

The EUBEROID Co.
Central Accounting Office
So. Bound Brook, N. J.

January 20, 1949

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SUBJECT: COMPARISON OF VERMONT'S NET SELLING AND TRANSFER PRICES WITH COMPETITORS'
NET PRICES ON ASBESTOS FIBRES

In accordance with our usual practice, we attach the above mentioned comparison of fibre prices which will be used by our plants in their January 1, 1949 standard costs.



R. R. Letcher

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Enc.

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T. Ebel, M. Tramutola, B. Drake, T. Torpey, D. Johnson, E. Rock, A. Brokaw,
A. Goglee, A. Troller, F. Mathews

The attached comparison should be used by you in your January 1, 1949 standard costs. Please be guided by the notes at the foot of this comparison.

R. R. Letcher

The RUBEROID Co.
Central Accounting Office
So. Bound Brook, N. J.

January 1, 1949

COMPARISON OF VERMONT'S NET SELLING AND TRANSFER PRICES WITH COMPETITORS' NET PRICES ON
ASBESTOS FIBRE

Unit of Measure: <u>Tons</u>	Canadian J.M. Prices Effective 12/15/48	Johnson's Co. Prices Effective 1/1/49	Asbestos Corp. Prices Effective 1/1/49	Vermont Mines Prices Effective 1/1/49
<u>Fibre Classification</u>				
3F	\$	\$ 351.50	\$	\$
3K		297.35	297.35	
3R	253.65	253.65	253.65	
3T	237.03	237.03	237.03	
3Z	219.45	219.45	219.45	219.45
4K		118.28	118.28	
4M	117.80			117.80 ✓ 5.80
4TH				105.93 ✓ 5.1
4T	105.93	106.40	106.40	105.93
4Z	105.93	90.73		
5KS				91.68
5D	83.60	83.60	83.60	83.60
5K	83.60	83.60	83.60	83.60
5M			79.80	
5R	75.05	74.58	74.58	75.05
5Z				64.60
6D	56.05	55.10	55.10	56.05
7D	47.25	46.80	46.80	47.25
7F	44.55		44.10	44.55
7H	37.80		37.35	
7K	31.95	31.50	31.50	31.95
7M	27.90	27.45	27.45	27.90
7RF & 7TF	27.90	27.45	27.45	27.90
7R	27.00	26.55	26.55	27.00
7T	25.65	25.20	25.20	25.65
8S	18.45	17.10	17.10	17.55

Notes:

Canadian Johns-Manville, Johnson's Co., and Asbestos Corp. prices exclude entry fees, and revenue stamps of approximately \$6.50 per car or \$.16 per ton. All prices are F.O.B. Mine in U. S. Funds.

Raw Material inventories at Ruberoid's asbestos fibre consuming plants will be charged at the prices shown above, plus freight, entry fees, etc., less \$1.60 per ton for returnable bags.

For accounting purposes, effective January 1, 1949, all transfers and sales of asbestos fibres from Vermont will be costed at Vermont's prices shown above.

(contd.)

Notes contd.:

All prices are C/L List, less inter-mine discounts of 5% on Long Fibres (Grade 3 through 6) and 10% on Short Fibres.

Freight equalization is allowed by Johnson's Co. and Asbestos Corp. on short fibres where applicable.