Monsanto

CALL REPORT

MONSANTO INDUSTRIAL CHEMICALS CO

MARK IN SEQUENCE:
- ... INFORMATION
- ... OF ADDRESSEES
- ... OF CARBONEES
- IMMEDIATE ACTION NEEDED
- REPORT ON CALL

REPORT CAPTIONS:
- OBJECTIVE
- PERSONS CONTACTED
- RESULTS
- ACTION REQUIRED

CUSTOMER NAME		DATE OF CALL
CORNELL DUBILIER		9/24/75
CITY AND STATE: New Bedford, Mass.	DATE RECEIVED: 9/29	DATE TYPED: 10/1

CUSTOMER MAILING LIST CHANGES - SERVICE CENTER USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG	CATEGORY CODES

REGION	SERVICE CENTER	SALESMAN
Eastern	Everett	B. H. Stevenson/mf

TO: C. Paton - St. Louis CC: P. L. Slayton - New York
W. R. Richard - St. Louis
D. Wood - St. Louis

OBJECTIVE: Pass on information about CBS interview with Monsanto. Determine how testing of 1238 and 1588 is progressing.

CONTACTED: Charlie Rebello, Buyer
Bill Robinson, Senior Engineer
Ed Lobo, Engineer

ATTENTION DAVID WOOD: Bill Murray, Plant Manager, has requested from Charlie Rebello additional information relative to our recent price increase on 1588. Cornell Dubilier has read into this letter that when Monsanto gets out of the pilot plant operation the price of 1588 most likely will come down. Questions that Mr. Murray wants answered are: How long will it be before 1588 is moved out of the pilot plant operation and just how much of a price decrease we would anticipate passing on to the customer when it takes plac

Bill Robinson added the frosting to the cake when he indicated that because of the price increase on 1588, CD will only use 1588 (or 1238) on a very selective basis as opposed to devoting a full line of capacitors with its use. This, of course, would cut down drastically on their consumption of 1588. Just how much I was unable to determine on this visit.

EIA COMMITTEE - METALIZED FILMS: Bill Robinson also referred to a letter he had sent David Wood in reference to Monsanto's participation in the EIA Committee setting up standards for metalized film. Bill welcomed Monsanto's desire to participate and is anxious to hear back from David as to whether or not Monsanto is agreeable to the terms o participation. (That is, $75.00 per meeting held plus the signature on a form stating that $75.00 will be held whether in attendance or not.)

LAB TEST RESULTS: Reference was made to Bill and Ed concerning results of a test conducted by a Federal Lab in No. Carolina comparing 1016 and 1242 on rats (it was hopeful that some good information could be disseminated in this meeting as opposed to all negative information). Bill was told that the report stated that 1016 was less harmful to rats than was the 1242. Upon hearing this, Bill went back to his office and got a copy of the Electronics Products Magazine, September 1975 issue which showed an article on detrimental effects of PCB starting on Page 15. At the end of this article, one only has to look across the page and see an advertisement from Mallory advertising biodegrable fluids

(CONT.)

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TO

CC

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Bill's point was that we are trying to say that nothing is wrong with PCB yet in advertisements from other companies (Mallory, Aerovox and others) we are advocating the fact that biodegradable fluids are better than the Aroclors. He was saying that this is somewhat of a narrow approach.

NOTE TO FILE: An article from the STANDARD TIMES (a local newspaper here in New Bedford) stating that studies were conducted looking at striped bass to see if any PCB's were present within them. The studies showed that the fish here in the New Bedford area are clean of the PCB's.

A 331 (REV. 10-72)

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