

RECEIVED JUN 22 1987

> T052M738 AUTOMATICALLY SENT 06/19/87 10:09 CONNECTED FOR 001.0 MIN VIA DDD ( )  
> PH# 2771805BBB120120

LASYLINK  
ID700 EIC001697 SPEC.SHIPMIL

Search DUN'S MILLION DOLLAR DIRECTORY database FREE  
on InfoMaster Service until June 28. Enter /EXIT INF

6572433C 19JUN87 10:13 EST  
PTS  
359491():BGL+

GA  
TO: P HUANG/JM A/C PIPE CORP.  
FM: B HEERING/BRAKEGATE LTD  
M738 6/18/87

SUBJ: BLUE ASBESTOS FIBER PRICES

EFFECTIVE JULY 1 1987 PRICES OF BLUE ASBESTOS FIBER WILL BE AS  
FOLLOWS:

USD/MT FOB MINE FREIGHT PREPAID AND ALLOWED TO:

| GRADE | DENISON, TX   | RICHMOND, CA  |
|-------|---------------|---------------|
| WML-6 | USD 629.50/MT | USD 652.50/MT |
| 3-6   | 572.00/MT     | 595.00/MT     |

PRICES: PER METRIC TON (2205 LBS) FOB MINE FREIGHT PREPAID AND  
ALLOWED. CARGO INSURANCE, CUSTOMS ENTRY, LOCAL DUTIES AND TAXES,  
DEMURRAGE, ETC. ARE FOR BUYER'S ACCOUNT. PRICES ARE SUBJECT TO  
CHANGE WITHOUT NOTICE.

TERMS: SIXTY (60) DAYS FROM INVOICE DATE, BACKED BY STANDBY  
IRREVOCABLE L/C CONFIRMED BY A U.S. BANK. PAYMENT TO BRAKEGATE  
LTD., MARINE BANK, N.A., INT'L DEPT., INT'L TELLER, P.O. BOX 975,  
MILWAUKEE, WI 53201 U.S.A.

INSURANCE: CARGO INSURANCE WILL BE COVERED UNDER GROUP POLICY  
AND WILL BE ADDED TO INVOICE AT COST. PRESENT CHARGE APPROX.  
USD 23.00/CONTAINER.

PACKAGING: 50 KGS/POLYWOVEN BAG, BALED AND BANDED, 1800 KGS/PALLET  
17.4 MT/CONT.

SCHEDULING: SAILING EVERY 4-6 WEEKS. REQUEST 60 DAYS LEAD TIME  
PRIOR TO VESSEL SAILINGS.

ORDERS TO: BRAKEGATE LTD, P.O. BOX 14095, WEST ALLIS, WI 53214

THE ABOVE CHANGE REVERTS PRICES BACK TO JANUARY '87 PRICES. THIS  
INCREASE IS NECESSARY DUE TO FREIGHT INCREASES AND OTHER COST  
INCREASES WHICH CAN NO LONGER BE ABSORBED.

SHOULD YOU HAVE ANY QUESTIONS, PLS ADVISE.

THANK YOU FOR YOUR PAST BUSINESS. WE LOOK FORWARD TO SERVING YOUR  
NE S IN THE FUTURE.

BEST REGARDS  
BRAKEGATE LTD

MMMM

ACCEPTED 6572433C

JMM 00000238

SC-JMM-3385

EASYLINK MBX 6572433C001 19JUN87 10:14/11:22 EST  
FROM: 5106002047 SPECIAL3Z MIL  
9102623106 SPECIAL3Z MIL  
INTERCORP INC  
TO: 62933224 VIA: 359491

TO: P HUANG/JM A/C PIPE CORP.  
FM: B HEERING/BRAKEGATE LTD  
M738 6/18/87

SUBJ: BLUE ASBESTOS FIBER PRICES

EFFECTIVE JULY 1 1987 PRICES OF BLUE ASBESTOS FIBER WILL BE AS  
FOLLOWS:

USD/MT FOB MINE FREIGHT PREPAID AND ALLOWED TO:

| GRADE | DENISON, TX   | RICHMOND, CA  |
|-------|---------------|---------------|
| WML-6 | USD 629.50/MT | USD 652.50/MT |
| WMS-6 | 572.00/MT     | 595.00/MT     |

PRICES: PER METRIC TON (2205 LBS) FOB MINE FREIGHT PREPAID AND  
ALLOWED. CARGO INSURANCE, CUSTOMS ENTRY, LOCAL DUTIES AND TAXES,  
DEMURRAGE, ETC. ARE FOR BUYER'S ACCOUNT. PRICES ARE SUBJECT TO  
CHANGE WITHOUT NOTICE.

TERMS: SIXTY (60) DAYS FROM INVOICE DATE, BACKED BY STANDBY  
IRREVOCABLE L/C CONFIRMED BY A U.S. BANK. PAYMENT TO BRAKEGATE  
LTD., MARINE BANK, N.A., INT'L DEPT., INT'L TELLER, P.O. BOX 975,  
MILWAUKEE, WI 53201 U.S.A.

INSURANCE: CARGO INSURANCE WILL BE COVERED UNDER GROUP POLICY  
AND WILL BE ADDED TO INVOICE AT COST. PRESENT CHARGE APPROX.  
USD 23.00/CONTAINER.

PACKAGING: 50 KGS/POLYWOVEN BAG, BALED AND BANDED, 1800 KGS/PALLET  
17.4 MT/CONT.

SCHEDULING: SAILING EVERY 4-6 WEEKS. REQUEST 60 DAYS LEAD TIME  
PRIOR TO VESSEL SAILINGS.

ORDERS TO: BRAKEGATE LTD, P.O. BOX 14095, WEST ALLIS, WI 53214

THE ABOVE CHANGE REVERTS PRICES BACK TO JANUARY '87 PRICES. THIS  
INCREASE IS NECESSARY DUE TO FREIGHT INCREASES AND OTHER COST  
INCREASES WHICH CAN NO LONGER BE ABSORBED.

SHOULD YOU HAVE ANY QUESTIONS, PLS ADVISE.

THANK YOU FOR YOUR PAST BUSINESS. WE LOOK FORWARD TO SERVING YOUR  
NEEDS IN THE FUTURE.

BEST REGARDS  
BRAKEGATE LTD

MMMM

JMM 00000239