B.R. Dolimount - N.Y.O.

December 2, 1977

ADHESIVE ACCOUNTS

Neil Keeney - Galt Labs
[redacted] - St. Louis
T.G. Iversen - St. Louis
W.T. Vreeland - St. Louis

TO R.V. Johnson
Everett

Attached are some comparative numbers for sales of S-160 to Adhesive Accounts since my involvement in late 1975.

	1975#	1976#	1977 thru Oct.	
Allied	7,500	33,000	18,000	18 300
Baker	**42,000	10,000	22,000	23 000
Envelope	19,000	0	1,000	
Henkel	5,000	14,000	25,180	
National Starch	2,766,000	3,000,100	2,850,000	
Northern	0	16,200	14,300	
Roman	*60,000	0	1,000	
Titan	50,000	73,120	111,000	
Atlantic	0	0	0	
Holland	0	0	0	
United Resins	287,320	406,620	351,000	
Akton	0	0	60,000	74 800
Beacon	0	0	14,900	14 600
Federal	0	0	27,680	
	3,237,320	3,553,540	3,495,760	

* lost due to credit problems

** Chapter 11

The final pound total for 1977 is estimated to be 3.9-4M lbs.

Bruce Dolimount

BRD/bs

Isis Chemical
Laminators Inc
Mace Adhesives (14M in 1977 S-160 & will go Pure distributor)

DSW 587170

STLCOPCB4092506