

INDUSTRIAL WORKS  
223-231 Norman Ave.  
BROOKLYN, N. Y.

TRADE NAME: TITANOID  
CATEGORY: PASTE WHITE (EXTERIOR)  
COLOR: WHITE  
NUMBER: R 3548  
QUALITY: SECOND

|             | LB. | YIELD IN GALLONS | UNIT COST | TOTAL COST |
|-------------|-----|------------------|-----------|------------|
|             |     |                  |           | \$         |
| Titanox AA  | 140 | 4.3120           | .15       | 21.00      |
| Asbestine   | 526 | 22.1446          | .01       | 5.26       |
| #412 Zinc   | 466 | 9.5996           | .072      | 33.55      |
| Texaco      | 80  | 12.320           | .02       | 1.60       |
| V 63        | 20  | 2.50             | .127      | 2.54       |
| Refined Oil | 140 | 18.200           | .113      | 15.82      |
| O D 6       | 15  | 1.9950           | .075      | 1.13       |

|                           |      |         |          |
|---------------------------|------|---------|----------|
| CALCULATED YIELD          | 1387 | 71.0712 | \$ 80.90 |
| MANUFACTURING LOSS 2-1/2% |      | 1.7768  |          |
| ACTUAL YIELD              |      | 69.2944 |          |

COST ANALYSIS:

|                                                                                |           |
|--------------------------------------------------------------------------------|-----------|
| MATERIAL COST PER GALLON OR POUND (TOTAL COST DIVIDED BY ACTUAL YIELD).....    | \$ 1.1675 |
| DIRECT LABOR COST PER GALLON, OR POUND .....                                   | .08       |
| FACTORY OVERHEAD PER GALLON, OR POUND .....                                    | .12       |
| BULK COST PER GALLON, OR POUND .....                                           | \$ 1.3675 |
| COMPLETE PACKAGE COST PER GALLON, OR POUND (CONTAINER PLUS FILLING EXPENSE)... | .20       |
| FACTORY COST IN PACKAGE PER GALLON, OR POUND .....                             | \$ 1.57   |

PRICES

SHOW THE HIGHEST NET UNIT PRICE WHICH WAS CHARGED OR WHICH WOULD HAVE BEEN CHARGED IN MARCH 1942, TO EACH OF THE FOLLOWING TYPES OF BUYERS OR TRANSFEREES:

- (A) TO A COMPANY OWNED OR CONTROLLED OUTLET
- (B) TO AN INDEPENDENT WHOLESALER
- (C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER
- (D) TO AN INDEPENDENT RETAILER (DEALER)
- (E) TO OTHER (SPECIFY)

|  |      |
|--|------|
|  | \$   |
|  |      |
|  |      |
|  | 2.36 |
|  |      |

N 4517

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