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AROCLOR AND MURIATIC ACID LONG TERM OBJECTIVES AND 1967 GOALS AND ACTIONS

February 13, 1967

LONG TERM OBJECTIVES

A. Insure safety of personnel and property.

B. Produce higher quality products.

C. Minimize manufacturing costs.

D. Train personnel to improve operating know-how.

1967 GOALS AND ACTIONS

A. Insure safety of personnel and property.

Goals:

1. No lost time or near-miss accidents.
2. Achieve a serious injury index less than 9.0.
3. Achieve a housekeeping rating no less than above adequate.

Actions:

1. Comply with safety procedures and practices.
2. Complete bi-annual safety audit.
3. Complete a minimum of 7 significant safety improvements.
4. Develop housekeeping program by March 15, 1967.
5. Monthly safety meetings.
6. Develop safety quiz for each operating job by March 31, 1967.

B. Produce higher quality products

Goals:

1. Achieve quality score of 98.0 and R.F.T. Index of 99.0.
2. Achieve quality complaint index of less than 3.0 per 100 $\overline{M}$ lbs. production.
3. Achieve a service complaint of 7.5 per 100 $\overline{M}$ lbs. production.
4. Achieve 98% on-time shipments on orders received at least one week before shipping date.

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Actions:

1. Improve sampling techniques.

2. Follow-through on Aroclor Quality Improvement Program.

3. Maintain product inventories above minimum where sufficient storage is available.

4. Achieve a minimum of two significant quality improvements.

C. Minimize Manufacturing Costs

Goals:

1. Assist in achieving Anniston Organic Division raw material savings of $346 M from 1966's practice.

2. Improve labor utilization.

3. Improve variable direct manufacturing costs.

4. Assist in achieving Anniston Organic Division specific cost reduction items savings of $417 M.

5. Achieve targeted Production Efficiencies.

Actions:

1. Reduce overtime to 7%.

2. Reduce Solid Aroclor DT by 1,000 hours for 82% production efficiency.

3. Reduce Liquid Aroclor DT by 200 hours for 89% production efficiency.

4. Reduce Muriatic Acid DT by 500 hours for 93% production efficiency.

5. Develop accurate finished goods packaging costs.

6. Improve finished goods handling efficiencies.

7. Attain design rated capacity in Solid Aroclors.

8. Improve daily log sheets to collect more meaningful data.

9. Maintain targeted minimum specs of export 1242 and 1254 (10 M x 10^9 cm/ohms resistivity and biphenyl content of 0.05 and 0.025% respectively).

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10. Review and set meaningful specs on raw materials.

11. Review and set meaningful specs on Aroclor blends and mixes.

12. Work with Maintenance Planner to maximize planned jobs and minimize emergency jobs.

13. Long Range Actions:

    a. Assist in developing scope for modernizing Aroclor finished goods handling.

    b. Continue weekly Solid Aroclor Improvement Plan meetings.

    c. Evaluate and implement improvements to Aroclor treatment and filtration facilities by July 1, 1967.

    d. Increase production capability of Solid Aroclor and Muriatic Acid.

D. Train personnel to improve operating know-how

    1. Complete F.L.I.T. training of all personnel.

    2. Complete Pyranol and Inerteen Operating Manual by February 28, 1967.

    3. Complete Pyranol and Inerteen Standard Manufacturing Process Manual by February 28, 1967.

    4. Improve daily log sheets to collect more meaningful data and increase operator know-how.

    5. Develop trouble-shooting techniques by June 1, 1967.

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