoroughly review and study the information contained therein. As indicated in the past two yearly letters of comment, the data presented in the report can be the foundation for:

- (a) Action to strengthen present products and lines which will form the foundation for future and continued growth.
- (b) Action to discontinue items whose volume does not warrant continuation as an active Trade Sales item.
- (c) Action to consolidate certain production in one or more plants.
- (d) Increasing batch size.
- (e) Action to discontinue production of items discontinued from the Trade Sales line.

Positive action remains a must if our sales and production efforts are to be devoted to Y-Line Trade Sales products which will provide volume, low cost, and maximum profit, all essential to our future growth.

J. N. McCLINTOCK

JNM:ed

Sent to: Paint Divisions
Regional Directors
Plant Superintendents
Laboratory Heads
Sales Manager--Trade
Cost Accountants
Headquarters List

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Y-LINE PRODUCTION

FISCAL 1958

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SECTION I

RECAP OF TRADE SALES Y-NUMBER PRODUCTION (ACTIVE AND DISCONTINUED)
BY YEAR, FOR THE PAST FIVE YEARS, BASED ON COMPANY-WIDE TOTALS

No. of Gallons Produced Each Item	No. of Items Made				
	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
<u>Active Items</u>					
Over 100,000	23	28	30	27	31
99,999 - 75,000	6	2	3	3	5
74,999 - 50,000	9	12	11	18	9
49,999 - 25,000	25	49	42	41	45
24,999 - 15,000	33	49	59	35	31
14,999 - 10,000	33	27	31	41	48
9,999 - 5,000	54	35	34	57	63
4,999 - 2,500	45	37	48	23	26
2,499 - 1,000	35	37	25	44	30
999 - 500	20	16	16	15	34
499 - 300	8	13	12	13	15
299 - 100	12	9	8	4	8
99 - 1	33	5	0	3	3
Total Active Items	<u>336</u>	<u>319</u>	<u>319</u>	<u>324</u>	<u>348</u>
<u>Discontinued Items</u>					
Over 100,000					
99,999 - 75,000					
74,999 - 50,000					
49,999 - 25,000					
24,999 - 15,000					
14,999 - 10,000					
9,999 - 5,000	2	3	2	1	2
4,999 - 2,500	1	2	3	10	7
2,499 - 1,000	11	11	13	13	6
999 - 500	10	6	11	9	14
499 - 300	15	11	5	14	11
299 - 100	26	24	13	11	10
99 - 1	33	27	26	16	25
Total Discontinued Items	<u>98</u>	<u>84</u>	<u>73</u>	<u>74</u>	<u>75</u>
GRAND TOTAL	<u>434</u>	<u>403</u>	<u>392</u>	<u>398</u>	<u>423</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

Note: Spray and Brush Day Lite Y-number items and Maintenance Finishes assigned Y-numbers and House Paint other than Y-Line, are not included in the above schedule.

SECTION II
SCHEDULE A
TRADE SALES LINES AND MAJOR PRODUCTS

Y-Line Number	Description	Gallons Produced				
		12 Months 1954p	12 Months 1955p	12 Months 1956p	12 Months 1957	12 Months 1958
1	Glid-Tone Gloss Varnish	-0-	984	21,745	14,297	30,724
47	Glid-Tone Satin Sheen	17,318	9,482	35,918	63,019	44,051
48	Glid-Tone Spar Varnish	-0-	-0-	33,304	37,655	38,155
50	Rockspar	188,370	208,479	241,240	202,168	144,223
55	Glidden Surface Bond	-0-	-0-	13,192	13,801	20,507
66	Spred Surfacing	15,695	18,083	15,655	19,236	11,041
70	Paint and Varnish Remover	38,191	22,700	24,522	18,287	16,755
74	Glid-Strip	14,576	43,183	51,138	52,040	53,867
242**	Glid-Tone Stain	35,527	45,190	62,902	81,503	71,489
500	Red Barn Paint	44,210	44,976	46,469	45,063	47,938
534	Clear Silicone Driwal	10,145	12,253	18,602	17,637	26,935
540	Metallite	13,570	14,746	17,718	19,378	12,434
555	Gliddencoat	94,799	104,494	118,311	105,516	105,938
581**	Neva-Rust	36,541	27,283	33,949	36,000	38,410
592	Exterior Metallite RM	32,300	27,688	34,636	42,471	50,324
596	Stock Farm White	16,282	10,746	14,518	13,046	11,537
605	Ashphalt Alum. Roof Paint	14,052	12,432	14,428	17,004	16,450
700	Natural Paste Wood Filler	16,100	17,981	23,548	16,897	19,856
810**	Plinamel	83,365	76,320	79,244	73,881	68,808
853**	Florenamel	298,992	277,332	321,443	342,580	305,835
1200**	Japalac Varnish Stain	42,996	42,780	47,970	44,555	48,130
1217	Japalac Enamel	604,234	634,582	649,601	667,381	677,011
1511	Glid-N Liquid Cleaner	30,154	20,607	22,365	15,863	16,436
1701**	Colors in Oil	11,882	12,374	16,104	16,565	9,256
1800**	Endurance House Paint	1,132,504	1,148,126	1,217,066	1,168,861	1,266,339
- **	House Paint other than Y-Line	184,969	267,917	314,237	442,969p	532,440p
1867	Imperial White	118,671	100,831	105,896	93,683	111,762
2200	Everon - White	53,963	51,793	68,382	78,105	77,538
2750**	Endurance Velvet	-0-	-0-	-0-	115,373	166,300
2900**	Ripolin	42,866	70,049	74,124	66,505	74,601
3000**	Spred Flat	53,292	42,994	65,976	45,223	26,045
3020**	Brilliant Colors	10,676	17,702	9,124	10,037	11,046
3090**	Spred Stipple Texture	-0-	-0-	3,191	88,263	41,068
3101**	French Ivory - Spred Suede	-0-	-0-	-0-	-0-	70,534
3401**	Spred Satin	5,045,816	4,478,296	5,073,775	3,846,642	4,150,355
3432**	Spred Satin Deep Colors	198,748	110,726	101,862	26,789	20,731
3474	Spred Texture Base	38,247	29,247	28,117	9,895	5,158
3475	Spred Patch	8,896	13,073	15,491	17,568	12,279
3500**	Spred Glide-On	141,466	632,065	472,283	443,040	553,391
4000**	Japalac Spraying Enamel	-0-	-0-	-0-	16,808	8,733
4516	Interior Base Coat	52,036	64,175	53,199	43,553	37,908
4550**	White Speed Enamel	-0-	-0-	-0-	-0-	17,304
4600**	Spred Lustre	214,933	931,590	847,453	1,011,965	923,454
4700**	Speed Wall Alkyd Flat	154,219	540,294	497,628	358,878	327,404
5101**	Professional Ul. Fl. Latex	314,077	431,137	480,042	665,751	695,883
	Sub Total Y-1 through Y-5118	9,424,678	10,614,710	11,386,368	10,525,751	11,016,383
	Y-Line Gallonage for Products not included in above listing.	159,341	195,007	166,574	107,342	130,080
	SUB-TOTAL	9,584,019	10,809,717	11,552,942	10,633,093	11,146,463
1050**	Exterior Masonry Paint	108,001p	11,022p	3,804p	-0-	-0-
1900**	Reflectolite	30,227p	24,241p	-0-	-0-	-0-
3201**	Spred Gloss	155,275p	45,953p	2,564	-0-	-0-
	GRAND TOTAL	9,877,522	10,890,933	11,559,310	10,633,093	11,146,463

** Denotes a line rather than a single product.

p Actual ten month gallonage projected to twelve month basis

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SCHEDULE A-1
TRADE SALES LINES AND MAJOR PRODUCTS

PRODUCTION AND VOLUME INCREASE (DECREASE)
FISCAL 1958 OVER FISCAL 1957

Y-Line Number	Description	Gallons Produced Twelve Months		Increase (Decrease) 1958 Over 1957	
		1957	1958	Gallons	Per Cent
1	Glid-Tone Gloss Varnish	14,297	30,724	16,427	115
47	Glid-Tone Satin Sheen	63,019	44,051	(18,968)	(30)
48	Glid-Tone Spar Varnish	37,655	38,155	500	1
50	Rockspar	202,168	144,223	(57,945)	(29)
55	Glidden Surface Bond	13,801	20,507	6,706	49
66	Spred Surfacene	19,236	11,041	(8,195)	(43)
70	Paint and Varnish Remover	18,287	16,755	(1,532)	(8)
74	Glid-Strip	52,040	53,867	(1,827)	3
242**	Glid-Tone Stain	81,503	71,489	(10,014)	(12)
500	Red Barn Paint	45,063	47,938	2,875	6
534	Clear Silicone Driwal	17,637	26,935	9,298	53
540	Metallite	19,378	12,434	(6,944)	(36)
555	Gliddencoat	105,516	105,938	422	--
581**	Neva-Rust	36,000	38,410	2,410	7
592	Exterior Metallite RM	42,471	50,324	7,853	18
596	Stock Farm White	13,046	11,537	(1,509)	(12)
605	Asphalt Alum. Roof Paint	17,004	16,450	(554)	(3)
700	Natural Paste Wood Filler	16,897	19,856	2,959	18
810**	Plinamel	73,881	68,808	(5,073)	(7)
853**	Florenamel	342,580	305,835	(36,745)	(11)
1200**	Japalac Varnish Stain	44,555	48,130	3,575	8
1217	Japalac Enamel	667,381	677,011	9,630	1
1511	Glid-N Liquid Cleaner	15,863	16,436	573	4
1701**	Colors in Oil	16,565	9,256	(7,309)	(44)
1800**	Endurance House Paint	1,168,861	1,266,339	97,478	8
- **	House Paint other than Y-Line	442,969p	532,440p	89,471	12
1867	Imperial White	93,683	111,762	18,079	19
2200	Everon - White	78,105	77,538	(567)	(1)
2750**	Endurance Velvet	115,373	166,300	50,927	44
2900**	Ripolin	66,505	74,601	8,096	12
3000**	Spred Flat	45,223	26,045	(19,178)	42
3020**	Brilliant Colors	10,037	11,046	1,009	10
3090**	Spred Stipple Texture	88,263	41,068	(47,195)	(53)
3101**	French Ivory - Spred Suede	-0-	70,534	70,534	100
3401**	Spred Satin	3,846,642	4,150,355	303,713	8
3432**	Spred Satin Deep Colors	26,789	20,731	(6,058)	(23)
3474	Spred Texture Base	9,895	5,158	(4,737)	(48)
3475	Spred Patch	17,568	12,279	(5,289)	(30)
3500**	Spred Glide-On	443,040	553,391	110,351	25
4000**	Japalac Spraying Enamel	16,808	8,733	(8,075)	(48)
4516	Interior Base Coat	43,553	37,908	(5,645)	(13)
4550**	White Speed Enamel	-0-	17,304	17,304	100
4600**	Spred Lustre	1,011,965	923,454	(88,511)	(9)
4700**	Speed Wall Alkyd Flat	358,878	327,404	(31,474)	(9)
5101**	Professional Ul. Fl. Latex	665,751	695,883	30,132	5
	Sub-Total Y-1 through Y-5118	10,525,751	11,016,383	490,632	5
	Y-Line Gallonage for Products not included in above listing.	107,342	130,080	22,738	21
	SUB TOTAL	10,633,093	11,146,463	513,370	5
1050**	Exterior Masonry Paint	-0-	-0-	-0-	-0-
3201**	Spred Gloss	-0-	-0-	-0-	-0-
	GRAND TOTAL	10,633,093	11,146,463	513,370	5

** Denotes a line rather than a single product.
p Actual ten month gallonage projected to twelve month basis.

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SUMMARY - INTERIOR AND EXTERIOR FINISHES
BY CLASSIFICATION

<u>Classification</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
<u>SUMMARY - INTERIOR FINISHES</u>					
Oil Paints	1,498,756	2,705,154	2,620,385	2,660,413	2,495,256
Emulsion Paints	5,844,578	5,175,667	5,771,018	4,700,131	5,022,053
Synthetic Rubber Base Paint	83,365	76,320	79,244	73,881	68,808
Varnish and Varnish Stains	280,638	292,448	362,411	331,664	274,498
Stains	35,527	45,190	62,902	81,503	71,489
Miscellaneous Products	127,395	133,979	161,640	138,655	162,544
	<u>7,870,259</u>	<u>8,428,758</u>	<u>9,057,600</u>	<u>7,986,247</u>	<u>8,094,648</u>

<u>SUMMARY - EXTERIOR FINISHES</u>					
Oil Paints					
House Paint	1,564,811	1,644,905	1,793,861	1,981,399	2,230,216
Other Oil Paint	115,377	95,405	108,327	107,041	137,220
Total Oil Paints	<u>1,680,188</u>	<u>1,740,310</u>	<u>1,902,188</u>	<u>2,088,440</u>	<u>2,367,436</u>
Emulsion Paints	141,466	632,065	472,283	443,040	553,391
Synthetic Rubber Base Paint	108,001	11,022	3,804	-0-	-0-
Varnish and Varnish Stains	33,516	34,166	73,083	63,152	71,578
Miscellaneous Products	44,092	44,612	50,352	52,214	59,410
	<u>2,007,263</u>	<u>2,462,175</u>	<u>2,501,710</u>	<u>2,646,846</u>	<u>3,051,815</u>

<u>SUMMARY - TOTAL -</u> <u>INTERIOR AND EXTERIOR FINISHES</u>					
Oil Paints					
House Paint	1,564,811	1,644,905	1,793,861	1,981,399	2,230,216
Other Oil Paint	<u>1,614,133</u>	<u>2,800,559</u>	<u>2,728,712</u>	<u>2,767,454</u>	<u>2,632,476</u>
Total Oil Paints	<u>3,178,944</u>	<u>4,445,464</u>	<u>4,522,573</u>	<u>4,748,853</u>	<u>4,862,692</u>
Emulsion Paints	5,986,044	5,807,732	6,243,301	5,143,171	5,575,444
Synthetic Rubber Base Paint	191,366	87,342	83,048	73,881	68,808
Varnish and Varnish Stains	314,154	326,614	435,494	394,816	346,076
Stains	35,527	45,190	62,902	81,503	71,489
Miscellaneous Products	<u>171,487</u>	<u>178,591</u>	<u>211,992</u>	<u>190,869</u>	<u>221,954</u>
	<u>9,877,522</u>	<u>10,890,933</u>	<u>11,559,310</u>	<u>10,633,093</u>	<u>11,146,463</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

INTERIOR FINISHES
TRADE SALES LINES AND MAJOR PRODUCTS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
<u>OIL PAINT</u>						
540**	Int. Metallite Ready Mixed	13,570	14,746	17,718	19,378	12,434
555	Gliddencat	94,799	104,494	118,311	105,516	105,938
594	Vismatic Chalkboard Green	2,848	2,422	3,553	3,755	3,214
853**	Florenamel	298,992	277,332	321,443	342,580	305,835
1217**	Japalac Enamel	604,234	634,582	649,601	667,381	677,011
1781**	Dramatone Tinting Colors	-0-	36,596	14,831	-0-	-0-
2900**	Ripolin	42,866	70,049	74,124	66,505	74,601
3020**	Brilliant Colors	10,676	17,702	9,124	10,037	11,046
4000**	Japalac Spraying Enamel	-0-	-0-	-0-	16,808	8,733
450C	Speed Wall Gloss-White	9,583	11,172	13,400	14,057	7,678
4516	Interior Basecoat	52,036	64,175	53,199	43,553	37,908
4600**	Spred Lustre	214,933	931,590	847,453	1,011,965	923,454
4700**	Speed Wall Alkyd Flat	154,219	540,294	497,628	358,878	327,404
	Total Oil Paint	<u>1,498,756</u>	<u>2,705,154</u>	<u>2,620,385</u>	<u>2,660,413</u>	<u>2,495,256</u>
<u>EMUSION PAINT</u>						
1900**	Reflectolite	30,227	24,241	-0-	-0-	-0-
3000**	Spred Flat	53,292	42,994	65,976	45,223	26,045
3090**	Spred Stipple Texture	-0-	-0-	3,191	88,263	41,068
3201**	Spred Gloss	155,275	45,953	2,564	-0-	-0-
3401**	Spred Satin	5,045,816	4,478,296	5,073,775	3,846,642	4,150,355
3432**	Spred Satin Deep Colors	198,748	110,726	101,862	26,789	20,731
3474	Texture Base	38,247	29,247	28,117	9,895	5,158
3475	Spred Patch	8,896	13,073	15,491	17,568	12,279
3101**	Spred Suede Craftsman	-0-	-0-	-0-	-0-	70,534
5101**	Prof. Ultra Flat Latex	314,077	431,137	480,042	665,751	695,883
	Sub-total 3101 and 5101	<u>314,077</u>	<u>431,137</u>	<u>480,042</u>	<u>665,751</u>	<u>766,417</u>
	Total Emulsion Paint	<u>5,844,578</u>	<u>5,175,667</u>	<u>5,771,018</u>	<u>4,700,131</u>	<u>5,022,053</u>
<u>SYNTHETIC RUBBER BASE PAINT</u>						
810**	Plinamel	<u>83,365</u>	<u>76,320</u>	<u>79,244</u>	<u>73,881</u>	<u>68,808</u>
<u>VARNISH AND VARNISH STAINS</u>						
1	Glid-Tone Gloss Varnish	-0-	984	21,745	14,297	30,724
4	Floorette	6,889	3,275	248	-0-	-0-
9	Penetrex	10,742	14,050	7,499	7,625	7,370
15	Rapidcote Varnish	7,370	8,998	3,755	-0-	-0-
47	Glid-Tone Satin Sheen	17,318	9,482	35,918	63,019	44,051
49	Bar and Table Top Varnish	6,953	4,400	4,036	-0-	-0-
50	Rockspar	188,370	208,479	241,240	202,168	144,223
1200**	Japalac Varnish Stain	42,996	42,780	47,970	44,555	48,130
	Total Varnish & Varnish Stains	<u>280,638</u>	<u>292,448</u>	<u>362,411</u>	<u>331,664</u>	<u>274,498</u>
<u>STAINS</u>						
242**	Glid-Tone Stains	<u>35,527</u>	<u>45,190</u>	<u>62,902</u>	<u>81,503</u>	<u>71,489</u>

** Denotes a line rather than a single product.

(a) Actual ten months gallonage projected to twelve month basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

INTERIOR FINISHES CONT'D.
TRADE SALES LINES AND MAJOR PRODUCTS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
	<u>MISCELLANEOUS PRODUCTS</u>					
57	Deodorized Paint Thinner	-0-	-0-	4,897	2,281	13,634
58	Silicone Slick Spray	-0-	-0-	-0-	-0-	7,557
64	Japan Drier	979	1,424	335	36	83
66	Spred Surfacene	15,695	18,083	15,655	19,236	11,041
67	Black Asphaltum	5,202	5,779	8,738	9,711	12,991
70	Paint & Varnish Remover	38,191	22,700	24,522	18,287	16,755
74	Glid Strip	14,576	43,183	51,138	52,040	53,867
700	Natural Paste Wood Filler	16,100	17,981	23,548	16,897	19,856
1511	Glid-N Liquid Cleaner	30,154	20,607	22,365	15,863	16,436
1512	Glid-N Brush Restorer	2,983	1,625	-0-	-0-	-0-
2822	Glid-Tone Crystalacq Reducer	82	78	1,349	134	516
2840	Glid-Tone Crystalacq	3,433	2,519	9,093	4,170	9,808
	Total Miscellaneous Products	<u>127,395</u>	<u>133,979</u>	<u>161,640</u>	<u>138,655</u>	<u>162,544</u>
	<u>GRAND TOTAL</u>					
	INTERIOR FINISHES	<u>7,870,259</u>	<u>8,428,758</u>	<u>9,057,600</u>	<u>7,986,247</u>	<u>8,094,648</u>

- (a) Actual ten months gallonage projected to twelve month basis.
 (b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

EXTERIOR FINISHES
TRADE SALES LINES AND MAJOR PRODUCTS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
OIL PAINT - HOUSE						
500	Red Barn Paint	44,210	44,976	46,469	45,063	47,938
596	Stock Farm White	16,282	10,746	14,518	13,046	11,537
1701**	Colors in Oil	11,882	12,374	16,104	16,565	9,256
1800**	Endurance House Paint	1,132,504	1,148,126	1,217,066	1,168,861	1,266,339
1867	Imperial White	118,671	100,831	105,896	93,683	111,762
1880	Shingle & Shake Blending Liquid	2,330	8,142	11,189	7,734	7,106
2200	Everon-White	53,963	51,793	68,382	78,105	77,538
2750**	Endurance Velvet	-0-	-0-	-0-	115,373	166,300
- **	House Paint Other Than Y-Line	184,969	267,917	314,237	442,969	532,440
	Total Oil Paint - House	<u>1,564,811</u>	<u>1,644,905</u>	<u>1,793,861</u>	<u>1,981,399</u>	<u>2,230,216</u>
OIL PAINT - OTHER						
100	Truck Tractor & Machinery En.	4,152	3,539	3,239	1,669	2,546
113**	I. H. C. Red	14,620	12,733	15,875	2,602	-0-
506	Liquid Red Lead	7,997	12,449	8,767	11,382	9,580
525	White Galv. Iron Primer	6,746	6,845	8,796	10,200	13,944
581**	Neva-Rust	36,541	27,283	33,949	36,000	38,410
592	Exterior Metallite RM	32,300	27,688	34,636	42,471	50,324
620	Tinners Red	9,271	4,868	3,065	2,717	5,112
631	Romark No. 1 Yellow	3,750	-0-	-0-	-0-	-0-
4550**	Speed Enamel	-0-	-0-	-0-	-0-	17,304
	Total Oil Paint - Other	<u>115,377</u>	<u>95,405</u>	<u>108,327</u>	<u>107,041</u>	<u>137,220</u>
	Total Oil Paint	<u>1,680,188</u>	<u>1,740,310</u>	<u>1,902,188</u>	<u>2,088,440</u>	<u>2,367,436</u>
EMULSION PAINT						
3500**	Spred Glide-On	<u>141,466</u>	<u>632,065</u>	<u>472,283</u>	<u>443,040</u>	<u>553,391</u>
SYNTHETIC RUBBER BASE PAINT						
1050**	Exterior Masonry Paint	<u>108,001</u>	<u>11,022</u>	<u>3,804</u>	<u>-0-</u>	<u>-0-</u>
VARNISH AND VARNISH STAINS						
25	Red Wood Finish Clear	-0-	5,450	11,999	11,696	12,916
35	Gliddenspar	33,516	28,716	14,588	-0-	-0-
48	Glid-Tone Spar Varnish	-0-	-0-	33,304	37,655	38,155
55	Glidden Surface Bond	-0-	-0-	13,192	13,801	20,507
	Total Varnish & Varnish Stains	<u>33,516</u>	<u>34,166</u>	<u>73,083</u>	<u>63,152</u>	<u>71,578</u>
MISCELLANEOUS PRODUCTS						
534	Clear Silicone Driwal	10,145	12,253	18,602	17,637	26,935
554	Pure Linseed Oil Putty	2,743	4,000	3,511	2,304	2,514
575	Driwal Clear	10,648	6,680	6,361	6,720	5,787
605	Ashphalt Alum. Roof Paint	14,052	12,432	14,428	17,004	16,450
1502	Neva-Rot Green	3,635	6,733	3,911	4,323	4,818
1504	Neva-Rot Clear	2,869	2,514	3,539	4,226	2,906
	Total Miscellaneous Products	<u>44,092</u>	<u>44,612</u>	<u>50,352</u>	<u>52,214</u>	<u>59,410</u>

GRAND TOTAL -

EXTERIOR FINISHES 2,007,263 2,462,175 2,501,710 2,646,846 3,051,815

** Donotes a line rather than a single product.

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

MISCELLANEOUS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
1	Glid-Tone Gloss Varnish	-0-	984	21,745	14,297	30,724
9	Penetrex	10,742	14,050	7,499	7,625	7,370
25	Red Wood Finish Clear	-0-	5,450	11,999	11,696	12,916
47	Glid-Tone Satin Sheen	17,318	9,482	35,918	63,019p	44,051
48	Glid-Tone Spar Varnish	-0-	-0-	33,304	37,655	38,155
50	Rockspar	188,370	208,479	241,240	202,168	144,223
55	Glidden Surface Bond	-0-	-0-	13,192	13,801	20,507
57	Deodorized Paint Thinner	-0-	-0-	4,897	2,281	13,634
58	Silicone Slick Spray	-0-	-0-	-0-	-0-	7,557
64	Japan Drier	979	1,424	335	36p	83
66	Spred Surfacing	15,695	18,083	15,655	19,236	11,041
67	Black Asphaltum	5,202	5,779	8,738	9,711	12,991
70	Paint & Varnish Remover	38,191	22,700	24,522	18,287	16,755
74	Glid Strip	14,576	43,183	51,138	52,040	53,867

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p Actual ten month gallonage projected to twelve month basis.

GL035177

N 2547.05

TRUCK, TRACTOR & MACHINERY ENAMEL

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
100	Black	4,152	3,539	3,239	1,669p	2,546
*117	Farm Gray	-0-	-0-	-0-	-0-	531 (1)
**118	Green	-0-	-0-	-0-	-0-	2,996 (1)
***119	Red	-0-	-0-	-0-	-0-	2,687 (1)
****120	Yellow	-0-	-0-	-0-	156p	616 (1)
		<u>4,152</u>	<u>3,539</u>	<u>3,239</u>	<u>1,825</u>	<u>9,376</u>
108	J. D. Yellow	1,663	1,848	151*	60p*	38*
109	Farm Gray	2,030	1,264	2,806	-0-	-0-
110	Cletrac Orange	124*	60*	35*	-0-	-0-
111	J. D. Green	3,054	2,235	3,209	1,025p	121*
112	Hi Way Yellow	205*	-0-	71*	-0-	41*
113	I. H. C. Red	7,871	7,230	7,209	1,504p	128*
115	AC Orange	73*	103*	115*	-0-	72*
116	J. D. Yellow	-0-	156	2,651	378p	-0-
	Total Active & Discont'd.	<u>19,172</u>	<u>16,435</u>	<u>19,486</u>	<u>4,792</u>	<u>9,776</u>
	LESS: Total Discontinued*	<u>402</u>	<u>163</u>	<u>372</u>	<u>60</u>	<u>400</u>
	TOTAL ACTIVE	<u>18,770</u>	<u>16,272</u>	<u>19,114</u>	<u>4,732</u>	<u>9,376</u>

(1) Memorandum figure. Gallonage included under Japalac listing.

*Y-117 Relabeled Y-1219 - Dawn Gray
 **Y-118 Relabeled Y-1254 - Empire Green
 ***Y-119 Relabeled Y-1256 - Vermilion
 ****Y-120 Relabeled Y-1230 - Golden Yellow

(a) Actual ten months gallonage projected to twelve months basis.
 (b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p - Actual ten month gallonage projected to twelve month basis.

GLID-TONE STAIN

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
242	Honey Maple	2,464	3,694	5,650	5,655	7,309
243	French Provincial (Dk. Oak)	2,478	3,683	4,853	4,641	5,099
244	Modern Red Mahogany	3,881	4,183	6,076	6,343	6,196
245	Walnut	3,938	5,166	5,624	5,891	8,657
246	Wheat (Light Oak)	3,905	5,177	5,849	5,858	6,220
247	Blonde	4,339	6,809	7,876	8,150	10,360
248	Brown Mahogany	2,476	3,613	5,525	4,568	5,647
249	Platinum	2,542	3,926	3,878	2,396	4,885
250	Suntan	2,639	2,894	4,598	5,380	3,892
251	Reducer	3,355	1,469	5,621	1,102	1,689
252	Maple	-0-	-0-	7,352	4,507	6,362
253	Clear Stain Base	-0-	-0-	-0-	6,906p	834
254	Cherry	-0-	-0-	-0-	6,774p	2,762
255	Ebony	-0-	-0-	-0-	6,826p	535
256	Brunswick Green	-0-	-0-	-0-	6,506p	1,042
		<u>32,017</u>	<u>40,614</u>	<u>62,902</u>	<u>81,503</u>	<u>71,489</u>
241	Conventional Maple	<u>3,510</u>	<u>4,576</u>	<u>330*</u>	<u>-0-</u>	<u>-0-</u>
	Total Active & Discontinued	<u>35,527</u>	<u>45,190</u>	<u>63,232</u>	<u>81,503</u>	<u>71,489</u>
	LESS: Total Discontinued*	<u>-0-</u>	<u>-0-</u>	<u>330</u>	<u>-0-</u>	<u>-0-</u>
	TOTAL ACTIVE	<u>35,527</u>	<u>45,190</u>	<u>62,902</u>	<u>81,503</u>	<u>71,489</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p - Actual ten month gallonage projected to twelve month basis.

MISCELLANEOUS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
500	Barn Paint Red	44,210	44,976	46,469	45,063	47,938
506	Liquid Red Lead	7,997	12,449	8,767	11,382	9,580
525	White Galv. Iron Primer	6,746	6,845	8,796	10,200	13,944
534	Clear Silicone Driwal	10,145	12,253	18,602	17,637	26,935
554	Pure Linseed Oil Putty	2,743	4,000	3,511	2,304 _p	2,514
555	Gliddencoat	94,799	104,494	118,311	105,516	105,938
575	Driwal Clear	10,648	6,680	6,361	6,720	5,787
594	Vismatic Chalkbd. Green	2,848	2,422	3,553	3,755	3,214
596	Stock Farm White	16,282	10,746	14,518	13,046	11,537
605	Asphalt Alum. Roof Pt.	14,052	12,432	14,428	17,004	16,450
620	Tinners Red	9,271	4,868	3,065	2,717	5,112
700	Nat. Paste Wood Filler	16,100	17,981	23,548	16,897	19,856

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p - Actual ten month gallonage projected to twelve month basis.

NOTE: Neva Rust listing appears on page 4-5.

Metallite Ready Mix listing appears on page 4-6.

NEVA-RUST

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
512	Neva-Rust Black	13,484	7,517	6,863	6,036	6,457
581	Neva-Rust Gray	10,224	10,574	15,774	15,435	13,836
582	Neva-Rust Red	5,351	3,569	4,828	5,772	6,785
583	Neva-Rust Greenbrier	7,482	5,623	6,484	8,757	11,332
	TOTAL ACTIVE	<u>36,541</u>	<u>27,283</u>	<u>33,949</u>	<u>36,000</u>	<u>38,410</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

METALLITE READY MIXED

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
	<u>Interior Metallite Ready Mixed</u>					
540	Interior Metallite Ready Mixed	5,982	6,148	7,159	5,988	3,012
546	Heat Resisting Metallite RM	7,588	8,598	10,559	13,390	9,422
		<u>13,570</u>	<u>14,746</u>	<u>17,718</u>	<u>19,378</u>	<u>12,434</u>
	<u>Exterior Metallite Ready Mixed</u>					
592	Exterior Metallite Ready Mixed	32,300	27,688	34,636	42,471	50,324
	TOTAL ACTIVE	<u>45,870</u>	<u>42,434</u>	<u>52,354</u>	<u>61,849</u>	<u>62,758</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

PLINAMEL

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
810	White	11,352	9,482	9,233	8,569	9,156
811	Black	2,254	2,556	2,552	2,019	1,847
815	Concrete Gray	17,991	14,158	13,412	11,378	9,989
819	Delft Blue	1,976	1,993	3,142	2,582	1,626
820	Navajo Red	16,821	15,990	17,347	13,989	12,240
821	Turf Green	11,819	12,985	12,096	11,035	8,549
822	Stone Gray	8,146	4,391	3,708	4,007	3,750
823	Flint Gray	13,006	14,765	17,754	20,302	21,651
		<u>83,365</u>	<u>76,320</u>	<u>79,244</u>	<u>73,881</u>	<u>68,808</u>
812	Olive Green	-0-	-0-	-0-	-0-	-0-
818	Leather Tan	-0-	103*	107*	67p*	76*
	Total Active & Discont'd.	<u>83,365</u>	<u>76,423</u>	<u>79,351</u>	<u>73,948</u>	<u>68,884</u>
	LESS: Total Discontinued*	<u>-0-</u>	<u>103</u>	<u>107</u>	<u>67</u>	<u>76</u>
	TOTAL ACTIVE	<u>83,365</u>	<u>76,320</u>	<u>79,244</u>	<u>73,881</u>	<u>68,808</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p - Actual ten month gallonage projected to twelve month basis.

FLORENAMEL

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
853	Light Oak	17,519	16,405	23,953	21,949	20,743
854	Tile Red	39,054	36,415	37,096	37,031	34,604
856	Dark Oak	20,710	19,400	21,938	19,786	19,215
857	Blue	5,944	4,573	8,038	6,836	4,130
861	Deck Gray	85,008	82,186	97,787	93,962	75,789
865	Mahogany	13,564	12,370	14,540	15,394	10,030
871	Tile Green	30,424	24,838	30,630	33,491	29,690
874	Harbor Gray	58,732	61,880	82,210	114,131	111,634
		<u>270,955</u>	<u>258,067</u>	<u>316,192</u>	<u>342,580</u>	<u>305,835</u>
850	Black	-0-	191*	126*	-0-	-0-
851	Ivory	186*	88*	30*	-0-	-0-
855	White	1,055*	185*	870*	696p*	-0-
863	Warm Gray	18,250	10,428	2,597	2,426p*	2,456*
872	Walnut	9,787	8,837	2,654	1,188p*	483*
873	Sand Gray	194*	167*	95*	104p*	74*
	Total Active & Discont'd.	<u>300,427</u>	<u>277,963</u>	<u>322,564</u>	<u>346,994</u>	<u>308,848</u>
	LESS: Total Discontinued*	<u>1,435</u>	<u>631</u>	<u>1,121</u>	<u>4,414</u>	<u>3,013</u>
	TOTAL ACTIVE	<u>298,992</u>	<u>277,332</u>	<u>321,443</u>	<u>342,580</u>	<u>305,835</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p - Actual ten month gallonage projected to twelve month basis.

JAPALAC VARNISH STAIN

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
1200	Light Oak Varnish Stain	14,060	13,665	14,088	13,142	13,011
1201	Dark Oak Varnish Stain	10,396	9,857	10,504	10,780	11,130
1202	Walnut Varnish Stain	8,080	8,676	10,363	8,387	10,212
1203	Mahogany Varnish Stain	10,460	10,582	13,015	12,246	13,777
	TOTAL ACTIVE	<u>42,996</u>	<u>42,780</u>	<u>47,970</u>	<u>44,555</u>	<u>48,130</u>

- (a) Actual ten months gallonage projected to twelve months basis.
 (b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

JAPALAC ENAMEL

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1207	Brilliant Black	36,136	42,301	46,784	56,640	62,350
1208	Flat Black	14,161	20,807	23,993	29,210	25,591
1212	Bud Green	18,058	16,122	22,913	20,571	17,470
1217	Ultra White Gloss	271,484	293,263	259,808	321,892#	321,962#
1219	Dawn Gray	22,595	21,451	26,580	23,969	25,645 (1)
1222	Screen En. Gloss Black	9,780	7,733	10,248	10,341	9,862
1230	Golden Yellow	34,490	32,243	33,311	30,925(1)	27,857 (1)
1246	Rich Blue	9,451	9,110	13,006	8,820	7,753
1250	Delphinium	13,932	12,918	15,232	13,687	11,385
1252	Orange	6,052	6,152	8,755	5,601	7,570
1254	Empire Green	17,287	20,608	22,426	26,222	28,170 (1)
1255	Light Ivory	25,363	24,607	30,471	28,958	25,356
1256	Vermilion	30,301	29,843	30,220	39,101	43,714 (1)
1260	Rose Pink	11,556	17,089	14,554	14,206p	21,819
1263	Botany Brown	7,163	6,529	11,442	8,697	10,523
1267	Ribbon Blue	16,975	17,074	12,514	11,705p	12,994
1268	Coral Pink	-0-	-0-	21,847	9,078	8,776
1269	Blue Turquoise	-0-	-0-	16,459	7,758	8,214
		<u>544,784</u>	<u>577,850</u>	<u>620,563</u>	<u>667,381</u>	<u>677,011</u>
1210	Ground Color	4,677	2,491*	1,551*	1,064*	1,586*
1218	Cream	38*	-0-	-0-	-0-	1*
1221	Stove & Iron En. Black	1,777	1,266*	547*	518*	534*
1224	Graining Color Light	420	196*	56*	77*	-0-
1225	Graining Color Dark	28*	14*	-0-	-0-	-0-
1234	Jade Green	9,745	10,294	5,028	3,845*	2,618*
1247	Maple Varnish Stain	173*	-0-	-0-	-0-	-0-
1251	Ceramic Blue	29*	-0-	-0-	-0-	-0-
1258	Beige	4*	-0-	-0-	-0-	-0-
1259	Walnut Brown	418*	522*	746*	725*	763*
1261	Carnival Yellow	8,365	8,874	3,809	3,113*(2)	2,651* (2)
1262	Red Mahogany	5,689	6,090	3,499	3,374*(2)	3,078* (2)
1264	Chinese Red	11,491	13,662	9,046	7,526*(2)	7,099* (2)
1265	Homestead Gray	8,996	8,314	3,364	3,404*(2)	2,981* (2)
1266	Shamrock	8,290	9,498	4,292	3,646*(2)	2,788* (2)
	Total Active & Discont'd.	<u>604,924</u>	<u>639,071</u>	<u>652,501</u>	<u>694,673</u>	<u>701,110</u>
	LESS: Total Discontinued*	<u>690</u>	<u>4,489</u>	<u>2,900</u>	<u>27,292</u>	<u>24,099</u>
	TOTAL ACTIVE	<u>604,234</u>	<u>634,582</u>	<u>649,601</u>	<u>667,381</u>	<u>677,011</u>

Note: Includes White Japalac produced at Toronto and Montreal under code number 40-W-822.

(1) Includes gallonage set forth below which was relabeled as being Truck, Tractor and Machinery.

Y-1219 - Dawn Gray (Y-117)	-	-	-	531
Y-1254 - Empire Green (Y-118)	-	-	-	2,996
Y-1256 - Vermilion Gr.(Y-119)	-	-	-	2,687
Y-1230 - Golden Yellow(Y-120)	-	-	156	616

(2) Discontinued Trade Sales - continued in syndicate line.

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p - Actual ten month gallonage projected to twelve month basis.

MISCELLANEOUS

<u>Y-Line Number</u>	<u>Description</u>	<u>Fiscal 1954 (a)</u>	<u>Twelve Months 1955 (b)</u>	<u>Fiscal 1956 (a)</u>	<u>Fiscal 1957 (Actual)</u>	<u>Fiscal 1958 (Actual)</u>
1502	Neva-Rot Green	3,635	6,733	3,911	4,323	4,818
1504	Neva-Rot Clear	2,869	2,514	3,539	4,226	2,906
1511	Glid-N Liquid Cleaner	30,154	20,607	22,365	15,863	16,436

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

COLORS IN OIL

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1701	Yellow Ochre	967	480	821	849	966
1702	Burnt Sienna	533	718	1,232	901	641
1703	Burnt Umber	1,030	865	1,212	1,696	846
1705	Medium Chrome Green	905	1,026	779	1,197	572
1706	Light Chrome Green	647	913	1,333	590	391
1707	Medium Chrome Yellow	810	305	622	755	249
1708	Raw Umber	752	959	1,279	1,375	885
1709	Ivory Black	198	299	356	361	250
1711	Prussian Blue	658	708	635	644	323
1715	Ultramarine Blue	211	160	314	206	93
1716	Light Chrome Yellow	389	1,151	808	884	398
1717	American Vermilion	559	606	676	464	240
1718	Venetian Red	414	460	874	1,136	362
1719	Raw Sienna	1,392	1,324	1,652	1,518	871
1720	Lamp Black	1,250	1,295	2,321	2,707	1,675
1742	Deep Chrome Yellow	227	197	122	300	-0-
1745	Perma Green	449	445	438	512	308
1746	Perma Blue	443	402	436	386	186
		<u>11,834</u>	<u>12,313</u>	<u>15,910</u>	<u>16,481</u>	<u>9,256</u>
1704	Dark Chrome Green	35	-0-	-0-	-0-	-0-
1721	Van Dyke Brown	84*	-0-	-0-	-0-	-0-
1744	Rose Lake	13	61	194	84	-0-
	Total Active & Discon't.	<u>11,966</u>	<u>12,374</u>	<u>16,104</u>	<u>16,565</u>	<u>9,256</u>
LESS:	Total Discontinued*	<u>84</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>
	TOTAL ACTIVE	<u><u>11,882</u></u>	<u><u>12,374</u></u>	<u><u>16,104</u></u>	<u><u>16,565</u></u>	<u><u>9,256</u></u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

DRAMATONE TINTING COLORS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
1781	Blue	-0-	4,284	1,372	Produced by Cali- fornia Ink Company since Cleveland Plant fire.	
1782	Black	-0-	3,580	1,804		
1783	Umber Black	-0-	3,564	1,746		
1784	Green	-0-	5,452	1,404		
1785	Sienna Red	-0-	3,364	1,176		
1786	Oxide Red	-0-	3,793	856		
1787	Ruby Red	-0-	3,676	4,477		
1788	Ferrite Yellow	-0-	4,036	1,235		
1789	Light Yellow	-0-	4,847	761		
	TOTAL ACTIVE	-0-	36,596	14,831		

Note: Twelve months figures for Dramatone limited to Central Division production.

- (a) Actual ten months gallonage projected to twelve months basis.
- (b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

ENDURANCE HOUSE PAINT

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1800	Outside White	592,101	518,027	480,242	451,041	431,466
1802	Black	10,607	9,848	12,294	9,613	11,669
1813	Tobacco Brown	16,369	19,062	17,411	18,279	26,183
1828	Crylight Green	33,623	34,199	30,992	31,566	35,224
1850	Fume Proof White	31,571	31,542	38,063	69,138	112,397
1851	Exterior Basecoat	159,317	190,355	209,900	180,802	186,002
1855	Castle Red	12,713	12,376	18,052	14,421	17,433
1856	Ivory	38,084	45,484	48,176	54,563	55,527
1857	Cream	38,520	35,370	33,888	32,857	33,147
1859	Light Gray	53,558	58,457	62,866	62,602	56,667
1860	Medium Gray	31,463	32,724	37,253	32,754	36,459
1861	#71 Shutter Green	14,510	13,862	12,851	14,155	15,774
1862	92 Chestnut Brown	2,732	2,365	3,450	4,697	5,245
1870	150 Deep Turquoise	1,952	2,579	3,282	3,514	2,995
1871	158 Dark Blue	1,792	2,561	3,060	3,150	1,362
1886	Light Canary	-0-	-0-	25,312	14,759	16,776
1887	Pastel Green	-0-	-0-	25,918	19,859	20,087
1888	Coronado	-0-	-0-	24,042	11,761	13,629
1889	Coconut Brown	-0-	-0-	122	16,005	12,500
1890	Pinehurst Green	-0-	-0-	120	17,975	11,711
1892	Non Chalking White	-0-	-0-	-0-	-0-	125,952
		<u>1038,912</u>	<u>1008,811</u>	<u>1087,294</u>	<u>1063,511</u>	<u>1228,205</u>
1804	Tinting White	20,420	58,804	62,286	59,117	22,018
1806	Cream White	38*	-0-	94*	-0-	-0-
1812	Cottage Brown	19,799	21,091	21,272	1,968	5,071*
1823	Lamont Stone	204*	29*	102*	-0-	125*
1824	Pearl Gray	65*	61*	-0-	-0-	-0-
1825	Lead Color	124*	-0-	-0-	-0-	-0-
1831	Colonial Yellow	21,629	22,900	4,889	2,562*	710*
1844	Thistle Green	19,579	21,029	19,092	2,324	469*
1858	Shadow White	-0-	-0-	552*	294*	407*
1864	37 Light Yellow	2,276	2,197	2,461	197	94*
1868	108 Shutter Red	4,433	2,470	3,022	-0-	-0-
1882	Shutter White	5,456	10,824	16,750	41,744	16,116
	Total Active & Discon't.	<u>1132,935</u>	<u>1148,216</u>	<u>1217,814</u>	<u>1171,717</u>	<u>1273,215</u>
LESS:	Total Discontinued*	<u>431</u>	<u>90</u>	<u>748</u>	<u>2,856</u>	<u>6,876</u>
	TOTAL ACTIVE	<u>1132,504</u>	<u>1148,126</u>	<u>1217,066</u>	<u>1168,861</u>	<u>1266,339</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

OTHER HOUSE PAINT - OTHER THAN Y-LINE

Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1-W-82	Outside White	25,038	27,150	28,916	25,028p	24,108p
1-W-117	Weathercote House Pt.	1,177	913	28,956	57,059p	97,063p
1-W-118	Craftsman H. P.	35,315	48,953	57,402	118,626p	158,722p
1-W-122	Non-Chalk White H. P.	-0-	-0-	10,976	31,944p	36,898p
1-W-217	#30 Outside White	-0-	11,932	12,061	10,712p	7,072p
1-W-554	Craftsman H. P.	12,222	11,179	11,233	13,986p	10,571p
1-W-559	#18 Spec. White H. P.	-0-	-0-	-0-	6,071p	10,349p
3-W-208	Paste Maker Paint	3,625	14,792	7,534	8,098p	13,025p
15-G-804	Crylight Green End.	9,005	11,152	8,077	10,826p	12,296p
600	Super White House Pt.	11,218	19,870	33,140	21,518p	18,562p
601	Line - LZT H. P.	10,903	21,742	21,725	14,857p	12,792p
1415	Avenel White House Pt.	4,704	19,570	22,207	22,408p	18,982p
	Other - Miscellaneous	71,762	80,664	72,010	101,836p	112,000pe
TOTAL OTHER HOUSE PAINT		184,969	267,917	314,237	442,969p	532,440p

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p - Ten months figures projected to twelve months.

e - Estimated

MISCELLANEOUS

<u>Y-Line Number</u>	<u>Description</u>	<u>Fiscal 1954 (a)</u>	<u>Twelve Months 1955 (b)</u>	<u>Fiscal 1956 (a)</u>	<u>Fiscal 1957 (Actual)</u>	<u>Fiscal 1958 (Actual)</u>
1867	Imperial White	118,671	100,831	105,896	93,683	111,762
1880	Shingle Shake					
	Blending Liquid	2,330	8,142	11,189	7,734	7,106
2200	Everon-White	<u>53,963</u>	<u>51,793</u>	<u>68,382</u>	<u>78,105</u>	<u>77,538</u>
	TOTAL ACTIVE	<u>174,964</u>	<u>160,766</u>	<u>185,467</u>	<u>179,522</u>	<u>196,406</u>

- (a) Actual ten months gallonage projected to twelve months basis.
 (b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

ENDURANCE VELVET

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
2750	White	-0-	-0-	-0-	23,106	45,968
2751	Mayflower Yellow	-0-	-0-	-0-	6,815	8,716
2752	Sterling Yellow	-0-	-0-	-0-	8,967	12,894
2753	Rainbow Pink	-0-	-0-	-0-	7,438	8,321
2754	Gunmetal	-0-	-0-	-0-	7,445	12,786
2755	Greenfield	-0-	-0-	-0-	7,845	11,437
2756	Cottage Ivory	-0-	-0-	-0-	6,955	8,890
2757	Patio Turquoise	-0-	-0-	-0-	7,241	9,744
2758	Granada Red	-0-	-0-	-0-	7,764	9,102
2759	Shrub Green	-0-	-0-	-0-	7,862	8,763
2761	Brown Antique	-0-	-0-	-0-	7,276	11,402
2762	Rattan Brown	-0-	-0-	-0-	8,974p	10,062
2763	Fern Green	-0-	-0-	-0-	7,685p	8,215
	TOTAL ACTIVE	-0-	-0-	-0-	115,373	166,300

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p - Actual ten month gallonage projected to twelve month basis.

RIPOLIN

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
2555	Ripolin Undercoat	-0-	236	-0-	-0-	-0-
2900	Ultra White Gloss	4,403	22,675	26,094	22,786	23,096
2940	Ultra White (Canada)	33,467	41,229	41,651	35,618	44,386
2950	Semi-Gloss White	4,996	5,909	6,379	8,101	7,119
		<u>42,866</u>	<u>70,049</u>	<u>74,124</u>	<u>66,505</u>	<u>74,601</u>
2500	B.L.T. Semi-Gloss White	24*	-0-	-0-	-0-	-0-
	Total Active & Discont'd.	<u>42,890</u>	<u>70,049</u>	<u>74,124</u>	<u>66,505</u>	<u>74,601</u>
LESS:	Total Discontinued*	<u>24</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>
	TOTAL ACTIVE	<u>42,866</u>	<u>70,049</u>	<u>74,124</u>	<u>66,505</u>	<u>74,601</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

GLID-TONE CRYSTALACQ REDUCER AND GLID-TONE CRYSTALACQ

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
2822	Glid-Tone Crystalacq Reducer	82	78	1,349	134	516
2840	Glid-Tone Crystalacq	3,433	2,519	9,093	4,170	9,808

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

SPRED FLAT

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3000	White	20,565	19,838	30,309	22,273	19,224
3001	Light Ivory	3,174	3,156	4,609	3,032	1,656
3002	Cream	2,662	1,564	3,050	1,435	671
3005	Canary	1,951	2,059	2,537	1,671	628
3006	Peach Bloom	1,740	1,462	2,143	1,499	309
3007	Foam Green	5,779	3,852	3,971	3,890	810
3008	Dusty Rose	1,844	1,381	2,812	1,247	249
3009	Antique Green	2,917	3,040	2,790	1,576	522
3010	Robins Egg Blue	1,342	1,368	2,015	1,923	439
3011	Peacock Blue	2,629	1,139	3,158	1,230	440
3012	Wedgewood Blue	2,899	1,385	3,242	2,053	410
3013	Bone White	3,224	1,522	3,389	2,120	166
3014	Hearthstone	2,566	1,228	1,951	1,274	521
	TOTAL ACTIVE	<u>53,292</u>	<u>42,994</u>	<u>65,976</u>	<u>45,223</u>	<u>26,045</u>

REFLECTOLITE

(Line discontinued fiscal 1955. Spred Flat reformulated to Reflectolite quality.)

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1902	Ivory	18,286	16,493	2,596*	267*	538*
1903	Aqua Blue	1,146	70	-0-	-0-	-0-
1905	Sea Green	2,021	1,200	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1901	Ivory	1,286	1,286	1,286	-0-	-0-
1903	Aqua Blue	1,146	70	-0-	-0-	-0-
1905	Sea Green	2,021	1,200	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1901	Ivory	1,286	1,286	1,286	-0-	-0-
1903	Aqua Blue	1,146	70	-0-	-0-	-0-
1905	Sea Green	2,021	1,200	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1901	Ivory	1,286	1,286	1,286	-0-	-0-
1903	Aqua Blue	1,146	70	-0-	-0-	-0-
1905	Sea Green	2,021	1,200	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1901	Ivory	1,286	1,286	1,286	-0-	-0-
1903	Aqua Blue	1,146	70	-0-	-0-	-0-
1905	Sea Green	2,021	1,200	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

BRILLIANT COLORS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3020	Black	1,544	3,828	1,238	1,699	1,616
3021	Dark Blue	1,532	1,726	1,079	1,101	1,392
3022	Bright Red	1,370	2,007	1,449	1,175	1,113
3023	Light Yellow	1,177	1,018	796	1,021	1,228
3024	Medium Yellow	558	917	731	708	1,020
3025	Burnt Umber	544	3,510	230	342	267
3026	Blue Green	300	808	620	833	887
3027	Orange	317	502	245	426	312
3028	Green	1,409	1,589	1,210	1,069	1,463
3029	Raw Umber	502	289	323	427	852
3030	Raw Sienna	691	802	656	589	554
3031	Purple	178	252	206	274	11
3032	Burnt Sienna	554	454	341	373	331
	TOTAL ACTIVE	<u>10,676</u>	<u>17,702</u>	<u>9,124</u>	<u>10,037</u>	<u>11,046</u>

- (a) Actual ten months gallonage projected to twelve months basis.
 (b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

LATEX PROJECT PAINT

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3060	White	-0-	-0-	-0-	-0-	3,772
3061	Ivory	-0-	-0-	-0-	-0-	751
3062	Yellow	-0-	-0-	-0-	-0-	564
3063	Light Pink	-0-	-0-	-0-	-0-	961
3064	Light Green	-0-	-0-	-0-	-0-	1,047
3065	Rose	-0-	-0-	-0-	-0-	384
3066	Medium Green	-0-	-0-	-0-	-0-	-0-
3067	Pale Blue	-0-	-0-	-0-	-0-	237
3068	Blue-Green	-0-	-0-	-0-	-0-	605
3069	Blue	-0-	-0-	-0-	-0-	997
3070	Bone White	-0-	-0-	-0-	-0-	4,460
3071	Gray	-0-	-0-	-0-	-0-	376
3072	Light Brown	-0-	-0-	-0-	-0-	302
	TOTAL ACTIVE	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>14,456</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

SPRED STIPPLE TEXTURE

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
3090	Bone White	-0-	-0-	889	20,132	19,697
3091	Confetti Yellow	-0-	-0-	-0-	8,716	2,921
3092	Pinefrost Green	-0-	-0-	461	11,428	6,252
3093	Smoke Rose	-0-	-0-	468	7,317	1,970
3094	Tropic Green	-0-	-0-	457	6,942	1,649
3095	Blue Azure	-0-	-0-	-0-	8,322	1,249
3096	Moonmist	-0-	-0-	473	9,344	827
3097	Blossom Pink	-0-	-0-	443	8,209	4,540
3098	Sand	-0-	-0-	-0-	7,853	1,963
	TOTAL ACTIVE	<u>-0-</u>	<u>-0-</u>	<u>3,191</u>	<u>88,263</u>	<u>41,068</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

SPRED SUEDE-CRAFTSMAN

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
3101	French Ivory	-0-	-0-	-0-	-0-	4,483
3105	Tulip Yellow	-0-	-0-	-0-	-0-	5,179
3107	Greenmist	-0-	-0-	-0-	-0-	5,783
3108	Marsh Rose	-0-	-0-	-0-	-0-	5,275
3109	Vermont Green	-0-	-0-	-0-	-0-	5,756
3110	Lake Blue	-0-	-0-	-0-	-0-	5,897
3111	Pool Green	-0-	-0-	-0-	-0-	3,540
3112	Frost Blue	-0-	-0-	-0-	-0-	5,222
3113	Mist White	-0-	-0-	-0-	-0-	5,451
3114	Shadow Gray	-0-	-0-	-0-	-0-	5,623
3115	Powder Pink	-0-	-0-	-0-	-0-	5,428
3118	White	-0-	-0-	-0-	-0-	4,664
3147	Light Mocha	-0-	-0-	-0-	-0-	3,970
3148	Blue Grass	-0-	-0-	-0-	-0-	4,263
	TOTAL ACTIVE	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>70,534</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve month basis.

SPRED SATIN

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
3401	Pale Ivory	182,018	161,275	182,988	158,024	151,741
3402	Maize #	9,937	11,522	9,846	16,931	5,773
3405	Confetti Yellow	258,206	177,341	181,481	137,422	137,876
3406	Light Apricot #	21,239	20,616	23,249	16,315	122,507
3407	Pinefrost Green	464,420	438,578	498,539	390,339	391,122
3408	Smoke Rose	239,129	189,004	209,257	153,304	133,000
3409	Tropic Green	202,892	179,789	173,828	110,604	92,798
3410	Spray Blue	161,160	133,174	186,118	165,911	163,135
3411	Niagara Green	184,718	176,562	188,356	122,517	102,764
3412	Blue Azure	286,708	268,138	299,051	218,293	218,014
3413	Bone White	243,396	240,485	265,441	214,852	241,531
3414	Moonmist	393,672	343,477	367,061	234,700	216,141
3415	Blossom Pink	260,320	259,316	301,446	215,950	210,970
3416	Primer Sealer	66,799	62,743	71,364	51,132	65,220
3418	Decorator White ##	783,524	741,060	764,824	616,867	679,335
3428	Berkshire Green	162,158	117,222	97,283	51,793	39,371
3431	Monterey Brown	59,734	28,992	26,087	19,879	19,013
3440	Parrakeet	157,768	115,930	110,720	57,849	49,331
3441	Cheer	228,517	211,253	220,246	150,754	147,055
3442	Sand	168,221	173,790	193,632	169,012	147,284
3443	Cotton Candy	-0-	-0-	125,428	107,980	151,663
3444	Flamingo	204,536	178,750	148,044	98,702	83,984
3445	Meadowbrook	-0-	-0-	114,691	46,367	43,678
3446	Poinsettia	-0-	-0-	103,357	25,283	16,436
3447	Sandy Beige	-0-	-0-	-0-	45,693	183,457
3448	Silver Turquoise	-0-	-0-	-0-	43,221	132,673
3470	Ceiling Flat White	163,750	164,984	206,762	206,948	204,483
		<u>4,902,822</u>	<u>4,394,001</u>	<u>5,069,099</u>	<u>3,846,642</u>	<u>4,150,355</u>
3429	Wineberry	59,268	27,272	654	1,690p*	329*
3430	Colonial Blue	83,726	54,825	4,022	1,600p*	1,074*
3443	Camelia	-0-	2,198	-0-	-0-	-0-
	Total Active & Dis-					
	continued	5,045,816	4,478,296	5,073,775	3,849,932	4,151,758
LESS:	Total Discont'd.*	-0-	-0-	-0-	3,290	1,403
	TOTAL ACTIVE	<u>5,045,816</u>	<u>4,478,296</u>	<u>5,073,775</u>	<u>3,846,642</u>	<u>4,150,355</u>

Item discontinued United States, active Canada. 1954 - 1957.
Active United States and Canada 1958.

Includes Y-3400 for 1954 - 1956. Y-3400: 1954 - 126,640 gals; 1955 - 51,580 gals.; 1956 - 1,961 gals.

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve month basis.

p - Ten months figures projected to twelve months.

SPRED SATIN DEEP COLORS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3432	Umber Brown	12,132	6,830	4,795	2,154	1,364
3433	Sienna Red	16,019	6,791	3,264	374	675
3434	Charcoal Black	24,342	16,894	38,066	10,369	9,543
3435	Majestic Blue	25,229	10,741	8,441	2,568	862
3436	Sunglow Yellow	43,982	29,239	21,569	5,940	5,990
3437	Cardinal Red	28,223	15,073	8,791	927	824
3439	Emerald Green	41,379	21,898	15,732	4,457	1,473
		<u>191,306</u>	<u>107,466</u>	<u>100,658</u>	<u>26,789</u>	<u>20,731</u>
3438	Garnet Maroon	7,442	3,260	1,204	-0-	-0-
	Total Active & Discont'd.	<u>198,748</u>	<u>110,726</u>	<u>101,862</u>	<u>26,789</u>	<u>20,731</u>
LESS:	Total Discontinued*	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>
	TOTAL ACTIVE	<u><u>198,748</u></u>	<u><u>110,726</u></u>	<u><u>101,862</u></u>	<u><u>26,789</u></u>	<u><u>20,731</u></u>

MEMO

Total Spred Satin - Active						
Excluding Deep Colors	5,045,816	4,478,296	5,073,775	3,846,642	4,150,355	
Spred Satin Deep Colors	<u>198,748</u>	<u>110,726</u>	<u>101,862</u>	<u>26,789</u>	<u>20,731</u>	
Total Spred Satin						
Including Deep Colors	<u><u>5,244,564</u></u>	<u><u>4,589,022</u></u>	<u><u>5,175,637</u></u>	<u><u>3,873,431</u></u>	<u><u>4,171,086</u></u>	

- (a) Actual ten months gallonage projected to twelve months basis.
 (b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve month basis.

MISCELLANEOUS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
3474	Texture Base	38,247	29,247	28,117	9,895	5,158
3475	Spred Patch	<u>8,896</u>	<u>13,073</u>	<u>15,491</u>	<u>17,568</u>	<u>12,279</u>
	TOTAL ACTIVE	<u>47,143</u>	<u>42,320</u>	<u>43,608</u>	<u>27,463</u>	<u>17,437</u>

- (a) Actual ten months gallonage projected to twelve months basis.
 (b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve month basis.

SPRED GLIDE-ON COLORS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3500	White	18,986	128,053	102,820	131,064	157,751
3501	Bamboo	11,714	39,706	28,336	25,778	31,272
3502	Lawn Green	10,980	25,999	27,716	21,106	22,882
3504	Silver Smoke	8,710	45,318	37,638	29,422	34,112
3505	Timberline	9,356	30,358	16,201	10,200	10,764
3506	Tang Red	5,114	23,689	14,029	14,253	13,843
3507	Sunflower	10,052	33,888	22,408	21,713	23,714
3508	Aquamarine	8,369	29,416	21,347	15,653	17,633
3509	Ash Rose	9,300	29,446	21,316	15,248	17,170
3510	Jewel Green	10,026	27,605	18,409	15,785	12,728
3511	Desert Brown	6,114	27,358	12,533	12,466	13,917
3513	Gray Velvet	-0-	-0-	14,870	10,993	12,689
3515	Tangerine (Light)	-0-	-0-	-0-	-0-	13,856
3516	Mist Brown	-0-	-0-	-0-	-0-	13,892
3517	Crystal Blue	-0-	-0-	-0-	-0-	12,494
3518	Holiday Pink	-0-	-0-	-0-	-0-	12,677
3519	Cascade	-0-	-0-	-0-	-0-	12,128
3520	Mixing Liquid	18,197	83,848	42,661	34,145	28,982
3525	Tinting White	948	60,168	59,983	64,184	79,955
		<u>127,866</u>	<u>584,852</u>	<u>440,267</u>	<u>422,010</u>	<u>542,459</u>
3503	Coralin	8,135	26,836	14,107	12,195	5,776
3512	Victoria Blue	5,465	20,377	5,542	3,862	1,189
3514	Fairway Green	-0-	-0-	12,367	4,973	3,967
	Total Active & Discont'd.	<u>141,466</u>	<u>632,065</u>	<u>472,283</u>	<u>443,040</u>	<u>553,391</u>
	LESS: Total Discontinued*	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>
	TOTAL ACTIVE	<u>141,466</u>	<u>632,065</u>	<u>472,283</u>	<u>443,040</u>	<u>553,391</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

JAPALAC SPRAY ENAMEL

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
4000	White	-0-	-0-	-0-	4,477p	3,169
4001	Flat Black	-0-	-0-	-0-	2,161p	538
4002	Gloss Black	-0-	-0-	-0-	2,092p	535
4003	Delphinium	-0-	-0-	-0-	1,728p	-0-
4004	Dawn Gray	-0-	-0-	-0-	1,250p	1,165
4005	Bud Green	-0-	-0-	-0-	1,500p	457
4006	Vermilion	-0-	-0-	-0-	2,063p	1,000
4007	Golden Yellow	-0-	-0-	-0-	1,537p	378
4012	Ribbon Blue	-0-	-0-	-0-	-0-	518
4013	Rose Pink	-0-	-0-	-0-	-0-	358
4014	Empire Green	-0-	-0-	-0-	-0-	615
	TOTAL ACTIVE	-0-	-0-	-0-	16,808p	8,733

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p - Ten months figures projected to twelve months.

MISCELLANEOUS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
4500	Speed Wall Gloss White	9,583	11,172	13,400	14,057	7,678
4516	Interior Basecoat	52,036	64,175	53,199	43,553	37,908

- (a) Actual ten months gallonage projected to twelve months basis.
 (b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

SPEED ENAMEL

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
4550	White	-0-	-0-	-0-	-0-	1,954
4551	Black	-0-	-0-	-0-	-0-	1,138
4552	Orange	-0-	-0-	-0-	-0-	895
4553	Deep Green	-0-	-0-	-0-	-0-	1,129
4554	Medium Green	-0-	-0-	-0-	-0-	737
4555	Garnet Red	-0-	-0-	-0-	-0-	-0-
4556	Fire Red	-0-	-0-	-0-	-0-	945
4557	Maroon Red	-0-	-0-	-0-	-0-	225
4558	Ivory	-0-	-0-	-0-	-0-	743
4559	Light Yellow	-0-	-0-	-0-	-0-	898
4560	Medium Yellow	-0-	-0-	-0-	-0-	858
4561	Light Gray	-0-	-0-	-0-	-0-	1,025
4562	Medium Gray	-0-	-0-	-0-	-0-	1,144
4563	Brown	-0-	-0-	-0-	-0-	783
4564	Tapestry Blue	-0-	-0-	-0-	-0-	773
4570	Red Oxide Metal Primer	-0-	-0-	-0-	-0-	4,057
	TOTAL ACTIVE	<u>-0-</u>	<u>-</u> <u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>17,304</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

SPRED LUSTRE
(Formerly Speed-Wall Alkyd Semi-Gloss Enamel)

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
4600	White	91,757	212,511	200,872	285,298	281,865
4605	Peach Glow #	5,784	3,200*	2,842*	4,405p*	31,914
4620	Black	-0-	-0-	-0-	-0-	578
4628	Laurel	122	24,341	15,304	14,856	6,913
4631	Mocha Brown	119	21,312	8,400	8,424	5,429
4640	Mardigras	20	31,194	18,997	15,921	6,801
4641	Crocus Yellow	8	51,533	51,985	57,587	44,419
4642	Pecan	20	32,808	28,230	34,431	24,238
4643	Cotton Candy	-0-	643	23,824	34,037	33,867
4644	Blaze	121	36,319	23,364	21,328	9,660
4645	Meadowbrook	-0-	-0-	29,129	12,138	3,860
4646	Poinsettia	-0-	-0-	29,627	9,312	1,049
4647	Sahara	-0-	-0-	-0-	16,237	28,256
4648	Caribbean	-0-	-0-	-0-	14,683	29,491
4650	Super White	-0-	-0-	-0-	-0-	14,607
4651	Congo Ivory	8	48,494	43,585	56,940	45,193
4655	Springtime	8	48,894	36,518	49,695	42,820
4657	Woodland	18	57,325	63,100	75,490	69,940
4658	Wood Rose	19	31,868	23,431	23,618	13,691
4659	Meadow Green	20	37,672	30,091	30,088	20,180
4660	Zircon	19	32,468	33,430	43,932	44,334
4661	Colony	22	32,627	24,736	26,782	13,507
4662	Blue Ice	19	39,839	37,282	41,881	32,761
4663	Smoky White	8	51,397	33,598	43,834	40,750
4664	Smoky Gray	20	49,746	54,853	55,104	44,179
4665	Pink Haze	18	47,333	37,097	40,349	33,152
		<u>98,130</u>	<u>891,524</u>	<u>850,295</u>	<u>1016,370</u>	<u>923,454</u>
4601	Bone White	14,363	173*	-0-	-0-	-0-
4602	Ivory	18,946	744*	-0-	-0-	-0-
4603	Rich Cream	-0-	3,034*	3,798*	3,448p*	3,057*
4604	Jonquil	18,136	89*	-0-	-0-	-0-
4606	Shadow Rose	4,148	59*	-0-	-0-	-0-
4607	Smoketone	15,196	233*	-0-	-0-	-0-
4608	Powder Blue	5,166	-0-	-0-	-0-	-0-
4609	Blue China	-0-	-0-	-0-	-0-	-0-
4610	Cloud Blue	4,252	-0-	-0-	-0-	-0-
4611	Mint Green	18,053	137*	-0-	-0-	-0-
4612	Ocean Spray	7,369	-0-	-0-	-0-	-0-
4613	Leaf Green	10,926	136*	-0-	-0-	-0-
4629	Ruby	128	20,934	-0-	-0-	-0-
4630	Bayside	120	22,332	-0-	-0-	-0-
	Total Active & Discont'd.	<u>214,933</u>	<u>939,395</u>	<u>854,093</u>	<u>1019,818</u>	<u>926,511</u>
	LESS: Total Discontinued*	<u>-0-</u>	<u>7,805</u>	<u>6,640</u>	<u>7,853</u>	<u>3,057</u>
	TOTAL ACTIVE	<u>214,933</u>	<u>931,590</u>	<u>847,453</u>	<u>1011,965</u>	<u>923,454</u>

- # - Item active 1954, discontinued 1955-1957, reactivated 1958.
 (a) - Actual ten months gallonage projected to twelve months basis.
 (b) - Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p - Ten months figures projected to twelve months.

GLD35208

SPEED-WALL ALKYD FLAT ENAMEL

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
4700	White	87,949	156,728	186,434	168,860	154,834
4705	Tea Rose #	3,183	1,547*	185*	1,367p*	8,421
4740	Chartreuse	14	18,553	4,974	3,395	1,876
4741	Lemon	19	19,781	11,942	6,955	4,525
4742	Biscuit	19	20,298	15,007	12,204	7,897
4743	Cotton Candy	-0-	319	16,049	5,609	3,539
4744	Hibiscus	117	17,371	10,444	3,756	1,527
4747	Pueblo Tan	-0-	-0-	-0-	6,955	10,686
4748	Horizon	-0-	-0-	-0-	6,497	5,843
4751	Colonial Ivy	18	24,013	20,893	13,572	12,570
4755	Sunlight	18	25,109	15,254	10,813	7,892
4757	Honeydew	18	31,806	33,625	28,381	24,449
4758	Pink Wheat	20	18,544	16,694	6,837	5,453
4759	Asparagus	20	21,281	12,557	6,415	6,622
4760	Klondike Blue	19	19,834	16,194	13,047	11,011
4761	Venice Green	12	18,728	11,246	5,641	3,417
4762	Nassau	20	21,034	16,867	9,981	9,013
4763	Trellis	18	22,072	18,929	17,610	21,889
4764	Wood Ash	19	25,042	25,877	16,844	13,455
4765	Corsage	18	23,593	19,757	9,925	12,121
		<u>91,501</u>	<u>485,653</u>	<u>452,928</u>	<u>354,664</u>	<u>327,040</u>
4701	Buhrstone	615*	-0-	-0-	-0-	-0-
4702	Dutch Ivory	9,674	149*	-0-	-0-	-0-
4703	Devonshire Cream	10*	1,289*	1,008*	425p*	262*
4704	Pale Yellow	7,115	-0-	-0-	-0-	-0-
4706	Rose Dust	5,148	-0-	-0-	-0-	-0-
4707	Beach Gray	8,018	-0-	-0-	-0-	-0-
4708	Blue Pastel	3,498	-0-	-0-	-0-	-0-
4710	Dusty Blue	3,889	-0-	-0-	-0-	-0-
4711	Mist Green	13,219	200*	61*	-0-	-0-
4712	Aqua Blue	5,794	-0-	-0-	-0-	-0-
4713	Seacrest Green	6,242	-0-	-0-	-0-	-0-
4728	Timber	-0-	16,841	5,353	2,868	-0-
4729	Sultan	-0-	13,268	-0-	-0-	-0-
4730	Danish Blue	121	12,812	-0-	-0-	-0-
4731	Vandyke Brown	-0-	13,267	2,900	1,302	-0-
4745	Meadowbrook	-0-	-0-	19,302	692	364
4746	Poinsettia	-0-	-0-	17,330	719	-0-
	Total Active & Discont'd.	<u>154,844</u>	<u>543,479</u>	<u>498,882</u>	<u>360,670</u>	<u>327,666</u>
LESS:	Total Discontinued*	<u>625</u>	<u>3,185</u>	<u>1,254</u>	<u>1,792</u>	<u>262</u>
	TOTAL ACTIVE	<u>154,219</u>	<u>540,294</u>	<u>497,628</u>	<u>358,878</u>	<u>327,404</u>

- Item discontinued 1955-1957, reactivated 1958.

(a) - Actual ten months gallonage projected to twelve months basis.

(b) - Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p - Ten months figures projected to twelve months.

PROFESSIONAL ULTRA FLAT LATEX

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Fiscal</u> <u>1954</u> <u>(a)</u>	<u>Twelve</u> <u>Months</u> <u>1955</u> <u>(b)</u>	<u>Fiscal</u> <u>1956</u> <u>(a)</u>	<u>Fiscal</u> <u>1957</u> <u>(Actual)</u>	<u>Fiscal</u> <u>1958</u> <u>(Actual)</u>
5101	Ivory	23,722	29,798	21,486	45,475	38,536
5105	Tulip Yellow	20,402	26,797	24,934	38,452	43,810
5111	Pauper	-0-	-0-	16,664	20,195	13,368
5113	Mist White	27,487	46,610	52,525	60,801	73,842
5114	Shadow Gray	32,483	35,768	38,256	48,832	44,076
5115	Bud Pink	-0-	-0-	-0-	-0-	34,404
5117	Mint Green	-0-	-0-	32,246	74,599	74,052
5118	White	94,094	132,429	138,468	187,436	195,055
5119	Seacrest Green	-0-	-0-	16,944	29,245	14,805
5120	Ocean Spray	-0-	-0-	17,795	30,153	30,955
5122	Chelsea Blue	-0-	-0-	19,048	36,627	32,574
5128	Shadow Rose	-0-	-0-	18,269	24,136	22,086
5147	Taupe	-0-	-0-	-0-	-0-	40,417
5148	Stratford Blue	-0-	-0-	-0-	-0-	24,576
		<u>198,188</u>	<u>271,402</u>	<u>396,635</u>	<u>595,951</u>	<u>682,556</u>
5106	Peach	17,137	21,619	5,541	132p*	168*
5107	Alpine Green	37,546	42,902	16,507	78p*	-0-
5108	Tampa Beige	14,378	23,660	6,382	486p*	420*
5109	Spruce Green	21,331	27,043	7,488	-0-	-0-
5110	Light Turquoise	8,800	22,163	4,092	134p*	74*
5112	Miami Blue	16,697	22,348	6,528	-0-	-0-
5142	Quail	-0-	-0-	19,236	36,493	6,237
5143	Light Pink	-0-	-0-	17,633	33,307	7,090
	Total Active & Discont'd.	<u>314,077</u>	<u>431,137</u>	<u>480,042</u>	<u>666,581</u>	<u>696,545</u>
	LESS: Total Discontinued*	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>830</u>	<u>662</u>
	TOTAL ACTIVE	<u><u>314,077</u></u>	<u><u>431,137</u></u>	<u><u>480,042</u></u>	<u><u>665,751</u></u>	<u><u>695,883</u></u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p - Actual ten months figures projected to twelve months.

SECTION V
T-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	T-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
11	1	MISCELLANEOUS											
11	9	CL T GLOSS VN	3836	6358						10243	996	10287*	30724
11	2	PENETREX CL	983	2353	2008					311	2645	1040*	7370
11	4	RED WOOD CL	2475	2508	845	603	219	1597			5024	1693	12915
11	47	CL T SATIN SH		39027							1535	4804*	44051
11	48	CL T SPAR VN	2898	7072	14493					7352	12368	14614*	38155
11	50	ROCKSPAR		15762	84159					16800	7674	1086	144223
11	55	SURFACE BOND	1166	3252	3227	635		2913		554		156	20507
11	57	DEODORIZED PT	1085	12097	286							7557	13634
11	58	SILICON SLICK											7557
11	64	JAPAN DRIER	24	2661	2452			471		59	587	1964	11041
11	66	SPREAD SURFACE	1690	4107	3481		442		42	532	617	1150*	12991
11	67	BLACK ASPHALT	2457	15212			158			1021	300		16755
11	70	PVN REMOVER		28634						137			53867
11	74	GLID STRIP							42				
11		Total	16614	1139064	111041	1238	939	4981		38252	32146	69437	413874

* Gallonage reported and produced by the Rubien Division

GLD35211

T-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Title Description	Central	Eastern	Southern	Missile- slppl	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
21	TRUCK TRACTOR AND MACHINERY ENAMEL		670	1207	669							2546
21	100 BLACK											

Note: Other colors of the Truck, Tractor and Machinery line (T-117, T-118, T-119 and T-120) are relabeled Japalac and yellowage is included and reported under the appropriate Japalac code number appearing on Page 5-9.

GL035212

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North western	South eastern	Montreal	Toronto
51		GLID TONE STAINS								
51	242	HONEY MAPLE								
51	243	FRENCH PROV								
51	244	MOD RED MAHOG								
51	245	WALNUT								
51	246	WHEAT								
51	247	BLONDE								
51	248	BRN MAHOGANY								
51	249	PLATINUM								
51	250	SUNTAN								
51	251	REDUCER		58	76	126	39			
51	252	MAPLE								
51	253	CL STAIN BASE								
51	254	CHERRY								
51	255	EBONY								
51	256	BRUNSWICH GRN								
51		Total		58	76	126	39			

GL035213

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANTS AND TOTAL ALL PLANTS

Class No.	File No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
61	500	MISCELLANEOUS	10365	5000	5212	5503	5922	2621					47938
61	506	BARN PT RED	1597	1611	1552	1661	170	1027	354	1045	564	6835	9580
61	525	WHITE GALV	2595	3162	3405	3054				1064	554		13944
61	534	CL SIL DRIVAL	9749	8131	5005	784			972	751	1543		26935
61	540	INT METAL RM	1305	231	205	103					445	633	3012
61	546	HT RES MTL RM	2725	1720	895	658	321	626	1318	1112		47	9422
61	554	LIN OIL BUTTY		2514									2514
61	555	GLIDENCOAT	10939	26060	12775	5459	1526	8324	5960	13326	13740	6709	105938
61	575	DRIVAL CLEAR	5548							239			5787
61	592	EX METAL RM	5466	5348	4695	2761	5509	4107	4842	1427	4357	3812	50324
61	594	VIS CHKB GRN	1289	1272	407	1250				269	423		3214
61	596	STK FAR WHITE	4028	2255	2272	3530	725	1034		118	393	1785	11537
61	605	ASPH ALUM R D	1230	6728		2744					718		16450
61	620	TINNERS RED		2562		1300				1286	2264	7512	5112
61	700	PASTE WD FILL		4135	4559								19846
61		Total	60655	72747	45222	29807	14273	17739	13446	20637	29503	27333	331563

GL035214

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toront
71	512	NEVA RUST				199				64
71	581	NEVA RUST BLK	777	4668		669				383
71	582	NEVA RUST GRY	3290	1939	1518	742		1348	767	43
71	583	NEVA RUST RED	693	2369	926	1181		734		46
71	583	NEVA RUST GRN	2356	2748	506			1859	1782	537
71		Total	7116	11724	3140	2791		3941	2549	

GLD35215

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
81	81	BLINAMEL											
81	81	OWHITE	1650	1151	1043			1159		1852	1320	971	9156
81	81	BLBLACK	410	558	171			212		444	52		1847
81	81	CONCRETE GRAY	1821	2783	534			2612		769	393	1072	9989
81	81	DELFT BLUE	579	551	215					132	139		1626
81	81	ONAVAJA GREEN	2396	1813	1608			2654		1035	601	2132	12240
81	81	STURE GREEN	1682	2607	654			1520		525	373	1108	8549
81	81	STONE GRAY	1153	965	111			603		168	215	534	3750
81	82	FLINT GRAY	5822	5307	1035			3171		2820	677	2819	21651
81		Total	15523	13745	5371			12031		7725	3776	8636	68808

GLD35216

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
91	853	FLORINAMEL	2240	5628	4047	2297	67	2108		1148	1513	1693	20743
91	854	LIGHT OAK	3022	7133	2786	3077	1450	4013	337	3767	3666	4523	34604
91	856	DARK OAK	2085	5067	2209	1804		3532		1110	2074	1334	19215
91	857	BLUE	682	1633	646	423		204		125	163	254	4130
91	861	DECK GRAY	10618	20003	10962	6670	1386	11846	1547	2514	4397	5545	75789
91	865	MAHOGANY	1021	3659	327	381		2786	226	328	985	543	10030
91	871	TILE GREEN	3114	5913	3636	3495	671	4096	226	3090	2601	2848	29690
91	874	HARBOR GRAY	17991	24331	10730	15364	3542	12507	2336	8292	4412	12029	111634
91		Total	41783	73367	35314	33511	7216	41092	4446	20474	19333	28759	305835

GLD35217

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL AL PLANTS
131	1200	JABALAC VARNISH	1292	3862	1938	930		214		865	906	984	1301
131	1201	LIGHT OAK V S	1246	5002	1133	1003		408		481	1291	564	1113
131	1202	DARK OAK V S	846	5459	1163	377		411		719	481	736	1021
131	1203	WALNUT V S	1437	7469	1765	480		407		686	964	559	1377
131		MAHOGANY V S	4823	23812	6019	2790		1440		2751	3642	2853	4813
		Total											

GL035218

**Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS**

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
141	1207	JAPALAC ENAMEL	3995	28524	4820	4011	928	3816	3180	3216	5990	3751	52350
141	1208	BRILLIANT BLK	3019	12015	1768	1583	1416	1416	1280	1382	3254	1134	25591
141	1212	FLAT GREEN	1329	7787	979	1067	319	1495	853	2177	1047	415	17470
141	1217	ULTRA WHITE	34147	87592	27627	27057	4259	40171	16404	24547	41003	19085	321966
141	1219	DAWN GRAY	2476	8065	2268	2267	106	2376	1091	1552	3250	2181	25645
141	1222	SCREEN GRAY	770	1633	3071	1550	123	673	2071	2779	975	1190	27955
141	1230	GOLDEN YELLOW	2687	10293	2275	1211	106	1955	2071	1120	2220	2245	27755
141	1246	RICHI BLUE	908	20229	1245	886	303	338	380	1645	1365	1370	11385
141	1250	DELPHINIUM	825	4481		1998		687	205	1046	1227		11385
141	1254	EMPIRE GREEN	1047	2174	2677	1734		2850	2105	2732	3315	2700	28170
141	1255	LIGHT IVORY	2376	10412	1665	1222	246	1516	824	3817	4104	2507	25356
141	1256	VERMILION	2422	8112	5433	1586	189	2208	1532	2714	4367	3944	43711
141	1260	ROSE PINK	3151	13687	805	190		207	798	1258	1369	797	21811
141	1263	BOTANY BROWN	1009	4556	546	926	210	207	737	12531	1756	153	10521
141	1267	CRIBSON BLUE	1170	5015	599	179		535	521	2531	1756	787	12991
141	1268	CORAL PINK	1216	2159	521	307	146	518	605	1774	1232	420	8774
141	1269	BLUE TURQ	787	1706	404	522							831
141		Total	65300	221727	57094	50426	8419	50862	31306	55439	63550	42775	67701

* Gallonage reported and produced by the Rubjan Division

GLD35219

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
151	1502	MISCELLANEOUS	794	675	1611	25	56		270	1086	326		481
151	1504	NEVA FOT GEN	790	615	408	25	36		66	355	310		290
151		NEVA FOT CLR			2019	25	92		336	1442	635		772
151		Total	1584	1590									

GLD35220

**Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS**

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto
161		GLID N LIQUID CLEANER								
161	1511	GLID N LIQ CL		11827						
161		Total		11827						

GL035221

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missile- slip	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
171	1701	COLORS IN OIL											
171	1702	YELLOW SIENNA	397	355	214								566
171	1703	BURNT UMBER	584	77									641
171	1705	MED CHR GREEN	585	211	50								846
171	1706	LT CHR GREEN	496	76									572
171	1707	MED CHR YEL	391										391
171	1708	RAW UMBER	194	55									249
171	1709	IVORY BLACK	781	104									895
171	1711	PRUSSIAN BLUE	202	48									250
171	1715	ULTRAMAR BLUE	209	114									323
171	1716	LT CHR YEL	93										93
171	1717	AMER VERMIL	270	91	37								398
171	1718	VENETIAN RED	196	44									240
171	1719	RAW SIENNA	188	23	101								352
171	1720	LAMP BLACK	672	199									871
171	1745	PERMA GREEN	834	540	201								1675
171	1746	PERMA BLUE	308	43	55								308
171		Total	6468	2080	658						50		9256

GLD35222

**T-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS**

Class T-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
191	ENDURANCE HOUSE PAINT	64909	20105	30712	70248	15399	57056	15356	34961	17010	45696	43146
191	OUTSIDE WHITE	2364	2040	1244	1780	92	2171		321	765	691	1166
191	BLACK	3358	3265	4358	2502	1076	2412		3359	3090	2758	1168
191	TOBACCO BROWN	4490	10385	5618	2761	2252	3540			2955	3219	3522
191	CRYLITE GRN	765	9801	57005	2017	246	19880	710	5795	5188		11239
191	FUME PF WHITE	30622	31465	32669	19301	6413	14706	9678	17146	13900	19176	18600
191	EASECOAT	15228	3555	17731	11293	1279	4403	1382	2929	2333	1878	1743
191	CASTLE RED	7462	9753	7176	3499	3381	4244	1382	5989	5239	6402	5552
191	IVORY	6338	6278	2562	1831	1324	1583	2026	4505	1692	4102	3314
191	CREAM	8174	10478	7640	4454	2629	5104	3584	3250	5427	5927	5666
191	LIGHT GRAY	52775	11626	4229	2582	395	2539	2629	1741	2306	3134	3645
191	MEDIUM GRAY	2972	6421	1632	517	842	2388			895		1577
191	SHUT GRN	1145	1827	585	238	124	125			1103		1524
191	CHEST BRN	714	1267	526	103	107				279		299
191	DEEP TURG		472	444	975	1007	1526			445	1871	136
191	BLUE	2074	3755	1892	1976	1719	2482			2675	1927	2008
191	DARK CANARY	2907	3214	4579	1072	1045				1261	1927	2008
191	LIGHT GREEN	2202	1356	2973	641	601	1025		365	3016	1836	1362
191	PASTEL GREEN	1268	2327	2973	641	291	1025			1324	1415	1250
191	CRONADO BROWN	1632	1769	2854	1514		1703		341	1060	457	1171
191	BROWN	47436	24743	5925	3781	3578	15224			11072	12245	12585
191	CHALK WHITE	19863	22394	17953	12518	45772	138255	35275	91895	84933	112744	128820
191	Sub-Total											

192	ENDURANCE HOUSE PAINT	1071	2304	1241	1153	557			14215	313	974	2201
192	SHUTTER WHITE	1370	12604	418	308	215				1157		1611
192	Sub-Total	2441	15708	1559	1424	312			14613	1390	374	3813

Total	201,082	241,349	181,195	166,611	46,287	138,255	35,275	96,110	85,557	103,618	1,266,339
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T-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANTS AND TOTAL ALL PLANTS

Class	T-Line No.	Description	Central	Eastern	Southern	Missis- stipl	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
221		MISCELLANEOUS											
221	1867	IMPERIAL WHITE	28156	21040	5185	8059	3566	15510	5999	5941	5602	12704	111762
221	1880	SINGLE SHAKE	1015	1332	401	201	510	398	283	950	1435	581	7104
221	2200	EVERON WHITE	513	1243	49641	2577	3556	1400			19608		77553
221		Total	29684	23513	55227	10837	7632	17308	6282	6891	25643	13285	196406

GLD35224

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL AT PLANTS
251	2750	ENDURANCE VELVET	11064	12215		12744					4945		4556
251	2751	WHITE	1591	2535		3170					1419		871
251	2752	MAYFLOWER YEL	2434	3843		4620					1937		1289
251	2753	STERLING YEL	771	1158		4065					2327		832
251	2754	RAINEBOW PINK	2385	4549		4015					1837		1278
251	2755	CUNMETAL	2418	2719		3841					2450		1143
251	2756	GREENFIELD	1219	1368		3877					2426		889
251	2757	COTTAGE IVORY	1679	2705		3076					2080		974
251	2758	PATIO TURQ	1194	2593		3509					1707		910
251	2759	GRANADA RED	1375	3192		3167					1029		876
251	2761	SHRUE GREEN	1703	3601		3795					2305		1140
251	2762	BROWN ANTIQUE	1833	2690		3170					2359		1006
251	2763	RATTAN BROWN	1141	2471		3011					1592		821
251	2763	FERN GREEN	3107	45744		61059					29490		15630
251		Total											

GLD35225

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL AL PLANTS
261	282	CRYSTALACE		457						215	2		674
261	282	GLD TONE CRY		3433						215	1732	2633	3000
261		Total		3890						430	1734	2633	3667

* Gallonage reported and produced by the Nubian Division

GLD35226

**Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS**

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto
231		RIPOLIN								
231	2900	ULTRA WHITE	11655	7627						
231	2940	ULTRA WHITE							19938	2444
231	2950	OS G WHITE	4455	2659						
231		Total	16112	10286					19938	2444

GLD35227

**Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS**

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto
281		SPRED FLAT								
281	3000	WHITE		5 223	2 568					15
281	3001	LIGHT IVORY		236	622					
281	3002	CREAM			212					
281	3005	CANARY		119	165					
281	3006	PEACH BLOOM		121	80					
281	3007	FOAM GREEN			78					
281	3008	DUSTY ROSE								
281	3009	ANTIQUE GREEN			165					
281	3010	ROBIN EGG BLU		122	199					
281	3011	PEACOCK BLUE			195					
281	3012	WEDGEWOOD BLU		112	165					
281	3013	BONE WHITE		58	108					
281	3014	HEARTHSTONE			80					
281		Total		6991	4657					15

GLD35228

T-LINE TRADE SALES PRODUCTION - FISCAL 1956
BY PLANT AND TOTAL ALL PLANTS

Class No.	T-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
291	3020	BRILLIANT COLGES											
291	3021	BLACK BLUE		136						630		360	161
291	3022	BRIGHT RED		231						41		1030	139
291	3023	BRIGHT YELLOW		102						380		797	111
291	3024	MEDIUM YELLOW		45						293		625	122
291	3025	BURNT UMEE								13		200	102
291	3026	BURNT GREEN								313		574	26
291	3027	ORANGE										312	31
291	3028	GREEN		201						245		1017	146
291	3029	RAW UMEE		51						135		713	85
291	3030	RAW SIENNA								394		109	55
291	3031	BURNT SIENNA								113			1
291	3032	BURNT SIENNA								215		116	23
291		Total		867						2985		7194	1104

GLD35229

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
301	3090	SPRED STIPPLE		4319				460				14912	1566
301	3091	STONE WHITE		591				369				2230	222
301	3092	CONFETTI YEL		1366								4497	625
301	3093	PINEFROST GRN		495								1475	197
301	3094	SMOKE ROSE		542								1107	164
301	3095	TROPIC GREEN		492								737	124
301	3096	BLUE AZURE		505								321	82
301	3097	MOONMIST		875								3655	454
301	3098	BLOSSOM PINK		403								1550	156
301		SAND		9709				529				30530	4105
301		Total											

GL035230

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
501	310	SPRED SUEDE-CRAFTSMAN	1853					1868					449
501	310	FRENCH TULIP	3457					1722			762		517
501	310	GREENMIST	3810					1973					578
501	310	MARSH ROSE	3533					1742					527
501	310	VERMONT GREEN	3541					2215					575
501	311	OLAKE BLUE	3750					2147					589
501	311	POOL GREEN	1709					1831					354
501	311	FROST BLUE	3369					1853					522
501	311	MIST WHITE	3527					1924					545
501	311	SHADOW GREY	3538					2085					562
501	311	POWDER PINK	3501					1927					542
501	311	WHITE	2043					2621					466
501	314	LIGHT MOCHA	1791					2179					397
501	314	BLUE GRASS	1856					2407					425
501		Total	41278					28494			762		7053

GLD35231

**Y-LINE TRADE SALES PRODUCTION - FISCAL 1998
BY PLANT AND TOTAL ALL PLANTS**

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
331	3401	SPREAD SATIN	21743	20771	15986	10808	5623	15034		18833	21506	21335	151741
331	3402	MAIZE	20348	23121	12635	10307	4975	12923		5773	16135	17215	137876
331	3405	CONFETTI YEL	19568	18911	7511	9625	4812	9205		20215	14405	16495	122507
331	3406	LIGHT APRICOT	60333	63944	38732	28702	12034	46873		22569	44175	47238	391122
331	3407	PINE ROSE	17866	22648	12624	10017	4596	19029		16751	14730	15743	133006
331	3408	SMOKE ROSE	12877	21257	9379	6160	2289	14953		6761	9739	9374	92799
331	3409	TRADIC GREEN	23303	27981	13434	11110	4620	15555		27625	18924	20582	163135
331	3410	SERAY BLUE	23303	25438	11468	7657		15951		9490	17595	10132	102764
331	3411	NIAGARA GREEN	25805	40872	22382	14741	5746	35320		31470	17091	23587	218014
331	3412	BLUE AZURE	36104	40369	19834	17381	11182	24264		20512	15030	23587	241531
331	3413	BOON WHITE	29046	47425	23634	14523	4099	26157		26255	15875	25983	216141
331	3414	MOONMIST	25145	35765	18851	15223	5405	22247		34902	25563	25868	210970
331	3415	BLONSON PINK	7872	7369	12704			7007		13353	2303	12382	65222
331	3416	PRIMER SEAL	104391	115723	4313	36483	27506	74843		24912	51007	87095	679323
331	3418	DEC WHITE GRN	3797	110668	2870			4231		3304	2921	8117	39371
331	3428	EMERKSHIRE GRN	1450	1355	5329			1012		2082	2490	7734	19013
331	3431	MONTEREY	7196	5708	11906			4050		12002	6503	4015	147055
331	3440	BEARRAKEET	23228	25924	12444	4522	4805	15472		17860	16329	20485	147284
331	3441	CHEER	20073	23800	13405	12233	4767	20270		15920	20798	22684	151664
331	3442	SAND	24421	24495	8555	5288	5757	16152		15071	6537	9366	63584
331	3443	COTTON CANY	11911	10445	5419			6849		2132	2757	8067	43678
331	3444	FLAMINGO	5530	3663	2605			2781		2275	2070	2947	16436
331	3445	MEADOWSTOCK	11208	29987	20919	15256	8029	22750		16201	33719	31636	183457
331	3446	BOINSETHIA	43595	33665	12095	9185	3989	14750				15976	204487
331	3447	SANDY FEIGE	24595	12965	10958			56133				30776	204487
331	3448	SILVER TULIP											
331	3470	CEILING WHITE	617923	764372	388170	263073	125295	514848		527964	394347	354351	415075
331		Total											

GLD35232

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto
351		MISCELLANEOUS SPRED PRODUCTS								
351	3474	TEXTURE BASE			783			141		1598
351	3475	SPRED PATCH		4138						415
351		Total		4138	763			141		2113

GLD35233

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
361	3500	SPRED GLIDE ON	1,67,886	25,212	21,470			3,63,995		1,09,999	1,53,668	3,05,222	1,577,511
361	3501	WHILE	1,827	2,460	7,309			67,223		19,222	5,025	5,004	31,272
361	3502	LAWN GREEN	2,710	3,493	3,605			3,835		11,988	3,982	4,059	22,882
361	3504	SILVER SMOKE	2,848	5,451	4,730			5,698		35,835	4,156	7,546	34,112
361	3505	TIMBERLIN		1,706	25,67			1,649		6,855	3,172	9,85	1,07,643
361	3506	TANG RED	1,139	1,937	1,558			2,611		19,377	1,546	3,115	1,38,433
361	3507	SUNFLOWER	1,119	3,354	3,174			3,381		16,722	6,987	4,027	23,714
361	3508	AQUAMARINE	1,120	2,133	2,138			4,020		9,666	4,121	3,135	17,633
361	3509	ASH ROSE	927	907	4,235			2,154		3,966	6,502	2,059	17,120
361	3510	JEWEL GREEN	969	2,663	1,369			2,433		245	3,011	2,038	12,728
361	3511	DESERT BROWN	1,246	4,59	2,170			3,379		4,666	5,065	1,132	13,917
361	3513	GRAY VELVET	1,019	2,817	1,069			3,842			2,032	1,910	12,689
361	3515	LT. TANGERINE	1,936	2,832	1,844			2,185			3,005	2,052	13,856
361	3516	MIST BROWN	2,124	2,740	2,598			1,576			2,799	2,055	13,892
361	3517	CRYSTAL BLUE	1,877	2,721	1,568			1,519			2,725	2,034	12,494
361	3518	HOLIDAY PINK	1,830	2,770	1,607			1,443			2,989	2,038	12,677
361	3519	CASCADE	2,255	2,758	1,566			1,586			1,879	2,284	12,123
361	3520	MIXING LIQUID	1,975	2,662	4,118			4,316		3,264	7,130	5,517	28,982
361	3525	TINTING WHITE	3,485	9,738	1,0900			1,9031		35,90	24,204	2,007	79,955
361		Sub-Total	47,192	79,863	79,595			1,077,80		309,133	1,056,99	914,17	542,459

362	3503	SPRED GLIDE ON		864	1,000			1,072		7,10	1,175	955	57,76
362	3512	VICTORIA BLUE		441	1,013			465		283	524	1,010	1189
362	3514	AIRWAY GREEN		883	2,013			537					1,957
362		Sub-Total		2,168	2,013			2,074		993	1,699	1,965	1,0932

Total	47,192	82,051	81,608		1,09,854			31,906	107,398	93,382	553,391
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GLD35234

**Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS**

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto
371		JAPALAC SPRAY ENAMEL								
371	4 000	WHITE	1876	1293						
371	4 001	FLAT BLACK	538							
371	4 002	GLOSS BLACK	535							
371	4 004	DAWN GRAY		1165						
371	4 005	BUD GREEN		457						
371	4 006	VERMILION		1000						
371	4 007	GOLDEN YELLOW	160	218						
371	4 012	RIBBON BLUE	518							
371	4 013	ROSE PINK	358							
371	4 014	EMPIRE GREEN	615							
371		Total	4600	4133						

GLD35235

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
511	455	SPEEDE NAMEL											105
511	455	WHITE	406					1548					111
511	455	BLACK	402					736					116
511	455	ORANGE	557					339					113
511	455	DEED GREEN	420					709					75
511	455	MEDIUM GREEN						737					54
511	455	FIRE RED	389					556					22
511	455	MAROON RED						225					74
511	455	IVORY	396					347					95
511	455	LIGHT YELLOW	480					418					85
511	456	MEDIUM YELLOW	444					414					102
511	456	LIGHT GRAY	413					612					114
511	456	MEDIUM GRAY	444					700					78
511	456	BROWN	408					375					77
511	456	TAPESTRY BLUE	410					363					405
511	457	RED OX M PRIM	1659	500	578			1019			301		1730
511		Total	6828	500	578			9097			301		

GLD35236

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
381	4500	SPEED WALL GLCS	2506	395	2309	350	189	4274			1425	6751	7678
381	4516	SW GL WHITE TINT EASECOAT	8934	5845	4550	1860	1777	4274			3875	6751	37908
381		Total	11440	6745	6859	2210	1966	4274			5301	6751	43586

GLD35237

I-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class	I-Line	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
391	460	SPREAD LUSTRE											
391	460	WHITE	32119	50056	33478	16857	7822	30344	21972	33950	27937	27330	28186
391	460	PEACH GLOW	7540	4458	3003	1785	1384	2058	1944	2633	3824	3275	3191
391	462	BLACK	1252	1396	628	494		730		1342	651	420	691
391	463	LAUREL BROWN	1344		669	304		420		1037	1221	434	542
391	464	WARDIGRAS	1243		267				1511	2334	977	469	680
391	464	CROCUS YELLOW	7265	6790	2936	1819	1762	3647	2978	7201	5417	4604	4441
391	464	PECAN	2695	1906	3835	2060	912	2699	1495	3144	3591	1901	2423
391	464	COTTON CANDY	6525	3928	2082	1721	1943	2084	1339	2870	5430	5875	3386
391	464	BLAZE	1981	530	221			704	2126	1848	1298	952	966
391	464	MEADOWBROOK	677		547	525		226	367	882	440	422	386
391	464	POINSETTIA							356			467	104
391	464	SAHARA	4049	5107	4845	2813	1198	2652	2348	4008	4352	3230	2825
391	464	CARIBBEAN	4054	5144	3056	1227	1072	2069			3847	2656	2949
391	465	SUPER WHITE	10088	910								3609	1460
391	465	CONGO IVORY	6808	5359	6634	2123	1379	4141	2387	4986	6788	4588	4519
391	465	SPRINGTIME	5627	4535	4291	2118	1376	4163	3097	5237	7308	5062	4282
391	465	WOODLAND	8373	13174	7919	3666	2089	7112	3958	8365	9628	5656	6994
391	465	WOOD ROSE	2047	1031	2097	774	398	784		2950	2204	1406	1369
391	465	MEADOW GREEN	4302	2821	1642	1932	405	2677		4994	469	948	2018
391	466	WINTERCON	2806	3607	2775	1557	1399	2661	3624	5875	14382	3647	4433
391	466	COLONY	2475	1863	1636	620		2627	808	1679	1328	471	1350
391	466	BLUE ICE	3200	4544	4112	1767	892	2117	2654	4805	6344	2325	3276
391	466	SMOXY WHITE	5574	6248	5075	2205	1483	3031		5921	6581	4532	4075
391	466	SMOXY GRAY	4161	8185	8460	2882	1119	3090	2729	5951	3571	4030	4417
391	466	PINK HAZE	5465	4479	3807	1858	720	2540	2154	4112	4123	3894	3315
391		Total	132670	136724	104025	151107	27355	82586	57847	117115	21911	92213	92345

GLD35238

**T-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS**

Class No.	T-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
401	470	WHITE	15634	29490	33755	7369	2957	15861	14447	15475	7474	14372	15483
401	470	STEAK ROSE	15777	1808	821	785	391	1057	14447	641		1341	842
401	474	CHARTRUSE	4337	450	101			512		376			187
401	474	LEMON	1400	1033	626			504		360	143	459	452
401	474	SAISCUIT	11338	1932	976	286		898		1630	66	941	789
401	474	COTTON CANDY	7220	899	433	106		802			125	454	353
401	474	ISISCUS	356	801						370			152
401	474	PUERLO TAN	1544	2323	3137	433		1404				1845	1068
401	474	HORIZON	398	1411	998	540		606	134	829	204	927	584
401	475	COLONIAL	2267	266	2552	382		1008	128	1512		1828	1257
401	475	SUNLIGHT	2475	1494	1256	120		986		646		915	789
401	475	WHEAT	4217	4597	4667	1035		4572	72	3521	395	1373	2444
401	475	PINK WHEAT	1258	1373	862	101		406		845	128	48	545
401	475	SPARAGUS	1123	1905	1255	518		1222		245	246	209	662
401	476	KLONDIKE	2143	2277	1255	373		1533		279	209	932	1101
401	476	VENICE GREEN	1136	727	427	120		634		377			341
401	476	MASSAU	2064	1797	415	969		1874		1121	288	465	901
401	476	TRELLIS	2469	5395	2751	146		3445	120	2579	361	3123	2188
401	476	WOOD ASH	1777	2864	3094	1476		2000	300	1225	328	1391	1345
401	476	CORSSAGE	1691	2276	1510	198		1970		1649	744	1823	1212
401		Sub-Total	44044	67532	61002	15057	3348	41300	15201	35676	11211	32669	32704

402	474	SPEED WALL FLAT											
402	474	MEADOW BROOK			364								36
402		Sub-Total			364								36

Total	44,044	67,532	61,366	15,057	3,348	41,300	15,201	35,676	11,211	32,669	327,406
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GLD35239

**Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS**

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
411	5101	ULTRA FLAT LATEX PAINT	6118	5425	10312		1933	3247		3394	4706	7940	38536
411	5105	IVORY TULIP YELLOW	2376	5191	8219		295	4926		3415	5766	12540	43310
411	5111	PAUFER MIST WHITE	1233	2488	3434		427	1758		125	1303	3024	13366
411	5113	SHADOW GRAY	3406	10651	11379		112	10209		2494	15100	20096	73784
411	5114	SHADOW PINK	3597	9712	9927		262	4160		2576	5567	8305	44076
411	5115	BUD PINK	1748	5855	6677		551	4875			5294	8672	34404
411	5117	MINT GREEN	5749	11347	5402		1341	11439		4355	5090	15829	74052
411	5118	WHITE	17617	27161	30920		215	5108		42992	22902	46914	195055
411	5119	SEACREST GRN		2944	3146		116	2584		115	907	4795	114805
411	5120	OCEAN SPRAY	2210	3692	6714		169	3432		1322	5127	8340	30955
411	5122	CHELSEA BLUE	1171	5962	8317		241	3264		2825	4921	6945	32574
411	5128	SHADOW ROSE	1197	4202	5210		104	2849		710	2302	5375	22086
411	5147	TAUPE	3028	5906	9614		101	5945			3368	10392	40417
411	5148	STRAITFORD BLU	3020	4033	5071			2237			4804	5310	24576
411		Sub-Total	51730	105571	134434		4150	66265		61814	93095	165477	682556

412	5142	ULTRA FLAT LATEX PAINT		1699	1752					1117	51	1504	6237
412	5143	QUAIL LIGHT PINK		868	720			114		2694	1462	1146	7000
412	5143	Sub-Total		2567	2472			114		4011	1513	2650	13327

Total.	51,730	108,138	136,906		4,150	66,399		65,825	94,608	168,127	695,883
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GLD35240

SECTION VI

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS

OVER 100,000 -- 31 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	Northwestern	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
3418	DEC WHITE	104391	115723	57375	36483	27506	74843	124912	31007	87093	579335	
1800	OUTSIDE WHITE	64909	80109	30712	70248	15399	57056	34961	17010	45596	431466	
3407	PINEFROST GRN	60333	69944	38732	28702	12034	46873	45514	41752	47238	391122	
1217	ULTRA WHITE	34147	87592	27697	27057	4259	40171	16404	41003	19085	321952	
4600	WHITE	32119	50056	33478	15857	7822	30344	23950	27937	27330	281865	
3413	BONE WHITE	36104	40368	19834	17381	11182	24284	20512	30603	41253	241531	
3412	BLUE AZURE	26805	40872	22382	14741	5746	35320	31470	17091	23587	218014	
3414	MOONMIST	29046	47439	23828	14528	4099	29187	26255	15876	25883	210970	
3415	BLOSSOM PINK	25145	36765	18851	15223	5405	22247	34903	25563	25858	210970	
3470	CEILING WHITE	44695	55855	12986	19301	4036	56133	42992	22802	30776	204483	
5118	WHITE	17817	27161	30920	15256	1341	5108	17142	13800	46914	195055	
1851	EXT EASECOAT	30622	31465	28669	15256	8413	14706	8678	23710	31535	183457	
3447	SANDY PEIGE	31208	29987	20949	11110	8029	22673	27525	18924	20582	163135	
3410	SPRAY BLUE	23303	27981	13434	11110	4620	15555	10999	15356	30520	157751	
3500	WHITE	15786	26212	21470	7369	2957	15841	15475	7474	14372	154834	
4700	WHITE	12634	29490	23755	10805	5623	15034	18833	21508	21335	151741	
3401	PALE IVORY	21743	20771	15986	11374	5757	16152	12073	20799	22584	151663	
3443	COTTON CANDY	24421	24995	13409	11374	4787	20276	16920	16329	20480	147284	
3442	SAND	20073	23800	12444	12233	4905	15472	17860	13914	17395	147055	
3441	CHEER	23228	23924	11995	12460	4905	15472	16800	12959	14514	144223	
50	ROCKSPAR	20348	15782	84159	10307	4975	12923	20215	16135	17215	173976	
3405	CONFETTI YEL	17652	22548	12624	10017	4596	18029	16751	14773	15743	173000	
3408	SMOKE ROSE	23984	28163	10502	9185	3939	14750	16201	8957	15932	173573	
3448	SILVER TURQ	47436	24742	5905	5781	3539	15224	32659	11079	12245	125952	
1892	NO CHLK WHITE	15556	18211	7511	9629	4813	9205	32659	14435	16496	125952	
3406	LIGHT APRICOT	755	9801	57005	2017	246	19880	710	14435	16496	125952	
1850	FUMERAL WHITE	28156	21040	5185	9059	3566	15510	5999	5941	12704	111762	
1867	IMPERIAL GRAY	17991	24331	10730	15354	3542	12507	2334	4412	16029	111634	
874	HARBOR GRAY	10939	26060	12775	6459	1626	8324	5960	13740	16709	105938	
555	GLIDDEN COAT	13033	26435	11466	7657		16951	19490	7593	10132	102754	
3411	NIAGARA GREEN											

99,999 TO 75,000 -- 5 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	Northwestern	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
3409	TROPIC GREEN	12877	21257	9379	6169	2289	14953	6761	9739	9739	9739	92798
3444	FLAMINGO	11911	20407	8555	5288		5549	15071	6537	6537	6537	53964
3525	TINTING WHITE	3485	9758	10900			10031	3390	24204	24204	24204	79555
2200	EVERON WHITE	513	1242	49641	2577	3556	1400		18508	18508	18508	77538
861	DECK GRAY	10819	20005	10963	6670	1386	11345	1547	4397	5345	5345	75789

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GLD35241

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

74,999 TO 50,000 -- 9 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
5117	MINT GREEN	5749	11347	15492		551	11439		4555	6090	16829	74052
5113	MINT WHITE	3406	10651	11379		427	10299		2484	15100	20096	73841
4657	WOODLAND	8373	13174	7919	3666	2089	7112	3958	8365	9528	5656	69940
3416	PRIMER SEALER	7872	7599	12704			7007		15353	2303	12382	65220
1207	BRILLIANT BLK	3995	28624	4820	4011	928	3816	3180	3216	5999	3751	62350
1859	LIGHT GRAY	8174	10478	7640	4454	2629	5104	3584	3250	5427	5927	55527
1856	IVORY	7462	9753	7176	3499	3381	4244	1382	5949	6239	6402	55527
74	GLID STRIP		28634		2761	5509	4107	4842	1427	4357	25095	53867
592	EX METAL RM	9466	5345	8695							3912	50324

49,999 TO 25,000 -- 45 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
3440	BARRAKEET	7196	5709	5329	4522	5922	4050		12008	6503	4013	49331
5008	BARN PT RED	10385	6958	5212	5503		2621			4502	6935	47938
2750	WHITE	11064	12215		17744					4945		45968
4651	CONGO IVORY	6808	5359	6534	2123	1379	4141	2387	4985	6788	4588	45193
4641	CROCUS YELLOW	7265	6790	2936	1819	1762	3647	2978	7201	5417	4604	44419
2940	ULTRA WHITE							19938	24448			44386
4660	ULTRON	3806	3607	2775	1557	1399	2551	3624	6876	14382	3647	44334
4664	SMOKY GRAY	4161	8186	8460	2882	1119	3090	2720	5951	3571	4030	44179
5114	SHADOW GRAY	3597	9712	9927		112	4160		2676	5587	8305	44076
47	GL T SATIN SH		39027							5024		44051
5105	TULIP YELLOW	2376	6191	8219		295	4988		3415	5786	12540	43810
1256	VERMILION	3151	13667	5433	3587	1588	2208	1532	3817	4367	3844	43714
3445	MEADOWER COOK	5530	10645	5419			8116		3132	2759	8067	43678
4655	SPRINGTIME	5627	4539	4291	2118	1376	4163	3097	5237	7308	5062	42820
4663	SMOKY WHITE	5574	6248	5075	2205	1483	3031		5921	6561	4532	40750
5147	TAUPE	3088	5906	9614		104	5945			5358	10392	40417
3428	BERSHIRE GRN	5797	10688	4313			4231		3304	2921	8117	39371
5101	IVORY	6118	5425	10312		193	3247		594	4706	7940	38536
48	GL T SPAROVN	2898	7073	14403					7352	1535	4804	38155
4516	MINT BASE COAT	8934	5845	4580	1860	1777	4274			3376	6761	37908
1860	MEDIUM GRAY	5275	11626	4229	2582	396	2539	2629	1741	2306	3134	36459
1828	CRYLIGHT GRN	4490	10389	5618	2761	2252	3540			2955	3219	35224
854	TILE RED	3632	7133	2706	3077	1450	4013	337	3767	3586	4523	34604

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

49,999 TO 25,000 -- 45 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
5115	BUD PINK	1748	5856	6677		282	4875			6254	8572	34404
3504	SILVER SMOKE	2848	5451	4730		1943	5698		3583	4156	7646	34112
4643	COTTON CANDY	6525	3989	2002	1721	1720	2084	1339	2870	5430	5873	33867
4665	PINK HAZE	5455	4479	3807	1858	1324	2540	1154	4112	4123	3894	33152
1857	CREAM	6338	6278	2562	1831	892	1589	2926	4505	1692	4102	33147
4662	BLUE ICE	3200	4544	4112	1767	892	2117	2654	4506	6344	2325	32761
5122	CHELSEA BLUE	1711	5962	8317		159	3264		2825	4921	6945	32574
4605	PEACH GLOW	7540	4469	3003	1785	1384	2058	104	2633	3424	3275	31914
3501	BAMBOO	1827	2460	7309		116	6725		1922	5025	3275	31272
5120	OCEAN SPRAY	2210	3692	6714			3432		10243	5127	5340	30955
8711	GLT GLOSS VN	3836	6358	3636	3495	671	4096	226	3090	2601	2348	29690
4648	CARIBBEAN	3114	5913	3055	1227	1072	2069	2348	4008	3847	2566	29491
3520	MIXING LIQUID	4054	5144	4118	1227	1196	4316		3264	7130	5517	28982
4647	SAHARA	1975	2662	4845	2813		2652	2105		4352	2230	28256
1254	EMPIRE GREEN	4049	5107	2677	1211	123	2850	2071	2779	3316	2243	28170
1230	GOLDEN YELLOW	2376	10412	2275	1734		1935	972		2220	2243	27857
1254	CL SIL DRIAL	2687	10293	5005	1211	106	2412			1543		26935
5340	SIL DRIAL	9749	8131	4338	2502	1076	2376	1091	3359	3090	2758	26183
1813	TOBACCO BROWN	3358	3268	2268	2267		1416		1552	3260	2181	25645
1219	DAWN GRAY	2476	8066	1788	1583		1515		1382	3254	1134	25591
1208	FLAT BLACK	3019	12015	1665	1222	246		824	2732	4104	2507	25536
1255	LIGHT IVORY	2422	18118	1665								

24,999 TO 15,000 -- 31 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
5148	STRATFORD BLU	2020	4033	5071	1035	101	2237			4304	5310	24576
4757	HONEYDEW	4217	4597	4567	2060	912	4572	72	3321	305	1373	24449
4642	PECAN	2695	1906	3875			2699	1495	3144	3591	1901	24238
3507	SUNFLOWER	1119	3354	3174			3381		1672	6087	4027	23714
2900	ULTRA WHITE	11656	7627							3817		23096
3502	LAWN GREEN	2710	3493	3605			3835		1196	3982	4059	23882
5128	SHADOW ROSE	1197	4202	5210	1118	241	2847		710	2302	5375	22086
1804	TINTING WHITE	1071	2804	1241	1146	300			14215	395	374	22018
4763	TRELLIS	2469	5395	2751			2445	120	2170	261	2123	21889

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

24,999 TO 15,000 -- 31 ITEMS (CONT'D)

Y-line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
1260	ROSE PINK	1966	11380	806	150		3171	798	2714	3168	797	21819
823	FLINT GRAY	5822	5507	1035			2105		2820	577	2819	21651
853	LIGHT OAK	2240	5528	4047	2297	67	2105		1148	1515	1593	20743
55	SURFACE BOND	1166	3252	3227	635		2013		554	7574	1085	20507
4659	MEADOW GREEN	4302	2821	1642	1032	405	2677		4984	469	948	20180
1887	PASTEL GREEN	2907	3214	4579	1978	1719	2482			1281	1927	20087
700	PASTE WD FIL		4135	4659					1286	2364	7512	19856
3090	BONE WHITE		4319				460				14918	19697
3000	WHITE		6223	2568					1531	910	7992	19224
856	DARK OAK	2085	5067	2209	1804		3532		1110	2074	1334	19215
3431	MONTREY BRN	1450	1395	2830			1012		2082	2490	7754	19013
3508	AGUAMARINE	1120	2135	2138			4020		965	4121	3135	17633
1212	BUD GREEN	1329	7787	979	1067	319	1495	253	2177	1047	416	17470
1855	CASTLE RED	1528	3559	1731	1293	1279	403		2929	2333	1878	17433
3509	CASH ROSE	927	907	4235		1007	2134		386	6502	2059	17170
1886	LIGHT CANARY	3074	3755	1802	975		1525		1243	2676	1871	16776
700	VN REMOVER		15212							300		16755
605	ASPH ALUM R	4028	6728	2232	2744		2721		2275	718	2947	16450
3446	POINSETTIA		3668	2695						2070	4609	16436
1511	GLIDN L13 CL		11827		306	215				1197		16116
1882	SHUTTER WHITE	1376	12504	418	517					396		15774
1861	71 SHUT GRN	2972	6421	1632			2368					

14,999 TO 10,000 -- 48 ITEMS

5119	SEACREST GRN		2944	3148		216	2684		115	903	4795	14905
4650	SUPER WHITE	10088	910								3509	14607
525	WHITE GALV IR	2595	3182	3495	3054				1064	554		15944
351	DESERT BROWN	1246	459	2170			3379		466	5055	1132	13917
3516	MIST BROWN	2124	2740	2598			1575			2799	2055	13892
3515	LT TANGERINE	1936	2832	1844			2186			3006	2052	13856
3506	TANG RED	1139	1937	1558			2611		1937	1545	3113	13843
581	NEVA RUST GRY	3290	1939	1518	669		1348	767	3334	471	569	13836
1203	MAHOGANY V S	1437	7469	1765	480		407		386	954		13777
4658	BWOOD ROSE	2047	1031	2007	774	396	784		2950	2304	1406	13691

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

14,999 TO 10,000 -- 48 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
57	DEODORIZED PT	1085	12097	286							156	13634
1888	CORONADO	2202	1356	3102	1072	1045	2627	608	1679	3015	1335	13529
4661	COLONY	2475	1863	1636	620		2000	300	1225	1328	471	13507
4764	WOOD ASH	1777	2864	3094	476		1758		126	328	1391	13455
5111	PAUFER	1233	2468	3434			214		865	1503	3024	13368
1200	LIGHT OAK V S	1170	5862	1938	930					905	984	13011
1267	RIBBON BLUE	1292	5015	509	179	210			2531	1766	787	12994
67	BLACK ASPHALT	2457	4107	3481		156			1021	517	1150	12991
25	RED WOOD CL	2475	2508	845	603	239	1597	737	311	2545	1693	12916
2752	STERLING YEL	2434	3843		4620					1997		12894
2754	CUMETAL	2385	4549		4015				245	1937		12786
3510	JEWEL GREEN	969	2663	1369			2433			3011	2038	12728
3513	GRAY VELVET	1019	2817	1069			3842			2032	1910	12689
3518	HOLIDAY PINK	1830	2770	1607			1443			2989	2038	12677
4751	COLONIAL IVY	2267	2689	2552	382		1008	128	1512	204	1828	12570
1889	COCONUT BROWN	1268	2327	2973	641	601	1085		366	1824	1415	12500
3517	CRYSTAL BLUE	1877	2771	1568			1519			2725	2034	12494
3475	SPRED PATCH		4138						415	977	6849	12279
820	NAVAGO RED	2396	1813	1608			2654		1035	501	2132	12240
3519	CASCADE	2255	2758	1566			1586			1879	2084	12128
4765	CORSAGE	1891	2235	1510			1970		1649	744	1923	12121
1890	PINEHURST GRN	1632	1769	2854	198		1763		341	1050	457	11711
1802	BLACK FIB WHITE	2364	2040	1244	1514	291	2171		521	755	691	11669
596	STK FAR WHITE	1289	2255	407	1780	92	1034		118	393	1785	11537
2755	GREENFIELD	2418	2719		3530	725				2450		11437
2761	BROWN ANTIQUE	1703	3601		3841					2753		11402
1250	DELPHINIUM	825	4451		3795	303	687	350	1645	1365		11385
1583	NEVA RUST GRN	2355	2748	606	1199		1859	1782	464	345		11332
1201	DARK OAK V S	1248	5002	1133	1181		408		491	1321	564	11170
66	SPRED SURFACE	1890	2561	2452	1003	442	471	42	532	587	1954	11041
4760	KLONDIKE BLUE	2143	2277	1259	373		1539		2279	202	932	10764
3505	TIMBERLIN	1706	1706	2567			1549		695	1172	985	10686
4747	PUEBLO TAN	1544	2323	3137	433	189	1404		1258	1359	1345	10523
1263	BOTANY BROWN	1009	4554	246	926		207				163	10360
1202	BLONDE	845	5459	1123	277		411		719	421	736	10212
2762	WALNUT V S	1933	2690		3170					2359		10062
865	MAHOGANY	1021	3659	327	381		2785		328	285	543	10030

GLD35245

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

9,999 TO 5,000 -- 63 ITEMS

T-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
815	CONCRETE GRAY	1821	2783	534			2612		769	396	1072	9989
1222	SCREEN EN BLK	770	1533	3071	1550		673			975	1190	9862
2840	GLID TONE CRY		5190						215	1722	2533	9808
2757	PATIO TURQ	1879	2709		3076					2020		9744
4644	BLAZE	1981	530	221			704	2126	1848	1293	932	9560
506	LIG RED LEAD	1597	1610	1552	1661	170	1027	354	1045	554		9580
3434	CHARCOAL BLK		552	537					917	224	7303	9543
546	HT RES MTL RM	2725	1720	895	658	321	626	1318	1112		47	9422
810	WHITE	1660	1151	1043			1159		1852	1320	971	9156
2758	GRANADA RED	1194	2693		3508					1707		9102
4762	NASSAU	2084	1797	415	969		1874		1121	288	455	9013
2756	COTTAGE IVORY	1219	1368		3877					2426		8890
1268	CORAL PINK	1216	2159	521	307		535	521	1146	1758	513	8776
2759	SHRUB GREEN	1375	3192		3167					1029		8763
2751	MAYFLOWER YEL	1591	2535		3170					1419		8716
245	WALNUT											8657
821	TURF GREEN	1682	2607	654			1620		505	373	9637	8549
4705	TEA ROSE	1577	1808	821	785	391	1057		641		1108	8549
2753	RAINBOW PINK	771	1158		4065					2327	1341	8421
2763	FERN GREEN	1141	2471		3011					1592		8215
1269	BLUE TURQ	787	1705	404	522	146	618	605	1774	1232	420	8214
4742	BISCUIT	1138	1962	976	286		898		1630	65	941	7897
4755	SUNLIGHT	2475	1494	1256	120		966		646			7892
1246	RICH BLUE	908	2029	1245	886		338		1120	1227	915	7753
4500	S W GL WHITE	2506	899	2309	350	189				1423		7678
1252	ORANGE	1047	2174		928			205	1049	1230	937	7570
58	SILICON SLICK											7557
9	PENETREX	983	2353	2098						896		7370
242	HONEY MAPLE											7309
2950	S G WHITE	4456	2659									7119
1880	SHINGLE SHAKE	1015	1332	401	201	510	398	263	950	1435	581	7106

GLD35246

CURRENT TRADE SALES LIVE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

9,999 TO 5,000 -- 63 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
5143	LIGHT PINK		868	720					2694	1462	1145	7090
4628	LAUREL	1252	1395	628	494		730		1342	551	420	6913
4640	MARDIGRAS	1243		267				1511	2334	977	459	6301
582	NEVA RUST RED	693	2309	926	742		734		432	580		6782
4759	ASPARAGUS	1123	1906	1262	618		1222		245	245		6522
512	NEVA RUST BLK	777	4668		199				542		171	6457
252	MAPLE										6362	6362
3092	PINEFROST GRN		1386				369				4497	6252
5142	QUAIL		1699	1752			114		1117	51	1504	6237
246	WHEAT										5220	6230
244	MOD RED MAHOG			545					794	363	6196	6196
3436	SUNGLOW YEL	2750	1411	998	340		2147		829		927	5843
3110	LAKE BLUE	398					605	134	239			5787
4748	HORIZON CLEAR	5548										5783
575	DRIFAL CLEAR	3810	864	1000			1973		710	1175	955	5773
3107	GREENMIST						1072		5773			5773
3503	CORALIN											5756
3402	MAIZE											5647
3109	VERMONT GREEN	3541					2215					5647
248	VERN MAHOGANY											5622
3114	SHADOW GREY	3538	1372	862	101		2083		845	128	480	5453
3113	PINK WHITE	1258					403					5453
4631	MOCHA BROWN	1344		569	304		1924		1037	1221	434	5420
3115	POWDER PINK	3501					420					5420
3108	MARSH ROSE	3533					1927					5275
1862	92 CHEST BERN	1145	1827	685	238	124	1742			1137		5243
3112	FROST BLUE	3369					123					5222
3105	TULIP YELLOW	3457					1553					5179
3474	TEXTURE BASE			783			1722		1698	708	1828	5156
620	TINNERS RED	1230	2582		1300		141				5099	5112
243	FRENCH PROV											5099

4,999 TO 2,500 -- 26 ITEMS

249	PLATINUM	794	475	1611		56	2621	272	1005	325	4363	4893
1502	NEVA ROT GRN	2047										4818
3118	WHITE											4654

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

4,999 TO 2,500 -- 26 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
3097	BLOSSOM PINK		975								3555	4540
4741	LEMON	1400	1033	626			504		360	143	459	4523
3101	FRENCH IVORY	1853					1868			762		4483
3148	BLUE GRASS	1855					2407					4263
857	BLUE	6822	1633	646	423		204		125	163	254	4130
4570	RED OX M DRIM	1659	500	578			1019			301		4057
3147	LIGHT MOCHA	1791					2179					3970
3514	AIRWAY GREEN		883	1013			537			524	1010	3957
250	SUNTAN										3892	3892
4645	MEADOW BROOK	677		547	525			357	892	440	422	3860
822	STONE GRAY	1153	965	111					158	216	534	3750
3111	POOL GREEN	1709					603					3540
4743	COTTON CANDY	720	899	473	106		1831			125	454	3532
4761	VENICE GREEN	1136	727	427	120		802		373			3417
594	VIS CHKSD GRN		1272		1250		634		269	427		3214
4000	WHITE	1876	1293									3159
540	INT METAL R M	1305	231	295	103					445	533	3012
1870	15 DEEP TURG	714	1267	526	103	107				278		2995
3091	CONFETTI YEL		691								2230	2921
1504	NEVA ROT CLR	790	915	408	25	36		65	355	310		2906
254	CHERRY											2762
100	BLACK		670	1207	669						2762	2546
554	FLIN OIL PUTTY		2514									2514

2,499 TO 1,000 -- 30 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
3093	SMOKE ROSE		495								1475	1970
3098	SAND		403								1560	1963
4550	WHITE	406										1954
4740	CHARTREUSE	437	450	101			1548		376			1976
811	BLACK	410	558	171			512		444	52		1847
251	REDUCER		59	76	126	39	212			382	1008	1689
1720	LAMP BLACK	234	540	201					24			1675
3001	LIGHT IVORY		236	522							774	1656
3094	TROPIC GREEN		542								1107	1649
819	DELFT BLUE	579	561	215					132	130		1626
3020	BLACK		126						630			1616
4744	HIBISCUS	356	401						370		360	1527

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

2,499 TO 1,000 -- 30 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto
3439	EMERALD GREEN								344
3028	GREEN		201						245
3021	DARK BLUE		56						306
3432	UMBER BROWN								120
1871	158 DARK BLUE		472	444					
3095	BLUE AZURE		492						
3023	LIGHT YELLOW		51						380
3512	VICTORIA BLUE		441				455		283
4004	DAWN GRAY		1165						
4562	MEDIUM GRAY	444					700		
4551	BLACK	402					736		
4553	DEEP GREEN	420					709		
3022	BRIGHT RED		231						41
4646	POINSETTIA						226	356	
256	BRUNSWICK GRN								
4561	LIGHT GRAY	413					612		
3024	MEDIUM YELLOW		102						293
4006	VERMILION		1000						

999 TO 500 -- 34 ITEMS

1701	YELLOW OCHRE	397	355	214					
4556	FIRE RED	389					556		
4559	LIGHT YELLOW	480					418		
4552	ORANGE	557					338		
3026	BLUE GREEN								313
1708	RAW UMBER	781	104						
1719	RAW SIENNA	672	199						
3435	MAJESTIC BLUE								455
4560	MEDIUM YELLOW	444					414		
3029	RAW UMBER								139
1703	BURNT UMBER	585	211	50					
253	CL STAIN BASE								
3096	MOONMIST		505						
3437	CARDINAL RED			317					286
3007	FOAM GREEN			78					
4563	BROWN	408					375		

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

999 TO 500 -- 34 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
4564	TAPESTRY BLUE	410					353					773
4558	IVORY	396					347					743
4554	MEDIUM GREEN						737					737
3433	SIENNA RED									75	600	675
3002	CREAM			212							459	671
1702	BURNT SIENNA	564	77									641
3005	CANARY		119	165							344	626
4014	EMPIRE GREEN	615	578									615
4620	BLACK		76									578
1705	MED CHR GREEN	495	51						394		109	572
3030	RAW SIENNA											554
4001	FLAT BLACK	538										538
4002	GLOSS BLACK	535									535	535
255	EBONY											522
3009	ANTIGUE GREEN			165								521
3014	HEARTHSTONE			80								518
4012	RIBBON BLUE	518	467							49		516
2822	G T CRY RED											

499 TO 300 -- 15 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
4005	BUD GREEN		457									457
3011	PEACOCK BLUE		122	195							245	440
3010	ROBIN EGG BLU		112	109							118	439
3012	WEDGEWOOD BLU		91	185							113	410
1716	LT CHR YEL	270		37								398
1706	LT CHR GREEN	391										391
4007	GOLDEN YELLOW	150	214									378
4745	MEADOWBROOK		23	364						50		364
1718	VENETIAN RED	188		101								362
4013	ROSE PINK	358										358
3032	BURNT SIENNA		114						215		115	331
1711	PRUSSIAN BLUE	209										323
3027	ORANGE											312
3006	PEACH FLOOM		121	80								309
1745	PERMA GREEN	308										308

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

299 TO 100 -- 8 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
3025	BURNT UMBER		49						18		200	257
1709	IVORY BLACK	202	48								249	250
3008	DUSTY ROSE											249
1707	MED CHR YEL	194	55									249
1717	AMER VERMIL	196	44									240
4557	MAROON RED						225					225
1746	PERMA BLUE	88	43	55								186
3013	BONE WHITE		58	108								166

99 TO 0 -- 3 ITEMS

1715	ULTRAMAR BLUE	93										93
64	JAPAN DRIER	24							59			83
3031	PURPLE								11			11

GLD35251

SECTION VII
DISCONTINUED ITEMS - Y-NUMBER PRODUCTION
1954, 1955, 1956, 1957 and 1958

7-1

Note: Gallonage figures suffixed with an asterisk (*) denote the item was a discontinued Y-number item for the period involved. The absence of an asterisk (*) denotes the item as an active Y-number item for the month period involved.

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
11	Prepared Tung Oil	416*	-0-	-0-	-0-	24*
12	Glid Seal	2,052*	1,622*	1,884*	1,301*	1,460*
15	Rapid Cote Varnish	7,370	8,998	3,755	664*	35*
43	Stove Pipe Enamel	1,604*	1,075*	1,075*	1,604*	792*
45	Superior Bronzing Liquid	504*	476*	4*	-0-	2*
46	Liquid Wood Filler	1,254*	334*	1,301*	760*	365*
49	Bar & Table Top Varnish	6,953	4,400	4,036	3,060*	606*
108	J. D. Yellow	1,663	1,848	151*	60*	38*
111	J. D. Green	3,054	2,235	3,209	1,025	121*
112	Hi Way Yellow	205*	-0-	71*	-0-	41*
113	I. H. C. Red	7,871	7,230	7,209	1,504	128*
115	Orange Tractor Mach. En.	73*	103*	115*	-0-	72*
202	Dk. Golden Oakwood Stain	156*	60*	36*	-0-	35*
215	Walnut Wood Stain	174*	252*	41*	-0-	20*
219	Dk. Mahogany Wood Stain	232*	112*	32*	-0-	10*
230	Lt. Oak Oil Wood Stain	562*	391*	690*	287*	529*
231	Dk. Oak Oil Wood Stain	688*	401*	734*	268*	305*
234	Walnut Oil Wood Stain	510*	376*	732*	272*	548*
235	Mahogany Oil Wood Stain	715*	516*	599*	373*	832*
505	Graphite Liquid Paint	954*	1,163*	2,328*	3,391*	2,747*
569	Glid-N Mildew X	210*	92*	107*	136*	75*
631	Romark No. 1 Yellow	3,750	1,948*	2,376*	1,206*	365*
818	Leather Tan Plinamel	-0-	103*	107*	67*	76*
863	Warm Gray Florenamel	18,250	10,428	2,597	2,426*	2,456*
872	Walnut Florenamel	9,787	8,837	2,654	1,188*	483*
873	Sand Gray Florenamel	194*	167*	95*	104*	74*
906	White En. Undercoat	2,238*	1,093*	-0-	-0-	1,310*
964	Cameo Speedwall	30*	-0-	36*	107*	103*
1013	Mixing Liquid Cement Coating	284*	-0-	5*	14*	57*
1050	White Exterior Masonry Pt.	56,280	8,098	3,804	1,396*	922*
1061	Mixing Liq. Ext. Masonry Pt.	5,578	666	-0-	-0-	45*
1210	Ground Color Japalac	4,675	2,491*	1,551*	1,064*	1,586*
1218	Cream Japalac	38*	-0-	-0-	-0-	1*
1221	Stove & Iron En. Japalac	1,777	1,266*	547*	518*	534*
1234	Jade Green	9,745	10,294	5,028	3,845*	2,618*
1259	Walnut Brown Japalac	418*	522*	746*	725*	763*
1261	Carnival Yellow	8,365	8,874	3,809	3,113*	2,651*(2)
1262	Red Mahogany	5,689	6,090	3,499	3,374*	3,078*(2)
1264	Chinese Red	11,491	13,662	9,046	7,526*	7,099*(2)
1265	Homestead Gray	8,996	8,314	3,364	3,404*	2,981*(2)

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DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1954, 1955, 1956, 1957 and 1958

7-2

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1266	Shamrock	8,290	9,498	4,292	3,646*	2,788*(2)
1500	Weed Killer	-0-	-0-	-0-	-0-	165*
1505	Glid-N Furniture Polish	320*	488*	49*	208*	48*
1506	Glid-N Auto Polish	2,162*	194*	425*	433*	418*
1508	Dk. Scratch Remover	271*	936*	108*	108*	182*
1512	Glid-N Brush Restorer	2,983	1,625	929*	786*	865*
1812	Cottage Brown	19,799	21,091	21,272	1,968	5,071*
1823	709 Lemont Stone Endr.	204*	29*	102*	-0-	125*
1831	Colonial Yellow Endr.	21,629	22,900	4,889	2,562*	710*
1844	Thistle Green	19,579	21,029	19,092	2,324	469*
1858	Shad. Wh. Endr. H.P.	-0-	-0-	552*	294*	407*
1864	Light Yellow	2,276	2,197	2,461	197	94*
1900	White Reflectolite	18,986	14,621	1,586*	767*	518*
2030	Seal Bud Green	-0-	-0-	-0-	-0-	77*
2706	Red Shingle Stain	833*	338*	1,142*	382*	120*
2709	Maroon Shingle Stain	938*	377*	828*	672*	1,187*
2710	Dk. Oak Shingle Stain	1,129*	619*	1,452*	1,747*	466*
2714	French Gray Shingle Stain	202*	2*	17*	415*	192*
2716	Blue Shingle Stain	6*	-0-	-0-	-0-	16*
3201	French Ivory Spred Gloss	4,988	1,436	-0-	-0-	52*
3207	Greenmist Spred Gloss	13,516	4,626	-0-	36*	50*
3218	White Spred Gloss	69,516	25,139	2,564	299*	646*
3300	Spred Lustre White	126*	5,520*	1,936*	402*	536*
3301	Spred Lustre Ivory	319*	-0-	216*	268*	534*
3302	Spred Lustre Rich Cream	288*	-0-	346*	264*	313*
3307	Spred Lustre Seafoam	125*	120*	-0-	-0-	70*
3429	Ember Gray Spred Lustre	59,268	27,272	654	1,690*	329*
3430	Wineberry	83,726	54,825	4,022	1,600*	1,074*
4511	Speed-Wall Gl. Onyx Green	283*	32*	-0-	-0-	24*
4603	Speed-Wall S. G. Rich Cream	-0-	3,034*	3,798*	3,448*	3,057*
4703	Speed-Wall Fl. Dev. Cr.	10*	1,289*	1,008*	425*	262*
4718	Glazine Liquid	258*	127*	104*	59*	57*
5106	Peach Ultra Flat Latex	17,137	21,619	5,541	132*	168*
5108	Tampa Beige Ultra Fl. Latex	14,378	23,660	6,382	486*	420*
5110	Lt. Turquoise Ul. Fl. Latex	8,800	22,163	4,092	134*	74*
TOTAL DISCONTINUED GALLONAGE		<u>56,232</u>	<u>52,484</u>	<u>56,786</u>	<u>75,733</u>	<u>57,571</u>
TOTAL DISCONTINUED ITEMS		<u>98</u>	<u>84</u>	<u>73</u>	<u>74</u>	<u>75</u>

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

(2) Discontinued Trade Sales-continued in syndicate line.

GLD35253

SECTION VIII
OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1958
IN CODE NUMBER ORDER BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
11	PREP TUNG OIL	24							1216	178		1460
12	GLID SEAL	50		16		35						35
15	RAPID COTE VN		792			2			5			792
43	STOVE PIPE EN											2
45	SUP BRONZ LIG	59		301								365
46	LIG WD FILLER		606									606
49	BT TOP VN											38
108	U D YELLOW					36						121
111	U D GREEN					41						41
112	HI WAY YELLOW											128
113	I H C RED					25						72
115	AC ORANGE					30						35
20	DK GOLDEN OAK											20
21	5WALNUT WD ST											10
219	DK MAHOGANY											529
230	LT OAK OIL		529									305
231	DK OAK OIL		305									548
234	WALNUT OIL		832									832
235	MAHOGANY OIL				2461				8			2747
505	GRAPH LIG PT	286										75
569	GLID MILDEW X	67										365
631	RK NO 1 YEL	355										76
818	LEATHER GRAY	76	2391									2456
863	WARM GRAY		462							65		483
872	WALNUT									74		74
873	SAND GRAY				1310							1310
906	WHITE EN UC		103									103
964	CAMEO SW C											57
1013	MIX LIG C C			37		20			466			922
1050	WHITE			153								45
1061	MIXING LIQUID								660			1586
1210	GROUND COLOR		874	52								1
1218	CREAM					1						534
1221	S I EN BLK		902					539	534	258	30	2618
1234	JADE GREEN	24							865			763
1259	WALNUT BROWN								763			2651
1261	CARNIVAL YEL		1583	371						597		3078
1262	RED MAHOGANY		2784							294		7099
1264	CHINESE RED		5860	367						372		2981
1265	HOMESTEAD GRAY		2648							333		2788
1266	SHAMROCK		2547							241		165
1500	SWEED KILLER											48
1505	FURN POLISH											418
1506	AUTO POLISH											182
1508	SCRATCH REMOVE		182									965
1512	BRUSH RESTORE		865									1822
1812	COTTAGE BROWN		831	629	164	30			3203		214	5071
1823	LAMONT STONE	125										125
1831	COLONIAL YEL							356	354			710
1844	THISTLE GREEN		104	104	96	407			89	76		469
1858	SHADOW WHITE											407

GLD35254

OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1958 (CONT'D)
IN CODE NUMBER ORDER BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
1864	37 LIGHT YEL			28					360		66	94
1900	WHITE REFLECT			158								518
2030	SEAL BUD GRN			77								77
2709	RED S S											120
2710	MAROON S S											1187
2711	ODK OAK S S									1187		466
2714	FRENCH GRAY SS									431		192
2716	BLU S S					35			192			16
3201	FRENCH IVORY											52
3207	GREEN MIST											50
3218	WHITE											446
3300	S L WHITE											536
3301	S L IVORY											534
3302	SL RICH CREAM											313
3307	S L SEAF OAM								200			70
3429	WINEBERRY		329									329
3430	COLONIAL BLUE		1033									41
4511	ONYX GREEN											24
4603	RICH CREAM											3057
4703	DEVONSHIRE CR							1138	1919			262
4718	GLAZING LIG								262			57
5106	PEACH	52		116			57					168
5108	TAMPA PEIGE			50								420
5110	LIGHT TURQ					315				55		74

GLD35255

OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1958
IN VOLUME ORDER BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
1264	CHINESE RED		5860	367					3203	872	214	7099
1812	COTTAGE BROWN		831	629	164	30				294		5071
1262	RED MAHOGANY		2784					1138	1919	333		3078
4603	RICH CREAM									241		3057
1265	HOMESTEAD GRAY		2648							333		2981
1266	SHAMROCK		2547							241		2788
505	GRAPH LIG PT	286	1583	371	2461					697		2747
1261	CARNIVAL YEL		902					539	855	258	30	2651
1234	JADE GREEN	24	2391							65		2618
863	WARM GRAY		874	52					660	178		2456
1210	GROUND COLOR	50		16					1216			1586
12	GLID SEAL											1460
906	WHITE SEN UC				1310					1187		1310
2709	MAROON S										41	1187
3430	COLONIAL BLUE		1033	153			303		466			1074
1050	WHITE											922
1512	BRUSH RESTORE		865									865
1235	MAHOGANY OIL		832									832
43	STOVE PIPE EN		792									792
1259	WALNUT BROWN							356	763			763
1831	COLONIAL YEL											710
3218	WHITE									200	446	646
498	T TOP VN		605									606
234	WALNUT OIL		548									548
3300	S L WHITE										536	536
1221	S L EN BLK											534
3301	S L IVORY											534
2301	S L OAK OIL		529									529
1900	WHITE REFLECT			158								518
872	WALNUT		462	104	96					75	21	483
1844	THISTLE GREEN		104							431		469
2710	DK OAK S S									55		466
5108	TAMPA BEIGE											420
1506	AUTO POLISH			50								407
1858	SHADOW WHITE											407
46	LIG WD FILLER											365
631	ROK NO 1 YEL	59		301								365
3429	WINEBERRY	365										365
3302	SL RICH CREAM		329									329
2310	DK OAK OIL		305									329
4703	DEVONSHIRE CR											329
2714	FRENCH GRAY SS											329
1508	SCRATCH REMOV											329
5106	PEACH	52	182	116								329
1500	WHEEL KILLER											329
1131	H C REC											329
1823	LAMONT STONE	125										329
1111	DD GREEN											329
2706	RED S											329

GLD35256

OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1958 (CONT'D)
IN VOLUME ORDER BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
964	CAMEO SW		103									103
1864	37 LIGHT YEL			28							66	94
2030	SEAL BUD GRN			77								77
818	LEATHER TAN	76										76
569	GLD MILDEW X	57							8			75
873	SAND GRAY									74		74
511	LIGHT TURQ					25				74		74
113	AC ORANGE									47		72
3307	S L SEAFOAM			37		20					70	70
1013	MIX LIQ C C						57					57
471	8 GLAZING LIQ											52
3201	FRENCH IVORY											50
3207	GREEN MIST										52	52
1505	FURN POLISH										48	48
1061	MIXING LIQUID										45	45
1121	WAY YELLOW					41						41
1081	D YELLOW					38						38
151	RAPID COTE VN					35						35
202	DK GOLDEN OAK					30					5	35
111	PREP TUNG OIL	24										24
451	1 ONYX GREEN					24						24
215	WALNUT WD ST										20	20
271	6 BLUE S S								15			15
219	DK MAHOGANY										10	10
45	SUP BRONZ LIQ					2						2
121	6 CREAM					1						1

GLD35257

SECTION IX

Y-LINE MAINTENANCE FINISHES - FISCAL 1958

	<u>Fiscal</u> <u>1958</u>
<u>ACTIVE</u>	
Miscellaneous Maintenance Finishes	352,430*
Maintenance Finishes (Discontinued from Y-Line)	22,930
Spray Day+Lite	58,190
Latex Project Paint	14,456
Duo Tex Fire Retardant	3,681
Swimming Pool Finishes	10,753
Glid Tex	15,159
PVA Project Latex Paint	59,350
EZC Machine Enamel	<u>2,436</u>
	<u>539,385</u>
 <u>DISCONTINUED</u>	
Spray and Brush Day+Lite	9,742
Maintenance Finishes (Discontinued from Y-Line)	4,235
EZC Machine Enamel	<u>113</u>
	<u>14,090</u>
	 <u>553,475</u>

* Includes 110,925 gallons Outside House Paint
gallage which has also been included and
reported in gallage appearing on page 4-15 -
House Paint Other than Y-Line.

GLD35258

N 2547.10

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
811	5000	MAINTENANCE FINISHES	11119										11119
811	5018	FL TR VARN	20139		2136			79328					100603
811	5019	WHITE HP	400		1841							930	3171
811	5022	PVA P S WH	4133	1485							4704		10322
811	5026	T T WTE	473										473
811	5031	R INH O	1265										1265
811	5038	ALKYD STIP FT	351										351
811	5039	HY DY FLR FIN	1480		12								1480
811	5041	GYM FL 839			307								307
811	5042	6419 ALK R DR			446								446
811	5043	6421 M W DR C			216								216
811	5046	35 COLO S EGG	503				125	982				575	791
811	5051	BDL SG EN 64	3554	11137	3035			13279			7482	90	1700
811	5055	41 H P PRIMER	6158	1329	618	220		1610		2525	3093	1516	40608
811	5060	37 1 CT WTE F				51							17069
811	5064	6 WT EN SG											51
811	5061	L WH GL 61	110		4								114
811	5064	SDL WL PR WTE	311										311
811	5067	SDL ML WTE FT	17732	4945	304							8489	31470
811	5069	SAN G GL 1003	5056	446	1349	1010	302	1032					9195
811	5071	D L GL W 117	112			704						1509	816
811	5072	BDL ML WTE FT	2166										3675
811	5073	AA R IN EX M	198			595							793
811	5074	GRAY P S 5434	231			364							595
811	5075	WH P 5405	642										642
811	5077	DADO NTL GRN	508	559	244	487						537	642
811	5081	DADO MOSS GRN	465			1473						400	2091
811	5082	DADO OCN GRN				817							2582
811	5083	DADO SPG GRN		15		509						1389	817
811	5086	15 EGSHL WTE	1381			281		199			543		1913
811	5088	STAD S GREEN	419	458									2404
811	5089	STAD ST GRAY	422	470				222					877
811	5095	EZC STD GRN	640										1114
811	5317	MSY BL FIL WT		963	232	550						899	2321
811	5301	CELCYN CT CL	106					977				3217	5157
811	5331	ROK 3 WHITE	2517	9928	777							1326	1432
811	5332	ROK 3 WTE WB			80						1164	11120	25506
811	5333	ROK 3 YEL WB	1946	3633	2221						714	10464	10544
811	5334	ROK 3 YEL WB			72							16423	24939
811		Total	84537	35370	13894	7051	427	96629		2525	17700	67485	325628

* Gallonage produced and reported at the Hubian Division.

** Gallonage included with gallonage reported for House Paint Other than Y-Line.

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto
801		MAINTENANCE FINISHES DISCT FROM Y LIN								
801	501	BRN TL SD GRY		237	442	103	99			
801	504	ZINC DUST PT			24	1004	34			
801	522	SMOKE STK BLK	254	111	535	281				
801	541	ROK 2 WHITE	1685		786	383		2943		
801	560	RED CHRO PRIM		457	100	263				
801	551	GRY CHRO PRIM				542				
801	562	1525 CHRO PRIM	120		52	1098				17
801	563	1777 GRY SYN			72	739				
801	586	ROK 2 YEL	1756	441	525	698		1282		113
801		Total	3817	1446	2642	5111	153	4225		128

GL035260

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
821	1147	SPRAY AND BRUSH DAYLIGHT	103					30				215	34
821	1172	TURQ GRV SCL	355				123			428		350	128
821	1174	TUSK IVY SCL	410				158			320			102
821	1175	LIGHT YEL SCL	927	102	358	24	487	535	50	157	135	930	362
821	1176	FROST GRN SCL	105					25					13
821	1177	SHWD GRAY SCL	90					25					14
821	1180	WHITE SCL	8018	7524	1500	2289	1835	4582		6317	5458	13709	3163
821		Total	10018	7526	1891	2513	2601	5599	50	7232	5548	15202	5819

GLD35261

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
831	3060	LATEX PROJECT PAINT											
831	3061	WHITE			1331						720	1741	3772
831	3062	IVORY			103						353	253	751
831	3063	YELLOW			133							452	561
831	3064	LIGHT PINK			736							255	961
831	3065	LIGHT GREEN			100						398	549	1041
831	3066	ROSE									384		384
831	3067	PALE BLUE			103							132	231
831	3068	BLUE GREEN			605								605
831	3069	BLUE			700							297	991
831	3070	BONE WHITE			3705						508	247	4456
831	3071	GRAY			99							277	376
831	3072	LIGHT BROWN										102	302
831		Total			7479						2463	4514	14456

GLD35262

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto
841		DUO TEX FIRE RETARDENT								
841	4821	WHITE	1902							
841	4822	ACQUAMARINE	94							
841	4823	BLUE MIST	49							
841	4824	BIRCH GRAY	211							
841	4825	BROOK GREEN	134							
841	4826	SURE GREEN	99							
841	4827	JEWEL GREEN	66							
841	4829	ROSE ASH	49							
841	4830	LIGHT IVORY	358							
841	4831	SUNNY YELLOW	97							
841	4832	CANARY YELLOW	50							
841	4833	BONE WHITE	470							
841		Total	3681							

GLD35263

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto
891		SWIMMING POOL FINISHES								
891	5522	GREEN S.P.	12							
891	5523	WHITE S.P.		2509						
891	5524	SEA GREEN S.P.		4102						
891	5525	OCEAN BLUE SP		4130						
891		Total	12	10741						

GL035264

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto
881		GLID TEX								
881	5545	GLID TEX								
881	5546	CHELSEA BLUE								
881	5547	SECRET WHITE								
881	5548	TEA ROSE								
881	5549	GRAY TONE								
881	5550	BEACH WHITE								
881	5551	LEMON TONE								
881	5552	MINT GREEN								
881	5553	SAND STONE								
881		Total								

* Gallonage produced and reported at the Nubian Division.

GLD35265

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto
871		PVA PROJECT LATEX PAINT								
871	5370	DECORATOR WTE		12975				543		
871	5371	WARM IVORY		2466				544		
871	5372	PASTEL GREEN		5163				540		
871	5373	LIGHT PINK		5239				526		
871	5374	MEDIUM GRAY		4228				544		
871	5375	BLUE AQUA		3124				1059		
871	5376	BEIGE		3317				539		
871	5377	BLUE TONE		3582				1101		
871	5378	SUNSHINE YEL		3606				543		
871		Total		44059				5974		

GLD35266

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
861	5078	EZC MACH ENAMEL			61								61
861	5079	SUNTAN			54	125							575
861	5080	FAWN	406										220
861	5091	AUTUMN GREEN	220			552							552
861	5092	BUFF			147	471							893
861	5094	LIGHT GREEN	275			135							135
861		DARK RED											
861		Total	901		262	1273							2436

GLD35267

CURRENT MAINTENANCE (Y-LINE) - 1958 - IN VOLUME ORDER
BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
5018	18 WHITE H P	20139		2136	2289	1833	79328		6317	5459	13709	100603
1180	WHITE SDL	8018	7524	1500			4982			7482	2121	51630
5051	41 H P PRIMER	3554	11137	3035			13279				8489	40608
5051	41 ML WTE FT	17732	4945	304							11120	31470
5531	ROK 3 WHITE	2517	9923	777						1154	16423	25506
5533	ROK 3 YEL	1946	3635	2221						714	1515	24939
5055	37 1 CT WTE F	6158	1329	618	220		1610		2525	3093	1020	17069
5370	DECORATOR WTE		12979				548				10464	14547
5000	50 FL TR VARN	11119		80							10544	11119
5532	ROK 3 WTE WS										10464	10544
5022	22 T T WTE	4133	1485							4704		10322
5069	SAN G GL 1003	5056	446	1349	1010	302	1032		1108	507	1723	9195
586	ROK 2 YEL	1758	441	625	698		1282				1016	8142
5372	PASTEL PINK		5299				540				1075	6841
5373	ROK 2 WHITE		5168		383		2943			314		6784
5534	ROK 3 YEL WS	1685		786							6480	6611
5375	BLUE TONE			72							1192	6552
5375	BLUE AQUA		3882				1101				1974	6175
5374	MEDIUM GRAY		3124				1069				970	5742
5317	MSY BL FIL WT		4228				977				3217	5157
5376	BEIGE		963				539				1005	4862
5070	BONE WHITE		3317	3705			553			508	247	4450
5378	SUNSHINE YEL		3606									4169
5525	OCEAN BLUE SR		4130									4130
5524	SEA GREEN S B		4102									4102
5371	WARM IVORY		2486									4063
5060	WHITE			1251			544				1033	3772
5072	BDL ML WTE FT	2166									1741	3673
1175	FROST GRN SDL	927	102	358	24	487	536	60	167	780	1509	3627
5547	EGRET WHITE									36	930	3595
5019	19 EVA PRS WH	400									930	3171
5081	ADO MOSS SRN	465		1841	1473						400	2582
5523	WHITE S B			244			199					2509
5086	15 EGSHL WTE	1361	2509		281					543	2385	2404
5550	BEACH WHITE										2385	2385
5095	EZC STO GRY	640		232	550						2230	2321
5553	SAND STONE										2188	2188
5545	GLID TEX										537	2001
5077	PADO NTL GRY	508	559		487							2001

CURRENT MAINTENANCE (Y-LINE) - 1958 - IN VOLUME ORDER (CONT'D)
BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
5621	525 CHR PRIM	120		52	1098				173	552		2042
5083	DADO SDC GRN	1902	13		509						1389	1913
4821	WHITE	503									90	1902
5046	BDL SG EN 64					125	982				1607	1700
5552	MINT GREEN											1607
5039	GYM FL 839	1480										1480
5501	CELCYN CT CL	106										1432
1172	TUSK IVY SCL	365										1432
5031	ALKYD TIP FT	1265				123			428	20	1326	1265
5225	SMOKE STX BLK	254	111	535	281					54	350	1235
5089	STAD ST GRAY	422	470									1114
5631	1777 GRY SYN											1103
5018	BN TL SD GRY		437	78	739	99				288		1104
5042	INC DUST BT			442	103	54				23		1082
3064	LIGHT GREEN			24	1004					396	549	1047
1174	LIGHT YEL SCL	410		100		156			320	135		1027
3069	BLUE			700							297	961
3063	LIGHT PINK			706						102	255	922
5092	LIGHT GREEN	275	457	100	263							803
5549	GRAY TONE			147	471						882	882
5515	LEMON TONE											877
5088	STAD S GREEN	419	458									817
5082	DADO OCY GRN											816
5071	D L GLW 117	112										793
5073	AA R IN EX M	198										791
5043	5 GOLD S EGG			216							373	751
3061	IVORY			103							255	716
5546	CHELSEA BLUE										716	647
5619	CRY CHRO PRIM										656	642
5548	TEA ROSE											605
5075	WH PR 5405			605								575
3068	BLUE GREEN	642										544
5074	GRAY BS 5434											544
5079	FAWN	231		54								473
3062	YELLOW	406		105							439	472
5091	BUFF											446
5026	100 R INH O	473										446
4833	BONE WHITE	472										446
5042	26421 M W PR C			445								446

CURRENT MAINTENANCE (Y-LINE) - 1958 - IN VOLUME ORDER (CONT'D)
BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Highest Trade	TOTAL ALL PLANTS
3065	ROSE									384		384
3071	GRAY DY FLR FIN	351		99							277	376
5038	HYDY IVORY	359		12								363
4830	LIGHT GRN SDL	103										356
1147	TURQ GRN SDL	311					30				213	346
5064	SDL WL PRY WTE	311										311
4824	BIRCH GRAY											311
5041	6419 ALK R PP			307								307
3072	LIGHT BROWN											307
3067	PALE BLUE			105							302	302
5080	AUTUMN GREEN	220									132	237
1177	DOVE GRAY SDL	90		33	135		25					237
5094	DARK RED											237
4825	BROOK GREEN	134										146
1176	SHWD GRN SDL	105										135
5061	DL WH GL 61	110		4			25					134
4826	SUNF GREEN	99										111
4831	SUNNY YELLOW	97										97
4822	ACQUA MARINE	94										94
4827	JEWEL GREEN	66										66
5078	SUN TAN			61								61
5060	4.6 WT EN SC				51							51
4832	CANARY YELLOW	50										50
4823	BLUE MIST	49										49
4829	ROSE ASH	49										49
5522	GREEN S P	12										12

DISCONTINUED Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto
8 23		SPRAY AND BRUSH DAYLIGHT								
8 23	1130	IND WTE SOL		2515	1195					
8 23	1143	BONEI WTE SOL	750							
8 23	1144	BERMUD 3L SOL	280							
8 23	1146	DESERT PK SOL						62		
8 23	1148	CAYON RSE SOL						15		
8 23	1149	AQUA SOL	275			34				16
8 23	1159	AQUA SOL			30					
8 23	1160	AQUA SOL				19	17			
8 23	1178	FRENCH BL SOL	40							1
8 23	1188	SANDSTONE SOL	49							
8 23	1191	WHITE POL	851	871	788	375		685		
8 23		Total	2265	3687	2013	428	17	763		17

GLD35271

DISCONTINUED Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
803	550	MAINTENANCE FINISHES	100		175	605	DISCT						935
803	630	T O Z PST WTE					55			26			26
803	630	R O K 1 WHITE		947	924								1871
803	202	4 SEALETT WHITE	100	947	1099	605	55			26			2832
803		Total											

GLD35272

DISCONTINUED Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
813	5045	MAINTENANCE FINISHES	5	279	105								42
813	5048	WHITE SEAL			2075			4739	5784	3165		10752	10
813	5056	PRIM		277									2580
813	5099	55 M P AYD FL									359		366
813	5099	99 EGL STI WT											
813		Total		706	2160			4739	5784	3165	359	10752	2580

* Item Active

GLD35273

DISCONTINUED Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
863	509312	E Z C MACH ENAVEL				59							59
863	50965	URF GREEN				54							54
863		Total				113							113

GLD35274

DISCONTINUED MAINTENANCE (Y-LINE) - 1958 - IN VOLUME ORDER
BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis- sippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
505656	M P AYD FL		277	2075			4738	5784	3165		10752	26802*
1130	IND WTE SOL		2816	1105								4011
1191	WHITE BDL		871	788	375		686					3581
2024	SEALETT WHITE	861	947	924								1871
550	T O Z PST WTE	100		175	605	55				859		1935
5099	99 EGL ST 1 WT								167		331	859
1149	AGUA SCL	275			34							807
1143	BONE WTE SCL	760										760
5045	45 WHITE EN		429									429
1144	BERMUD BL SCL	280										280
5048	P1G PRIM SEAL			105								105
1160	AGUA SCL				19	17				59		59
1146	DESERT PK SOL											59
5093	12 CREAM				59							59
5096	SURF GREEN				54							54
1178	FRENCH BL SOL	40							12			52
1188	SANDSTONE BDL	49										49
1159	AGUA BDL			30								30
630	ROCK 1 WHITE								25			25
1148	CAYON RSE SCL						13					13

* Item Active

GLD35275