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DOCUMENT DESCRIPTION: Letter to Donald Tulloch, Jr. RE Bid for the State of MD

February 25, 1936.

Mr. Donald Tulloch, Jr.,
16th Floor Inquirer Bldg.,
Philadelphia, Pa.

Dear Mr. Tulloch:

Thank you for the information in regards to the bid for the State of Maryland and we have advised our distributor accordingly.

It is the writer's opinion the only way this condition can be corrected is by establishing a special price of two points of the list higher than the all other discount for materials sold to Purchasing Agents. Due to the dividends which they pay we feel certain this would just about bring them in line with the all other prices.

Won't you kindly give this your careful consideration so that we may correct the evil of the Purchasing Agents in the field?

Yours very truly,

Sales Department.

AKB Exhibit 135
Obtained 6-27-40
No 12407 Atty. *8/10/40*
Letter Interview
Federal Trade Commission