

Notes on 1312th Meeting
BOARD OF OPERATORS
August 28, 1944

Item 13425 - FACTORY OPERATIONS

It was definitely emphasized by Mr. Steudel in Minutes of July 31st and August 7th that factories were to save for the month of September enough oil to enable them to operate at capacity during that month. Sales Departments were not to sell more than 50% of their quarterly quota. Factories were to be closed down if necessary in order to keep within oil limitations. Has this policy been followed?

Item 13427 - RAW MATERIALS

Linseed Oil - Messrs. Mills, Van Stone and Rathbun are to work out a plan for using up screenings oil beginning September 1st. Has this been done?

Pig Lead - Purchasing Department to check on types of Lead that produce best finished product and buy that type hereafter.

Item 13432 - LEAD AND OIL

Sales Department is asked to put on a special sales drive for this product. What has been done?

Item 13433 - ROOF COATINGS

Mr. Hennig to obtain additional information as to quality of Asphalt material available in St. Louis. Source for Coal Tar products yet to be determined.

Item 13436 - SURPLUS WAR GOODS

Dr. Van Stone asked to give special attention to this, recommending specific plan for following disposition of surplus war goods.

Item 13439 - KEM-TONE PRODUCTS

Roller Koaters - Mr. Lemperly again asked to have Sales Department place special sales effort behind this product. What is being done?

Item 13441 - LATE BILLING

Mr. Reese investigating this. Sales Department to check on his findings.

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