FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

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DIST.	SALES-MAN	PROD GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			11 1040 260 Aroclor Dist 1248															
2704		A	701050 THE STANDARD ULTRAMA	5	5	14	7	7										
0704		J	701680 STANLEY STEEL STRAPPING															
1010		A	743050 TRUBEK LABORATORIES	7		15		4	4					4	2		1	
1102		A	744168 TULL CHEMICAL CO			1									1			
4448		A	750200 UNION OIL CO OF CAL															
0609		J	755401 FIN OFFICE HUNTSVILLE															
1601		J	757524 UNIVERSAL CYCLOPS ST	1	2	1						1						
1008		A	758255 UPJOHN CO N HAVEN CONN	5														
1010		A	764412 VERONA PHARMA CHEM COR	1														
1010		A	774495 WALLACE & TIERNAN NEWARK															
2704		J	790371 WESTERN ELEC CO COLUMBUS															
1505		A	792314 WESTINGHOUSE ELE BALTIMORE															
1601		J	792317 WESTINGHOUSE ELEC YOUNGWD	1		1											1	
4101		J	792453 WESTPORT CHEMICAL CO	1		1				1								
1008		A	808999 JACQUES WOLF & CO NEWARK	6		3		3										
0621		G	829999 CLAIMS ACCOUNT			1		1										
			GRADE TOTAL	295	169	270	14	36	17	10	20	2	4	49	13	44	51	9
	11		1040 265 THERMINOL FR-2															
0777		J	013875 ALLIED NEW HAMPSHIRE GAS															
1008		A	020213 AMER CY BOUNDBROOK			1												1
1008		A	020216 AM CYANAMID STAMFORD			1			1									
1008		A	020219 AM CYANAMID VALDOSTA GA	16	20													
0307		J	020260 AMERICAN DECALCOMANIA CO															
4405		G	027649 AMERICAN SMELTING			1						1						
0306		J	034900 APPLETON MACHINE CO O															
0306		J	036425 ARGONNE NATL LAB LEMONT IL															
1102		A	039512 ARMSTRONG CORK MACON GA	6		14				4	11							
1005		J	040800 ARROW SPINNING CO	2														
0704		A	050240 B B CHEM CO CAMB MASS			1									1			
0372		A	051350 BADGER PAPER MILLS INC			4										2	1	
2704		G	061030 BATTELLE MEMORIAL			1										1		
4444		A	061055 BATTENFELD GREASE COMPT CA			4				4								
0306		A	070251 BENDIX CORP S BEND IND	22	20	3									3			
1502		A	075500 BETZ LAB PHILADELPHIA	1														
2806		J	076910 BIGGS UNITED CO	-		-	-								-	-		
1101		A	081180 BLACKMAN UHLER CO INC	2		2					2							
4101		A	086736 BOEING AIRPLANE CO RENTON			1	1											
4405		G	095892 BREA CANYON OIL CO			1	1											
2709		J	098350 BRIGHTON CORPORATION															
2308		A	102650 BROWN SHOE COMPANY			1				1	1							
1505		A	105844 BUDD CO PHILA PENN															

WATER_PCB-00042472