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9Feb49 Port Of New York Authority

R-029-055 New York City, N.Y.

Gray Green Paint - Specification dated June 20, 1938 Revised

Formula RGL-19404-A

We have just been advised by Cleveland that the project agency has awarded a contract for over four million dollars for the construction of two hangars at Idlewild, New York and will be purchasing materials for this construction.

Our first opportunity for some of this business was on a quotation for Gray Green Paint on which we quoted \$3.10 in drums. We were just advised that the order was awarded to the Paragon Paint Co. at \$2.63 per gallon in drums. This price was lower than our bulk cost.

In order to be in line for future bids on this material, it will be necessary for us to use cheaper raw materials so that we can cut our bulk cost to about \$1.85 per gallon.

## 2-3 Stone

|          |        |                              |
|----------|--------|------------------------------|
| W-6      | 5%     | 45% Pigment (44-46%)         |
| W-104    | 5%     | 50.2% N.V.V. (50% min)       |
| G-73     | 1      | 12.01% gal Theo. (11.9% min) |
| W-11     | 2 1/8  |                              |
| CH-185   | 1/8    |                              |
| 2-KB-357 | 12 1/2 |                              |
| S-43     | 6      |                              |
| VM-430   | 1/8    |                              |
| VM-432   | 1/4    |                              |

Wt./gal (11.9% min) 12.0%

RGL-19404-B

N13119

GI D34712

RITY

dated June 20, 1998. Revised

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 awarded a contract for over  
 the construction of two hangars  
 will be purchasing materials

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(4A-4640)

50<sup>th</sup> min)(11.9<sup>th</sup> min)

RGL-19404-A, Grey Green Paint, has been  
 reformulated to RGL-19404-B to lower the cost.

RGL-19404-A had a bulk cost of \$2.29 and was

in excess of \$2.63 as this factory letter states

RGL-19404-B has a bulk cost of \$2.12. This is

as low as we can possibly get and still adhere to

the specifications. We believe this price would be

competitive with a small margin of profit.

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22 Feb 49

PORT OF NEW YORK AUTHORITY

R-029-120

NEW YORK CITY, N.Y.

Gray Trim Paint - Specification dated 3-25-47

To develop a formula according to the requirements of the attached Specification.

The formula is to be figured out according to the Specification requirements and if we receive an order thru quotation, the Port of New York Authority will send a panel to us for matching. Exact color is not important at this time.

2-3 Stone

This formula for bid only - we did not have a shade to match to.

W-170 150"

W-104 300

W-6 400

W-11 150

CH-185 8

O-1 51 gal.

2-KB-357 10

S-43 13

YM-433 1/2

YM-432 1

Tint to shade with Burnt Umber, Iron Blue, Carbon Black - 76-D-3, 76-A-9,

Wt./gal. 15.7\* Act. (15.3\* min) 93-B-1

Dry O.K. (18 hrs. max)

Gloss O.K. (0.1 Gloss)

ols Pigment 62.5% (62% min)

Krebs Units 73

REG-20687

GL034714

142

31 Dec 48

L. F. WAGNER

R-128-172

Specn. TT-P-146, Wood and Concrete Floor Paint

On recent bids and quotations to the  
Aberdeen Proving Grounds in Maryland on Specification  
TT-P-146, Wood and Concrete Floor Paint, RGL-14481-B,  
our prices have been considerably high.

To check the specifications to see if the cost  
of our formula can be lowered.

One possibility is to use titanium in place  
of lithopone in hiding.

7-8 P. 166

|         |         |
|---------|---------|
| W-170   | 1 1/4   |
| B-7     | 1/32    |
| VM-308  | 1/32    |
| W-63    | 5 15/32 |
| 2-KB-38 | 15      |
| S-173   | 1 1/32  |
| D-44    | 3/32    |
| CH-293  | 1/32    |

Bulk Cost of RGL-14481-B = 1.33

|           |        |
|-----------|--------|
| Viscosity | 1'30"  |
| Gloss     | 70     |
| Bulk Cost | \$1.28 |

RGL-14481-C

GLD34715

174

18 Apr 49 Bailey, Lewis, Williams

R-049-102 Norfolk, Virginia

Thru Glidden, Atlanta

This factory letter will cover the work necessary in formulating a House Paint over the specification given in the letter of J. L. Beauchamp dated April 14, 1949. This material is for Bailey, Lewis, Williams of Norfolk, Va.

## 2-3 Pbls. no. H-R-Spec

|                   |        |
|-------------------|--------|
| W-107             | 4 1/2  |
| W-33              | 13 1/8 |
| W-21              | 5      |
| W-11              | 14 1/8 |
| CH-185            | 3/8    |
| O-1               | 9      |
| (Spencer-Kallogg) |        |
| Dissoy Y-Z        | 8 1/2  |
| S-A3              | 7 1/2  |
| D-15              | 1 1/2  |

Krebs Units 87

Wt./gal 13.8

This is how I made my batch. The formula was put thru with W-170 in place of W-91. My returned sample was left white; we shipped 5 gal. tinted to Y-1806 Cream Porcelain Panel.

Bulk Cost (15 Apr 49)

Wt. 1.97

Tints 2.03

RGL-2085B  
 Int to ship on 4-19-49  
 to Glidden Co.

GLD34716