bcc: C. L. Bradford
T. L. Gossage
J. S. Pullman - New York
P. J. A. Marsh - Brussels
A. J. Koenig - AKOEN

April 1, 1971

Mr. Arthur E. Burgeson
General Manager
Mobil Sales and Supply Corp.
Aviation Department
150 East 42nd Street
New York, N. Y. 10017

Dear Art:

As we have previously discussed, there are technical changes coming about in the hydraulic fluid marketplace which will affect the selection of products going to the customer. Skydrol 500B continues to be the most widely used fire resistant hydraulic fluid in the international market but will gradually be replaced by either lower density products (Skydrol LD, Stauffer 2300W or Oronite Hyjet III) or other advanced products like Skydrol 500C. You probably have already have had inquiries on this subject and I wanted to confirm such a move is now underway at Air France and BOAC.

At the moment, neither Skydrol LD or Skydrol 500C are included in our current agreements. This letter is intended as an addendum to this agreement, authorizing the inclusion of both of these products as of this date. Pricing and other details apply as they do to Skydrol 500B.

If you have any additional questions on this subject, please give me a call.

All the best,

F. H. Langenfeld
Manager
Aviation Products

/pep

cc: C. C. Porter - Mobil Oil Corp., N. Y.

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