

From: Inge, Carolyn
Location: DCRoomARN3530CFTB/DC-Ariel-Rios-AO
Importance: Normal
Subject: Meeting with Air Liquide
Start Date/Time: Wed 3/22/2017 7:00:00 PM
End Date/Time: Wed 3/22/2017 7:45:00 PM
[Air Liquide Meeting Request Administrator Pruitt.pdf](#)

Topic: Meeting with Air Liquide

Date: March 22

Time: 3:00 – 3:45

Location: Request 3530 WJCN or 4530 WJCN or 6530 WJC please (15 attendees are expected)

Required: Dee.Martin@policyres.com; Kreutzer, David <kreutzer.david@epa.gov>

Cc: Kime, Robin <Kime.Robin@epa.gov>; Germann, Sandy Germann.Sandy@epa.gov;

Notes:

Include the attached request in the meeting invitation.

Directions: Please use the William Jefferson Clinton North Entrance located on your right as you exit the Federal Triangle Metro Station. Please arrive 20 minutes prior to the meeting with photo IDs to clear Security.

EPA Contact: For an escort from security to the meeting call (202) 564-4332; for all other matters call Robin Kime (202)564-6587

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February 22, 2017

The Honorable E. Scott Pruitt
Administrator
U.S. Environmental Protection Agency
1200 Pennsylvania Avenue NW
Washington, D.C. 20460

Re: Meeting with Air Liquide S.A. Chairman and CEO Benoit Potier and American Air
Liquide Holdings, Inc. Chairman and CEO Michael J. Graff

Dear Administrator Pruitt:

On behalf of Air Liquide and our over 20,000 U.S. employees, I write to congratulate you on your confirmation as the Administrator of the U.S. Environmental Protection Agency (EPA). Air Liquide is the world's largest manufacturer and distributor of industrial gases (e.g., hydrogen, nitrogen, and oxygen). We are headquartered in Houston, Texas, and we operate in every state in the U.S. Like you, we have long believed in finding the appropriate balance between protecting our natural resources and providing the regulatory certainty that allows our private sector to continue to lead the world in innovation.

To that end, I write to request a meeting with Air Liquide S.A. Chairman and CEO Benoit Potier who will be in Washington, D.C. on March 22, 2017 and me; we are available at your convenience. In addition to our leadership of Air Liquide:

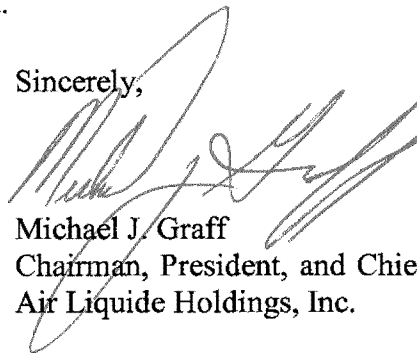
- Mr. Potier serves as the Chairman of the European Round Table (ERT). As such, Mr. Potier leads 50 major multinational corporations with combined revenues exceeding \$2.37 trillion that sustain 6.8 million jobs, many of whom invest significantly in the U.S. like Air Liquide. In this capacity, Mr. Potier works closely with global companies on issues related to the appropriate role of environmental regulation and effective ways to stimulate technological innovation.
- I serve on the Board of Directors and Executive Committee of the American Chemistry Council, as well as on the Board of Directors and Executive Committee of the National Association of Manufacturers. As you know, both organizations seek to strengthen the U.S. economy and increase domestic manufacturing jobs. My leadership role in these organizations enables me to hear from a broad array of domestic manufacturers about the environmental regulatory issues they face and how we can make these industries competitive again while also protecting our environment.

Mr. Potier and I would greatly appreciate the opportunity to discuss Air Liquide's work related to technological innovations that can continue to foster energy production and reliability while reducing environmental risk. Examples of Air Liquide's leadership in this area include:

- Reducing Water Use in Hydraulic Fracturing – Air Liquide has responded to concerns over the use of large quantities of water as part of the hydraulic fracturing process by using nitrogen or carbon dioxide foam-based fluids. The use of these fluids in the process has demonstrated water savings of nearly 50 percent.
- Reducing Carbon Emissions from Power Plants – Air Liquide has responded to the need to reduce carbon emissions from coal-fired power plants by being at the forefront of the development of oxy-combustion technology. This technology uses oxygen—instead of air—for combustion. This produces carbon dioxide enriched flue gas that can then be captured for either sequestration or use in enhanced oil recovery.

We look forward to discussing these technologies and more as you continue to contemplate your regulatory agenda at EPA. If you have any questions, please contact our Vice President for Communications and Public Affairs at Michael.Rosen@airliquide.com or 713-624-8023 or me at any time. We look forward to hearing from you.

Sincerely,



Michael J. Graff
Chairman, President, and Chief Executive Officer American
Air Liquide Holdings, Inc.