FROM (NAME & LOCATION) T. L. Gossage - St. Louis - B2SL

DATE July 10, 1972

SUBJECT

REFERENCE

cc H. S. Bergen
W. R. Corey
C. Paton
J. F. Stapleton

TO : W. B. Papageorge
B2NA

In response to your memo of June 27, 1972 I will respond to each of the individual statements relative to our phase-out program on PCB/PCT product lines.

1. Sales of PCB heat transfer fluids in the U.S. were terminated on December 15, 1972 except to Goodyear Tire and Rubber Company. Sales to Goodyear will terminate on August 7, 1972.

   The sales of PCB heat transfer fluids in the U.S. were terminated on December 15, but with two exceptions, both covered by separate hold harmless agreements. We continue to supply Goodyear under that agreement through August 7, 1972. Additionally, quantities of PCB heat transfer fluid were sold to Bendix for a critical AEC application under a secrecy agreement. All sales to Bendix were terminated before June 1972.

2. All known PCB heat transfer systems in food processing or food-related operations in the U.S. have been converted to non-PCB fluids.

   This statement cannot be certified. We can only state that we have attempted to convert all known PCB heat transfer systems in food processing or food-related operations. While none of these companies have purchased PCB heat transfer fluids from Monsanto since December 15, it is probable that some are still operating on existing PCB inventories.

3. Sales of PCB heat transfer fluids to remaining world markets were terminated on January 31, 1972.

   To my knowledge, the sales of PCB heat transfer fluids to remaining world markets, with one exception, were terminated on January 31. I belive that a quantity of PCB heat transfer fluid was sold in Japan to Sumitomo after January 31 with Management approval. I leave it to the world area managers to certify on a case by case basis.

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4. Sales of PCB industrial fluids in areas outside the U.S. and Canada were terminated on January 31, 1972 except for industrial fluids for the German mining industry.

E. Gross

To my knowledge, all PCB industrial fluids in areas outside the U.S. and Canada were terminated on January 31, with the exception of the German mining industry. But, again, I leave it to each individual world area manager to certify that such is the case.

5. Sales of PCT industrial fluids were terminated worldwide on June 30, 1972.

E. Gross

My response is the same as Item 4, with the exception that we do continue to sell a PCT industrial fluid to the German mining industry.

6. Sales of PCB dielectric fluids in the U.S. were terminated on January 15, 1972 except to those approved customers who satisfy Monsanto's special requirements.

I can certify that PCB dielectric fluids in the U.S. were terminated on January 15, except to those approved customers.

7. Sales of PCB dielectric fluids in Canada were terminated on January 31, 1972 except to those approved customers who satisfy Monsanto's special requirements.

Likewise in Canada, sales were terminated on January 31, except to those customers who are approved.

8. Sales of PCB dielectric fluids in remaining world markets were terminated on March 31, 1972 except to those approved customers who satisfy Monsanto's special requirements.

E. Gross

Subject to certification from the world area managers, I believe that PCB dielectric fluids in all other world markets were terminated on March 31, except to those approved customers who satisfied Monsanto's special requirements and with the further exception of Eastern European customers to whom we continue to sell without restriction.

T. L. Gossage

/bi

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