D. A. OLSON - ST. LOUIS

SEPTEMBER 8, 1970

H. S. BERGEN - HBERG
H. T. JOHNSON - HJOHN
W. F. WAYCHOFF - WWAYC

PLASTICIZER PCB'S

W. CLARK
WCLAR

After you left the PCB meeting last week, we discussed our posture in third countries. The following was resolved:

1. The European continent will follow the U.K. decision. Thus, no product sales will be made in 1971.

2. In other world areas, such as Latin America and India, it is our intention to continue marketing until such time as world producers decide to eliminate sales. Since timing of this is unforeseen, the world areas should expect to continue marketing but to anticipate a program similar to that we have accomplished at some future date. Obviously, any customers that can be switched to an alternate product will put us in a better position at the time action is taken.

D. A. Olson

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