UC 149-2

INTERNAL CORRESPONDENCE

OCT 11 1979

METALS DIVISION • P. O. BOX 579 • 4625 ROYAL AVE., NIAGARA FALLS, NEW YORK 1430

To (Name) Dr. F. J. Shortsleeve
Division UCC - Metals
Location 270 Park Ave. - 38th Floor
New York, NY

Date October 10, 1979

Originating Dept. "Calidria" Asbestos

Answering letter date

Copy to Messrs. G. R. Adams
R. E. Byrne, Jr.
W. B. DeAtley
Mrs. T. Nielsen

Subject Preliminary 1981 Sales Estimate

Attached is a copy of the Subject which was recently requested by Thelma. The following comparison should put the numbers in perspective:

	Tons			$M			
	'79-IV	'80 Budg.	'81 Est.	'79-IV	'80 Budg.	'80-I	'81 Est.
Domestic	19250	20095	21600	3644	3853	4178	4380
Export	9555	9815	10400	2996	3000	3260	3525
Total	28805	29910	32000	6640	6853	7438	7905

Under $M, the column headed '80-I is my "private" estimate reflecting price increases averaging 8.5% which I hope to implement for 1980. I have not yet submitted any price increases for approval. Domestic salesmen have basically concurred with my proposals, Bob Byrne is checking Tomoe's "pulse" and I have advised Grace-Europe by telephone to expect a 9% increase (with no strong adverse reaction).

Thelma will not use the 1981 estimates without your prior approval.

John L. Myers

PLAINTIFF'S EXHIBIT

UC-4543