FORM NO. 776-0
REV. 3/67

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO.
					DEC.	1968	618

10 6758 000 HYDRAUL AC

				SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
				POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
19 36	075050	BETHLEHEM STEEL CORP	5						
19 32 J	080755	BLACK SWALLS & BRYSON				3,050	1,069		
19 36 A	086735	BOEING AIRPLANE SEATTLE	5						
19 36 A	086736	BOEING AIR RENTON TRANS				780	280	1,220	432
19 36 A	086738	BOEING CO SEATTLE	1					1,220	422
19 32 G	088016	BONDS WELDING SPLY TENN				113	41		
19 32 J	089006	BORDEN CHEM DIV ILLIPOLI						226	82
13 37 J	089888	BOSSERT MFG UTICA				1,830	632	2,440	817
13 37 A	101205	BROWN COMPANY BERLIN N H				340	124	340	124
19 32 J	112188	C R A INC KANSAS CITY MO				1,220	416	57	21
19 32 A	112390	CABOT CORP PAMPAS TEXAS	2			610	208	1,830	608
19 36	113870	CALIF CANNERS SAN FRAN	1						
19 32 J	116688	CAMPERS KIT ENTERPRISES						57	21
13 33 A	118823	CANTON COTTON MILL	3						
13 33 J	118845	CANTON TEXTILE MILLS INC						1,220	405
19 36 J	127661	CATALINA DIVERS CALIF				113	43	57	21
19 32 J	128970	CELANESE CHEMICAL CO				57	19		
19 32 J	129312	CELOTEX CORP HAMLIN TEX				170	62	57	21
13 33 J	129958	CENTRAL COTTON OIL CO						170	62
19 32 J	134465	CHAMPLIN REFINING CO				340	124	340	124
15 30 G	135898	CHARMIN PAPER PRODUCTS				610	230		
15 34 A	139497	CHERRY BURRELL		610	216	610	216	610	208
19 32 J	140328	CHEVRON CHEM BL CHSE LA	1			396	144	736	268
19 36	140329	CHEVRON CHEM RICH CALIF						610	211
19 32 J	140349	CHEVRON OIL DENVER COLO						610	203
19 36 J	140349	CHEVRON OIL DENVER COLO				7,320	2,616	3,660	1,269
19 36 G	140351	CHEVRON OIL RED WASH UT				610	216		
19 36 A	140353	CHEVRON OIL S L UTAH						2,440	853
19 36 A	140359	CHEVRON SERVICES	6					1,220	421
19 32 A	145544	CITIES SERVICE GAS CO	2	57	21	2,093	775	2,772	997
19 32 A	145583	CITIES SERVICE OIL CO	40			12,200	4,157	22,570	7,486
19 32 A	145675	CITIES SERV OIL BARTL-OK	1					57	21
19 32 J	151275	CLEMENTS OIL CO				283	103	283	103
19 36 A	165673	COLLIER CARBON&CHEM CORP	10					12,200	4,210
19 32 J	167364	COLO INTERSTATE GAS CO	2	610	216	2,295	814	3,810	1,328
19 36 J	168610	COLUMBIA LIGHTING INC						112	42

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