

REL 1 AMM
Monsanto

JA 1:10 PM
Caus to sample + time

FROM Springfield, Massachusetts

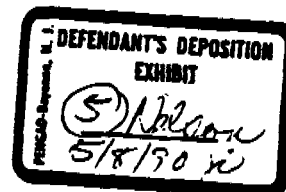
DATE February 28, 1974

SUBJECT Supplemental VCM

REFERENCE

TO Messrs.: → R. W. Bueker
A. G. Eisold
J. H. Knapp
C. F. Smith

cc R. L. Bourget
E. F. Celette - SL
G. M. Ellsworth
H. I. Kotowski
J. A. Mackie
D. E. Warner



The projection of 2-26-74 indicated that immediate steps be taken to supplement our supply from the known BFG inventory that was offered to us.

On 2-27-74 I contacted Jim Wolff and made following arrangements:

1. 5 cars will be diverted and reconsigned to Monsanto Indian Orchard.
2. Monsanto will pay the freight collect and diversion-reconsignment charges.
3. Monsanto will pay \$0.06/pound for the VCM.
4. The tank cars are to be emptied as soon as possible and returned to BFG at Calvert City, Kentucky.
5. We requested Ill. Central - Chicago - Penn Central routing.
6. Car identification, location intransit and routing will be phoned to Springfield Friday 3/1/74.
7. Monsanto will ship 5 cars of VCM from Dow at the rate of one per week starting week of April 21 to BFG Calvert City plant.
8. Monsanto will bill BFG at the \$0.06/pound price.
9. Tank car shipments will be collect to BFG.
10. Monsanto purchase order T-66364 was assigned to the purchase from BFG.
11. The cars we receive are expected to contain about 180M pounds each and may be Dow material from Plaquemine.



This is essentially a pound for pound swap of material. Every effort will be made to balance out.

UCC 081102

Contacts

Marketing - Jim Wolff

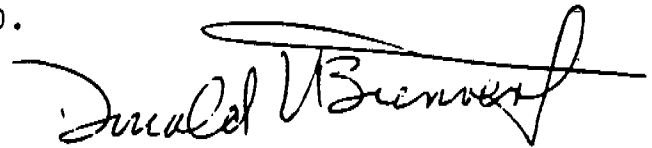
Traffic - Mike Winter

B. F. Goodrich Chemical Co.

6100 Oak Tree Road

Independence, Ohio 44131

Phone 216-524-0200.

A handwritten signature in dark ink, appearing to read "Donald V. Bierwert", with a long horizontal flourish extending to the right.

Donald V. Bierwert

DVB/jhb

UCC 081103