

PORTLAND

Trade Name: Pioneer Shingle Stain
 Category: Shingle Stain
 Color: Light Green
 Number: 6
 Quality: First

PIGMENT: 13.9%	Lbs.	Yield In Gals.	Unit Cost	TOTAL COST
RP-53 Light Green Paste (31.8% Oil)	130	7.63	23.36 Cwt.	\$30.37
RP-57 Talc Paste (36.5% Oil)	50	3.75	6.03 "	3.02

VEHICLE: 86.1%

3061 Reduced Fish Oil	200	25	.94 Gal.	23.50
3024 Coal Oil	182	28	.135 "	3.78
V-244 Drier	49	7	.39 "	2.73
3034 Creosote	79.5	9	.212 "	1.91
3026 Mineral Spirits	71.3	10.5	.10 "	1.05
3043 Paraffine Oil	53.5	7	.135 "	.95
3038 Borax Solution	33.7	4	.02 "	.08
Sulphonated Castor Oil	8.7	1	1.30 "	1.20

\$68.69

Calculated Yield	863.7	102.88
Manufacturing Loss 2.8%		2.88
Actual Yield		100

COST ANALYSIS:
 (Per Gallon)

Material Cost.....	.687
Direct Labor Cost.....	.05
Factory Overhead.....	.095
Bulk Cost.....	.832
Complete Package Cost.....	.241
Factory Cost in Package.....	1.073

PRICES:

(A) To a Company owned or controlled outlet.....	.91
(B) To an independent wholesaler.....	1.034
(C) By Company owned or controlled outlet to retail customer...	1.90
(D) To an independent retailer (Dealer).....	1.216
(E) To other (specify).....	1.59 *
	1.35 **

* - Small Commercial Buyer.
 ** - Large Commercial Buyer.

N 5190

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