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PLAINTIFF'S EXHIBIT CT-110

MFH/VFW

Tuesday,
1st October,
1968.

Mr. Clyde R. Hatcheroft,
Certain-teed Products Corporation,
Pipe Division,
Broad Axe Offices,
25 Skippack Pike,
Ambler,
Pennsylvania 19002,
U.S.A.

Dear Mr. Hatcheroft,

1969 Raw Asbestos Fibre Requirements

I am now in a position to comment further on your 1969 fibre requirements as set out in your letter of the 26th July.

As to your overall tonnage of Canadian Chrysotile grades, I can assure you that this will be met. I am very confident also that we should be able to provide an additional 2,100 tons of Clinton fibre if the demand should render this necessary. At the present, however, it is not possible to say precisely the tonnage which could be supplied against each of the Chrysotile grades listed in your Blend B for I know that Clinton CT is likely to be in short supply and it may be necessary to reduce this tonnage and perhaps increase that of CP or AK. Similarly it may be necessary for Bell to suggest modification in the case of Cassiar AK and Clinton CT. I am sending a copy of this letter to Mr. F. P. Smith and I know that Bell will be writing to you as soon as possible, saying how they propose to cover your quantitative requirements.

So far as your Blue asbestos fibre requirements are concerned, we can cover the great bulk of them in TA/K. The division which is proposed is as follows:-

	Short Tons
TA/K	6,400
Griqualand S	200
BT/AD	100

Contd.

TKP

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If during the year you should require any additional quantity of Blue asbestos, I am confident that we could cover your additional needs in either DT/AD or Griqualand S.

Prices

You are, no doubt, aware already that, along with the prices of Quebec fibres, those of Cassiar and Clinton grades will be increased as from 1st January 1969. Details of these prices will be given to you by Bell shortly. Either Bell or we will advise you also of the price of Carey 7M-5 as soon as it is known.

The prices of Blue asbestos fibres are also increased as from 1st January 1969 and the C.i.f. prices of the three grades mentioned are:-

Per Short Ton of 2,000 lb.

	f.o.b.	U.S. Atlantic Ports, Approx. C.i.f.	U.S. Pacific Ports, Approx. C.i.f.
	Rands	£ s. d.	£ s. d.
TA/K	143.00	94. 3. 1	97.19. 2
Griqualand S	142.00	94.12. 2	97. 7. 3
DT/AD	143.00	94. 3. 1	97.19. 2

C.i.f. prices based on current freight rates and subject to confirmation

You will note that the C.i.f. Atlantic Port price for our own grades is lower than that for Griqualand S. This is because the latter grade is charged at the higher freight rate because it measures over 50 cu. ft. per ton. The freight rate to U.S. Pacific Ports is the same for all three grades.

Contd.

PX 14-21(2)

Mr. Clyde R. Hutcheroft 1st October 1968.

I hope that this information will enable you to go ahead and I know that Dell will advise you at the earliest possible moment of the tonnage available in each grade.

With kind regards,

Yours sincerely,

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c.c. Mr. R. M. Bateman
Mr. Malcolm Meyer
Mr. F. P. Smith
Mr. Byron Redaker

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F44-46
(Sp.)
(1970)

CERTAIN-TEED PRODUCTS CORPORATION 1260 Virginia Drive, Fort Washington, Penna. 19034 215/643-3600

CERTAIN-TEED

PIPE DIVISION

October 20, 1969

Mr. Michael Howe
Turners Asbestos Fibres Limited
Faulkner House, Faulkner Street
Manchester M1 4DX
England

Dear Mr. Howe:

Our forecast for 1970 has now been completed, and we are able to advise you of our fibre needs for 1970. They are:

Clinton CP	8,200 tons
Clinton CT	5,500 tons
Clinton CY	4,100 tons
Cassiar AK	4,800 tons
Cassiar AX	4,800 tons
Cassiar AY	2,100 tons
TA/K or BT/AD blue	4,800 tons
	34,300 tons
*Carey 7M, Housing and Development	1,800 tons
Carey 7M, Extruded Pipe	1,750 tons

Perhaps at 4,800 tons blue, you could supply all TA/K.

You also asked for alternate figures covering the use of both Rhodesian and Canadian chrysotiles in the event of a settlement in Rhodesia. These would be:

C&G/3	1,700 tons
C&G/4	3,400 tons
C&G/5	3,400 tons
Clinton CP	5,700 tons
Clinton CT	3,800 tons
Clinton CY	4,100 tons
Cassiar AK	3,500 tons
Cassiar AX	3,500 tons
Cassiar AY	2,100 tons
TA/K or BT/AD Blue	4,800 tons
	36,000 tons
Carey 7M, Housing and Development	1,800 tons
Carey 7M, Extruded Pipe	1,750 tons

*This figure is a loose estimate.

There is additional tonnage in the C&G alternate because we must allow for a three-month in-transit supply and inventory reserve on Rhodesian fibres.

We hope in 1970 that shipments from Clinton and Cassiar will be on time and in the requested proportions. During 1969, erratic shipments and substitutions caused considerable difficulty at our factories.

We would be pleased to have your acceptance of these tonnages at an early date.

Very truly yours,

Clyde R. Hutchcroft

CRH/ll

cc: Mr. R. M. Bateman
Mr. M. Meyer
Mr. K. Swinehart
Mr. A. E. Alpine