SEP 3 1976

Monsanto

SPECIALTY CHEMICALS DIVISION

MONSANTO INDUSTRIAL CHEMICALS CO.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

September 2, 1976

Mr. Robert A. Damiani, President
RADCO Industries, Inc.
1480 Dean Street
St. Charles, Illinois 60174

Dear Bob,

I am very pleased you and Dwaine were able to visit us yesterday and I apologize for not being able to spend as much time with you as I would have liked.

Bill will confirm our discussions by letter but I hope we were able to explain our position and give you as up-to-date a report as we could on all the spreading legislation and pressures concerning PCBs.

One aspect which I did not have time to touch on concerned assurances that if you do decide to distill PCB/PCT contaminated hydraulic fluids that no cross-contamination of Therminol® fluids would occur. As you know, none of our present line of Therminol heat transfer fluids is PCB-based. In particular, we would mention that we do refer our Therminol VP-1 customers to Radco Industries if they wish to consider reclamation. The availability of competitent reclaimers is a very necessary part of our marketing strategy for Therminol VP-1.

Thank you for taking the time to come to St. Louis.

Yours sincerely,

Cumming Paton
Manager, Marketing Planning
Fluids

CP:sb

cc: W. H. Slowikowski
M. E. Marshall
Monsanto/St. Louis

bcc: T. H. Lafferre
J. C. Weber/W. B. Papageorge
L. R. Stark
W. W. Withers

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