

~~CONFIDENTIAL~~

Section II
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H. J. Day - General Offices

June 3, 1968

LIQUID AROCLORS
5 YEAR FORECAST

REFERENCE

TO : WILLIAM A. KUHN

W.B. Papageorge/H.L. Williams
ANNISTON

C.E. Anagnostopoulos

H.W. Tippee

N.L. Sample

D.B. Hosmer - DHOSM

H.S. Bergen - HBERG

E.S. Robson - EROBS

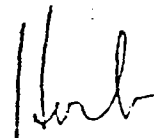
→ Joseph Landwehr - ANNISTON

R.M. Kountz - CED

T.W. Dalton - W.G.K.

The attached shows the U.S. requirements for Liquid Aroclors through 1972. This is based on sales estimates received up through May 22, 1968.

The capacity figure is our new expanded capacity quoted by you.



H. J. DAY

clg

DSW 390997

STLCOPCB4101303

Liquid Aroclors

5-Year Forecast (in Thousands of Lbs) - U.S.

<u>W.G.K.</u>	<u>1969</u>	<u>1970</u>	<u>1971</u>	<u>1972</u>
1242	19,628	21,974	24,295	26,128
1248	4,724	4,823	4,921	5,790
1254	4,706	5,159	5,705	6,106
1260	6,939	7,329	8,120	8,463
1262	<u>135</u>	<u>145</u>	<u>155</u>	<u>165</u>
Total W.G.K.	36,132	39,430	43,196	46,652

ANNISTON

1242	41,853	45,105	47,557	48,213
1248	1,908	1,993	2,308	2,708
1254	5,254	5,029	4,849	4,669
1260	2,360	2,725	2,878	3,009
1262	649	641	656	694
1221	120	130	140	150
1232	<u>919</u>	<u>985</u>	<u>1,070</u>	<u>1,140</u>
Total ANNISTON	53,063	56,608	59,458	60,583

DIV. TOTAL	89,195	96,038	102,654	107,235
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CAPACITY	123,000
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H. J. Day, St. Louis General Offices

September 8, 1967

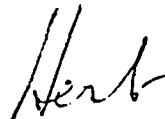
SOLID AROCLORS

REQUIREMENTS THROUGH 1972

Mr. H. W. Tippee

R. E. Bilger	- RBILG
H. C. Carder	- HCARD
J. Cresce	- JCRES
Lou Fuhrmeister	- Anniston
D. B. Hosmer	- DHOSM
Don Marriner	- DMARR
N. L. Sample	- NSAMP
R. P. Stevens	- RSTEV
W. F. Waychoff	- WWAYC
Hill Williams	- Anniston
Bob Yates	- RYATE

The attached shows the Anniston requirements for Solid Aroclors through 1972. This is based on sales estimates received by this group on August 17, 1967.


H. J. Day

/jms

Attachment

DSW 390999

STLCOPCB4101305

SOLID AROCLORS
FIVE-YEAR FORECAST (IN THOUSANDS OF LBS.)
TOTAL REQUIRED FROM ANNISTON

	<u>1968</u>	<u>1969</u>	<u>1970</u>	<u>1971</u>	<u>1972</u>
1268	290	300	310	320	330
2565	25	25	25	25	25
4465 - 4	865	925	985	1045	1105
5060	410	420	440	450	460
5442	180	210	240	270	300
5460 - 5	<u>8699</u>	<u>9780</u>	<u>11150</u>	<u>12220</u>	<u>12800</u>
	10469	11660	13150	14330	15020
Rated Capacity	10000	10000	10000	10000	10000
Deficit	469	1660	3150	4330	5020

H. J. Day
9/8/67

DSW 391000

STLCOPCB4101306