

BUSINESS SEGMENT INFORMATION

	1995	1994	1993
(Millions)			
Net sales by classes of similar products			
Vehicle Components			
Truck Components	\$ 1,965	\$ 1,798	\$ 1,504
Passenger Car Components	669	616	524
Off-Highway Vehicle Components	458	414	329
	3,092	2,828	2,357
Electrical and Electronic Controls			
Industrial and Commercial Controls	1,975	1,812	779
Automotive and Appliance Controls	1,062	839	735
Specialty Controls	574	437	338
	3,611	3,088	1,852
Defense Systems	119	136	192
	<u>\$ 6,822</u>	<u>\$ 6,052</u>	<u>\$ 4,401</u>
Operating profit			
Vehicle Components	\$ 414	\$ 354	\$ 247
Electrical and Electronic Controls			
(1993 reduced by the \$55 million acquisition integration charge)	285	239	83
Defense Systems	2	1	2
	701	594	332
Interest expense	(86)	(83)	(65)
Interest income	6	7	8
General corporate expenses — net	(29)	(30)	(13)
Income before income taxes	<u>\$ 592</u>	<u>\$ 488</u>	<u>\$ 262</u>
Identifiable assets			
Vehicle Components	\$ 1,463	\$ 1,337	\$ 1,213
Electrical and Electronic Controls	2,869	2,512	1,121
Defense Systems	95	114	116
	4,427	3,963	2,450
General corporate assets	626	719	818
Total assets	<u>\$ 5,053</u>	<u>\$ 4,682</u>	<u>\$ 3,268</u>
Capital expenditures			
Vehicle Components	\$ 203	\$ 149	\$ 124
Electrical and Electronic Controls	174	98	68
Defense Systems	4	5	7
Corporate	18	15	28
	<u>\$ 399</u>	<u>\$ 267</u>	<u>\$ 227</u>
Depreciation and amortization			
Vehicle Components	\$ 118	\$ 110	\$ 101
Electrical and Electronic Controls	134	114	69
Defense Systems	13	14	15
Corporate	16	13	11
	<u>\$ 281</u>	<u>\$ 251</u>	<u>\$ 196</u>

Results for 1994 reflect the acquisition of DCBU on January 31, 1994.

Operating profit of the Electrical and Electronic Controls segment in 1993 was reduced by a \$55 million acquisition integration charge related to the purchase of DCBU. Operating profit of the Vehicle Components segment in 1993 was reduced by a \$9 million charge for streamlining certain vehicle components operations in Europe.