FORM NO. 776-0

SALES SUMMARY

DIRECT 2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICT, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES, B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICTS, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS, B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C. RUBBER ACCOUNTS ONLY

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				SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
				POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
16	1050	300	TRANSFORMER PYRANOL A13838						
29	06	J 002130	ACE TRANSFORMER SERV CO Y			2,790	524		
43	02	A 016379	AMCO CHEMICAL CORP			1,350	318		
10	05	G 026888	AMERICAN RECTIFIER CORP			25,650	4,587		
28	02	G 029340	AM VITRIFIDE PROD			1,350	298		
27	09	G 043222	ASSOCIATED MILLWRIGHTS	65	19	65	19		
28	02	J 060329	BASIC INC FOSTORIA			675	127		
23	02	G 088054	BONNE TERRE FARMING			3,350	687		
11	76	A 091476	BOWATERS CAROLINA CORP			720	137		
43	02	G 114456	CALIFORNIA TUBE LABORATORY			130	45		
41	05	G 126650	CASCADE MACH AND ELEC			130	40		
23	09	G 133178	CESSNA AIRCRAFT CO			455	130		
11	06	J 136681	CITY OF CHATTANOOGA			4,050	752		
15	05	G 144347	CHRYSLER CORPORATION			675	147		
29	05	G 144353	CHRYSLER CORP	2,700	501	2,700	501		
03	06	J 171850	COMMONWEALTH EDISON			7,895	1,648		
10	05	A 175025	CONSOLIDATED GAS & ELEC CO			13	8		
23	46	A 177100	CONTINENTAL OIL PONCA CITY			675	125		
03	01	G 184570	CRESCENT ELECTRIC SUP CO	65	24	65	24		
03	06	G 209223	DINGS MAGNETIC SEPARATOR			6,750	1,253		
44	05	A 215835	DOUG AIRCRAFT SANTA MONICA			2,025	457		
23	09	J 216551	DOWZER ELEC MACH WKS			14,175	2,633		
11	06	J 219785	DUKE POWER COMPANY Z	1,440	275	2,520	481		
16	01	G 228974	EASTERN GAS AND FUEL ASSOC			675	146		
43	05	G 233350	ELDRIDGE ELECTRIC SUPPLY			130	42		
10	05	G 233978	ELECTRIC SERV REPAIR CO			2,025	447		
43	02	A 234239	ELECTRO ENG WORKS INC			2,025	478	2,385	566
08	06	A 242068	ESCO MFG CO			59,400	10,436		
43	05	A 254492	FEDERAL PAC ELEC SANTA CLA	9,450	1,755	117,450	21,315		
11	06	J 263525	FLA PWD ST PETERSB			2,160	412		
29	04	A 265323	FORD MOTOR DEARBORN M			1,350	251		
29	04	G 265340	FORD MOTOR CO CHGO HGHTS Z			2,700	501		
03	06	G 276759	G AND W ELEC SPECIALTY CO	195	60	195	60		
29	06	G 277357	W D GALE INC			65	19		
10	05	G 279400	GARFUNKEL COMPANY			675	150		
44	05	A 282775	GENL DYN CONVAIR DIV SAN D			720	166		
41	05	A 282781	GEN ELEC CO SEATTLE			2,430	554		
10	05	J 282783	G E CO PLANTSVILLE CONN			675	152		
43	05	G 282784	GENL ELEC SAN FRANCISCO			4,725	877		
08	06	J 282785	GENL ELEC CO DALLAS			9,180	1,744		
27	09	J 282787	GEN ELEC CO INDIANAPOLIS Y	4,050	817	6,750	1,330		

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