

BOARD OF DIRECTORS MEETING

New York, N. Y.

May 3, 1938

A meeting of the Board of Directors of the Lead Industries Association was held on Tuesday, May 3, 1938, at 1:15 P.M., at the Waldorf-Astoria Hotel, New York City.

Present

Clinton H. Crane, Chairman
F. H. Brownell
K. C. Brownell
W. R. Dice
P. E. Sprague
F. W. Rockwell
C. M. Chapin, Jr.
I. H. Cornell
F. F. Colcord
F. E. Wormser, Secretary-Treasurer
R. L. Ziegfeld, Assistant Secretary

Representing

St. Joseph Lead Co.
American Smelting & Refining Co.
American Smelting & Refining Co.
Eagle-Picher Lead Co.
Metals Refining Co.
National Lead Co.
St. Joseph Lead Co.
St. Joseph Lead Co.
United States Smelting Refining
& Mining Co. Inc.

The meeting was called to order with Mr. Clinton H. Crane in the chair.

The minutes of the previous meeting of December 21, 1937, were approved.

REPORT OF THE TREASURER

The report of the Treasurer was approved as Exhibit "A" attached.

REPORT OF THE SECRETARY

The report of the Secretary was approved as follows:

The following is a brief resume of the Lead Industries Association activities for the first quarter of 1938:

Membership

Membership in the Association remains at 57 companies.

Federal Legislation

(1) Tariff - The Executive Committee and Board of Directors have been kept closely posted as to our interest in the trade treaty negotiations with the United Kingdom, Newfoundland and

and the British Colonial Empire, and with the Dominion of Canada, and have helped in the preparation of briefs submitted to the Committee for Reciprocity Information in defense of our present tariff protection. Mining company members in the West, apprehensive over the situation, have helped greatly in expressing their local views to the authorities in Washington. Copies of the Lead Industries Association briefs were distributed to our representatives in Congress and to all members.

Publications

Our new publication, PLUMBERS' FORUM, has been making excellent headway. Five issues have been published and distributed to some 20,000 plumbers. The correspondence we continue to receive indicates that the publication of the magazine is actually creating new business.

Sheet Lead Booklet - Our sheet lead booklet for the promotion of sheet lead in building construction is nearing completion and should appear some time this year.

Plumbing Promotion Program

The Plumbing Promotion Program has been continued with only two men in the field for most of the quarter, owing to the death in April of Mr. Henry A. Clauson, our representative in the middle west, who had been ill for many weeks. By doubling up with the work, we managed to cover practically all the conventions we had originally planned to attend during the winter.

An innovation this year will be our participation in the Annual Convention of the American Water Works Association in New Orleans, and the plans we have on foot for the encouragement of craftsmanship in lead work in connection with our exhibit at the Cleveland Convention of the National Association of Master Plumbers. We expect to reward the best junior lead craftsmen of four nearby apprentice schools in the State of Ohio with a trip to the Convention and a display of their lead craftsmanship. The cost will be small and is offset by the fact that these men will be available at the booth to help explain the lead work.

Seal of Approval - Our calking lead standard is being adopted by the American Water Works Association as its official standard. Some water works' contractors are insisting on Seal of Approval Calking Lead in their purchases of water works' material. The idea seems to be taking hold excellently, but it will be some time yet before the trade is educated to the Seal of Approval idea generally in the plumbing and water works' field.

Cooperation with Government Bureaus - We are cooperating with the Bureau of Standards in the investigation it is making on plumbing and roofing materials for low-cost housing.

We are also surveying the varieties of drum traps made by our manufacturers to cooperate with the Bureau of Standards, at its suggestion, in simplifying the line.

Lumber Products-Better Paint Campaign

The Lead Industries Association has benefited from the work of the Campaign in directions other than the stimulation given to the use of high-grade paint on lumber. For example, we were invited by the Red Cedar Shingle Bureau to help in the specifications for the construction of their model low-cost home, which is being publicized on a national scale and costs about \$4,000 to erect, and which will be duplicated widely. We supplied the painting, plumbing and flashing specifications. White lead was used throughout and, what is even more significant, we had an excellent opportunity to introduce the use of sheet lead flashing in low-cost housing, an opportunity that would not have been available to us if the Campaign had not paved the way.

The Association has also worked with the National Lumber Manufacturers Association in the preparation of specifications for paint, plumbing and sheet metal work, for its own building program known as "National Small Homes Demonstration."

The Campaign continued to participate in numerous conventions of retail lumber dealers throughout the United States during the winter, and field work has already begun in North Carolina and will cover another part of the New England area this summer.

Lead Poisoning

The Secretary made a trip to Baltimore to confer with the health authorities on the general question of lead poisoning among infants, resulting from their chewing painted cribs and toys, which had received much local publicity. The outcome of the conference was mutually beneficial.

Dr. Aub has advised us that he would like to have \$2500.00 to continue the work on lead at the Harvard Medical School, the funds providing the salary of two assistants for

one year. Inasmuch as our budget has already allotted \$2000. for the purpose, the main part of his requirements have been covered.

Respectfully submitted,


Secretary.

The treasurer reported that the only open account at the end of the year 1937 was that of the Rochester Lead Works, Inc., which was delinquent at that time for one year, and asked the Directors' direction as to how he should proceed. It was decided to leave this matter in the hands of the Treasurer, to see if he could not collect something on account and to report at the next Board meeting the status of this member's account.

APPOINTMENT OF EXECUTIVE COMMITTEE

The Chairman stated it was in order to appoint an Executive Committee to act for the Directors.

Whereupon, with the consent of the Board, the Chairman appointed the following as members of the Executive Committee:

Clinton H. Crane, Chairman
F. H. Brownell
F. F. Colcord
J. F. McCarthy
F. W. Rockwell

ELECTION OF OFFICERS

The Chairman stated it was in order to elect officers of the Lead Industries Association

Whereupon the following nominations were made, and there being no further nominations, the Secretary was instructed to cast one ballot for the election of these nominees and they were declared elected:

Clinton H. Crane	President
F. H. Brownell	Vice President
F. W. Rockwell	Vice President
F. E. Wormser	Secretary-Treasurer

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MEMBERSHIP APPLICATION - CONSOLIDATED MINING
AND SMELTING COMPANY OF CANADA, LTD.

Application of the Consolidated Mining and Smelting Company of Canada, Ltd., for special membership was considered

Whereupon it was agreed that this Company be invited to become an associate member on a trial basis for one year at an annual subscription rate of \$500.00, and that if it was found subsequently that they used the services of the Association to a large extent, there should be a readjustment of their membership subscription to the same tonnage basis as domestic producers, proportionate to their Canadian sales.

LABOR DATA FOR SENATE COMMITTEE ON UN-
EMPLOYMENT AND RELIEF

The Secretary reported progress in the collection of the labor data for the United States Senate Committee for Unemployment and Relief.

DISTRIBUTION OF LEAD POISONING SYMPOSIUM REPORTS

The Chairman explained that there had been numerous requests for copies of the report on the Lead Poisoning Symposium held in April, 1937, which to date the President and Secretary had weeded out and copies had been forwarded only to those whom they considered advisable. The Secretary asked the Board's direction for future handling of such requests.

It was the sense of the meeting that the President and Secretary be given authority to distribute the lead poisoning reports at their discretion.

Mr. Brownell expressed his gratification at the leadership and direction given the Association's affairs by Mr. Crane assisted by the Secretary.

Meeting adjourned at 1:40 P.M.

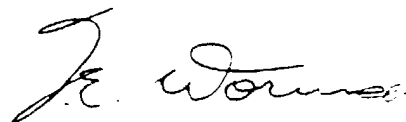

Secretary.

Exhibit "A"-Board of Directors Meeting - May 3, 1938

LEAD INDUSTRIES ASSOCIATIONTREASURER'S REPORT

January 1 to March 31, 1938

Cash on Hand and in Bank, January 1, 1938

\$30,722.95

R E C E I P T S

Membership Subscriptions:

Ordinary Fund \$10,269.75

Less Refund on Members'

1937 over-assessment 378.00

\$9,891.75

Plumbing Promotion Fund

7,595.00

Lumber Products - Better

Paint Campaign

6,430.25

Sale of Lead Poisoning Books

12.50

TOTAL RECEIPTS

23,929.50

TOTAL

\$54,652.45D I S B U R S E M E N T S

Ordinary Fund:

Furniture, Fixtures & Equipment

43.40

Salaries

6,385.02

Rent and Light

699.00

Social Security Taxes

43.73

Office Supplies

118.47

Miscellaneous

135.74

Traveling Expenses

261.60

Association Dues

91.80

Entertainment & Lunches

59.80

Telephone and Telegraph

106.49

Books and Subscriptions

83.52

Mailing

233.83

LEAD *

1,810.29

Illustration

75.51

Advances

40.00

10,188.20

Plumbing Promotion:

Salaries

\$2,000.00

Traveling Expenses

1,092.66

Printing

46.32

Mailing

60.38

PLUMBERS' FORUM *

884.79

Association Dues

140.00

Entertainment & Lunches

81.45

Conventions & Exhibits **

758.95

Advertising

1,577.19

Miscellaneous

179.44

6,821.18

Lumber Products-Better Paint Campaign

Salaries

\$2,561.53

Traveling Expenses

1,905.36

Printing

.77

Mailing

63.53

Entertainment & Lunches

124.98

Conventions and Exhibits **

1,575.08

Miscellaneous

215.62

6,446.87

Unemployment Insurance accrued Jan. 1, 1938

762.70

TOTAL DISEBURSEMENTS

\$24,218.95

Cash on Hand and in Bank Mar. 31, 1938

30,433.50

TOTAL

\$54,652.45

* Includes editing, printing, mailing and miscellaneous expenses. ** Includes expenses incurred at conventions and exhibits, excluding field representatives' expenses.

NOTE: The following subscriptions were outstanding as of March 31, 1938.

Ordinary Fund \$ 476.75

Plumbing Promotion Fund \$1,060.00

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