

California Historical Society
for reference use only

Feb. 26, 1920

PRIVATE

Messrs. W.P. Fuller & Co.,
San Francisco, Calif.

Gentlemen:-

ZINC OXIDE:

LITHOPONE:

Mr. Henderson of the New Jersey Zinc Co. called on us today and requested us to take up with you the question of making contract for your requirements, say up to Sept. 1st, 1920.

Their present prices are

Standard-----	9 1/4	per lb.
Lehigh-----	8 3/4	"
Red Seal-----	11 3/4	"
Green Seal-----	12 3/4	"
Lithopone-----	8	"

less usual freight allowance of 50¢ per 100 lbs.

Aside from the fact that these prices are subject to change without notice, Mr. Henderson is very anxious that you have your requirements covered, as otherwise they may be unable to fill orders, owing to the shortage of material.

We believe you mentioned in one of your former letters that you had sufficient stock to last about six months. We thought it best however to again call your attention to this matter, in the event of your desiring to take advantage of their present offer.

If you wish us to enter contract, would ask you to kindly wire quantity you desire on receipt of this letter.

Very truly yours,

W. P. FULLER & CO.

WPF