



GAF
CORPORATION

Photo & Repro
Group

Call Report

PLAINTIFF'S
EXHIBIT
GF-2320

Check Appropriate Box ☐ Action Required		☐ Master Trade Report Info.	☐ Note Product Requirements
☐ Special Report		☐ Change of Personnel or Title	
To	R. O. WEST		Date Visited 1/16/78
Issued By	J. A. HORNE		Date Written 1/16/78
Firm Name	VERMONT AMERICAN		J. A. HORNE
Address	GREENVILLE, NORTH CAROLINA		R. HEIDT-STE
Personnel & Titles	MIKE WHALLEY - P.A.		

CC for Action Par:	THE INITIAL SHIPMENT OF ASBESTOS
1	ROLL BOARD HAS BEEN RECEIVED AND
	IS CURRENTLY IN USE.
2	THEY USE THIS PRODUCT IN A
	CLAMP LIKE DEVICE WHICH HOLDS
	DRILL BITS DURING THE CURRING
	PROCEEDURE. TEMP GET UP TO
4	AROUND 12-1500 F°.
	THE ROLL BOARD IS CUT INTO
5	11" Strip ABOUT 1" WIDE. THEY
	CONSEQUENTLY HAVE 3" LOSS ON
6	EACH 36" Roll. I AM REQUESTING
	FROM ERIE TO RUN A PRICE
7	ON SUPPLYING 11" Roll. THIS
	COULD CONCEIVABLY SAVE THE
8	CUSTOMER SOME MONEY AND AT
	THE SAME TIME INCREASE OUR
	SALES DOLLARS.
	THEY LIKE OUR PRODUCT AND WILL
	CONTINUE TO BUY FROM US.

Form 3278 2/77

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