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BCC: P. G. Benignus - PBENI
G. R. Graham - NEW YORK

June 30, 1970

Mr. W. C. Reed, Buyer
Reliance Electric Company
24701 Euclid Avenue
Cleveland, Ohio 44117

Dear Mr. Reed:

Confirming our discussion of last week, your use of Aroclor as a coolant and dielectric in electric motors is encompassed by our policy on sale of PCB-containing materials to the electrical industry.

We have taken actions relating to the PCB situation in several of our diverse marketplaces, but at present see no requirement to discontinue sales to electrical applications. We encourage you to use all best efforts to prevent Aroclor from entering the environment through spills, leakage, use, disposal, vaporization, or otherwise.

Thank you for your consideration.

Cordially yours,

Donald A. Olson
Sales Director
Functional Fluids

DAO:PM

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