

4-15-85

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ASBESTOS VS NON-ASBESTOS

DISTRIBUTOR AFTERMARKET SALES

PREPARED FOR ROBERT VANWORMER ✓

EATON

DISTRIBUTOR	% AFTERMARKET LINING		REMARKS
	ASBESTOS	NON-ASBESTOS	
Wheels & Brakes Atlanta, GA Charles Denton-V.P. Mktg 404-448-1219	75%	25%	Most N-A sold at class 5 - 6 level - school buses Brands - <u>Carlisle</u> , Abbex, Grey-Rock, Brk Tech
Haygood, Inc. Memphis, TN Jim Haygood, Jr. - Pres. 901-948-6665	60%	40%	Pushing N-A lining. Heavy users are Gov't fleet and school buses N-A Lining - <u>Carlisle</u>
All-Brake Chicago, IL Frank Lotesto - G.M. 312-656-2100	1%	99%	Standard on non-asbestos Abbex, P.T., Grey-Rock
Reliable Truck Parts Chicago, IL Leroy Karlan - Pres. 312-326-4400	70%	30%	N-A lining - P.T. Not pushing non-asbestos
NuWay Brake Detroit, MI Dan Wiet - S.M.	35%	65%	Pushing non-asbestos <u>Carlisle</u>
Ogburn Brk. & Equip. Fort Worth, TX Tom Ogburn - Pres. 817-332-1511	80%	20%	Just beginning to push non-asbestos <u>Abbex</u>
Connecticut Drive Shaft Milford, Conn. Al Bus - S.M. - V.P. 203-857-2716	20%	80%	Will be 100% non-asbestos by Sept. '85 <u>Carlisle</u> & R.M.

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EXHIBIT

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9-8-08 VR

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SCF-EC-2920