PLAINTIFF'S EXHIBIT
USG-412

REQUEST FOR NEW OR REVISION OF OPERATING BULLETIN

GENERAL DISTRIBUTION
170-K (3 COPIES)

PLANT DISTRIBUTION-ONLY
SEND ORIGINAL & 3 COPIES TO THE PRODUCTION MANAGER

DATE 1-7-63

BULLETIN 61-2-22-4-A
~~61-2-22-4 (revised)~~
(temporary)

SUBJECT: Dry Powder Taping Compound

PLANTS CONCERNED: Chamblee

DETAILS AND OBJECT OF PROPOSED PRACTICE: (INDICATE *WHAT* IS WANTED, LIST MAJOR CHANGES, EXPLAIN WHY CHANGE IS WANTED).

Chamblee to make J-1267D dry powder taping compound for the Dixie Drywall Company. This compound is a Chamblee adaptation of J-801V currently made at Gypsum for Dixie Drywall Company only. Manufacture at Chamblee will reduce shipping costs and permit the Company to give better service to this customer.

EFFECT ON QUALITY:

Lab test results showed that the proposed compound was essentially equal to a J-801V control in all properties.

ECONOMICS: (EXPLAIN EFFECT ON FACTORS BELOW IF APPLICABLE TO PROPOSAL)

		SOURCE OF INFORMATION PERSON	DEPT.	DATE
MILL COST	(CURRENT) $37.89/M raw materials (EXPECTED) $37.73/M raw materials	JIA	170-F	1-7-63
SELLING PRICE	(CURRENT) no change (EXPECTED) no change	PBM	151	1-7-63
SALES VOLUME	66,000 lbs/year	TPD	144	1-3-63
EQUIPMENT CHANGES AND CAPACITIES	No change	PBM	151	1-7-63
RAW MATERIALS, CONTAINERS, LABELS OR TAPES MADE OBSOLETE =	None	PBM	151	1-7-63
FINISHED PRODUCTS OBSOLETED BY THIS PROPOSAL OR REQUIRING SPECIAL DISPOSITION ACTION	None	PBM	151	1-7-63

INSTRUCTIONS:

All information requested is required to obtain approval. Mark "Not Applicable" where required. INCOMPLETE REQUESTS WILL BE RETURNED.

Use back of this sheet or additional sheets if necessary. Attach laboratory test reports, field trip reports, and copies of pertinent correspondence.

See Bulletins 1-1 & 1-2 for additional instructions. Plants to supplement request with marked-up copies (photo copy will do) of bulletin showing proposed revision.

*PLANTS WILL USE UP PRESENT STOCKS OF CONTAINERS, LABELS AND TAPES UNLESS REVISED BULLETIN INDICATES OTHERWISE.

DO NOT FILL OUT THIS SECTION — PERSONS TO APPROVE WILL BE LISTED BY DEPT. 170-K.

PLEASE SIGN BULLETIN HERE

DEPT.	NAME	INITIALS	DATE SIGNED
151	J. N. Walker	JNW	1-24-63
159	F. M. Thorman	FMT	1-28-63
147-5	D. E. Nugent	DEN	1-29-63
174-P	R. H. Massey	RHM	1-29-63
170	J. W. Timmons	JWT	1/30

HAVE THE CORRESPONDING CHANGES IN OTHER COMPANY BULLETINS AND MANUALS BEEN REQUESTED?

comment N/A
comment 2-12-63

REQUEST PREPARED BY - P.B. Myers

FOR DEPARTMENT 151

CIRCULATED MJB 1-21

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