

INTERNATIONAL SMELTING AND REFINING COMPANY
MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 27TH 1942

ESTIMATED NET INCOME

	Month of December 1941	Month of November 1941	Twelve Mos. ended Dec. 31, 1941	Twelve Mos. ended Dec. 31, 1940
Smelting Department	\$ 22,288	\$ 20,518	\$ 472,234	\$ 577,090
Baritan Copper Works:				
Refining Department	194,665	149,417	2,120,024	2,137,554
Secondary Department	41,873	5,136	25,805	126,195
Lead Refining Department	2,000	75	143,347	200,191
Zinc Oxide Department	3,006	2,756	195,558	53,855
White Lead Department	15,085	7,389	111,078	43,814
	\$272,825	\$167,877	\$2,624,220	\$3,138,699
<u>Add - Miscellaneous Income</u>	3,069	3,463	59,972	1,910
Dividend - Mountain City Copper Co.	219,440	-	365,735	365,734
Park-Utah Cons. Min. Co.	-	-	6,980	6,980
	\$495,334	\$171,340	\$3,056,905	\$3,513,323
<u>Deduct:</u>				
Administrative	\$ 7,000	\$ 6,069	\$ 83,168	\$ 72,257
Miscellaneous Taxes	-	-	9,457	6,645
Capital Stock Tax	1,875	1,875	23,750	16,401
Pelleyre Write-off	-	-	-	379,746
Interest -				
Six Per Cent Debentures	40,000	40,000	480,000	480,000
Anaconda Copper Mining Company	9,740	9,740	152,419	127,229
Anaconda Sales Company	-	-	-	-51,389
	\$ 58,615	\$ 57,684	\$ 728,794	\$1,133,667
	\$436,719	\$113,656	\$2,328,111	\$2,379,656
<u>Less - Depreciation and Obsolescence</u>	50,989	64,391	771,157	1,003,505
	\$385,730	\$ 49,265	\$1,556,954	\$1,376,151
<u>Less - Federal Income Tax</u>	50,500	15,300	346,500	271,477
	\$335,230	\$ 33,965	\$1,210,454	\$1,104,674
<u>Less - Excess Profits Tax</u>	36,400	-	122,400	-
<u>NET INCOME</u>	\$298,830	\$ 33,965	\$1,088,054	\$1,104,674
<u>ADD - Net Income of Subsidiary Companies</u>	208	258	1,756	2,700
<u>CONSOLIDATED NET INCOME</u>	\$298,542	\$ 33,677	\$1,089,810	\$1,101,765

CONSOLIDATED SURPLUS ACCOUNT

<u>BALANCE - January 1, 1941</u>	\$ 30,823
<u>ADD - Net Income - Twelve Months ended December 31, 1941</u>	1,089,810
<u>BALANCE - December 31, 1941</u>	\$1,120,633

INTERNATIONAL SMELTING AND REFINING COMPANY

MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 27TH 1942

ESTIMATED NET INCOME - SMELTING DEPARTMENT

	Month of December 1941	Month of November 1941	Twelve Mos. ended Dec. 31st 1941	Twelve Mos. ended Dec. 31st 1940
Tooele Lead Plant	\$ 3,165	\$ 16,764	\$194,000	\$153,176
Tooele Copper Plant	20,000	13,734	190,746	95,328
Tooele Sulphide Concentrator	5,338	6,106	99,852	155,908
Ophir Hill Plant	-	-	-	139,848
Slag Plant	6,111	4,518	6,523	-
Miami Plant	<u>7,000</u>	<u>14,546</u>	<u>62,198</u>	<u>149,658</u>
	<u>\$ 30,638</u>	<u>\$ 28,200</u>	<u>\$553,319</u>	<u>\$693,918</u>
Deduct:				
Tramway Operations	\$ 300	\$ 304	\$ 4,010	\$ 4,057
Outside Exploration	5,700	5,762	47,849	60,327
Selling Commission	1,500	797	24,090	30,045
Shutdown Expenses:				
Miami Plant	-	-	-	5,171
Oxide Concentrator	650	640	2,740	9,728
Rice Concentrator	<u>200</u>	<u>179</u>	<u>2,396</u>	<u>6,900</u>
	<u>\$ 8,350</u>	<u>\$ 7,682</u>	<u>\$ 81,085</u>	<u>\$116,828</u>
	<u>\$ 22,288</u>	<u>\$ 20,518</u>	<u>\$472,234</u>	<u>\$577,090</u>
Less - Depreciation	<u>10,313</u>	<u>12,295</u>	<u>211,083</u>	<u>298,833</u>
<u>NET INCOME</u>	<u>\$ 11,975</u>	<u>\$ 8,223</u>	<u>\$261,151</u>	<u>\$278,257</u>

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INTERNATIONAL SMELTING AND REFINING COMPANY

MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 27TH 1942

ESTIMATED NET INCOME - BARTON COPPER WORKS

	Month of December 1941	Month of November 1941	Twelve Mos. ended Dec. 31, 1941	Twelve Mos. ended Dec. 31, 1940
<u>REFINERY DEPARTMENT</u>				
Profit on Tolls	\$120,377	\$ 73,806	\$1,160,757	\$1,178,160
Profit on Premiums	46,918	56,109	631,188	753,135
Profit on Sales	23,336	17,379	250,603	90,484
Electro Sheet Department	1,529	255	48,498	24,076
Miscellaneous Income	5,000	3,804	77,799	165,331
	<u>\$197,160</u>	<u>\$151,353</u>	<u>\$2,168,845</u>	<u>\$2,211,186</u>
Less - General Expenses	\$ 1,000	\$ 652	\$ 13,202	\$ 18,449
Experimental Expenses	-	-	16,598	48,074
Selling Expenses	1,495	1,284	19,021	7,109
	<u>\$ 2,495</u>	<u>\$ 1,936</u>	<u>\$ 48,821</u>	<u>\$ 73,632</u>
Less - Depreciation	\$194,665	\$149,417	\$2,120,024	\$2,137,554
	<u>\$2,781</u>	<u>\$26,040</u>	<u>\$55,515</u>	<u>\$61,032</u>
<u>NET INCOME</u>	<u>\$161,684</u>	<u>\$123,377</u>	<u>\$1,764,509</u>	<u>\$1,776,522</u>

SECONDARY METAL DEPARTMENT

Proceeds of Copper Deliveries	\$129,203	\$ 28,170	\$2,322,799	\$4,859,676
RAM Value at date of purchase	<u>129,203</u>	<u>28,170</u>	<u>2,329,662</u>	<u>4,893,113</u>
	\$ -	\$ -	\$ 6,863	\$ 33,457
Less - Premiums in excess of quoted prices	-	429	97,974	-
Trading Profit	\$ -	\$ 429	\$ 104,837	\$ 33,437
Add - Freight Differential	397	176	15,958	33,826
	<u>\$ 397</u>	<u>\$ 253</u>	<u>\$ 13,317</u>	<u>\$ 389</u>
Add - Operating Profit	42,497	6,157	87,950	180,985
	<u>\$ 42,894</u>	<u>\$ 6,410</u>	<u>\$ 729</u>	<u>\$ 181,374</u>
Less - Buying and Selling Expenses	1,021	326	25,676	55,179
	<u>\$ 41,873</u>	<u>\$ 6,756</u>	<u>\$ 26,605</u>	<u>\$ 126,195</u>
Less - Depreciation	131	922	20,406	26,564
<u>NET INCOME</u>	<u>\$ 41,742</u>	<u>\$ 7,653</u>	<u>\$ 41,011</u>	<u>\$ 99,631</u>

Deliveries - Pounds	1,097,262	239,236	19,776,843	42,140,256
Trading Profit per pound	-	.179¢	.530¢	.077¢
Freight Differential per pound	.036¢	.074¢	.081¢	.080¢
Net Operating Profit per pound	3.768¢	3.095¢	.212¢	.236¢
Net Income per pound	3.804¢	3.200¢	.237¢	.237¢

INTERNATIONAL SMELTING AND REFINING COMPANY

MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 27TH 1942

ESTIMATED NET INCOME - LEAD REFINING, ZINC OXIDE AND WHITE LEAD DEPARTMENTS

	Month of December 1941	Month of November 1941	Twelve Mos. ended Dec. 31, 1941	Twelve Mos. ended Dec. 31, 1940
<u>LEAD REFINING DEPARTMENT</u>				
Operating Income	\$ 2,000	\$ 75	\$ 143,347	\$ 200,191
Less - Depreciation	<u>2,600</u>	<u>2,633</u>	<u>42,113</u>	<u>44,890</u>
<u>NET INCOME</u>	<u>\$ 10</u>	<u>\$ 2,558</u>	<u>\$ 101,234</u>	<u>\$ 155,301</u>
<u>ZINC OXIDE DEPARTMENT</u>				
Sales of Zinc Oxide	\$163,832	\$143,996	\$2,288,865	\$2,348,752
Cost of Sales	<u>166,918</u>	<u>146,782</u>	<u>2,484,723</u>	<u>2,294,897</u>
	\$ 3,086	\$ 1,786	\$ 195,858	\$ 53,855
Less - Depreciation	<u>1,818</u>	<u>1,810</u>	<u>31,506</u>	<u>39,033</u>
<u>NET INCOME</u>	<u>\$ 4,004</u>	<u>\$ 4,404</u>	<u>\$ 227,504</u>	<u>\$ 14,822</u>
Pounds of Zinc Oxide Sold	1,914,096	1,735,700	33,163,945	39,524,807
Sales Price	8.559¢	8.296¢	6.902¢	5.973¢
Cost of Sales	8.720¢	8.457¢	7.492¢	5.836¢
<u>WHITE LEAD DEPARTMENT</u>				
Sales of Lead Products	\$149,878	\$121,280	\$1,619,827	\$1,043,113
Cost of Sales	<u>134,723</u>	<u>113,891</u>	<u>1,508,749</u>	<u>999,299</u>
	\$ 15,085	\$ 7,389	\$ 111,078	\$ 43,814
Less - Depreciation	<u>4,085</u>	<u>3,189</u>	<u>42,210</u>	<u>27,973</u>
<u>NET INCOME</u>	<u>\$ 11,000</u>	<u>\$ 4,200</u>	<u>\$ 68,868</u>	<u>\$ 15,841</u>
Pounds of Lead Products Sold	1,923,722	1,509,818	20,101,295	13,240,217
Sales Price	7.791¢	8.033¢	8.058¢	7.878¢
Cost of Sales	7.007¢	7.543¢	7.506¢	7.548¢

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INTERNATIONAL SELLING AND MINING COMPANY

MEMORANDUM FOR DIRECTOR'S MEETING - JANUARY 27, 1942

NET CURRENT AND OTHER ASSETS - DECEMBER 31, 1941

CURRENT ASSETS:

Supplies			\$ 1,113,007
Metals:			
In Process			2,193,530
Finished:			
Lead	9,652,539 lbs. @ 4.613¢	\$ 445,239	
Copper	15,665,792 lbs. @ 8.961¢	1,403,760	
Silver	2,119,799 oss. @ 48.730¢	1,032,987	
Gold	18,519 oss. @ \$34.124	631,952	
By-Products		149,893	
		<u>\$3,663,831</u>	
Reserve for Freight and Refining		287,435	3,376,396
Manufactured Products:			
Lead Products		\$ 237,755	
Zinc Oxide - Finished		235,820	
Baritan Copper Works - Electro Sheet Department		6,327	479,902
Accounts Receivable:			
Anaconda Sales Company		\$ 283,880	
Tolls		576,080	
Zinc Oxide		106,434	
Others		<u>1,779,168</u>	
		\$2,745,562	
Reserve for Doubtful Accounts		43,879	2,701,683
Cash			<u>282,862</u>
			\$10,147,380

CURRENT LIABILITIES:

Taxes	\$ 543,837	
Interest	20,000	
Accounts Payable:		
Inter-company:		
Anaconda Copper Mining Company - Notes Payable	2,500,000	
Others	19,002	
Other Accounts Payable	1,520,230	
Wages Payable	<u>141,877</u>	4,744,946

NET CURRENT ASSETS

\$ 5,402,434

OTHER ASSETS:

Advances to sundry mining companies, including advances on ores, less reserve	\$ 80,766	
Instalment house and land sales and other accounts receivable, less reserve	<u>61,067</u>	141,833

BALANCE - NET CURRENT AND OTHER ASSETS

\$ 5,544,267

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INTERNATIONAL SMELTING AND REFINING COMPANY
MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 27TH 1942
SALES, DELIVERIES AND PRODUCTION - ALL DEPARTMENTS

	Month of December 1941	Twelve Mos. ended Dec. 31, 1941	Twelve Mos. ended Dec. 31, 1940	Percent Increase %
<u>SMELTER PRODUCTION:</u>				
Copper - lbs. - Tons:				
Custom	862,449	3,115,142	5,520,606	43.6
Toll	1,332,579	34,967,864	39,286,606	12.7
Miami:				
Custom	435,307	4,976,364	3,469,246	43.4
Toll	<u>5,794,910</u>	<u>68,654,940</u>	<u>54,396,716</u>	26.2
	<u>8,425,245</u>	<u>111,714,310</u>	<u>102,673,174</u>	8.8
Lead - lbs. - Tons	4,318,470	58,520,733	65,656,998	12.1
<u>SCRAP COPPER RECEIVED AT PERTH AMBOY:</u>				
Recoverable Contents - lbs.	1,380,014	32,549,822	50,415,564	35.4
<u>REFINERY PRODUCTION:</u>				
Copper - lbs.	39,933,566	502,656,903	546,786,727	8.8
Lead - lbs.	1,914,200	89,606,930	96,915,404	8.2
Silver - oss.	1,431,217	15,876,882	17,027,575	7.3
Gold - oss.	20,163	225,886	253,859	12.4
<u>SALES:</u>				
Copper - lbs.				
Tons	2,500,168	9,300,168	6,650,000	39.8
Miami	1,000,000	4,863,900	4,850,000	.0
Baritan - Refinery	43,820	432,079	179,410	140.8
- Secondary	<u>1,137,362</u>	<u>9,323,178</u>	<u>38,631,574</u>	15.7
	<u>4,681,350</u>	<u>23,919,325</u>	<u>50,310,984</u>	11.1
Lead - lbs.	2,694,322	59,027,396	68,394,702	15.1
<u>DELIVERIES:</u>				
Copper - lbs.				
Tons	2,000,168	11,700,168	4,250,000	175.3
Miami	750,000	6,713,900	2,750,000	144.1
Baritan - Refinery	43,820	432,079	179,410	140.8
- Secondary	<u>1,097,362</u>	<u>19,776,843</u>	<u>42,144,626</u>	11.1
	<u>3,891,350</u>	<u>38,622,990</u>	<u>49,324,036</u>	21.0
Lead - lbs.	4,408,794	65,575,871	61,492,910	6.7
<u>ZINC OXIDE:</u>				
Production - lbs.	2,578,800	34,752,590	39,349,346	11.1
Deliveries - lbs.	1,914,200	33,166,313	39,529,415	19.1