

ATHEY'S

SCHEDULE 1

GRADE SPECIFICATIONS

COST AND SELLING PRICES AS OF MARCH 31, 1942.

TRADE NAME: ATHEY'S KRYST-LAC QUICK DRYING ENAMEL
 CATEGORY: INTERIOR & EXTERIOR
 COLOR: GRAY
 QUALITY: FIRST

INGREDIENT: 42%	Lb.	Yld. in Gals.	Unit Cost	Total Cost
Lithopone	100	2.8	.04 $\frac{1}{2}$ @ 1b	\$ 4.25
Titanium Calcium	50	1.9	.05 $\frac{1}{2}$ @ 1b	2.75
Titanium Dioxide	31	0.9	.14-3/4 @ 1b	4.58
SAMPLE: 58%				
Varnish	248	33.0	.83 @ Gal	27.39
BOULATED YIELD	429	38.6		38.97
W. LOSS 2$\frac{1}{2}$%		1.0		
ACTUAL YIELD		37.6		

TEST ANALYSIS:

Material cost per gallon (total cost divided by actual yield).....	\$ 1.04
Direct labor cost per gallon.....	.17
Complete factory cost per gallon.....	1.21
Complete package cost per gallon only.....	.12
Factory cost in package per gallon.....	1.33

PRICES

HIGHEST NET UNIT PRICE CHARGED OR WOULD HAVE BEEN CHARGED
 IN MARCH-1942

) To a company owned or controlled outlet.....	\$
) To an independent wholesaler.....	
) By company owned or controlled outlet to retail customer.....	
) To an independent retailer (Dealer).....	3.01 GAL
) To other (specify).....	