

COMMERCIAL DEVELOPMENT MEETING

MINUTES - 2/4/74



Present: H. D. Shephard
G. Fenton
A. G. Santighian ✓
S. J. Cinke
G. H. FitzGerald
D. J. Anderson

HOLDING TANKS

S. J. Cinke reports that Pro-quip considers we are on the night lines with our latest designs of blades and baffles. Some minor changes still to be made on MK IV tank.

NEW MACHINES

S. J. Cinke and G. Fenton to get together on desirable size and location for projected MK V and new ring machine.

OVEN CAPACITY

A. G. Santighian - in recent test (EP-5465 only) the plant had run 2 1/2 hours with oven temp. increased from 400° to 430° F, and cycle reduced from 32 min. to 25 min. A. G. Santighian felt could have been reduced further to 20 min., but driers were too hot for immediate re-use and pulpers could not keep up. A. G. Santighian to write this up and emphasize potential increase in capacity.

PULPERS

A. G. Santighian asked for improved pulper liquid level control - S. J. Cinke will study and considers timer systems probably best. Also will consider problem of variability of pulping times.

PRODUCT DENSITY

Recurring problems of hot tops ranging well above standard weight. G. FitzGerald and A. G. Santighian - recent supervised run produced boards well within standard range. At Manufacturing request, G. Fitzgerald is instituting survey to pinpoint reasons for variation.

LIQUID U.F.

A. G. Santighian to write up benefits.

TOOLING

G. Fenton, again, asked for improvement in tooling delivery - S. Cinke to advise.

ASBESTOS-FREE TESTS

H. D. Shephard to check on present stock and supply of Wollastonite.
G. Fenton - Wollastonite requirement forecast will have to be changed again - latest ring recipe does contain Wollastonite - the previous recipe failed.

EP-5484 (asbestos-free Proflex as used on Wisconsin's 390 1-Pc in Chicago) has been tested successfully in Cleveland on Ohio Works 378 1-Pc.

Likelihood of manufacturing close-down due to trucking situation - we should take opportunity for as many tests as possible - G. FitzGerald to arrange with M. Wood.

JOHNSTOWN

New tool 878 due to test 2/5/74. If O-K, there will be further delay for production driers - hand production of hot tops likely to continue through February which makes it impossible to meet their request for 10 tops/day.

----- Winterized Premix - calcium chloride is apparently affecting PF resin.
A. Santighian will reduce quantity of calcium chloride.

SHARON

Price increase has caused them to check 454 breakage much more closely.
G. FitzGerald to discuss packaging with R. T. Callahan.

DUQUENE

Test quantities of molds, castings, hot tops were shipped from Lorain.
Need report from Eastern Region.

GF/cel