

SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942
CON FERRO PAINT & VARNISH CO.

TRADE NAME: Ferro Bond
 CATEGORY: Interior Gloss Paints
 COLOR: White
 NUMBER: 4806
 QUALITY: First

	LB.	GALLONS	UNIT COST	TOTAL COST
CONTENT: 30.8%				
Tit Dioxide	120	3.70	14.78 P H LBS	17.74
Tinted Lithopone	80	2.25	5.68	4.54
CONTENT: 69.2%				
Diamond "K" Linseed Oil	81	10.00	101.85 P H GAL	10.19
Mineral Spirit	26	4.00	8.07	.32
Lacquer Solution Ester	39.50	5.00	55.00	2.75
Lacquer Solution Ester	118.50	15.00	55.00	8.25
Varnish	178.80	24.00	97.00	23.28
2% Cut Cobalt Drier	3.50	.50	79.18	.40
Cut Manganese Drier	1.75	.25	39.69	.10
				2.68
kg., Rec. & Handling				2.68
Calculated Yield	649.05	64.70		70.25
Manufacturing Loss 2%		1.29		
Actual Yield		63.41		

ANALYSIS:

Material Cost Per Gallon or Pound (Total Cost Divided by Actual Yield).....	.70
Manufacturing Expense.....	.07
Net Cost Per Gallon, or Pound.....	.77
Complete Package Cost Per Gallon, or Pound (Container Plus Filling Expense)...	.16
Factory Cost in Package Per Gallon, or Pound.....	.93

PRICES

Show the Highest Net Unit Price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

- (A) To a Company owned or controlled outlet
 (B) To an Independent Wholesaler
 (C) By Company owned or controlled outlet to Retail Customer
 (D) To an Independent Retailer (Dealer)
 (E) To Other (Specify)

N 4695

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