FORM NO. 776-0

SALES SUMMARY

ORGANIC #2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICT, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES, B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICTS, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS, B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C. RUBBER ACCOUNTS ONLY

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					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
03	34		233597	ELEC AUTO LITE PT HURO 230						
27	30	G	233692	ELECTRIC FURNACE CO			5,900	1,953		
28	31	G	233692	ELECTRIC FURNACE CO			108	41		
27	30		237990	EMPIRE DIE CASTING			2,950	977		
28	31	A	237990	EMPIRE DIE CASTING	2,360	825	24,780	8,300		
28	31	G	238568	EMPIRE STEEL CORP 20						
27	30	G	245119	EXCELLO CORPORATION	162	62	162	62		
29	34	G	246149	EXPERT INC			1,180	391		
03	34	G	247220	FAIRFIELD MANUFACTURING	1,770	619	7,080	2,399		
28	31	A	252325	FARRELL CHEEK STEEL CO			4,720	1,595		
29	34	A	254300	FEDERAL MOGUL CORP					212	78
29	34	G	254350				322	123		
44	36	A	257237	FIBERBOARD CORP ANTIOCH			268	100	159	74
23	32	J	267836	FOSTER MECH EQUIP CO					318	107
27	30	A	276535	G H R FOUNDRY DIVISION	2,360	825	27,140	9,114		
03	34	A	276722	G P E CONTROLS					1,060	390
41	36	A	282078	GENERAL ALUMINUM CORP			270	100	54	20
28	31	A	282735	GENERAL DIE CASTERS					1,770	585
28	31	G	282865				162	62		
11	33	A	282894	G E CO HENDERSONVILLE NC			28,320	9,372	6,490	2,148
15	39	A	282902	G E CO ALLENTOWN PA			2,950	984		
07	37	A	283014	GENL ELEC N BRITAIN CONN					590	195
41	36	A	283033	G E CO RICHLAND WASH					2,361	823
28	31	A	283110	G E CO CLEVELAND					159	59
27	30	G	283114	G E CO LOUISVILLE			9,540	1,172		
16	31	G	284116	GEN-MOTORS DETROIT			2,360	781		
29	34	A	284116	GEN-MOTORS DETROIT			10,030	3,308		
28	31	A	284120	GENL MOTORS CLEVE OH	162	62	1,128	421		
10	37	A	284121	GENL MOTORS LINDEN NJ			1,770	585		
29	34	A	284131	GENL MOTORS PONTIAC MICH			17,110	5,662		
10	37	G	284171	GENL MOTORS SANDUSKY OH			21,240	7,293		
44	36	G	284179	GMC DELCO BATTRY ANAHEIM			3,540-	1,084-		
29	34	A	284190	GENL MOTORS PONTIAC MICH	28,320	9,980	119,770	40,428		
28	31	G	284196	GENERAL MOTORS CORP			1,180	390		
28	31	A	292300	GLIDDEN CO CLEVELAND OH			1,770	586		
28	31	G	292303	GLIDDEN CO HURON OHIO			590	195		
29	34	A	296456	GOODRICH WELDING EQUIPME			1,180	383		

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