

California Historical Society
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June 2, 1908

Mr. Warren P. Holden,
San Francisco, Cal.

My dear Warren:-

I have your favor of May 26th and note prices quoted you by the agent of the French Zinc Co. These prices seem to be very close to what landed cost would be on the New Jersey Florence Red Seal and Green Seal Zinc.

Mr. Melvin quoted me some time ago, Red Seal Zinc at 6 $\frac{1}{2}$ ¢ per lb. Green Seal 6 $\frac{3}{4}$ ¢ per lb. f.o.b. New York. Rate via Panama from N.J. Zinc Co.'s factory to San Francisco is 63¢ per 100#. N.J. Zinc Co. will make us a freight allowance of 10¢ per 100# on shipments f.o.b. their mills.

This would make landed cost about as follows:--

Red Seal .0678 per lb.

Green Seal .0728 "

I will again take up this matter with Mr. Melvin and see if I can get a further reduction in price. I assume that the V.M. Zinc is superior to the Florence. At any rate I will use this as an argument.

Very truly yours