PLAINTIFF'S EXHIBIT
tabbies
07110.00

(412) 687-2100

INDUSTRIAL HEALTH FOUNDATION, INC.

ESTABLISHED 1935 5231 CENTRE AVENUE PITTSBURGH, PA. 15232

January 22, 1976

Mr. John V. Skendall
Safety Director
Harbison-Walker Refractories
Division of Dresser Industries, Inc.
2 Gateway Center
Pittsburgh, Pennsylvania 15222

Dear John:

It is my pleasure to inform you that the application of Harbison-Walker Refractories for membership in the Industrial Health Foundation has been approved by our Board of Trustees.

Enclosed is an invoice for $865.00 which covers annual dues and the initial membership fee of $25. Upon receipt of your check a membership plaque will be sent to you under separate cover. It allows for continuity of use simply by changing the date insert each year upon renewal of membership. If you would like additional plaques, they may be obtained by completing and returning the attached order form.

Harbison-Walker Refractories' dues of $840.00 entitles the company to eight subscriptions to the Industrial Hygiene Digest, along with as many copies of Memos to Members as you find useful. As a member, your company also receives special discounts on other publications and reduced registration fees to all meetings and courses, as well as special rates on analytical services. In this way up to 50% is returned in member benefits.

As the liaison between your company and IHF, we ask that you complete the enclosed mailing list information. Additional subscriptions to the Digest over and above the allotted number may be purchased at the reduced rate of $35. There is no restriction to the Memos, and copies will be sent to whomever you designate.

We cordially invite you to utilize our services in information and data retrieval, industrial hygiene and safety, occupational medicine and toxicology. Your membership in IHF is as valuable as you care to make it. Please let us know how IHF can best serve your company.

Sincerely,

PLAINTIFF'S EXHIBIT
tabbies
WV-002448

MB:rh

Michael Brlan
Director of Membership Services

Enclosures

SF H018325

COMPLETE AND RE RN TO:

ustrial Health Foundation
5231 Centre Avenue
Pittsburgh, Pennsylvania 15232

MAILING LIST — 1976

Please complete the attached mailing list for your company. The liaison's name should be first. Attach additional pages if needed. Members of the Board of Trustees and IHF Technical Committees receive complimentary copies of the Industrial Hygiene Digest and should not be included in the allotted number to which your company is entitled.

Names under the "Not on Mailing List" caption will receive special mailings only, not the Digest or Memos.

INDUSTRIAL HYGIENE DIGEST (8)

Name of Recipient	Title	Company/Address

HARBISON-WALKER REFRACTORIES

SF H018326

(over)

ORDER FORM

IHF MEMBER SUBSCRIPTION — INDUSTRIAL HYGIENE DIGEST

TO: Industrial Health Foundation
5231 Centre Avenue
Pittsburgh, Pennsylvania 15232

Date _____

Please enter _____ subscription(s) to the Digest at the special member rate of $35.00 per subscription for one year. Enclosed is a check in the amount of $_____ made payable to the Industrial Health Foundation.

Name _____ Title _____

Member Company _____

Address _____
street

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city state zip code

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Member Company _____

Address _____
street

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city state zip code

Name _____ Title _____

Member Company _____

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street

_____
city state zip code

(Please continue on reverse side, following format)

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TO: Industrial Health Foundation
5231 Centre Avenue
Pittsburgh, Pennsylvania 15232

IHF membership plaques $3.00 to members only.

Date _____

Please send _____ additional membership plaque(s). Enclosed is a check in the amount of $_____ payable to Industrial Health Foundation.

Name _____ Title _____

Member Company _____

Address _____
City State Zip Code

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INDUSTRIAL HEALTH FOUNDATION, INC.

5231 CENTRE AVENUE

PITTSBURGH, PA. 15232 January 22, 1974

Harbison-Walker Refractories
Div. of Dresser Industries, Inc.
2 Gateway Center
Pittsburgh, Pa. 15222

ANNUAL DUES (New Membership) January - December, 1974 and membership fee		
62 00 45 00 00 994		

PLEASE RETURN ONE COPY WITH REMITTANCE

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