

FILE NAME: Fruehauf (FRU)

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FRICTION PRODUCTS GROUP

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CUSTOMER	REPRESENTATIVE	REPORT No.
FRUEHAUF CORPORATION/AXLE PLANT	L. E. B.	8607
ADDRESS	CITY	STATE/ZIP
911 Spencerville Road	Delphos, OH	45833
	PHONE	
	419/692-6015	

OFFICIALS INTERVIEWED

Pam Lauf - Material Control
 Charles Mitasik - Plant Manager
 Don Grothouse - Director Purchasing & Material Control
 Stan Lyle - Material Control Supervisor

J. McCool

STATUS

COMMENTS

Fruehauf is going to a no-grind shoe and lining program. If at all possible, this will be accomplished in 1981. Necessary machining equipment is on order to accomplish this. The disposal of asbestos grinding particles is becoming more and more difficult--their present bagged asbestos dust is being transported to southern Ohio.

What this means is that they will purchase the -6 and -8 numbers service block thickness and .010 thickness tolerance for production and eliminate the -5 and -7, .020 thickness tolerance original equipment numbers.

Whatever must be done on the part of Abex to achieve the shipment of blocks that are within the .010 tolerance must be done if we are to retain the business (with appropriate pricing success). It is suggested that an immediate investigative program be set up to accomplish this manufacturing fact.

The axle build and sales are running at 5,000 per month from the previously reported 4,000 per month. On schedule for our standard 16-1/2" x 7" 693-551G parts are January and February requirements of 7,200 pair each. January usage will be 9,272 pair, February usage 5,787 pair, March usage 7,035 and April usage 6,619. March and April are not on order until we get our pricing straightened out with Detroit.

They are very supportive of marking changes and even suggested the possibility of printing on the edge in blue with large letters and/or lines, etc., to make easy identification possible. They are also supportive of the elimination of paint from one edge--they feel they can get along without it due to the controls at their riveting operation. Mr. Mitasik will report to Joe Silk his position in these matters, which is anything that will help our suppliers at this point should be done i.e., eliminate one of the edge paintings, eliminate the impression stamping on edge and back and go to some form of combining the coloring with the printed edge marking.

I repeat, Fruehauf plans to go to a no-grind shoe and lining assembly program, hopefully, during 1981. Equipment is on order for them to achieve this. Our task and responsibility in this project is to obtain necessary equipment and/or techniques so that we might be in a position to supply material at .010 thickness tolerance.

L. Earle Bretz, Jr.

BP011369

LEB/lb

cc: JJJLukas/JWMcCool/file

LBoyd

JHBarbazette