

1969
YEAR
BOOK

NATIONAL
PAINT, VARNISH
AND LACQUER
ASSOCIATION



NPCA/RI 016609

1969 YEAR BOOK

NPCA/RI 016610



NPCA/RI 016611

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Code of Ethics

NATIONAL PAINT, VARNISH AND LACQUER ASSOCIATION, INC.

WE, members of the National Paint, Varnish and Lacquer Association, Inc., recognizing our responsibilities and obligations to promote the public welfare, and to maintain honorable, fair and friendly relations among men, do pledge ourselves:

1. To compete always with fairness and honesty, seeking patronage on merit and service; to refrain from false, derogatory reference, written, oral or printed, to competitors or their products; and from the circulation of harmful rumors regarding such competitors' products or their personal or financial reputation; to strive, by sincere and intelligent cooperation with our competitors, in all lawful ways to increase the efficiency and service to the public of the industry as a whole; to base our advertising exclusively on the merit of our own products and the value of our own service, without false, derogatory reference to the products of competitors or misleading comparisons therewith.
2. To be guided by a spirit of justice, honor and fairness, in all our relations with members of the allied trades, realizing that the standard of ethics maintained in our industry must vitally affect the standard observed in associated industries; to encourage the adoption by the allied trades of similar codes as guides to govern their practices; and to discourage unfair trade practices in those trades, even though such practices might at times be to our own immediate advantage.
3. To represent our products truthfully in advertising, labeling and branding; avoiding therein all false or misleading statements or descriptions.
4. To avoid and actively strive to prevent all forms of commercial bribery or corruption by members of this Association and by the industry in general; and to this end we pledge our support to the Federal Trade Commission in locating and prosecuting individuals guilty of such practices.
5. To recognize the right of employees to use all honorable and reasonable efforts to better their conditions, but to refrain from directly or indirectly soliciting or bidding for the services of the employee of another member.
6. To recognize that only when an employee shall take the initiative shall we have the right to negotiate with such an employee of another member.
7. To refrain from the unethical practice of taking in exchange or in any manner assisting in the exchange of the paints, varnishes or other kindred products of another manufacturer, distributor or dealer.
8. To adhere faithfully to the rules of conduct herein set forth and to inspire our fellow members to do likewise, believing that the Golden Rule is the only safe guide of conduct in the relations among men.
9. Any violation of this Code shall be referred by the President of the National Paint, Varnish and Lacquer Association, Inc., to the Executive Committee for consideration and action.

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For 82 Years Progress Through Cooperation

The first meeting to organize an association of paint and varnish manufacturers was held at the Grand Union Hotel, Saratoga, New York, on September 11, 1888. There were in existence at that time several paint clubs which were strictly local or regional in scope. Because paint was distributed mainly through drug stores, many paint manufacturers were members of the National Wholesale Drug Association.

The first and oldest paint club was the Paint and Oil Club of New England, organized February 23, 1884. It is still a thriving organization as the New England Paint, Varnish and Lacquer Association. The St. Louis Paint, Varnish and Lacquer Association held its first meeting on December 18, 1886. The first meeting of the Chicago Club was held February 25, 1887. The New York Club was organized February 26, 1887. The Philadelphia Club was organized October 1, 1887 and the Pittsburgh Paint and Drug Club came into being on May 24, 1887. George B. Heckel, in his history of the American paint and varnish industry, "THE PAINT INDUSTRY," calls attention to the fact that the Cincinnati Club also had been organized in 1888.

Delegates of the various paint and oil clubs met in Saratoga and agreed on the organization plan and decided on the name "National Paint, Oil and Varnish Association of the United States."

In the decades following the organization of this association, the manufacturers in the industry, while almost invariably retaining their membership in the National Paint, Oil and Varnish Association, formed separate organizations which developed as follows:

Paint Grinders' Association of the U. S., organized May 8, 1889.

Paint Manufacturers' Association of the U. S. (a change of name by the Paint Grinders' Association) in 1907.

National Varnish Manufacturers' Association, organized November 3, 1903.

American Paint and Varnish Manufacturers' Association, organized October 11, 1926, being a combination of the above two.

Unification of the National Paint, Oil and Varnish Association and the American Paint and Varnish Manufacturers Association was brought about November 1, 1933 at the annual meeting of the industry held in Chicago. New conditions clearly demonstrated the interdependence of the various factors of the industry in cooperating with the Government through a single powerful organization of its own, with maximum prestige and benefit for the individual members and the industry as a whole.

At that time the National Paint, Varnish and Lacquer Association was founded, destined to play a dominant part in the industry's progress. Today, in its splendid Washington headquarters, it is a highly efficient and well regarded organization which renders valuable and varied services to its members.

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Southern Zone—
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Corporation
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Southwestern Zone—
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Board of Directors



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Regional Vice President
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Board of Directors



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M. PA

MANAGEMENT INFORMATION

EVERETT R. CALL, Director

This Division secures, compiles and reports statistical information to NPVLA members through special reports, COATINGS, and individual consultations. The basic goal is to provide members with benchmarks for profitable decision-making. Among the Division's annual surveys: Sales; Operating Cost; Raw Material Usage; and the tri-annual Management, Salesmen and Technical Compensation Surveys. Other publications such as the COST MANUAL, and Market Surveys and Studies are developed to provide information for management decisions in specific segments of the industry. The Division also works closely with government agencies and allied organizations interested in economic, marketing and statistical activities that affect the industry.



E. R. C

TECHNICAL DIVISION

FRANCIS SCOFIELD,
Vice President, Technical Affairs
ROYAL BROWN, Director



F. SCOFIELD



R. BROWN



R. H. HACKENDAHL

The Vice President, Technical Affairs, is the senior scientific member of the Association staff. His primary responsibilities include long range planning in the technical area and special projects assigned by the Executive Committee or Executive Vice President. Presently the Vice President, Technical Affairs, is coordinating, with the General Counsel, the Coatings Industry Smog Chamber Program.

The Technical Director, under the direction of the Executive Vice President, is responsible for administration and supervision of all technical, scientific and information activities relative to technical aspects of the paint, varnish and lacquer industry. He and other technical staff members prepare and initiate bulletins, circulars and pamphlets to keep members fully informed of new technical developments and changes in the industry. Technical promotional programs for the consideration of the Scientific and Executive Committees and Board of Directors are developed through the Technical Division.

The Technical Division furnishes staff support to all other NPVLA Divisions by consulting, editing, writing, developing technical presentations and providing information on paint application, technology and manufacturing.

The Technical Division conducts specially assigned scientific tests and studies. It develops new, and improves old, test methods for products of the industry. The Division prepares Raw Materials Indexes, the Guide to U.S. Government Paint Specifications, and maintains necessary liaison with other related scientific and technical groups in connection therewith.

CLEAN UP — PAINT UP — FIX UP

RICHARD H. HACKENDAHL, Director

Operating separately from Association matters as a public service function of the Industry, this Bureau works with local civic and governmental groups to "Clean Up" America annually. Contact is maintained with local communities as the Bureau leads the way to Home and Community Beautification, Slum Prevention and Rehabilitation of Blighted Areas, Better Health and Safety, Promoting Juvenile Decency, Fire Prevention and encourages new business and economic development. This Bureau's work visibly demonstrates how the products of all industries can contribute to a happier, healthier way of life.



R. L. WILSON



S. L. MILLER



J.

PUBLIC RELATIONS

RICHARD L. WILSON, Director
MRS. STELLA L. MILLER, Assistant Director
JERRY L. COLNESS, Assistant Director
BILLY R. PAUL, Art Director

The Public Relations Division is responsible for all activities and programs for the promotion and publicity of quality products of the industry. The Chemical Coatings program is directed toward educating the manufacturer and homeowner and stimulating manpower development. This Division utilizes every medium of consumer communication and also works with affiliated industries and organizations to carry out these duties. The Division supplies information on Association activities to interested media and supervises the publication and distribution of books, pamphlets, films and COATINGS.



B.



C. E.

ADMINISTRATIVE SERVICES

CHARLES E. KUSHNER, Director

The Director of the Administrative Services Division purchases all supplies and services connected with building maintenance and staff operations. He handles inventory control and storage and issue of all supplies and equipment. Receipt of incoming materials and shipment of all outgoing materials are functions of this Division. In addition, the Director is responsible for supervision and control of the Association mailroom.

OFFICE OF THE GENERAL COUNSEL

DANIEL S. RING, General Counsel

DONALD P. LYNOTT, Associate General Counsel

JOHN M. MONTGOMERY, Director,
Government and Industry Relations Division



D. S. RING



D. P. LYNOTT



J. M. MONTGOMERY

The General Counsel is responsible for the diversified legal activities of the Association. He is chief legal advisor to NPVLA's officers and to the industry in general. He handles all matters affecting the By-Laws, Code of Ethics, Non-Exchange Agreement, corporate liability, questions of litigation and matters involving the Departments of Justice and Treasury.

The General Counsel's Office is also responsible for screening all proposed legislative actions of the Federal, State or local governments that may affect the industry. When necessary, personal presentations are made on behalf of the Association and industry before the legislative group concerned. These activities are coordinated with local associations and other trade and professional associations at point of interest.

Liaison is maintained with regulatory agencies such as the Federal Trade Commission, the Food and Drug Administration, and the Department of Agriculture. Probable legislative actions or regulations and current developments in such matters as air pollution control, deceptive advertising, product liability and labeling and packaging are presented to the membership through legal and legislative bulletins.

The Associate General Counsel assists the General Counsel in all these functions, and serves as the Secretary to the Traffic and Labeling Committees. He also compiles revisions and up-dated material for the PAINT INDUSTRY LABELING LAWS AND REGULATIONS.

The Director of Government and Industry Relations works closely with all government agencies, with the Congress and with other industry associations in matters affecting the industry. Information and data on proposed regulations and legislation are developed, coordinated and promulgated to interested parties. The Director also assists other Association Divisions and industry members in acquiring essential information and implementing important programs.

The Director is responsible for the activities of the Government Suppliers' Committee and the Marine Finishes Manufacturers' Committee. In addition, he directs the operations of the Trademark Bureau which compiles and publishes NPVLA's Trademark Directory.



R. W. JOHNSON

PAINT INDUSTRY EDUCATION BUREAU

R. W. JOHNSON, Director

Objectives and Goals

- To marshal the resources of the coatings industry in the interests of scientific, technical and management education for the benefit of the industry and its personnel, and for advancement of the public welfare.
- To maintain close liaison with educational institutions whose students may be encouraged to recognize the coatings industry as a field in which rewarding careers are built on the industry's need for a broad range of interdisciplinary skills.
- To cooperate with government agencies and with other professional and industry organizations in programs relevant to the educational objectives of the Trustees.
- To stimulate the industry's exercise of responsibility self-improvement by its extension of both tangible and moral support of programs for continuing education of present employees.
- To promote the advancement and adoption of new technology; the application of modern management practice; and the improvement of programs and techniques of education and training of personnel, for the ultimate benefit of the coatings industry, the users of its products, and the public at large.

Under the direction of the Paint Industry Education Trustees, the Bureau is responsible to the entire industry for planning, supervising, and coordinating the industry's educational efforts. The Bureau, sponsored cooperatively by the National Paint, Varnish and Lacquer Association, the Federation of Societies for Paint Technology, and the Canadian Paint Manufacturers' Association, is organized to provide assistance and service to all local industry educational endeavors and to offer leadership in the promotion of education programs of universal importance.

The efforts of the Bureau, its staff, and the Trustees will be aimed essentially at helping to solve industry problems in manpower recruitment and manpower development.

Paint Industry Education Trustees—1969

William E. Hood, Chairman (1970)	William B. Shepard (1969)
Ralph Williams, Vice Chairman (1971)	Dr. Leroy W. Shuger (1969)
Raymond C. Adams (1970)	Elias Singer (1969)
E. K. Cooper (1970)	Fremont Wood (1970)
Henry O. Farr (1971)	Eric Barry (ex officio)
Roy L. Hartman (1971)	Robert Hicks (ex officio)
Dr. Sidney Lauen (1969)	Martin Schleicher (ex officio)
Lee C. McAlister (1971)	Robert Matlack (ex officio)
John Dates (1971)	Robert A. Roland (ex officio)
	Edward A. Fay (ex officio)

CERTIFICATION OF INCORPORATION
of
NATIONAL PAINT, VARNISH AND LACQUER ASSOCIATION, INC.

FIRST. The name of the Corporation is NATIONAL PAINT, VARNISH AND LACQUER ASSOCIATION, Inc.

SECOND. Its principal office in the State of Delaware is located at No. 100 West Tenth Street, in the City of Wilmington, County of New Castle. The name and address of its resident agent is The Corporation Trust Company, No. 100 West Tenth St., Wilmington, Delaware.

THIRD. The nature of the business or objects or purposes to be transacted, promoted or carried on are: To promote the welfare of the Paint, Varnish, Lacquer, Water Paint and Kindred Products Industry, to engage in education and scientific research, to strengthen business and fraternal relations among its members, to remove evils and customs contrary to sound business principles and ethics, to safeguard the interests of the public, to administer and abide by the Code of Fair Competition of the Paint, Varnish and Lacquer Manufacturing Industry as approved by the President of the United States and any amendments thereof, and to possess and exercise all of the authorities, powers and duties, including powers of delegation, conferred by said Code or any approved supplement thereof.

To purchase or otherwise acquire, own, mortgage, pledge, sell, convey, assign and transfer, or otherwise dispose of real and personal property of every class and description and wheresoever situate; and to assume the whole or any part of the obligations or liabilities of any association.

To enter into, make and perform contracts; to borrow money and execute evidences of indebtedness; to acquire, hold, use, sell, assign, lease, grant licenses in respect of, or otherwise dispose of letters patents, patent rights, licenses or privileges, copyrights, trade-marks and trade names relating to or useful in connection with the business of this corporation.

To have one or more offices, and to carry on all or any of its operations, activities, and business in any of the States, Districts, and Territories of the United States and in foreign countries subject to the laws of such places; and, in general, to do everything necessary, suitable and proper for the accomplishment of the purposes or the attainment of any of the objects or the furtherance of any of the powers hereinbefore set forth, either alone or in association with other corporations, firms or individuals, and to do any or all of the things hereinbefore set forth and referred to, to the same extent as natural persons might do.

The powers, objects and purposes above specified shall be in no-wise limited or restricted by reference to, or inference from the terms of any other clause in this certificate, but they shall in each case be regarded as independent powers, objects, and purposes.

FOURTH. This corporation shall be a membership corporation and shall have no capital stock. The corporation shall not be conducted for profit and no part of its revenues or earnings shall inure to the benefit of any member as such.

FIFTH. The By-Laws may provide that the property and the business of the Corporation shall be governed or managed by the Executive Committee, and shall provide the number, qualifications, powers, terms of office, classifications and duties of the members of said Committee, and for the method of election of said members. The By-Laws shall also provide for conditions of membership in the Corporation and for classification of such membership, based on the nature, kind, or amount of business done by members, their group affiliations, or geographical location, and other bases for classification; for dues based on classifications of membership or otherwise; for the election or appointment, terms of office, powers, and duties of officers of the Corporation; for the method of establishing committees, filling vacancies, appointing employees; for the methods of voting by members, including representation of certain groups or classes of members by delegates or alternates; for annual and other meetings of the Corporation or its officers

or committees; for the admission and expulsion of members and forfeiture of memberships; and for the amendment and method of such By-Laws. The By-Laws may also contain any other provisions which may be desirable to insert from time to time for the and/or conduct of the business of the Corporation.

SIXTH. The Corporation is to have perpetual existence.

SEVENTH. The private property of the members shall not be liable for the payment of corporate debts to any extent whatsoever.

EIGHTH. In furtherance and not in limitation of the power by statute, the Corporation is expressly authorized to carry on and to hold annual or special meetings in any of the States, Territories of the United States; and to have one or more offices therein, subject to the laws of the State of Delaware, to keep the Corporation at such places as may be from time to time determined by the Corporation; to receive contributions, and to assess and collect dues and other payments, as may be provided for in rules and regulations adopted by the Corporation.

NINTH. The Corporation reserves the right to amend, alter, repeal any provision contained in this Certificate of Incorporation in the manner now or hereafter prescribed by the laws of the State of Delaware for the amendment of Certificates of Incorporation, but only by a vote of at least two-thirds of the members entitled to vote.

TENTH. The names and places of residence of the Incorporators are as follows:

Names	Residence
M. Q. MACDONALD	Washington, D.C.
T. S. MOULTON	Washington, D.C.
C. S. PEABBLES	Wilmington, Delaware

WE, THE UNDERSIGNED, being each of the Incorporators named for the purpose of forming a corporation to do business with and without the State of Delaware, and in pursuance of the Corporation Law of the State of Delaware, being Chapter 65 of the Code of Delaware, and the acts amendatory thereof and supplementary thereto, do make this certificate, hereby declaring and certifying that the facts herein stated are true, and accordingly have hereunto set our hands and seals this 1st day of December, A.D. 1933.

M. Q. MACDONALD
T. S. MOULTON
C. S. PEABBLES

In the presence of
HAROLD E. GRANTLAND.

STATE OF DELAWARE }
COUNTY OF NEW CASTLE } ss.

BE IT REMEMBERED, That on this 1st day of December, 1933, personally came before me, Harold E. Grantland, a Notary Public in and for the State of Delaware; M. Q. Macdonald, T. S. Moulton, and C. S. Peabbles, of the parties to the foregoing Certificate of Incorporation, known to me to be such, and severally acknowledged the said Certificate of Incorporation, the act and deed of the signers respectively and that the facts stated are truly set forth.

GIVEN under my hand and seal of office the day and year above written.

HAROLD E. GRANTLAND
Notary Public
Appointed Jan. 11, 1933
State of Delaware
Term of Two Years.

HAROLD E. GRANTLAND
Notary Public

NPCA/R1 016636

BY-LAWS of

NATIONAL PAINT, VARNISH AND LACQUER ASSOCIATION, INC.

Organized November 1, 1933

Incorporated December 1, 1933

(Superseding Prior Organizations Dating from 1880)

ARTICLE I

Title

The name of this organization shall be the National Paint, Varnish and Lacquer Association, Inc.

Object

The object of this Association shall be to promote the welfare of this industry, to strengthen business and fraternal relations among its members, to remove evils and customs contrary to sound business principles and ethics, and to safeguard the interests of the public. The Association shall not directly or indirectly restrict free and lawful competition.

ARTICLE II

Membership

SECTION 1. Membership in this Association shall consist of individuals, companies, firms or corporations who are manufacturers of paints, varnishes, lacquers, chemical coatings, water paints and kindred products, such as but not limited to shellac varnishes, removers, thinners, stains, fillers, artists' colors, roof coatings, caulking and glazing compounds and putty; and manufacturers, brokers or importers of materials and equipment used in connection with the manufacture, merchandising or application of paints, varnishes, lacquers, chemical coatings, water paints and related or kindred products.

Regional or City Associations

SECTION 2. Any Regional or City Paint, Varnish and Lacquer Association with five or more members eligible to join the National Paint, Varnish and Lacquer Association, Inc., after subscribing to its By-Laws and Code of Ethics and upon approval of the Board of Directors, may become a member.

Class A and Class B Membership

SECTION 3. Class A membership consists of individuals, companies, firms or corporations who are manufacturers of paints, varnishes, lacquers, chemical coatings, water paints and kindred products, such as but not limited to shellac varnishes, removers, thinners, stains, fillers, artists' colors, roof coatings, caulking and glazing compounds and putty.

Class B membership consists of manufacturers, brokers or importers of materials and equipment used in connection with the manufacture, merchandising or application of paints, varnishes, lacquers, chemical coatings, water paints and related or kindred products, who shall pay dues on their domestic sales of products manufactured or sold by them to this industry.

Those who qualify for both Class A and Class B membership shall determine and report their net domestic sales of paint industry products and their dues classification positions on both the A and B schedules, and shall report their dues obligations as the combined total of dues calculated under both schedules in accordance with definitions, instructions and related information approved by the Executive Committee.

In calculating net domestic sales of Class A and Class B products, members shall follow the accounting procedures which determine the dollar net sales figure appearing in their profit and loss statements for the last fiscal year, excluding those items not applicable to the paint industry. Inter-branch or interdepartment inventory transfers of such products or inventory transfers to wholly owned subsidiaries or affiliated companies are not to be regarded as sales for the purpose of this report. Sales made by such subsidiaries or affiliated companies to others who purchase for use or resale

shall be included when reporting sales on the consolidated sales may be reported on separate forms and submitted by said or affiliated companies.

The membership dues shall be determined by the Executive Committee and approved by vote of the membership at the Association's annual meeting. The schedule as so approved shall be placed in the Annual Report for the fiscal year(s) involved. In the event no change is made in the schedule of dues approved and printed for the preceding fiscal year.

Dues are payable quarterly in advance on the 1st of January, July and October, based on total annual sales reported by the member in accordance with Article II, Section 10, of the By-Laws, as provided in the following schedules.

SCHEDULE OF "A" MEMBERSHIP DUES

SALES CLASS	VOLUME Sales in Excess of	CLASSIFICATION But Not Exceeding	Base Dues	DUES Plus Rate of Sales
1	\$ 1	\$ 100,000	\$ 110	0
2	100,000	150,000	110 +	\$1.10 per \$1,000
3	150,000	250,000	165 +	1.05 per 1,000
4	250,000	500,000	270 +	.99 per 1,000
5	500,000	750,000	517 +	.94 per 1,000
6	750,000	1,000,000	751 +	.88 per 1,000
7	1,000,000	1,750,000	971 +	.83 per 1,000
8	1,750,000	2,500,000	1,593 +	.72 per 1,000
9	2,500,000	5,000,000	2,127 +	.66 per 1,000
10	5,000,000	20,000,000	3,777 +	.605 per 1,000
11	20,000,000	75,000,000	17,852 +	.55 per 1,000
12	35,000,000	50,000,000	21,102 +	.495 per 1,000
13	50,000,000	100,000,000	28,527 +	.432 per 1,000
14	100,000,000	150,000,000	35,127 +	.40 per 1,000
15	150,000,000	up	40,077 +	.066 per 1,000

SCHEDULE OF "B" MEMBERSHIP DUES

SALES CLASS	VOLUME Sales in Excess of	CLASSIFICATION But Not Exceeding	Base Dues	DUES Plus Rate of Sales
1	\$ 1	\$ 100,000	\$ 100	0
2	100,000	150,000	100 +	\$.80 per \$1,000
3	150,000	250,000	140 +	.67 per 1,000
4	250,000	500,000	207 +	.53 per 1,000
5	500,000	750,000	340 +	.47 per 1,000
6	750,000	1,000,000	457 +	.40 per 1,000
7	1,000,000	5,000,000	557 +	.33 per 1,000
8	5,000,000	10,000,000	1,892 +	.27 per 1,000
9	10,000,000	20,000,000	3,225 +	.133 per 1,000
10	20,000,000	50,000,000	4,559 +	.067 per 1,000
11	50,000,000	up	6,559 +	.0333 per 1,000

SECTION 4. New members shall pay dues from the date of their acceptance into the membership of this Association. A and Class B member is entitled to one vote at the Association and to receive copies of all publications and circulars of the Association. They are eligible for membership in Regional or City Associations elected thereto shall pay the Regional or City Association's dues but not pay any additional National dues.

Canadian Membership

SECTION 5. Canadian membership shall consist of individuals, companies, firms or corporations who are manufacturers of paints, varnishes, lacquers, chemical coatings, water paints and kindred or related products located in Canada. Such individuals, companies, firms, or corporations become members of the National Paint, Varnish and Lacquer Association, Inc., upon approval of the Board of Directors. They are entitled to receive copies of all publications and circulars of the Association. The dues in United States funds, or its equivalent, in amounts corresponding to the classes of Class A members, but not in excess of \$2,000 per annum, shall also be available to individuals, companies, firms or corporations who are manufacturers in Canada of materials and equipment used in manufacture or application of paints, varnishes, lacquers, chemical coatings, water paints and related or kindred products.

ings, water paints and kindred or related products. Such concerns shall pay dues in United States funds, or its equivalent, in amounts paid by corresponding classes of Class B members, but not in excess of \$200.00 per year, and shall be entitled to receive copies of all publications and circulars of the Association.

Application for Membership

SECTION 6. All applications for Class A, Class B and Canadian memberships, after approval by the Chairman of the Membership Committee, shall be referred to the Secretary, who shall submit them at once to the Board of Directors of the Association for action.

SECTION 7. No individual, company, firm or corporation shall be admitted to Class A membership until they have subscribed to the Association's Code of Ethics and signed its agreements relative to Non-Exchange of Products and Anti-Bribery.

Honorary Members

SECTION 8. Any individual who has rendered distinguished service to this industry or to this Association may be elected an Honorary Member by two-thirds vote at any regular meeting of the Board of Directors.

Honorary members shall be exempt from all payment of dues.

Expulsion and Resignations

SECTION 9. Expulsion and Resignations: The Board of Directors, at its discretion, may declare forfeited any membership for good and sufficient reasons, or for non-payment of dues that are in arrears six (6) months. Any member in good standing whose annual dues are fully paid, may resign upon written notice to the Secretary not less than thirty (30) days in advance of the end of the dues' year.

Annual Dues

SECTION 10. Annual Dues: The fiscal year of this Association shall commence January 1, and end December 31. Dues of Class A, Class B and Canadian members shall be based on such members' total sales for their last fiscal year, which shall be reported as soon as such figures are available after January 1.

Scientific Section Circulars

SECTION 11. Scientific Section Circulars: Scientific organizations at home and abroad, and foreign manufacturers of paints, varnishes, lacquers, chemical coatings, water paints and kindred or related products, may receive the Scientific Section Circulars on payment of \$150.00 per annum.

ARTICLE III

Officers

SECTION 1. The officers of the Association shall consist of a President, a Vice President, seven (7) Regional Vice Presidents, a Treasurer, a Secretary, and an Executive Vice President.

SECTION 2. The President shall be elected by the members of the Association from Class A members for one (1) year or until his successor is elected and shall qualify. He shall serve without compensation.

SECTION 3. The Vice President shall be elected by the members of the Association from Class A members for one (1) year or until his successor is elected and shall qualify.

SECTION 4. Seven (7) Regional Vice Presidents shall be elected by the members of the Association from Class A or Class B members, one from each of the seven (7) zones as designated in Article XVII. They shall be elected for one (1) year or until their successors shall be elected and shall qualify.

SECTION 5. Treasurer: The Treasurer shall be elected by the members of the Association from Class A members for one (1) year or until his successor is elected and shall qualify.

SECTION 6. Secretary: There shall be a Secretary of the Association, who shall be elected or appointed by the Board of Directors for one (1) year or until his successor is elected and shall qualify.

SECTION 7. Honorary Officers: Other offices of honorary character may be conferred upon any member by the unanimous vote of the Board of Directors.

SECTION 8. Executive Vice President: There shall be an Executive Vice President of the Association who shall be elected or appointed by the Board of Directors for three (3) years or until his successor is elected and shall qualify.

Board of Directors and Executive Committee

SECTION 9. The Board of Directors of the Association shall consist of the President, Vice President, Treasurer, Regional Vice Presidents, and thirty-six (36) additional Directors, twenty-seven (27) of which shall be Class A members and nine (9) of which shall be Class B members.

SECTION 10. Directors other than the officers listed in Section 1 shall be elected by members of the Association for a term of three (3) years. They shall be elected so that at the end of each year one-third (1/3) of such Directors so elected shall expire. The successors to such Directors whose terms are about to expire shall be elected to hold office for terms of three (3) years or until their successors have been elected, provided, however, that at the end of the year following the meeting approving any change in the number of Directors as provided for by the By-Laws, one-third (1/3) of the additional members added to the Board shall be elected for one-third (1/3) for two (2) years and one-third (1/3) for three (3) years. The terms of office of an equal number will expire at the end of each year.

Any vacancy among the members of the Board of Directors shall be filled by a majority vote of the Board, and if not filled by the Board, it shall be filled by the members of the Association at its next annual meeting. The By-Laws as used in this section shall include any directorship which is vacated by the result of the death, resignation, removal or disqualification of a member, or of an increase in the number of Directors occurring by the amendment of these By-Laws, or of any other cause, between annual meetings of the Association.

The officers of the Board of Directors shall consist of the President, Vice-Chairman. At the Annual organization meeting, a Vice-Chairman shall be elected by the Board of Directors from its membership. No officer shall serve more than three (3) consecutive one-year terms, but may be re-elected to office again after an interval of one (1) year.

SECTION 11. Executive Committee: The Board of Directors shall elect an Executive Committee of twelve (12) from its Class A members. The President, Vice President, and Treasurer shall be members of the Executive Committee.

SECTION 12. Notwithstanding the other provisions of these By-Laws, there shall be no limitation of time so long as they hold office to the number of consecutive terms that the President, and the Executive Committee may serve, either as a member of the Board of Directors or as a member of the Executive Committee.

SECTION 13. The officers of the Executive Committee shall be a Chairman and a Vice-Chairman. At the annual organization meeting, the Executive Committee shall elect a Vice-Chairman from its membership. He shall not serve more than three (3) consecutive one-year terms, but may be re-elected to office again after an interval of one (1) year.

SECTION 14. Members of the Board of Directors and the Executive Committee shall hold office for three (3) years. No one who has served as a Board member for a full three (3) year term shall be eligible for re-election until at least one (1) year shall have elapsed.

ARTICLE IV

Duties of Officers

SECTION 1. Duties of the President: He shall be responsible for the duties as the Board of Directors or the Executive Committee may delegate. He shall be an ex-officio member of all Association committees.

The President shall preside at all annual and special meetings of the membership of the Association; make such appointments as are provided for in the By-Laws and also those required by action of the membership of the Association, the Board of Directors and/or the Executive Committee. He shall present at the first session of the annual meeting of the membership of the Association a report upon the affairs of the Association, together with such matters and recommendations as may be of interest or pertinent to the industry. The President shall also be the Chairman of the Executive Committee and of the Board of Directors.

SECTION 2. Duties of the Vice President: He shall perform all of the duties of the President in his absence and such other duties as may be assigned to him by the Executive Committee.

SECTION 3. Duties of the Executive Vice President: The Executive Vice President shall be the chief executive officer for all administrative matters and such other duties as the Board of Directors, the Executive Committee or the President may direct or delegate.

SECTION 4. Duties of the Regional Vice Presidents: The Regional Vice Presidents shall perform such duties as may be delegated to them by the Board of Directors, or Executive Committee, or by the President in the administration of his duties. It shall be the duty of the Regional Vice President of each Zone to visit the Regional and City Associations in his Zone and report to them all matters of importance relating to the activities of the Association.

SECTION 5. Presiding Officer: In the case of inability or for any other reason, the President cannot preside at any meeting of the membership of the Association, the Vice President shall preside, and in the absence of both, the Vice-Chairman of the Board of Directors shall be the presiding officer.

SECTION 6. Duties of the Treasurer: It shall be the duty of the Treasurer to open such bank accounts in such banks as may be approved by the Executive Committee; and to provide for the receipt of all moneys due the Association. Disbursement shall be made by voucher signed by the Secretary or, in his absence, by a representative, authorized by the Executive Committee, as coming within the budget, and countersigned by the Treasurer.

SECTION 7. Under the authorization of the Executive Committee, the Treasurer shall be empowered to invest the funds of the Association; to sell, convert or exchange securities or property owned by the Association, and to execute any and all necessary documents in connection therewith.

SECTION 8. In the case of the death, illness, disability or absence from his office of the Treasurer, any one of the following officers of the Association is hereby authorized to countersign checks, and otherwise to perform, ad interim, the necessary duties of the Treasurer: The President, Vice President or Executive Vice President.

SECTION 9. The Treasurer shall keep an accurate account of all receipts and disbursements and shall submit quarterly to the Executive Committee and the Board of Directors a financial statement and operating statement, including a list of all delinquents, covering the period from the last such quarterly financial statement. He shall submit an annual statement as of the last day of December, audited and certified by a Certified Public Accountant, to the Executive Committee and the Board of Directors and, upon approval by the Board of Directors, he shall present this report to the membership of the Association.

SECTION 10. Duties of the Secretary: The Secretary shall provide minutes of all meetings of the Association, the Board of Directors and the Executive Committee, preserve all records belonging to the Association, and perform such other duties incident to his office as may not otherwise be provided for.

SECTION 11. It shall be the duty of the Secretary to approve or provide for the approval for payment of all proper expenditures of the Association

as provided for in the approved budget. He shall report to the membership of the Association all applications for membership. He shall notify the Treasurer and new members of their election. He shall also submit to the President thirty (30) days before the annual meeting of the Association, a complete list of the Regional Associations holding membership in the National Association with their members in good standing, which list shall be the basis for the election at the annual meeting of the Association.

SECTION 12. The Secretary of the Association shall sign all documents in the faithful discharge of his duties. He shall be custodian of the Association and may affix the same to any instrument when so affixed it shall be attested to by his signature or that of the President or Treasurer.

Duties of Board of Directors and Executive Committee

SECTION 13. It shall be the duty of the Board of Directors to consider and consider the affairs of the Association and of the industry and to recommend to the Executive Committee such matters which in the opinion of the Board of Directors are in the best interest of the Association and its members. The Board of Directors shall also consider the trade, business and financial interest of the Association and to reform abuses relative thereto, to diffuse accurate and reliable information as to the interest of the paint, varnish and lacquer industry, to promote a friendly intercourse among members, and to do all things necessary to carry out the purposes of the Association for the mutual benefit and protection of its members and such conditions as may be prescribed by these By-Laws.

SECTION 14. The Board of Directors shall elect or appoint one or more officers of the Association as provided by these By-Laws, who shall perform such duties as may be delegated to him by the Board of Directors, the Executive Committee, or the President.

SECTION 15. Duties of the Executive Committee: The Executive Committee shall be the policy making and supervisory body of the Association. It shall establish and direct the policies governing the operations of the Association, be responsible for the expenditure of the Association, exercise all the powers of the Association except as otherwise provided by these By-Laws.

The Executive Committee shall receive for consideration at its meetings all reports, resolutions and communications from the Board of Directors, Officers of the Association, Chairmen of the Regional or City Associations and members, including recommendations, which in the judgment of the Executive Committee, require consideration because the benefits and effectiveness of the Association are seriously impaired or entirely destroyed, except changes in the By-Laws. The Executive Committee shall receive and consider all reports, resolutions and communications received from the Board of Directors, and shall, through the Secretary, submit recommendations, to the Board of Directors' next meeting.

SECTION 16. The Executive Committee shall consider and recommend to the Board of Directors the budget for, and the expenditure of any funds of, the Association.

SECTION 17. The Executive Committee shall have the authority to authorize the Treasurer to open bank accounts; to buy, sell, convert or exchange securities and property of the Association as provided by these By-Laws.

SECTION 18. Bond: The Association shall provide and the President, Vice President, Treasurer, Secretary, and such other officers and employees as may be designated by the Executive Committee shall be bonded by the Association. The Executive Committee shall determine the amount of the bonds. The bonding expense shall be paid by the Association.

ARTICLE V

Vacancies in Offices

SECTION 1. President: In the event the office of the President becomes vacant by resignation, death or by action of the members of the Board of Directors, the Vice President shall act as President until the next annual meeting of the Association when a successor shall be elected.

SECTION 2. Vice President and Regional Vice Presidents: In the event the offices of the Vice President or any Regional Vice President becomes vacant by death or by action of the Board of Directors, the Vice President's successor shall be appointed from any zone and the Regional Vice President's successor from the same zone within thirty (30) days by a majority vote of the Board of Directors. If a regular meeting of the Board of Directors is not held within this period, a vote by mail shall be held as herein provided.

SECTION 3. Board of Directors and Executive Committee: All offices or memberships of the Board of Directors and the Executive Committee which have been declared vacant by death or by action of the Board of Directors shall be filled by a majority vote of the Board of Directors.

ARTICLE VI

Meetings

SECTION 1. Date: The Association shall hold annual meetings during the third week of October subject to change of date as provided for in Section 2 of this Article.

SECTION 2. Time and place of Annual Meeting: The place of the annual meeting of this Association shall be at Washington, D. C., unless otherwise determined by the Board of Directors. The Board may change the date of the annual meeting if in their judgment such change is of benefit to the Association. Notice of time and place of annual meetings shall be sent to the secretaries of Regional or City Associations and trade papers at least two months prior to the date of the annual meeting.

SECTION 3. Special Association Meetings: The President shall call special meetings of the Association upon written application of not less than thirty (30) Class A members if and when approved by the Executive Committee.

SECTION 4. Board of Directors' Meetings: The Board of Directors shall meet immediately following the adjournment of the annual meeting of the Association or at the call of the President or the Chairman for the purpose of organizing and electing the Executive Committee and Secretary, and for consideration of such other business as may properly come before it, and in April and immediately preceding the annual meeting of the Association. A report of the meeting may be made to the membership through the Association publication, or otherwise, as directed by the Board of Directors.

SECTION 5. Executive Committee Meetings: The Executive Committee shall meet immediately following adjournment of the annual meeting or at the call of the President or Chairman for the purpose of organizing, and such other business as may properly come before it, and in January, April, July and immediately preceding the annual meeting. A report of the quarterly meeting may be made to the membership through the Association publication, or otherwise, as directed by the Executive Committee.

SECTION 6. Special Board of Directors' Meetings: The Chairman of the Board of Directors may call a special meeting of the Board of Directors after consultation with the President and they deem it is necessary, or upon the written request of not less than twelve (12) members of the Board of Directors.

SECTION 7. Special Executive Committee Meetings: The Chairman after consultation with the President may call special meetings of the Executive Committee when in their judgment it is necessary or upon the written request of not less than nine (9) members of the Executive Committee.

SECTION 8. Quorum: Fifty (50) Class A members and constitute a quorum at any meeting of the Association. Fifty (50) members shall constitute a quorum at any meeting of the Board of Directors. Seven (7) members shall constitute a quorum at any meeting of the Executive Committee.

SECTION 9. Representation at Meetings: All members, including Canadian members, shall have full privilege of the floor and one vote at any meeting of the Association. Honorary members shall be without privilege of the floor without voting power. The privilege of the floor may be extended to delegates or representatives from other associations or to any other individuals by authority of the Board of Directors upon favorable vote by two-thirds of the voting members present.

SECTION 10. Delegates: Each Regional or City Association shall elect delegates to meetings of the Association. Class A and B members, as follows:

- One (1) delegate for each ten (10) members or less.
- Two (2) delegates for more than ten (10) and less than twenty (20) members.
- One (1) delegate for each additional ten (10) members over twenty (20) members.

SECTION 11. Alternates: Each Regional or City Association shall elect an alternate for each delegate, who shall act for such delegate in the absence, and whose vote shall be binding the same as the vote of the delegate.

SECTION 12. Voting Power: At all meetings of the Association, Class A, B, and Canadian members and Class A and B delegates shall have one vote each. Delegates present shall be entitled to one vote each. A Class A member may vote by proxy.

SECTION 13. A qualified member or delegate may demand a roll call of Class A, B, and Canadian members and delegates. A roll call may be taken at once or during the next regular business session. The roll call vote of those present or by proxy shall supersede the previous vote on the same question by the membership at large.

ARTICLE VII

Voting by Mail

SECTION 1. The Board of Directors and Executive Committee, if necessary, the Board of Directors or the Executive Committee may by mail on matters presented by the President, and the votes received within fifteen (15) days shall be decisive.

SECTION 2. Members: Questions which, in the judgment of the Board of Directors or the Executive Committee, are of sufficient importance for the consideration of the Association, but are not important enough to require a special meeting, may be voted upon by mail by the voting members of the Association, and a majority of the votes received within fifteen (15) days shall be decisive.

ARTICLE VIII

Committees

SECTION 1. Trade Sales: There shall be a National Trade Sales Committee, the Chairman of which shall be appointed annually by the Board of Directors.

SECTION 2. The President of this Association, in consultation with the President of each Regional or City Association, shall appoint a Regional or City Association member having knowledge of trade sales in his district. It shall be the duty of each Regional or City Trade Sales Committee to organize and conduct trade sales in his district, including those interested in trade sales in his district, including importers who sell refinishes to auto accessory wholesalers, and actions and recommendations of these Regional or City Association committees shall be presented by their Chairmen to the Association Sales Steering Committee.

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SECTION 3. Chemical Coatings: There shall be a National Chemical Coatings Committee, the Chairman of which shall be appointed annually by the President.

SECTION 4. The President of this Association, in collaboration with the President of each Regional or City Association, shall appoint to this Committee a Regional or City Association member having a thorough knowledge of Chemical Coatings in his district. It shall be the responsibility of this Committee member, as local Chairman, to organize thoroughly those members interested in sales of Chemical Coatings. The actions of these Regional or City Associations' Committees shall be presented by their Chairmen to the Association's Chemical Coatings Steering Committee.

SECTION 5. National Advisory Committee: This Committee shall consist of the officers of the National Association, the Regional Vice Presidents, the Presidents and Secretaries of the Regional or City Associations. This Committee shall meet annually prior to or during the annual meeting of the Association at the call of the President. The President of this Association shall preside at such meetings.

SECTION 6. Budget and Finance Committee: This Committee shall be appointed by the President, and shall consist of three (3) or more members from the membership of the Board of Directors who are not members of the Executive Committee and the Treasurer, who shall be the Chairman of the Budget and Finance Committee. They shall consider and recommend to the Executive Committee the allocation of income of the Association.

SECTION 7. Unfair Competition Committee: This Committee shall be appointed by the President, subject to approval by the Board of Directors.

SECTION 8. The following regular Committees shall consist of three (3) or more members each, to be appointed by the President:

By-Laws Committee
Chemical Coatings Steering Committee
Chemical Coatings Technical Committee
Clean Up — Paint Up — Fix Up Committee
Credits and Collections Committee
Sealants, Caulking and Glazing Steering Committee
Legislative Committee
Management Information Committee

Membership Steering Committee
Memorial Committee
Public Relations and Publicity Committee
Roof Coatings Steering Committee
Scientific Committee
Simplification Committee
Tarrif Committee
Trademark Committee
Trade Sales Steering Committee
Traffic Committee

SECTION 9. Entertainment Committee: The President shall appoint each year an Entertainment Committee of three (3) or more members who shall be responsible for the entertainment and social features at the annual meetings.

SECTION 10. Chamber of Commerce of the United States of America Committee: The President shall appoint annually a Chamber of Commerce of the United States of America Committee, composed of a Chairman, and the number of delegates to which this Association may be entitled, as provided for in the By-Laws of the Chamber. The Chairman and the delegates are empowered to represent this Association in accordance with the By-Laws of the Chamber, and to cast their votes for this Association upon any subjects presented to them. The Committee shall present to the Chamber, upon approval of the Executive Committee, such subjects as the Association may submit, and no proposition, resolution or question shall be presented or approved by the Committee without the approval of the Executive Committee.

SECTION 11. Press Relations: The President may appoint annually a Press Relations Committee, consisting of five (5) members who, together with the Secretary, shall edit material for all media and shall edit all reports of the annual meeting or other meetings of the Association, when necessary. A stenographic report of the business proceedings of the annual

meeting of the Association shall be made. Upon application, the report shall be furnished as edited and approved by the Press Committee, to any or all of the trade papers, press, radio and

SECTION 12. Arbitration Committee: The Chairman of the Arbitration Committee shall appoint annually an Arbitration Committee of six (6) members of the Association. All members are co-equal in cases of dispute, to avail themselves of the services of the Committee, thus avoid the unnecessary expenses, delay and ill-feeling

Rules and Procedure for Arbitration:

1. When requesting an arbitration, the party immediately to the Chairman of the Arbitration Committee in a written agreement to abide by the decision of the Arbitration Committee. They shall deposit with the Treasurer of the Varnish and Lacquer Association, Inc., a sum of money to defray the expenses of the Committee on Arbitration, including traveling expenses to the place where hearing is to be held, and expenses incident to the hearing. The amount of such expenses will be returned pro-rata, if the sum deposited is insufficient, the parties to the controversy shall pay the amount, same to be divided equally between them.

2. When the parties to the controversy have agreed to arbitration, Rule 1, the Chairman of the Arbitration Committee shall select his associates and fix a time and place where the hearing is to be held and notify both parties.

3. Unless otherwise agreed between the parties, each party shall submit to the Arbitration Committee a written statement of the case in form of a typewritten statement, which shall contain his position and contain his arguments in support of his position, and any precedents bearing on the case. This shall be in original papers or exhibits referred to in the statement.

4. No person shall sit as a member of the Arbitration Committee at a hearing who is interested in any manner in the matter of the dispute or who has previously expressed an opinion on the merits of the particular controversy or who is to any common law disqualification of a judge to sit in a case to which such controversy.

5. A majority of the members of the Arbitration Committee shall be present to constitute a quorum empowered to determine the matter in dispute, and such majority may, if necessary, select substitutes for other members of the Committee who are unable to attend. Such substitutes shall be appointed by the Association and qualify under Rule 4 and shall be sworn in connection with the controversy for which they have been appointed.

6. The record of the action of the Committee shall be in triplicate, one copy of which shall be given to each of the parties, and one copy sent to the Secretary of the Varnish and Lacquer Association, Inc., but the same shall be published or made a matter of permanent record.

SECTION 13. Resolutions Committee: The President shall appoint annually a Resolutions Committee of three (3) members from the membership of the Association. The Executive Committee at the annual meeting of this Association shall consider all reports, resolutions or recommendations referred to them in sessions of the annual meeting pertaining to the business of the Association that have not been before the Board of Directors or the Executive Committee. They shall submit to the annual meeting such resolutions and recommendations. When necessary, they shall call for the annual meeting of the Association resolutions on subjects of action of the membership.

SECTION 14. Special Subcommittees: The Chairman of the Executive Committee or the President, upon specific directive of the Executive Committee and when the exigency may arise, or when in their judgment it may be required, shall appoint additional special or subcommittees, to whom the Chairman and/or the President shall refer or delegate to investigate, report or confer on subjects not within the scope of the duties assigned to other committees, as provided for in the By-Laws.

SECTION 15. Duties of Committees: It shall be the duty of all Committees, unless otherwise specified, to receive for consideration, all subjects involving the interests represented by said Committees; to formulate such recommendations as may seem to serve the best interests of the Association, for presentation to the Board of Directors or Executive Committee in the form and manner prescribed in these By-Laws.

SECTION 16. Communications: All communications relating to or affecting any interests covered by any Committees, shall be referred by the President, upon the approval of the Executive Committee, to the Chairman of such interested Committee, who shall make reply or return such recommendations as his Committee may indicate, to the President for presentation to the Executive Committee at their next scheduled meeting, or if required by an emergency, by mail.

ARTICLE IX

Reports, Resolutions and Communications

Each Committee shall submit, through its Chairman, to the President at least thirty (30) days before the annual meeting of the Association for presentation through the Board of Directors to that meeting of the Association, a written report accompanied by recommendations, if any, on the subjects assigned to said committees. All resolutions, special reports or communications received by the President in advance of the annual meeting of the Association, shall be referred by him to the Executive Committee for consideration and by them referred, with their recommendations, to the Board of Directors for presentation at the annual meeting of the Association for appropriate action.

All resolutions, reports or communications presented in annual meeting sessions pertaining to matters which have not been before the Executive Committee and the Board of Directors, may be referred to the Resolutions Committee for consideration and recommendations; reports of such considerations and recommendations shall be made prior to the adjournment of the annual meeting of the Association.

ARTICLE X

Trademark Bureau

SECTION 1. A Trademark Bureau shall be established and maintained by the Association for the purpose of recording and furnishing information as to the trademarks or brand names used by members of our industry. This Bureau will also furnish other data and information regarding trademark matters in general.

SECTION 2. The President will appoint a Trademark Committee which shall, subject to the approval of the Executive Committee, make and adopt such rules and regulations as may seem desirable, with regard to the registration of trademarks and the general operation of the Trademark Bureau, the furnishing of reports and publication to members and non-members relating to trademarks and the fees to be collected therefor.

ARTICLE XI

Expenses of Officers

As may be authorized by the Budget and Finance Committee and approved by the Executive Committee, the necessary expenses of the President, Secretary, duly accredited agents and representatives shall be included in the annual budget and paid from Association funds.

ARTICLE XII

Annual Meeting Registration

The registration fee for each person attending the annual meeting of the Association shall be determined by the Executive Committee at the July meeting.

ARTICLE XIII

Press and Non-Member Representation

At the annual meeting of the Association, representatives of the press and other news media and non-members of the Association shall be permitted to attend preliminary opening sessions. All subsequent sessions shall be held in their character and none but members shall be admitted without the approval of the Executive Committee or by a two-thirds vote of the members present. The President may appoint a Sergeant-at-Arms to see that no persons shall be to exclude all visitors except as herein provided.

ARTICLE XIV

Nominating Committee and Nominations

SECTION 1. Nominating Committee: At least three weeks before the annual meeting of the Association, the President shall appoint a Nominating Committee, subject to the approval of the Executive Committee, a committee of seven (7) members as follows:

Four to be selected from Class A membership, and three to be selected from Class B membership (none of whom shall be officers) and the President.

SECTION 2. The report of the Nominating Committee shall be presented at the end of the first business session of the annual meeting of the Association, and shall be voted upon at the last business session of the annual meeting of the Association.

SECTION 3. Six (6) weeks prior to the annual meeting of the Association, the Nominating Committee shall mail to all members of the Association the names of the candidates to be elected to the Board of Directors provided for in Sections 9 and 10 of Article III, together with the names and location of their companies. Twenty-five (25) members of the Association may place other candidates in nomination and will do so by placing the names of said candidates with the Nominating Committee three weeks prior to the annual meeting of the Association, provided only if the candidates are not indicated from any Regional or City Association.

SECTION 4. Other Nominations: Other qualifying nominations may be made from the floor, by any one having voting privileges, at any business session succeeding that at which the Nominating Committee presented its report, and shall be voted upon at the last session of the annual meeting of the Association.

ARTICLE XV

Rules

SECTION 1. Parliamentary: The proceedings of the Association, its Board of Directors, its Executive Committee and its Committees where appropriate, shall be subject to parliamentary procedure as indicated in Robert's Rules of Order.

SECTION 2. Order of Business: (1) Opening of annual meeting. (2) President's address. (3) Treasurer's report, including financial statement. (4) Committee reports. (5) Unfinished business. (6) Resolutions. (7) Election of officers and members of the Board of Directors. (8) Installation of officers and members of the Board of Directors. (9) Installation of officers and members of the Board of Directors. (10) Installation of officers and members of the Board of Directors.

ARTICLE XVI

Code of Ethics

We, members of the National Paint, Varnish and Lacquer Association, Inc., recognizing our responsibilities and obligations to the public, to our industry, and to maintain honorable, fair and friendly relations, do pledge ourselves:

1. To compete always with fairness and honesty, seeking patronage on merit and service; to refrain from false, derogatory reference, written, oral or printed, to competitors or their products; and from the circulation of harmful rumors regarding such competitors' products, or their personal or financial reputation; to strive, by sincere and intelligent cooperation with our competitors, in all lawful ways to increase the efficiency and service to the public of the Industry as a whole; to base our advertising exclusively on the merit of our own products and the value of our own service, without false, derogatory reference to the products of competitors or misleading comparisons therewith.

2. To be guided by a spirit of justice, honor and fairness, in all our relations with members of the allied trades, realizing that the standard of ethics maintained in our industry must vitally affect the standard observed in associated industries; to encourage the adoption by the allied trades of similar codes as guides to govern their practices; and to discourage unfair trade practices in those trades, even though such practices might at times be to our own immediate advantage.

3. To represent our products truthfully in advertising, labeling and branding; avoiding therein all false or misleading statements or descriptions.

4. To avoid and actively strive to prevent all forms of commercial bribery or corruption by members of this Association and by the Industry in general; and to this end we pledge our support to the Federal Trade Commission and any other enforcement agency in locating and prosecuting individuals guilty of such practices.

5. To recognize the right of employees to use all honorable and reasonable efforts to better their conditions, but to refrain from directly or indirectly soliciting or bidding for the services of the employee of another member.

6. To recognize that only when an employee shall take the initiative shall we have the right to negotiate with such an employee of another member.

7. To refrain from the unethical practice of taking in exchange or in any manner assisting in the exchange of the paints, varnishes or other kindred products of another manufacturer, distributor or dealer.

8. To adhere faithfully to the rules of conduct herein set forth and to inspire our fellow members to do likewise, believing that the Golden Rule is the only safe guide of conduct in the relations among men.

9. Any violation of this Code shall be referred by the President of the National Paint, Varnish and Lacquer Association, Inc., to the Executive Committee for consideration and action.

ARTICLE XVII Zone Classification

For the purpose of area representation on the Board of Directors of this Association and selection of Regional Vice Presidents, the United States is divided into seven (7) zones comprised of the following states:

New England Zone: Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut.

Eastern Zone: New York, Pennsylvania, New Jersey, Delaware, Maryland, the District of Columbia, Virginia.

Southern Zone: North Carolina, South Carolina, Tennessee, Georgia, Florida, Alabama, Mississippi.

East Central Zone: Michigan, Ohio, Indiana, West Virginia, Kentucky.

West Central Zone: North Dakota, Minnesota, South Dakota, Wisconsin, Nebraska, Iowa, Illinois, Kansas, Missouri.

Southwestern Zone: Colorado, New Mexico, Oklahoma, Arkansas, Louisiana, Texas.

Western Zone: Washington, Idaho, Montana, Oregon, Wyoming, California, Nevada, Utah, Arizona, Alaska, Hawaii.

ARTICLE XVIII

Amendments

SECTION 1. These By-Laws may be amended or revised at any regular Meeting of the Association by an affirmative vote of not less than two-thirds of the voting power present as provided for in the By-Laws. Such amendment or revision shall be considered unless it has first been submitted to the By-Laws Committee in writing, and it shall be the duty of the Board of Directors, at the time of their recommendation to the Association, to present with their recommendation to the Association at a special meeting prior to the session at which final vote is taken.

SECTION 2. Any portion of the By-Laws may be suspended for any definite purpose by unanimous vote at any special or annual meeting of the Association.

(Adopted November 2, 1933; Amended November 2, 1935; November 20, 1936; October 29, 1937; November 1, 1941; October 20, 1943; October 26, 1944; November 1, 1945; November 14, 1947; November 10, 1948; November 2, 1949; November 1950; October 31, 1951; November 19, 1952; October 28, 1957; October 29, 1958; October 21, 1959; October 29, 1960; November 7, 1962; October 30, 1963; November 11, 1964; October 31, 1967.

NOTE: The Non-Exchange Agreement and the Anti-Bribery texts of which are reprinted in full below and on page 66, in Article II, Section 7 of the By-Laws (page 54 of the Yearbook).

ANTI-BRIBERY

WHEREAS, The Federal Trade Commission, at Washington, D.C., has decided that the practice in trade of manufacturers or dealers in giving commissions, gratuities, or other things of value to salesmen or persons to whom they sell is unfair competition; and

WHEREAS, The members of the National Paint, Varnish and Lacquer Association, Inc., are in full sympathy with the purpose and intent of the Federal Trade Commission to eliminate such unfair competition;

Therefore, We hereby agree for ourselves individually, our companies, salesmen and employees, not to permit the giving of commissions, gratuities, or other things of value to employees of whom we sell; and we further agree not to allow our salesmen to receive money for any other purpose than for legitimate expenses incurred in the sale of our products; and we permit any funds to be dispensed in any illegal way to influence the sale of our products.

We are signing this agreement irrespective of our membership in the National Paint, Varnish and Lacquer Association, Inc., or our membership or because signing it is compulsory in order to become members or to continue membership in said Association.

NON-EXCHANGE AGREEMENT

Whereas, the taking of the products of one manufacturer by another in exchange for his own products—commonly known as the "Exchange of Paints, Varnishes or Lacquers"—is unethical and demoralizing:

1. We hereby agree for ourselves and for all individuals, firms or corporations employed by us or doing business under our direction and control that we will not take or allow to be taken in exchange for our own products any paints, varnishes, lacquers or other products of any other manufacturers; nor will we give or permit the giving of any advice or assistance in facilitating such exchange or replacement or the disposal of competitive products in the hands of others; nor will we make or permit to be made any concessions, allowances or gifts of any kind to promote or facilitate such exchange.

2. We agree to report promptly to the National Paint, Varnish and Lacquer Association, Inc., any violation of this agreement coming to our knowledge.

3. We agree to cooperate with the National Paint, Varnish and Lacquer Association, Inc., in the investigation of such report.

4. The National Paint, Varnish and Lacquer Association, Inc., shall investigate such report, and if found correct shall report the facts to the Board of Directors, who shall notify the accused of the charges, and provide due opportunity for hearing. The undersigned agrees that if the Board of Directors shall find that such charges are supported by fact and that the accused has acted without valid justification or excuse, the Board may direct the General Counsel to report all pertinent data to the Federal Trade Commission for appropriate action. A finding against a member of a violation of the law by the Federal Trade Commission shall be deemed a violation by such member of Section 7 of the Code of Ethics of the National Paint, Varnish and Lacquer Association, Inc., and such further action as the Board of Directors deems appropriate shall be taken.

5. We agree to inform all individuals, firms or corporations employed by us or doing business under our direction and control of the purport of the scope of this Agreement and to advise them that any effort or assistance on their part to effect or promote the exchange through sale or otherwise of the products of any other manufacturer for the purpose of replacement in whole or in part by our own products, or to assist in the disposal of competitive products in the hands of others constitutes a direct violation of this Agreement.

6. We accept responsibility for any violation of this Agreement by any individual, firm or corporation in our employ or doing business under our direction and control and will require of them by all lawful means that they shall not negotiate, arrange, or in any way participate in the replacement or transfer of any products other than those of our own manufacture.

7. We agree that in all cases where the application of this Agreement is in doubt we will submit the facts to the Board of Directors of the National Paint, Varnish and Lacquer Association, Inc., before taking action, and will abide by their decision.

NPCA/RI 016644

National Paint, Varnish and Lacquer Association

Members, unless otherwise designated designates both "A" designates

A

ABBE, INC., PAUL O.*
263 Center Ave., Little Falls, N. J. 07424
Oakley H. Garlick, President.

ACME QUALITY PAINTS, INC.
8250 St. Aubin Ave., Detroit, Mich. 48211
C. N. Thomas, Vice Pres. & Gen. Mgr.

ADAMS PAINT CO.
1925 Palmetto Ave., Pacifica, Calif. 94044
Hartz C. Adams.

ADELPHI PAINT & COLOR WORKS, INC.
86-00 Dumont Ave., Ozone Park, N.Y. 11417
B. Einhorn, President.

ADHESIVES ENGINEERING COMPANY
1411 Industrial Rd., San Carlos, Calif.
94070
Richard M. Lydon.

ADMIRAL PAINT CO., INC.
124 Ryan St., P.O. Box L, Lake Charles,
La. 70604
Buddy Ward, Plant Mgr.

ADVANCE DIV. OF CARLISLE CHEMICAL
WORKS, INC.*
500 Jersey Ave., New Brunswick, N. J.
08903
Howard Ellerhorst, Jr., Director of Mktg.

AGATE LACQUER MFG. CO., INC.
11-13 Forty-Third Rd., L. I. City, N. Y.
11001
Alfred B. Leeds, Vice President.

AGRICOM INTERNATIONAL*
633 Battery St., San Francisco, Calif.
George A. Kopas, Vice President

AINSLIE VARNISH CO.
4600 High St., Ecorse, Mich. 48229
Harold Ainslie, Partner.

AIRCO CHEMICAL, DIV. OF CUMBERLAND
CHEMICAL*
150 East 42nd St., New York, N.Y. 10017
George K. Nelson, V. P. Marketing.

ALCAN METAL POWDER
ALUMINUM CO.
P.O. Box 290, Elkhart, Ind.
John A. McKinley

ALCAN RESEARCH
P.O. Box 8100, Knoxville, Tenn.
S. E. Jack

ALCATRAZ COMPANY
P.O. Box 6675, Richmond, Va.
23230
J. T. Priddy, Jr.

ALCHROMA INCORPORATED
705 Chamber Street, New York, N.Y.
54481
V. N. Peters, President

ALKYDOL LABORATORIES
HOLD CHEMICALS
3242 South 50th St., Phoenix, Ariz.
Henry H. Reichle

ALLENTOWN PAINT CO.
E. Allen & Grady, Inc.
18105
T. G. Fenstermaker

ALLIED CHEMICALS
P.O. Box 365, Milwaukee, Wis.
J. H. Lilburn, Sales Mgr.

ALLIED CHEMICALS
P. O. Box 365, Milwaukee, Wis.
Don Delaney.

ALLIED COMPOSITIONS
56-25 Flushing Ave., New York, N.Y.
11378
Frank Jaros, President

ALL PHASE COatings
1159 S. Soto St., Los Angeles, Calif.
Charles A. Polla

ALSAMITE PAINTS
1625 Federal St., New York, N.Y.
A. R. Steinberg.

ALUMINUM POWDER
1501 Alcoa Bldg., Birmingham, Ala.
Kenneth L. Miller
Powder and Pigment

AMBROSE CO., C. M.*
3236 16th Ave., Seattle, Wash. 98134
C. M. Ambrose, Jr., President.

AMERCOAT CORPORATION
201 N. Berry St., Brea, Calif. 92621
C. G. Munger, President.

AMERICAN CAN CO.*
708 Third Ave., New York, N.Y. 10017
David R. Knipp.

AMERICAN CYANAMID CO. PIGMENT DIVISION*
859 Berdan Ave., Wayne, N.J. 07470
David Keller, Sales Manager.

AMERICAN CYANAMID CO. PLASTICS & RESINS DIV.*
Wallingford, Conn.
H. C. Milton.

AMERICAN HOECHST CORP., DYES AND PIGMENTS DIVISION
P.O. Box 118, Westfield, N.J. 07091
John S. Booth, Gen. Sales Mgr., Pigments.

AMERICAN LACQUER AND SOLVENTS CO., OF FLORIDA
P.O. Box 11515, Tampa, Fla.
Delmar B. Drawdy, President.

AMERICAN LACQUER SOLVENTS CO.
P.O. Box 271, Valley Forge, Pa. 19481
Mrs. Elva Roberts.

AMERICAN MINERAL SPIRITS COMPANY,* DIV. OF UNION OIL CO. OF CALIF.
3100 S. Meacham Rd., Palatine, Ill. 60067
E. M. Toby, President.

AMERICAN PAINT CORPORATION
3001 W. Superior St., Duluth, Minn. 55806
R. H. Bonnell, Jr., President.

AMERICAN PAINT PRODUCTS CO., INC.
2266 - 25th Place, N.E., Washington, D.C.
S. Littman, President.

AMERICAN POTASH & CHEMICAL CORP.*
99 Park Ave., New York, N.Y. 10016
John L. C. Brooke, Vice Pres. & Gen. Mgr.
Pigments Div.

AMERICAN ZINC SALES CO.*
20 South Fourth St., St. Louis, Mo. 63102
Marvin K. Coulter, Asst. Mgr. of Sales.

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18414 S. Santa Fe Ave., Compton, Calif. 90221
Clvde L. Smith, President.

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J. G. Lambertson, General Sales Manager,
Ind. Chem.

AMSTERDAM COLOR WORKS, INC.
1546 Stillwell Ave., New York, N.Y. 10461
S. Offerman, Secretary.

ANCHOR PAINT, VARNISH & LACQUER INC.
1315 Ellis St., Waukesha, Wisc. 53186
Richard H. Strombeck, President.

ANDERSON PAINT CO., ROY
962 Battery St., San Francisco, Calif. 94111
Ronald R. Anderson, Production Mgr. & 2nd Vice Pres.

ANGLO-AMERICAN CLAYS CORPORATION
Six E. 45th St., New York, N.Y. 10017
Dr. Robert C. Rose, Technical Rep.

ANGLO-AMERICAN VARNISH CO., THE
1400 Roller Rd., Township of Ocean
P.O. Box 150, Asbury Park, N.J. 07712
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APEX COLOR WORKS, INC.
64 Chapel St., Newark, N.J. 07105
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ARCHER-DANIELS-MIDLAND CO.*
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ARGO PAINT & CHEMICAL CO.**
19440 Fitzpatrick, Detroit, Mich. 48228
Earl J. Pulve, Gen. Mgr.

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245 Thomas St., Newark, N.J. 07114
J. L. Armitage, President.

ARMSTRONG PAINT & VARNISH WORKS**
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Eugene K. Mack, President.

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Lester Arnstein, President.

ARROW PAINT PRODUCTS CO.
7504 Atlantic Blvd., Cudahy, Calif. 90203
Paul Te Groen, Owner.

ARYON PRODUCTS CO., INC.
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1430 S. Vandeventer Ave., St. Louis, Mo. 63110

E. L. Metcalf, Tech. Advisor to the Industrial Chemicals & Solvents Div.

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F. F. Rhue, General Manager.

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Clyde L. Smith, President.

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Thomas A. Bruder, Jr.

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Marvin E. Goodlust, President.

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Rene L. Durr, General Manager.

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City, Kansas 66115
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Herbert Spielman, Gen. Mgr.

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73109
Stanley Knight, Technical Director

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G. H. Westerman, Partner

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328 Hanley Ct., St. Louis
Robert R. Rosenthal, Jr.

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Oregon 97216
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Norman G. Baker, Sale

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Allan R. Dragone, res

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James H. Davis, Gen. S

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P.O. Box 1863, Louisv
Charles F. Farrell, Vice

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W. A. Shevlin.

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Stewart Maus, Mkt. Mgr.

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Carl Bauer.

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W. C. Tapscott, Secretary-Treasurer.

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E. J. Van Buskirk, Sales Manager.

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Herman Konegen, Proprietor.

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R. D. Stayner, Asst. to Gen. Mgr.

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2503 West 11th St., Houston, Texas 77019
Forrest E. Newnan, Manager.

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James M. Scott, Resident Mgr.

COOK PAINT & VARNISH CO., SOUTHERN DIVISION
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Robt. H. Arnold, Resident Mgr.

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Stephen J. Stolton, Sales Representative.

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Robert E. Craigie, Sr., President.

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1601 Nicholas Blvd., Elk Grove Village, Ill. 60007
Stanley E. Kendall, Vice-President R&D.

CREO-DIPT COMPANY, INC.
986 Oliver St., N. Tonawanda, N.Y. 14120
Carl J. Fink.

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4530 Montgomery Rd., Cincinnati, Ohio 45212
Willred J. Cremering, Product Mgr.

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CROSBY FOREST PRODUCTS CO.*
Lock Drawer 520, Picayune, Miss. 39466
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Jay Bearman, General Manager.

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W. J. Holder, Vice-President.

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1350 S.W. 13th Court, Pompano Beach, Fla. 33061
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P.O. Box 999, 5300 Huberville Ave., Dayton, Ohio 45431
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8007 Grand Ave., Cleveland, Ohio 44104
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4200 No. 2nd St., St. Louis, Mo. 63147
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1311 Iron St., N. Kansas City, Mo. 64116
James L. Davis, President.

DAVIS PAINT MANUFACTURERS, INC.
P.O. Box 4153, 3420 Candler's Mountain Rd., Lynchburg, Va. 24502
Roy V. Jacobson, Vice President.

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296 Marconi Blvd., Columbus, Ohio 43215
Robert S. McKay II, President.

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657 W. Ohio St., Chicago, Ill. 60610
Franklin M. deBeers, Jr., President.

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Sam Spiegel, President.

DEBOOM PAINT CO.
1300 22nd St., San Francisco, Calif. 94110
Claude R. Witzel, President.

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V. F. Mueller, President.

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Frank B. Desmond, Vice President.

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906 East Main St., Louisville, Ky. 40206
C. R. DeHart, President.

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3105 E. Reno, Oklahoma City, Okla. 73117
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76 S. Virginia Ave., Penns Grove, N.J. 08069
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90023

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60018

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300 State St., Chicago H...
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P.O. Box 10, Garland, Te...
Thomas H. Lester, Manag...

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615 W. Grove Ave., Ora...
R. L. Albertini, Manager.

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02140

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300 Union Commerce...
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Laurence P. Benedict, Market Sales Mgr.

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66115
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Nemours Bldg., Wilmington, Del. 19898
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84 Lister Ave., Newark, N.J. 07105
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112 Railroad St., Revere, Mass. 02151
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64116
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33161
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90502
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1213 Barlow Rd., Hudson, Ohio 44236
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400 Groesbeck Hwy., Mt. Clemens, Mich.
48043
J. F. Frailey, Manager, Paint & Chemical Products Plants.

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259 Cottage St., Franklin, Mass.
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250 W. Rialto Ave., San Bernardino, Calif.
92408
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55413
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Earl J. Adams, Marketing Manager.

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229 Kent Ave., Brooklyn, N.Y. 11211
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55435
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Paul R. Donovan, Jr., Sales Manager.

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131 Dey St., Jersey City, N.J. 07306
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GILLESPIE COATINGS INC.
211 Gum Springs Rd., Longview, Texas
75601
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2250 Moreland Ave., S.E., Atlanta, Ga.
30315
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216 W. 8th St., Chattanooga, Tenn. 37402
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900 Union Commerce
Ohio 44115
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Ohio 44115
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21226
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Chemicals

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Reading, Pa. 19603
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900 Union Commerce
Ohio 44115
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94107
A. C. Lindholm, Regional

SOUTHEASTERN REGION
1065 Glidden St., N.
30318
J. L. Beauchamp, Regional

SOUTHWEST REGION
1900 Josey Lane, P.O.
Carrollton, Texas 75080
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AMF O'Hare, Chicago, Ill. 60666

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Joseph Grumbacher, President.

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63 Creamer St., Brooklyn, N.Y. 11231
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H

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02171
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Paul W. Hardy

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R. C. Rollins.

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A. L. Hendry, President.

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90255
Warner W. Henry, Owner.

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Wilmington, Del. 19899
G. N. Bruxelles.

HESS OIL & CHEMICAL CORP., PETRO-
CHEMICAL DIV.*
State St., Perth Amboy, N.J. 08861
J. E. Capizzano, Vice-Pres. Petro-Chem.

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STERLING DRUG, INC.*
2235 Langdon Farm Rd., Cincinnati, Ohio
45237
Nelson S. Knaggs, Vice-President, Sales

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40 Industrial Rd., Lodi, N.J. 07644
L. J. Meyer.

HOFFER GLASS CO., INC., PAINT DIV.
310 Bellis St., Wausau, Wisc. 54401
J. T. Kucerek, Manager, Paint Division.

HOFMANN PAINT MFG. CO.
312 Industrial Blvd., P.O. Box 3337,
Austin, Texas 78704
W. F. Hofmann, President.

HOFFMANN PAINT CO., INC.
820 Sweeney Ave., Redwood City, Calif.
94063
Oliver H. Hoffmann, Vice-President.

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General Manager.

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13 Cordier St., Irvington, N.J.
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3911 So. 1st, Abilene, Texas 79605
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CORP.
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Gene F. Metzinger, Mgr.

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D. A. Smith, Mgr. Spec.

HUMBLE OIL & REFINING
CORP.
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77001
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3501 So. Cicero Ave.,
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HYDROZO PRODUCTS CO.
New Conway Highway,
Myrtle Beach, S.C.
P. L. Salussolia, Mgr.

I

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Kevin Henry, Product M.

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538 North 15th St., Sheboygan, Wis. 53081
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01020
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46218
David L. Wade, President & Treasurer.

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3065 N. Rockwell, Chicago, Ill. 60618
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Merchantville, N.J. 08109
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90063
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335 McLean Blvd., Paterson, N.J. 07504
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SYNTHETIC RESINS & CHEMICALS, INC.
Cottage Place, Carpentersville, Ill. 60110
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60534
Jay R. Seymour, Sales Manager.

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8506 E. Alamo Dr., P.O. Box 31, Tampa,
Fla. 33601
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TECHNICAL COATINGS CORPORATION
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98178
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11101
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07018
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90001
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DeVilbiss Co. (B)
2717 Millbrook Rd.

Hanna Paint Co. (A)
1629 Vanderbilt Rd., P.O. Box 790

Indurall Coatings, Inc. (A)
P.O. Box 2371

Napko Corp. (A)
2700 Warrior Rd.

New Jersey Zinc Co. (B)
754 Bentley Drive

PPG Industries, Inc. (A)
P.O. Box 792

Reichhold Chemicals, Inc. (B)
Tuscaloosa, Ala.

Ross, F. H. Co. (B)
P.O. Box 2044

Sherwin-Williams Co., The (A)
320 S. 21st St.

Southeastern Steel Container Co. (B)
P.O. Box 777

Stabler Paint Mfg. Co. (A)
3827 - 1st Ave., N. 35222

Wittichen Chemical Co. (B)
201 S. 16th St.

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Riverside Chemical Co. (B) 871 River Rd., No. Tonawanda, N.Y. 14120	
Schuele & Company (E) 12 Summer St. 14209	
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Sherwin-Williams Co., The (A) 2359 Main St. 14214	
Spencer Kellogg Div. of Textron Inc. (B) P.O. Box 807, 14240	
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Union Carbide Corp. (B) 3343 Harlem Ave. 14225	
U. S. Steel Products (B) 241 Getzville Rd., Snyder, N. Y. 14226	
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P.O. Box 100, Palatine, Ill. 60067
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77 W. Washington St. 60602
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130 E. Randolph Dr. 60601
Apco Oil Corp. (B).....E. A. ROONEY
3921 N. Ravenswood Ave. 60613
Archer-Daniels-Midland Co. (B).....J. H. KANE
P.O. Box 532, Minneapolis, Minn. 55440
Armstrong Paint & Varnish Works (A).....EUGENE K. MACK
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Ashland Chemical Co. (B) Industrial Chemicals & Solvents Div.....WILLIAM SUCH
500 South Merrimac Ave. 60638
Ashland Oil & Refining Co. (B).....GEORGE H. WILHELM
3300 W. Peterson Ave. 60645
Baker Castor Oil Co., The (B).....ROBERT E. RULISON
5915 N. Lincoln Ave.
Bennett Industries, Inc. (B).....HARRY F. LePAN
Washington & Lincoln St., Peotone, Ill. 60468
Big Ben Chemicals & Solvents Inc. (B).....BEN W. SAGER
624 So. Michigan Ave. 60605
Binks Mfg. Co. (B).....BURKE D. ROCHE
3114 44 Carroll Ave. 60612
Borden, Inc., Chemical Div. (B).....W. G. DONIGAN
540 Frontage Rd., Rm. 226, Northfield, Ill. 60093
Bradley & Vreeman Co. (A).....LEO S. GUTHMAN
2629 So. Dearborn St. 60616
Bradshaw Praeger & Co. (A).....R. S. BRADSHAW
3248 W. 37th Pl. 60623
Brandt, Inc., George C. (B).....EDWARD G. CARLSON, JR.
7205 N. Meade Ave. 60648
Brooke Co., Fred L. (B).....WILFRED L. BROOKE
329 S. Scoville Ave., Oak Park, Ill.
Cabot, Corp. (B).....A. G. COBBE
Oakbrook North Bldg., 1200 Marger Rd., Oak Brook, Ill. 60521
Calo & Co., Inc., Philip E. (B).....PHILIP E. CALO
333 N. Michigan Ave. 60601
Carbit Paint Co. (A).....L. H. WESTERMAN
927 W. Blackhawk St. 60622
Cargill, Inc., Vegetable Oil Div. (B).....S. D. ROGALINER
899 Skokie Blvd., North Brook, Ill. 60062
Carnes Co., A. H. (B).....ARTHUR H. CARNES
75 E. Wacker Dr. 60601
Cary Company, The (B).....WILLIAM A. CARY
Oak Brook Executive Plaza, Suite 315, Oak Brook, Ill. 60521
Celanese Chemical Co. (B).....J. S. UNDERHILL
6050 W. Touhy Ave.
Celanese Coatings Co., Devco Paint Div., (A).....D. C. SCHMIDT
2421 S. 25th Ave., Broadview, Ill. 60153
Celanese Resins Div., Celanese Coatings Co. (A).....RICHARD C. ALEXANDER
3200 W. Lake St., Melrose Park, Ill. 60160
Cellofilm Corp. (B).....PETER T. SULLIVAN
7252 W. 66th St. 60638

Central Can Company, Inc. (B).....
3200 S. Kilbourn Ave. 60623
Central Solvents & Chemicals Co. (B).....
2540 West Flournoy St. 60612
Chemsol Corporation (B).....
330 S. Wells St. 60606
Chevron Chemical Co., Oronite Div. (B).....
1100 Executive Way, Des Plaines, Ill. 60018
Chicago Pail Mfg. Co. (B).....
4445 W. Fifth Ave. 60624
CIBA Products Co. (B).....
7535 Lincoln Ave., Skokie, Ill. 60076
Clark Oil & Refining Corp., Clark Petrochemical Div. (B).....
131st & Kedzie Ave., Blue Island, Ill. 60406
Coleman Oil Corporation (B).....
75 Sanger St., Box 1108, Peoria, Ill. 61601
Columbian Carbon Co. (B).....
9933 Lawler Ave., Skokie, Ill. 60076
Commerce Industrial Chemicals Div., Thompson-Hayward Chemical Co. (B).....
2501 S. Damen Ave. 60608
Commercial Solvents Corp. (B).....
Maybrook Square, Maywood, Ill. 60153
Consolidated Can Co. (B).....
30 E. Ave., Riverside, Ill.
Container Warehouse Supply Co. (B).....
1501 E. 72nd Place 60619
Continental Can Co., Inc. (B).....
135 S. LaSalle St. 60603
Cosden Oil & Chemical Co. (B).....
3525 W. Peterson Ave. 60645
Crown Cork & Seal Co., Inc. (B).....
3501 W. 31st St. 60623
Cudner & O'Connor Company (A).....
4035 W. Kinzie St. 60624
Davis Can Co. (B).....
8515 Grand Ave., River Grove, Ill. 60171
DeMert & Dougherty Inc. (B).....
5000 W. 41st St. 60650
DeSoto, Inc. (A).....
1700 S. Mt. Prospect Rd., Des Plaines, Ill. 60018
DeSoto, Inc. (A).....
300 State St., Chicago Heights, Ill. 60411
DeSoto, Inc. (A).....
1034 S. Kostner Ave. 60624
Diamond Shamrock Chemical Co. (B).....
20 N. Wacker Dr. 60606
Dolan & Co., V. J. (A).....
1830 N. Laramie Ave. 60639
Dow Badische Co. (B).....
401 E. Prospect, Rm. 109, Mt. Prospect, Ill. 60056
Dow Chemical Co. (B).....
6000 W. Touhy Ave. 60648
Drake Petroleum Company (B).....
6231 N. Pulaski Rd. 60646
Dupli-Color Products, Inc. (A).....
1601 Nicholas Blvd., Elk Grove Village, Ill. 60007
duPont de Nemours & Co., Inc., E. I., Electrochemicals Dept. (B).....
7250 N. Cicero Ave. 60646
duPont de Nemours & Co., Inc., E. I., Finishes Div. (A).....
2100 Elston Ave. 60614

duPont de Nemours & Co., Inc., E. I., Chemical Sales (B) FRED ZEISBERG
 7250 N. Cicero Ave. 60646
 duPont de Nemours & Co., Inc., E. I., Pigment Department (B) C. DE MARTINO
 20 N. Wacker Dr. 60606
 Eagle-Picher Industries, Inc. (B) J. J. TAMULIS
 14 S. La Grange Rd., P.O. Box 284, La Grange, Ill. 60525
 Eastman Chemical Products, Inc. (B) M. G. WORLEY
 4200 Dempster St., Skokie, Ill. 60076
 Elliott Paint & Varnish Co. (A) LOUIS J. COHN
 4525 Fifth Ave. 60624
 Enjay Chemical Co. (B) S. R. KENDALL
 780 Lee St., Des Plaines, Ill. 60016
 Enterprise Paint Mfg. Co. (A) ARNOLD R. WOLFF
 2841 S. Ashland Ave. 60608
 Farac Oil & Chemical Co., Div. of Handschy Chemical Co. (B) JAMES T. LEAVITT
 13601 S. Ashland Ave. 60627
 Federal Color Laboratories (B) WM. R. HUTTEN
 1161 S. Park Ave., Oak Park, Ill.
 Fitzgerald Co., Donald R. (B) D. R. FITZGERALD
 5875 N. Lincoln Ave. 60645
 Freeman Chemical Corp. (B) R. J. WINTERS
 222 E. Main St., Port Washington, Wisc. 53074
 Freund Can Co., Inc. (B) C. D. FREUND
 155 W. 84th St. 60620
 General Mills Chemical Div. (B) J. S. GRACHECK
 460 S. Northwest Highway, Park Ridge, Ill. 60068
 General Paint & Chemical Co., Div. of Cottler & Co. (A) J. P. BIGELOW
 2001 Mendel St. 60614
 Glidden-Durkee Div. of SCM Corp., Pigment & Color Div. (B) NEIL J. MARTIN
 931 W. 19th St. 60608
 Glidden-Durkee Div. of SCM Corp., Midwest Industrial Sales R. H. SCHMALFELD
 1885 N. LeClaire Ave. 60639
 Gorr Color Card, Carl (B) E. T. KARLSSON
 4242 Fillmore St. 60624
 Graham Paint & Varnish Co. (A) R. J. SHILVOCK
 4814 S. Richmond Ave. 60632
 Great Lakes Solvents Co., Div. of
 Great Lakes Terminal & Transport Corp. (B) JOHN J. STAMM
 1750 N. Kingsbury St. 60614
 Hall Co. of Illinois, The C. P. (B) JOSEPH E. MARTIN
 7300 S. Central Ave. 60638
 Hardy Publications (C) H. F. HARDY
 Rt. 2, Box 881, West Chicago, Ill. 60185
 Harmon Colors, Specialty Chemical Div., Allied Chemical Corp. (B) R. L. BELTRAMI
 430 Merchandise Mart 60654
 Harshaw Chemical Co., Div. of Kewanee Oil Co., Industrial Chemical Div. (B) H. E. NICE
 P.O. Box 348, Hinsdale, Ill. 60521
 Harshaw Chemical Co., Div. of Kewanee Oil Co., Pigment & Dye Div. (B) R. E. DYER
 120 E. Ogden Ave., Hinsdale, Ill. 60521
 Hercules Inc. (B) R. S. SAWDEY
 120 Oakbrook Center Mall, Oak Brook, Ill. 60521
 Hereley Co., The Daniel G. D. G. HERELEY
 1607 Howard St. 60626
 Hess Oil & Chemical Corp. (B) RONALD W. GREINER
 1301 - 22nd St., Oakbrook, Ill. 60521
 Holland-Suco Color Co. (B) W. J. CAPLINGER
 300 E. Primm St., St. Louis, Mo. 63111
 Holland & Son, Inc., Harry (B) S. M. LIND
 15 Spinning Wheel Rd., Hinsdale, Ill. 60521
 Houston Chemical Corp., Div. of PPG Industries Chemical Div. (B) WM. EVERHAM
 500 N. Michigan Ave. 60611

Humble Oil & Refining Co. (A)
 1105 W. 22nd St., Oakbrook, Ill. 60521
 Hydrosol, Inc. (A)
 3501 S. Cicero Ave., Cicero, Ill. 60650
 ICI America, Inc. (B)
 1035 Park Ave., Deerfield, Ill. 60015
 Illinois Bronze Powder and Paint Co. (A)
 300 East Main St., Lake Zurich, Ill. 60047
 Imperial Color and Chemical, Dept. of Hercules, Inc.
 120 Oakbrook Center Mall, Oak Brook, Ill. 60521
 Inland Steel Container Co. (B)
 4300 W. 130th St. 60658
 Interchemical Corp., Finishes Division (A)
 6540 S. Laramie Ave. 60638
 International Can & Container Co., Inc. (B)
 3810 W. 38th St. 60632
 Jensen-Souders and Associates, Inc. (B)
 510 N. Dearborn St. 60610
 Jewel Paint & Varnish Co. (A)
 345 N. Western Ave. 60612
 Jordan Paint Mfg. Co., Inc. (A)
 7250 Franklin St., Forest Park, Ill. 60130
 Kapsa & Associates, Jack C. (B)
 6034 Cicero Ave. 60646
 Kelley Paint Co., Ralph D. (A)
 1542 Belmont Ave. 60613
 Kerr, Robert J. Inc. (C)
 6600 N. Ogallah St. 60631
 Kraft Chemical Co. (B)
 917 W. 18th St. 60608
 Lawter Chemicals, Inc. (A)
 3550 W. Touhy Ave. 60645
 Lechner, Carl, Inc. (B)
 7062 N. Clark St. 60626
 Lewis Chemical Co., The (B)
 2421 W. Western Ave. 60647
 Luminal Paints Inc. (A)
 12555 W. Higgins Rd., Chicago, Ill. 60666
 M&H Laboratories (A)
 2705 Archer Ave. 60608
 MacGregor Lead Company, John R. (B)
 4500 W. 15th St. 60623
 Martin-Senour Co., The (A)
 2500 S. Senour St. 60608
 Master Bronze Powder Co., Inc. (A)
 415 E. 16th St., Chicago Heights, Ill. 60411
 Matheson-Selig Co. (B)
 7301 W. Wilson Ave. 60656
 Maulz Paint & Varnish Co. (A)
 939 E. Washington Ave., Madison, Wisc. 53701
 McWhorter Chemicals Co., Div. Commercial Solvents Corp. (B)
 Maybrook Square, Maywood, Ill. 60153
 Midland, Div. of The Dexter Corp. (A)
 E. Water St. at Lake Michigan, Waukegan, Ill. 60085
 Minit Spray Corp. (A)
 1001 Northwest Hwy., Des Plaines, Ill. 60017
 Minnesota Linseed Oil Co. (B)
 25 - 44th Avenue, N.E., Minneapolis, Minn. 55421
 Minnesota Paints, Inc., Chemical Coatings Div. (A)
 135 W. Lake St., Northlake, Ill. 60164

Monsanto Co. (B) DAVID H. BECHTOLD
3158 Des Plaines Ave., Des Plaines, Ill. 60018
Mooney Chemicals, Inc. (B) J. M. SEMMENS
613 S. 10th Ave., La Grange, Ill.
Moore & Co., Benjamin (A) WILLIAM O. WAGNER
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1087 North Branch St. 60622
Neville Chemical Co. (B) WILLIAM CRAIG
2136 Farnsworth Lane, Northbrook, Ill. 60062
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P.O. Box 38, Park Forest, Ill.
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610 Enterprise Dr., Oak Brook, Ill. 60521
Peterson Pattle Chemical Co., Inc. (B) R. A. PETERSON
5875 N. Lincoln Ave. 60645
Pfizer & Co., Inc., Chas. Minerals, Pigments & Metals, Div. (B) P. J. DOBBELDEMAN
6460 W. Cortland St. 60635
Phillips, Inc., William E. (B) L. H. KEEPPER, JR.
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PPG Industries, Inc., Chemical Div. (B) ROBERT G. ST. CLAIR
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4900-26 S. Kilbourn Ave. 60632
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6054 W. Touhy Ave. 60648
Shell Chemical Co., Industrial Chemicals Div. (B)
10 South Riverside Plaza, Chicago, Ill. 60606
Shell Chemical Co., Petrochemical Div. (B)
10 South Riverside Plaza, Chicago, Ill. 60606
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Sherwin-Williams Co., The, Pigment, Color & Chemical Dept. (A)
188 W. Randolph St. 60601
Signal Oil & Gas Co. (B)
Oakbrook North Bldg., 1200 Harger Rd., Oakbrook, Ill. 60521
Sinclair Petrochemicals Inc. (B)
155 N. Wacker Dr. 60606
SiPi Metals Corp. (B)
1720 N. Elston Ave. 60622
Spencer Kellogg Div. of Tectron Inc. (B)
141 W. Jackson Blvd. 60604
Standard T. Chemical Co., Inc.
130 N. Franklin St. 60606
Standard T. Chemical Co., Inc. (A)
10th & Washington Sts., Chicago Heights, Ill.
Stepan Chemical Co. (B)
Edens & Winnetka, Northfield, Ill. 60093
Stresen-Reuter International (B)
International Mineral & Chemical Corp.
400 W. Roosevelt Ave., P.O. Box 475, Bensenville, Ill. 60106
Strobridge Div. H. S. Crocker Co., Inc. (B)
12458 S. Normal Ave. 60628
Stuart Chemical & Paint Co., Inc. (A)
11740 St. Front St. 60628
Sullivan Varnish Co. (A)
410 N. Hart St. 60622
Sun Chemical Corp., Chemical Products Div. (B)
510 N. Dearborn, Rm. 1012 60610
Sunnyside Products, Inc. (B)
5530 N. Wolcott Ave. 60640
Superior Paint & Varnish Corp. (A)
3065 N. Rockwell Ave. 60618
Synthetic Resins & Chemicals, Inc. (A)
Cottage Place, Carpentersville, Ill. 60110
Tamm Industries Co. (B)
P.O. Box 64, Lyons, Ill. 60534
Technical Petroleum Co. (B)
6233 N. Pulaski Rd. 60646
Tenneco Chemicals, Inc., Heyden Div. (B)
20 N. Wacker Dr. 60606
Tenneco Chemicals, Inc., Newport Div. (B)
20 N. Wacker Dr. 60606

Tenneco Chemicals, Inc., Nuodex Div. (B) HERBERT J. MEYER
 20 N. Wacker Dr. 60606
 Titanium Pigment Corp. (B) KENNETH E. PETERS
 1301 West Cermak Rd., Suite 802, Oak Brook, Ill. 60521
 Trask Co., Arthur C. (B) E. A. TRASK
 327 S. LaSalle St. 60604
 Union Carbide Corp., Coatings Materials (B) W. P. EMERSON
 120 S. Riverside Plaza 60606
 U. S. Bronze Powders, Inc. (B) J. F. McDONALD
 10113 Pacific Ave., Franklin Park, Ill. 60131
 U. S. Steel Products Co. (B) M. F. LINGNER
 14700 Harvard Ave. 60627
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 Vanderbilt Co., Inc., R. T. (B) GEORGE J. O'BRIEN
 1037 Apple Lane, Lombard, Ill. 60148
 Velsicol Chemical Corp., Div. of Avery Corp. (B) C. F. HOCKETT
 341 E. Ohio 60611
 Vulcan Containers, Inc. (B) VERN I. MCCARTHY, JR.
 100 S. Mannheim Rd., Hillside, Ill. 60162
 Washburn Co., T. F., Div. of Purex Corp. Ltd. (B) JAMES D. JENSEN
 2244 N. Elston Ave. 60614
 Washington Paint Products (A) LOUIS LANCE
 4525 W. Fillmore St. 60624
 Waukegan Paint & Lacquer Co., Inc. (A) MARTIN E. KUPPERMAN
 P.O. Box 438, Waukegan, Ill. 60085
 Williams-Hayward Varnish Co. (A) JOSEPH KURCZ
 7400 Archer Ave., Summit, Ill. 60501
 Wilco Chemical Corp. (B) STANLEY SHAW
 75 E. Wacker Dr. 60601

Ashland Chemical Co., Industrial Chemicals & Solvents Div. (B)
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 Ashland Chemical Co., Resins & Plastics Div. (B)
 21600 Greenfield Rd., Oak Park, Mich. 48237
 Boehmer Paint Co., A. L. (A)
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 Brighton Corporation (B)
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 Cargill, Inc. (B)
 899 Skokie Blvd., Northbrook, Ill.
 Carter Paint Co. (B)
 310 N. Main St., Liberty, Ind.
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 Deeks & Company (B)
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 4701 Paddock Rd.
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 2200 Victory Parkway
 Durbin Co., C. M.
 211 E. Fourth St.
 Eagle-Picher Industries, Chemicals & Metals Div. (B)
 1100 American Bldg.
 Eastman Chemical Products, Inc. (B)
 8075 Reading Rd.
 Emery Industries (B)
 4300 Carew Tower
 Enjay Chemical Co. (B)
 17360 West 8 Mile Rd., Southfield, Michigan
 Federal Color Laboratories, Inc. (B)
 4526 Chickering Ave.
 Foy-Johnston, Inc. (A)
 Mentor & Huston Aves.
 Fuller Co., M. B. (B)
 4819 Industrial Ct.
 Glidden-Durkee Div. SCM CORP. (A)
 10306 Cheltenham Dr. 45231
 Hardig Paint Company (A)
 1111 Harrison Ave.
 Henry Harmeyer & Co., Inc. (E)
 617 Monmouth St., Newport, Ky.
 Hercules Inc. (B)
 3614 Carew Tower
 Hess Oil & Chemical Corp.
 8075 Reading Rd.
 Hilton-Davis Chemical Co. (B)
 2235 Langdon Farm Rd.
 Holland-Suco Color Co. (B)
 1172 W. Galbraith Rd.
 Imperial Color & Chemical Dept. of Hercules, Inc. (B)
 Room 3614, Carew Tower

CINCINNATI PAINT, VARNISH & LACQUER ASSOCIATION

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NPCA/RI 016668

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3914 Miami Rd. 45227	
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1177 W. 8th St.	
Premium Finishes Sales, Inc.	THOMAS E. KELLEY
925 Dixie Terminal Bldg., Cinn., Ohio	
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11750 Chesterdale Rd.	
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Sexton & Co. (B)	O. G. SEXTON
5912 Hamilton Ave.	
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P.O. Box 37436	
Shell Chemical Co., Industrial Chemicals Div. (B)	N. G. BERCHTOLD
11750 Chesterdale Rd.	
Shell Chemical Co., Plastics & Resins Div. (B)	J. R. FIELDS
11750 Chesterdale Rd.	
Shell Chemical Co., Petrochemicals Div. (B)	J. W. SHRIEVE
1700 Needmore Rd., Dayton, Ohio 45414	
Shepherd Chemical Company (B)	JAMES VAN HORN
5000 Poplar St., Norwood 12, Ohio	
Sherwin-Williams Co., The (A)	A. B. McCANN
P.O. Box 12211	
Sherwin-Williams Co. (A)	P. O. DARR
1608 W. Galbraith Rd.	
Sherwin-Williams Co., Container Div.	WILLIAM JUNG
1608 W. Galbraith Rd.	
Signal Oil & Gas Co. (B)	C. W. FLETCHER
Room 1922, Commonwealth Bldg., Louisville, Ky. 40202	
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5912 Hamilton Ave.	
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815 Douglas Terrace Park, Ohio 45174	
Union Carbide Corp., Plastics Div. (B)	J. G. KUCSMA
West St. & Madisonville Rd.	
Vamco Products Inc. (B)	D. L. BUSENER
8995 Woodview Dr.	
Wierner Co., Paul (B)	PAUL WIEMER
2089 Sherman Ave., Norwood, Ohio 45212	
Wilson Paint Co., The (A)	L. L. BING, JR.
1616 Harrison Ave. 45214	
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N-203 Union Terminal Bldg.	

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13854 Clifton Blvd., Lakewood, Ohio 44107

FIRM

Advance Div. of Carlisle Chemical Works, Inc. (B)
3715 Traynham Rd., Shaker Heights, Ohio 44122

Airco Chemicals & Plastics (B)
23300 Chagrin Blvd., Beachwood 44122

Aluminum Company America (B)
One Erieview Plaza 44114

American Cyanamid Co., Pigment Division (B)
20545 Center Ridge Rd. 44116

American Mineral Spirits Co., Div. of Union Oil Co. of Calif. (B)
2144 Riverside Dr., Columbus 43221

American Paint Journal Co. (B)
20160 Center Ridge Rd. 44116

American Potash & Chemical Corp. (B)
20950 Center Ridge Rd. 44116

American Zinc Sales Co. (B)
P.O. Box 327, Columbus, Ohio 43224

Amoco Chemicals Corp. (B)
1848 Caronia Dr., Lynhurst 44124

Archer Daniels-Midland Company (B)
733 Marquette Ave., Minneapolis, Minn. 55440

Ashland Chemical Co. (B)
2945 E. 83rd St. 44104

Ashland Chemical Co., Div. of Ashland Oil & Refining Co. (B)
2191 West 110th St. 44102

Ashland Chemical Co., Industrial Chem. & Solvents Div. (B)
2699 Mogadore Rd., Box 6002, Akron, Ohio 44312

Baker Castor Oil Co. (B)
1505 Broadway 44115

Beiluss & Stradley Associates (B)
1757 Westhill Blvd., Westlake 44145

Binks Mfg. Co. (B)
4901 Brookpark Rd. 44134

Body Brothers, Inc. (A)
214 Northfield Rd., Bedford, Ohio 44014

Boehle-Cook Inc. (B)
Portage Professional Bldg., 1520 Portage Trail, Cuyahoga Falls, Ohio

Borden Chemical Co. (B)
22880 Esther 44126

Cabot Corp., The (B)
21010 Center Ridge Rd. 44116

Campbell Co., D. A. (B)
3617 Lee Rd., P.O. Box 3945, Cleveland, Ohio 44120

Celanese Corporation (B) E. M. DEANE
 14701 Detroit Ave. 44107
 Chem Materials Co. (B) FRANK H. SMART
 6400 Herman Ave. 44102
 CIBA Products Co. (B) JOHN V. KAINE
 6114 Broadway, 324 Rockefeller Bldg. 44127
 Cleveland Paint & Color Co. (A) C. F. HROMADKA
 1200 Bolivar Rd. 44115
 Colonial Refining & Chemical Co. (A) CHARLES R. LILLIBEE
 20575 Center Ridge Rd. 44116
 Columbian Carbon Company (B) ROD A. KEENIN
 P.O. Box 209, Akron, Ohio 44309
 Commercial Solvents Corp. (B) JAMES MCCARTHY
 1220 W. Ninth St. 44113
 Continental Can Company, Inc. (B) L. N. REED
 815 Superior Ave. 44114
 Continental Products Co. (A) E. O. MCARTHUR, JR.
 1150 E. 222nd St., Euclid, Ohio 44117
 Crown Cork & Seal Co. (B) ROBERT WINKLER
 2160 West 106th St. 44102
 Cuyahoga Chem. Co. (B) CARL BYRON, JR.
 2560 W. 3rd 44113
 Davies Can Company, The (B) JACK L. JONES
 8007 Grand Ave. 44104
 Davis Paint Company (A) LELAND L. NICOLL
 19000 Cochran Ave., N.E. 44117
 DeSantis Paint Mfg. Co., C. (A) COLUMBUS DeSANTIS
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 Midland Div., 9001 Kinsman Rd. 44104
 Diamond Shamrock Chemical Company (B) LARRY JACOBSON
 300 Union Commerce Bldg. 44114
 Dimlich Radcliffe Co. (B) LEE FALKENBERG
 10006 Carnegie Ave. 44106
 Dow Chemical Company, The (B) THOMAS GOW
 55 Public Square 44113
 duPont de Nemours & Co., Inc., E. I., Electro Chemicals Dept. (B) R. WAYNE HAMMOND
 11900 Shaker Blvd. 44120
 duPont de Nemours & Co., Inc., E. I., Explosives Dept. (B) JAMES I. REILLY
 11900 Shaker Blvd. 44120
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 1634 Standard Bldg. 44113
 Eastman Chemical Products, Inc. (B) M. O. BRONSON
 Two Commerce Park Square, 23200 Chagrin Blvd. 44122
 Emery Industries, Inc. (B) JOSEPH F. WANDEL
 1200 West 9th St. 44113
 Enjay Chemical Co., Div. Humble Oil & Refining Co. (B) SIDNEY BEDDOW
 3020 W. Market, Akron, Ohio 44313
 Excelsior Varnish, Inc. (A) PAUL W. VICK
 1219 W. 74th St. 44102
 Federal Color Laboratories (B) J. ROBERT DEERY
 19615 Lake Rd. 44116
 Ferro Chemical Division, Ferro Corp. (B) W. D. MITCHELL
 P.O. Box 349, Bedford, Ohio 44146
 Flood Co., The (A) EARL F. FLOOD
 1213 Barlow Rd., Hudson, Ohio 44236
 General Mills, Inc. Chemical Div. (B) ANTHONY KEEFER
 20575 Center Ridge Rd. 44116

Gibson-Homans Company (A)
 2366 Woodhill Rd. 44106
 Glidden-Durkee Div. Coatings & Resins Group-Headquarters S.C.M. Corp.
 900 Union Commerce Bldg. 44115
 Glidden-Durkee Division (B)
 Coating & Resins Group-Central Region S.C.M. Corp.
 11001 Madison Ave. 44102
 Glidden-Durkee Division (B)
 Chemicals Group Pigments & Color Div., 1101 Madison Ave. 44102
 Grand-Brown Company (B)
 736 Bulkley Bldg., 1501 Euclid Ave. 44115
 Harmon Colors, Allied Chemical Corp. (B)
 One Public Square 44113
 Harrison Paint & Varnish Co. (A)
 1329 Harrison Ave., S.W., Canton, Ohio
 Harshaw Chemical Company (B)
 Div. of Kewanee Oil Co. Industrial Chemical Dept.
 1945 E. 97th St. 44106
 Harshaw Chemical Co. (B)
 Div. of Kewanee Oil Co. Industrial Chemical Dept.
 19200 Villaview Rd., N.E. 44119
 Harshaw Chemical Co. (B)
 Div. of Kewanee Oil Co., 1945 E. 97th St. 44106
 Hercules Inc. (B)
 55 Public Square 44113
 Hinz Co., J. H. (B)
 348 Rockefeller Bldg. 44113
 Imperial Color & Chemical, Dept. of Hercules Inc. (B)
 1111 Illuminating Bldg. 44113
 Inland Chemical Corp. (B)
 1890 Carter Rd. 44113
 Inland Chemical Corp. (B)
 1120 Bush St., Toledo, Ohio
 Inland Steel Container Co. (B)
 9612 Meech Ave. 44105
 Interchemical Corp., Color & Chemicals Div. (B)
 632 Bell Ave., Elyria, Ohio 44035
 Kamin Co., Frederick W. (B)
 14706 Detroit Ave., Lakewood, Ohio 44107
 Lubrizol Corp., The (B)
 P.O. Box 3057
 Master Mechanics Co. (A)
 4475 E. 175th St. 44128
 McGuffie Co., The (A)
 4832 Ridge Rd. 44109
 McKesson Chemical Co. (B)
 26601 Richmond Rd., P.O. Box 39040
 Metallic Varnish Co. (A)
 803 S. Mahoning Ave., Alliance, Ohio 44601
 Monsanto Co. (B)
 3625 Warrensville Center Rd. 44122
 Mooney Chemicals Inc. (B)
 2301 Scranton Rd., Cleveland, Ohio 44113
 Moore & Co., Benjamin (A)
 4400 E. 71st St. 44105
 Mueller Company, A. C. (B)
 14701 Detroit Ave., Lakewood, Ohio 44107
 National Lead Company (A)
 1776 Columbus Rd. 44113
 Neville Chemical Co. (B)
 Grand Ave., Neville Island, Pittsburgh, Pa. 15225

New Jersey Zinc Co. (B) C. E. KIMBEL, JR.
3645 Warrensville Center Rd. 44122

Nordson Corp. (B) EDWIN HOGSTROM
Amherst, Ohio 44001

Obitts Chemical Co. (B) R. W. OBITTS
142 Locust St., Box 375, Elyria, Ohio 44035

Ohio Corrugating Co. (B) PAUL EBERST
1301 Pine Ave., S.E. Warren, Ohio 44481

Ohio Solvents & Chemicals Co. (B) DAVE RESCH
3470 W. 140th St. 44111

Palmer Supplies Co. of Cleveland (B) FRED H. PALMER
1900 W. 3rd St. 44113

Pennsylvania Industrial Chemical Corp. (B) E. C. PASCHAL
5892 Breckswood Oval, Brecksville, Ohio 44141

Pfizer & Co., Inc., Chas. Minerals, Pigments & Metals Div. (B) GEO. M. HICKS, JR.
P.O. Box 63, Brecksville, Ohio 44141

PPG Industries, Inc., Automotive Finishes Div. (A) FRED RHUE
3800 W. 143rd St. 44111

PPG Industries, Inc., Chemical Div. (B) D. K. RATCLIFFE
6465 Creekside Trail, Solon, Ohio

PPG Industries, Inc. (B) RALPH D. PERRIN
3101 Euclid Bldg. 44115

Reichhold Chemicals, Inc. (B) WILLIAM NORTZ
20545 Center Ridge Rd. 44116

Rohm & Haas Co., Resins Dept. (B) H. J. WEISS
20525 Center Ridge Rd. 44116

Schabel Co., Norman G. (B) NORMAN G. SCHABEL
20950 Center Ridge Rd. 44116

Shell Chemical Corporation, Plastics & Resins Div. (B) DAN BRADLEY
20575 Center Ridge Rd. 44116

Shell Chem. Co., Industrial Chem. Div. (B) W. W. WILLIAMS
750 Union Commerce Bldg. 44115

Shell Chemical Company, Petrochemicals Div. (B) PHILIP M. SOWEITHER
20950 Center Ridge Rd. 44116

Sherwin-Williams Co., The (A) A. W. STEUDEL
101 Prospect Ave., N.W. 44101

Sherwin-Williams Co., The Pigment, Chemical & Color Div. (D) C. A. CASE
116 St. Clair Ave., N.W. 44101

Signal Oil & Gas Co. (B) W. R. SIMMONS
20575 Center Ridge Rd. 44116

Sinclair Petrochemicals Inc. (B) W. WILLIAM DICARLO
318 Lombardy Rd., Berea 44017

Smith Co., Donald McKay (B) DONALD MCKAY SMITH
11815 Williamson Ave., Lakewood 44107

Spencer Kellogg Div. of Textron Inc. (B) A. J. ENGEL
23201 Lorain Rd., N. Olmstead, Ohio 44070

Sprayon Products, Inc. (A) EDWARD P. KELLY
26300 Fargo Ave., Bedford Hgts., Ohio 44146

Standard Oil Company (B) ERNEST P. REEDER
4850 E. 49th St., 44125

Studebaker Chemical Company (A) G. E. WIESEKE
341 Vulcan St., P.O. Box 377, Elyria, Ohio 44035

Sullivan, Inc., Thomas L. (B) THOMAS L. SULLIVAN
2490 Lee Blvd. 44118

Sun Chemical Corp. (B) WM. GRATER
22806 Mastick Rd., Fairview Park 44126

Tag Chemicals Co. (B) B. F. NACHTMAN
14701 Detroit Ave., Rm. 785, Lakewood, Ohio 44107

Technical Products, Inc. (B) R. C. GROYA
3500 Ridge Rd. 44102

Tenneco Chemicals, Inc. Nuodex Div. (B)
20545 Center Ridge Rd. 44116

Titanium Pigment Corp. (B)
2208 Terminal Tower 44113

Tremco Mfg. Company (A)
10701 Shaker Blvd. 44104

Union Carbide Corp., Chemical & Plastics Div. (B)
1300 Lakeside Ave., N.E. 44114

United Co-operatives, Inc. (A)
111 Glamorgan St., Alliance, Ohio 44601

United States Refining Co. (A)
1235 Marquette Ave. 44114

U. S. Steel Products, Div. U. S. Steel Corp. (B)
Box 251, Sharon, Penna.

Vanderbilt, R. T. (B)
75 Clairhaven Dr., Hudson, Ohio 44236

Velsicol Chemical Corp. (B)
22134 River Oaks Dr., Rocky River, Ohio 44116

Vortex Mfg. Company (A)
1978 W. 77th St. 44102

Vulcan Containers (B)
100 South Mannheim Rd., Hillside, Ill. 60162

Waterlox Chemical & Coatings Corp. (A)
9808 Meech Ave. 44105

Witco Chemical Company Inc. (B)
213 W. Bowery St., Akron, Ohio 44308

Wooster Brush Company, The (B)
P.O. Box B, Wooster, Ohio 44691

XIM Products Inc. (B)
1169 Bassett Rd., Westlake, Ohio 44145

DALLAS PAINT, VARNISH & LACQUER A

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P.O. Box 5731, 75222

APCO Oil Corporation (B)
2060 W. Commerce 75201

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P.O. Box 30405, 75230

Ashland Chemical Co., Resin Div.
Juro Lane, Addison, Texas 75001

Borden Chemical Co. (B)
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11340 Plano Rd. 75238
Delta Solvents & Chemicals Co. (B) W. R. WALKER
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Delta Solvents & Chemicals Co. RONNIE KING
7129 Harry Hines Blvd.
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DeSoto, Inc. (A) J. C. SCARBOROUGH
821 Parkmont Dr., Garland 75040
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Box 458, Arlington, Texas 76010
Dow Chemical Co. ROBERT E. WATTS, JR.
4320 Brown, Apt. 136, 75219
du Pont de Nemours & Co., E. I., Pigment Div. (B) MAX R. PORTER
9435 Estate Lane 75238
Eagle-Picher Industries, Inc. (B) TED E. LONGINO
P.O. Box 5807, 75222
Eastman Chemical Products, Inc. (B) KEN F. HARVEY
1034 Exchange Bank Tower 75235
Enjay Chemical Co. (B) ROBERT J. ROTHE
2990 Richmond Ave., Houston 77006
Gillespie Paint & Varnish Co. C. A. KAPLAN
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1900 Josey Lane, Carrollton, Texas 75006
Glidden-Durkee, Div. of SCM Corp. JERALD BULLOCK
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212 Stemmons Tower East 75207
Hercules, Inc. (B) HERMAN G. PHILLIPS, JR.
547 Bedford Oaks Dr., Kirkwood, Mo. 63122
Humble Oil & Refining Co. (B) BARRY G. NUCCI
3500 Southland Center 75201
Humble Oil & Refining Co. (B) MICHAEL E. ADDISON
3500 Southland Center 75201
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P.O. Box 35286, 75235
Little Co., Chas. B. (B) CHARLES B. LITTLE
P.O. Box 18063, 75218
Manville Product Corp., Johns LEROY SCHUERING
1161 Empire Central
McKesson Chemical Co. (B) CHAS. E. HENAGER
P.O. Box 26308, 75226
Monsanto Co. (B) WM. G. MORLOCK
6223 Walnut Hill Lane 75230

National Lead Company
1000 Sargent Rd. 75216
Organic Products Co. (A)
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PPG Industries, Inc.
1201 Bank of Commerce, Houston, Texas 77002
Patterson Co., R. B. (B)
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Petro Solvents & Chemicals Inc.
Box 26007, 75226
Pfizer & Co., Inc., Chas., Minerals, Pigments & Metals Div. (B)
P.O. Box 22249, 75222
Pratt, Frank C. (C)
7007 E. Lomo Alto 75205
Proko Co., The (A)
1910 Wall St. 75215
Proko Co., The (A)
1910 Wall St. 75215
Rheem Mfg. Co., Container Sales Div. (B)
828 Stevens Hill Lane 75205
Ribelin Distributors, Inc. (B)
P.O. Box 26401, 75226
Ribelin Distributors, Inc. (B)
P.O. Box 26401, 75226
Rohm & Haas Co. (B)
6300 N. Central Expressway 75206
Shell Chemical Co. (B)
500 First Bank & Trust Bldg., Richardson 75080
Shell Chemical Co. (B)
7644 Beardon Lane 75227
Sherwin-Williams Co., The (A)
2802 W. Miller Rd., Garland 75040
Signal Oil & Gas Company
3413 Hampshire Dr., Arlington, Texas 76010
S. M. U. (C)
2929 Fondren Dr. 75205
Smith Transia, Inc. (B)
630 Hartin, Irving 75060
Southland Paint Co., Inc. (A)
P.O. Drawer "E", Gainesville 76240
Southwest Sales Co., Inc. (B)
P.O. Box 10027, 75207
Southwest Sales Co., Inc. (B)
P.O. Box 10027, 75207
Southwestern Steel Container Co. (B)
P.O. Box 358, 75221
Spencer-Kellogg, Div. Texttron, Inc. (B)
Box 10585, 75207
Standard Paint Company
1107 W. Commerce St. 75028
Standard T Chemical Co.
737 Regal Row 75080
Standard T Chemical Co.
P.O. Box 47483, 737 Regal Row 75247
Sun Chemical Corp., Pigments Div.
7716 El Pastel Dr. 75240
Tenneco Newport Div. (B)
P.O. Box 6851, Houston 77005
Tenneco Nuodex Div. (B)
P.O. Box 6851, Houston 77005

Texas Solvents & Chemicals Co. (B)	KENNETH J. BRANDS
2500 Vinson St. 75212	
Thompson-Hayward Chemical Co. (B)	MARSHALL R. JACKSON
P.O. Box 6226, 75222	
Titanium Pigment Co. (B)	DAVID A. SONNENMAIR, JR.
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2710 Stemmons Freeway, Suite 700, 75207	
Van Waters & Rogers, Inc. (B)	JAMES R. THORNTON
10216 Denton Dr., P.O. Box 20617, 75220	
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P.O. Box 47265, 75247	
Western Specialty Coatings Co. (A)	S. S. MONTGOMERY
4400 Singleton Blvd. 75212	

DETROIT PAINT, VARNISH & LACQUER ASSOCIATION, INC.

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American Can Company (B)	R. J. INGRAM, JR.
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21040 Greenfield Rd., Oak Park, Mich.	
American Mineral Spirits Co. (B)	J. A. LAURIE
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Amoco Chemicals Corp. (B)	R. E. HAM
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Argo Paint & Chemical Co. (A)	EARL PULVE
19440 Fitzpatrick	
Ashland Chemical Co., Chemicals & Solvents Div. (B)	J. J. LYNCH
8930 Foster Ave.	
Ashland Chemicals, Resins & Plastics Div. (B)	EUGENE L. BULGOZUY
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Baker & Collinson, Inc. (B)	
12000 Mt. Elliott Ave.	
Boehle Cook, Inc. (B)	
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Cabot Corp. (B)	
Marionmont Executive Bldg., Marionmont, Ohio	
CAM CHEM CO. (B)	
36345 Van Born Rd., Wayne, Mich.	
Celanese Chemical Co. (B)	
702 Northland Towers East, Southfield, Mich.	
Celanese Resins (B)	
47174 Stonecrest Court, Plymouth, Mich.	
Christopher Industries, Inc. (C)	
12800 Eaton Ave.	
Chrysler Corp., Chemical Div. (A)	
5437 W. Jefferson, Trenton, Mich.	
CIBA Chemical & Dye Co. (B)	
2726 Benjamin, Royal Oak, Mich. 48073	
Columbian Carbon Company (B)	
925 E. Maple Rd., Birmingham, Mich.	
Commercial Solvents Corp. (B)	
1900 E. Jefferson Ave.	
Conchemco, Inc. (A)	
1221 E. McNichols Rd. 48203	
Continental Can Co., Inc. (B)	
16250 Northland Dr., Southfield, Mich. 48075	
Cook Paint & Varnish Co., Automotive Division (A)	
3301 Bourke Ave.	
Co-Polymer Chemicals Inc. (A)	
12350 Merriman Rd., Livonia, Mich. 48150	
D-R Chemical Co., The (B)	
16741 Warwick Rd. 48219	
Davies Can Company (B)	
8007 Grand Ave., Cleveland 4, Ohio	
Devoe Paint Div., Celanese Coatings Co. (A)	
642 E. Nine Mile Rd., Ferndale, Mich. 48220	
Diamond Shamrock Chemical Co. (B)	
455 Miller, Rochester, Mich. 48063	
Dibble Color Company (A)	
1497 E. Grand Blvd.	
Ditzler Automotive Finishes, PPG Industries, Inc. (A)	
8000 W. Chicago	
Dow Chemical Co., The (B)	
600 Northland Towers West	
du Pont de Nemours & Co., Inc., E. I., Fabrics & Finishes Dept. (C)	
18600 W. Ten Mile Rd., Southfield, Mich. 48075	
du Pont de Nemours & Co., Inc., E. I., Pigment Div. (B)	
26300 Northwestern Highway, Southfield, Mich. 48075	
du Pont de Nemours & Co., Inc., Electrochemicals Dept. (B)	
11900 Shaker Blvd., Cleveland, Ohio 44120	
Durako Paint & Color Corp. (A)	
6315 E. Seven Mile Rd. 48234	
Eastman Chemical Products Inc. (B)	
15565 Northland Dr., Southfield, Mich.	
Ecclestone Chemical Co. Inc., The (B)	
2669 Guoin St.	
Enjay Chemical Co. Div. of Humble Oil & Refining Co. (B)	
17360 W. Eight Mile Rd., Southfield, Mich. 48075	
Fleming Co., A. E. (B)	
1900 E. Jefferson Ave.	

Ford Motor Co. (A)	J. F. FRAILEY
400 Groesbeck Hwy., Mt. Clemens, Mich. 48043	
Gage Products Co. (B)	D. J. GAGE
625 Wanda Ave., Ferndale 20, Mich.	
Gehle Co., The (B)	R. W. GEHLE
19855 Outer Dr., Dearborn, Mich. 48124	
General Mills Inc. Chemical Div. (B)	J. KIRK CORBETT
700 Maple Rd., East Birmingham, Mich. 48011	
Glidden-Durkee Div. of SCM Corporation (A)	JAMES D. WONDER
1616 Howard St. 48216	
Glidden-Durkee Div. of SCM Corporation, Pigments-Color Div. (B)	W. J. JOYCE
3556 Wyckliffe Pkwy., Toledo, Ohio 43606	
Grow Solvent Co., The (B)	G. W. DAHL
14100 Stansbury Ave.	
Guardian Coatings Corp. (A)	R. T. MINSHULL
16255 Wahrman Rd., Romulus, Mich.	
Harshaw Chemical Co., Inc. (B)	A. R. WATERS
16141 W. Eight Mile Rd.	
Hercules Inc. (B)	A. McLELLAND
810 Northland Towers, West, Southfield, Mich. 48075	
Hess Oil & Chemical Corp. (B)	R. J. CLENNON
2210 Fisher Bldg.	
Hilton-Davis Chemical Co. (B)	DONALD R. DAVIS
2235 Langdon Farm Rd., Cincinnati, Ohio	
Holland & Son, Inc., Harry (B)	D. R. LEISER
26200 Greenfield, Oak Park, Mich.	
Holland-Suco Color Co. (B)	C. C. CANDEE
Holland, Mich. 49423	
Humble Oil & Refining Co. (B)	R. HETHERSHAW
P.O. Box 67, River Rouge Sta.	
Imperial Color & Chemical, Dept. of Hercules Inc. (B)	A. F. DE RAVIGNON
810 Northland Towers West, Southfield, Mich. 48075	
Inland Steel Container Co. (B)	R. C. KETTERER
24500 Northwestern Hwy., Southfield, Mich. 48075	
Interchemical Corp. Finishes Div. (A)	D. E. WILCOX
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1700 Caniff	
Leonard Refineries, Inc.	J. G. DeHAAN
Alma, Mich.	
Magnus Products Corp. (A)	N. W. BERST
17350 Ryan Rd.	
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34200 Mound Rd., Sterling Heights, Mich. 48090	
Matteson-Ridolfi, Inc. (B)	R. L. RIDOLFI
16901 W. Eight Mile Rd.	
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1505 E. Ferry Ave.	
McKesson Chemical Co. (B)	J. E. DOBBS
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500 Northland Towers	
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Mumm Printing Co. (C)	
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National Lead Company (B)	J. R. COUCH
3501 Griffin Ave.	

National Starch & Chemical Corp. (B)
1951 E. Ferry
New Jersey Zinc Co. (B)
17390 Roxbury, Southfield, Mich.
Nolwood Chemical Corp. (B)
8970 Hubbell 48228
Nuodex Division, Tenneco Chemicals, Inc. (B)
27260 Southfield Rd., Lathrup Village, Mich.
O'Connor-Boyles Chemicals, Inc. (B)
14309 E. Seven Mile Rd., Detroit, Mich. 48205
Pearl Co., N. C. (B)
32041 Verona Circle, Birmingham, Mich.
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610 Enterprise Dr., Oak Brook, Ill. 60521
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31204 Nantucket Row, Bay Village, Ohio 44140
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Celanese Chemical Co. (B)..... 2600 El Camino Real, Room 324, Palo Alto, Calif. 94306	C. H. SNELL
Celanese Resins Co. (B)..... 5590 Banff Court, Concord, Calif. 94521	MILLARD M. RIGGS

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Chevron Chemical Co., Industrial Chems. Div. (B)..... 114 Sansome St., Rm. 614, 94104
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Commercial Solvents Corp. (B)..... P.O. Box 151, San Jose, Calif. 95103
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Dow Chemical Company, The (B)..... 350 Sansome St. 94106
Dunne Co., Frank W. (A)..... 41st & Linden St., Oakland, Calif. 94608
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Glidden-Durkee, Div. of SCM Corp. (A)..... 1000 - 16th St. 94107
Glidden-Durkee, Division SCM Corp. (B)..... 6215 Christie Ave., Emeryville, Calif. 94608
Great Western Chemical Co. (B)..... 860 Wharf St., Richmond, Calif. 94804
Harlan Associates, Inc. (A)..... 11 Duboce Ave. 94103
Harshaw Chemical Co., Pigment Div. (B)..... 110 So. Garfield Ave., Montebello, Calif. 90640
Hercules Incorporated (B)..... One Maritime Plaza 94111
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Horn Co., E. T. (B)..... 1485 Bayshore Ave. 94124
International Paint Co. (A)..... 220 S. Linden Ave., San Francisco, Calif. 94080

Jasco Chemical Corp. (B).....LOIS M. CONLEY
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L. and H. Paint Products, Inc. (A).....H. S. LEVINE
150 Mississippi St. 94107
Loughlin & Co., Wm. C. (B).....PARK L. LOUGHLIN
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8707 San Leandro St., Oakland, Calif. 94621
Martin, Hoyt & Milne (B).....MAYNARD J. SEARS
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McKesson Chemical Company (B).....L. R. VAUGHT
2015 West Ave. 140th, San Leandro, Calif. 94577
Meacham Co., G. N. (B).....GORDON N. MEACHAM
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Monsanto Co. (B).....J. GLENN HICKS
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Pacific Coast Chemicals Co. (B).....H. M. BREZ
2990 - 7th St., Berkeley, Calif. 94710
Pacific Vegetable Oil Corp. (B).....D. J. BAKER
130 World Trade Center 94111
Paint Engineering (B).....HARRY M. HERR
333 Kearny St.
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Phillips Petroleum Co. (B).....R. E. AUBRY
One Bush St., San Francisco, Calif. 94104
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2800 Radiant Ave., Richmond, Calif. 94804
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100 Bush St. 94106
Shell Chemical Co., Petrochemicals Div. (B).....MAX J. BAEHR
100 Bush St., P.O. Box 3147, 94106
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Sherwin-Williams Co., The (A).....
1450 Sherwin Ave., Oakland, Calif. 94608
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Smilo Chemical Co. (C).....
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225 Bush St. 94120
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636 California St. 94108
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600 California St. 94108
Tenneco Chemicals, Inc., Heyden Div. (B).....
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Thompson Co., Inc., E. A. (A).....
1333 Gough St. 94109
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699 Second St. 94107
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1920 East 2nd St., Berkeley 94710
Wilco Chemical Company (B).....
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P.O. Box 55429, 77055	
American Can Co. (B)	T. M. GOSS, JR.
P.O. Box 1227, 77001	

REPRESENTATIVE

American Cyanamid Co. (B)	
P.O. Box 845, 77001	
APCO Oil Corporation, Lightfoot Solvents Div. (B)	
P.O. Box 14511, 77021	
Ashland Chemical Co. (B)	
P.O. Box 1503, 77001	
Ashland Chemical Co. (B)	
1008 N. Lockwood Dr. 77021	
Bute Company, James (A)	
P.O. Box 1819, 77001	
CEL Chemical Coatings, Inc. (A)	
P.O. Box 1085, 77401	
Celanese Chemical Corp. (B)	
1101 Prudential Bldg. 77025	
Celanese Coatings Co., Devco Paint Div. (A)	
P.O. Box 14052, 77021	
Celanese Coatings Co., Devco Paint Div. (B)	
2110 Portsmouth 77006	
Celanese Resins Company (B)	
P.O. Box 18152, Houston, Texas 77023	
Champion Paint Mfg. Co., Inc. (A)	
P.O. Box 40185, 77040	
Chevron Chemical Co., Industrial Chemical Div. (B)	
1616 West Loop South 77027	
CIBA Products Co. (B)	
2630 Tennessee Gas Bldg. 77002	
Colony Paints, Div. of Conchemco, Inc. (A)	
P.O. Box 7481, 77008	
Columbian Carbon Company (B)	
4223 Richmond Ave. 77027	
Cook Paint & Varnish Co. (A)	
P.O. Box 3088, 77001	
Cron Chemical Corp. (B)	
P.O. Box 14442, 77021	
Crozier-Nelson Chemicals & Containers (B)	
6850 Overmyer Dr. 77008	
Delta Solvents & Chemicals Co. (B)	
3263 Branard 77006	
Diamond Paint Co. (A)	
P.O. Box 45897, 77045	
Dow Chemical Co. (B)	
P.O. Box 3387, 77001	
du Pont de Nemours & Co., Inc., E. I. Pigment Div. (B)	
P.O. Box 22066, 77027	
du Pont de Nemours & Co., Inc., E. I. (B)	
P.O. Box 22207, 77027	
Eagle-Picher Industries, Inc. (B)	
209 N. Hawkins, Dallas 75226	
Eastman Chemical Products (B)	
1103 Prudential Bldg. 77025	
Enjay Chemical Co. (A)	
8230 Stedman	
Enjay Chemical Co. (B)	
2990 Richmond 77006	
General Mills, Inc. (B)	
1401 S. Post Oak Rd. 77027	
Hankins Container Corp., Div. of the Flintkote Company (B)	
P.O. Box 306, 77001	
Harshaw Chemical Company (B)	
P.O. Box 6813, 77005	
Hercules Inc. (B)	
3520 Montrose Blvd. 77006	
Hercules, Inc., Imperial Color Div. (B)	
3520 Montrose Blvd. 77006	

Hess Oil & Chemical Corp. (B) W. T. STRALEY, JR.
P.O. Box 85, Galena Park, Texas 77547
Humble Oil & Refining Co. (B) OLIVER I. TOWNSEND
P.O. Box 2180, Rm. 2455, 77001
Lambert Corporation, Div. of Guardsman Chemical Coatings, Inc. (A) R. SPENCE
P.O. Box 151, 77001
McGuffie Co., Inc., The (A) R. P. MOWERS
P.O. Box 7746, 77007
Masury Paint Company, Div. Conchemco Inc. (A) GLYNN F. MARTIN
2505 W. 11th St.
Mileti Chemical Co. (E) OTTO J. MILETI
2500 Dunstan 77005
Moore & Co., Benjamin (A) R. V. WAGONER
P.O. Box 7773, 77007
Napco Corporation (A) A. J. KNAPP
P.O. Box 14509, 77021
Paragon Paint Co. (A) C. F. SEPIC
P.O. Box 415, South Houston, Texas 77587
Petro-Tex Chemical Corp. (B) M. H. KENDRICK, JR.
P.O. Box 2584, 77001
Pfizer & Co., Inc., Chas., Minerals, Pigments & Metals Div. (B) W. T. PHILLIPS
11520 Burdine 77035
PPG Industries, Inc. (A) T. A. SMITH
P.O. Box 21189, 77026
PPG Industries, Inc., Chemical Division (B) LLOYD C. BELL
1201 Bank of Commerce Bldg. 77002
PPG Industries, Inc., Paint Center (D) R. ENGLEBERGER
1801 S. Shaver St., Pasadena 77502
PPG Industries, Inc., Paint Center (D) W. B. HUGHEY
4010 Richmond 77027
Reichhold Chemicals, Inc. (B) D. E. LEEVER
P.O. Box 9608, 77015
Rheem Manufacturing Co. (B) R. J. BARADEL
1025 Lockwood Dr. 77020
Ribelin Distributing Co., The Roy A. (B) C. M. BUHLER, JR.
1918 Collingsworth St. 77009
Shell Chemical Co. (B) E. R. SCOGIN
P.O. Box 2099, 77001
Signal Oil & Gas Co. (B) J. F. TAYLOR
P.O. Box 5008, Harrisburg Sta. 77012
Sinclair Petrochemicals Inc. (B) R. L. HART
1314 Texas Ave. 77002
Southwestern Steel Container Corp. (B) JOHN E. DICKERSON
P.O. Box 358, Dallas 75221
Tenneco Chemicals, Inc., Heyden Div. (B) T. V. GARVEY
3701 Kirby Dr. 77006
Tenneco Chemicals, Inc., Newport Div. (B) J. A. GROSS, JR.
P.O. Box 6851, 77005
Tenneco Chemicals, Inc., Nuodex Div. (B) ROBERT GUTKNECHT
P.O. Box 6851, 77005
Tenneco Oil Co. (B) WAYNE AUSTIN
P.O. Box 2511, 77001
Texas Solvents & Chemicals Co. (B) S. G. HAYS
8401 Market St. 77029
Thompson-Hayward Chemical Company (B) VIRGIL JACKSON
P.O. Box 3185, 77001
Titanium Pigment Corp. (B) W. D. TYGETT
2777 Briarhurst #18, 77027
Union Carbide Corp., Chemicals Div. (B) N. McBRIDE
P.O. Box 22127, 77027
Van Waters & Rogers (B) H. VAN WAGNER
P.O. Box 14500, 77021
Witco Chemicals Organic Div. (B) R. H. DORSETT
P.O. Box 22773, 77027

INDIANAPOLIS PAINT, VARNISH & LACQUER

Indianapolis, Indiana

President, R. C. TURNEY
Lilly Industrial Coatings, Inc.

Vice-President, DAVID WADE
Standard Paints, Inc.

Secretary-Treasurer, JOHN M. MAVITY
Bemis Co.

FIRM

American Can Co. (B)
200 S. Michigan Ave., Chicago, Ill.
American Cyanamid Co., Pigment Div. (B)
P.O. Box 1175, Cincinnati, Ohio
American Mineral Spirits Co. (B)
2100 Gardiner Lane, Louisville, Ky.
Ashland Chemical Co. (B)
3206 Martindale Ave.
Bemis Co. (C)
1940 Barth Ave.
Central Can Co. (B)
3200 S. Kilbourn, Chicago, Ill. 60623
Commercial Solvents Corp. (B)
49 Central Ave., Cincinnati, Ohio
Deeks & Co. (B)
6433 Wiehe Rd., Cincinnati, Ohio
De Mott & Dougherty, Inc. (B)
5000 W. 41st St., Box 112, Cicero Branch, Chicago, Ill. 60650
Diamond Shamrock Corp.
9520 Nora Lane 46240
Dow Chemical Co. (B)
3909 N. Meridian
du Pont de Nemours & Co., Inc., E. I., Pigments Div. (B)
2200 Victory Parkway, Cincinnati, Ohio
du Pont de Nemours & Co., Inc., E. I. (B)
7250 North Cicero, Chicago, Ill.
Eastman Chemical Products Co. (B)
8075 Reading Rd., Cincinnati, Ohio
Egyptian Lacquer Mfg. Co. (A)
Lafayette, Indiana
Harshaw Chemical Co., Kentucky Color Div. (B)
3415 Bardstown Rd., Louisville, Ky.
Hercules Powder Company
3614 Carew Tower, Cincinnati, Ohio
Hess Oil & Chemical (B)
8075 Reading Rd., Carousel T—Room 201, Cincinnati, Ohio
Hoosier Solvents & Chemicals Corp. (B)
1650 N. Luett Ave., P.O. Box 22217
Imperial Color & Chemical, Dept. of Hercules Inc. (B)
3614 Carew Tower, Cincinnati, Ohio
Indiana Naval Stores Co. (B)
412 N. Tremont, P.O. Box 22025
Indianapolis Paint & Color Co. (A)
640 N. Capitol Ave.
Inland Steel Container Co. (B)
6532 Menard Ave., Chicago, Ill.

Johns-Manville (B)	D. D. DOUTHITT
7912 Bonhomme, St. Louis, Mo.	
Lilly Industrial Coatings, Inc. (A)	R. C. TURNER
666 S. California St.	
Lynn Solvents Corp. (B)	W. E. MINER
125 N. Davidson St.	
National Lead Company (A)	GARY E. INGRAM
3670 Werk Rd., Cincinnati, Ohio	
Perfection Paint & Color Co. (A)	GEORGE W. GABLE
715 E. Maryland St.	
PPG Industries, Inc.	R. B. HORNE
59 S. State St.	
Rohm & Haas	WAYNE SNAPE
4165 Millersville Rd.	
Sargent Paint Mfg. Co., The (A)	CLAYTON COLLINS
323 W. 15th St.	
Shell Chemical Co. (B)	E. A. McGEE
902 Washington, Mishawaka, Ind.	
Shell Chemical Co. (B)	E. R. OTTENS
10 South Riverside Plaza, Chicago, Ill. 60606	
Sherwin-Williams Co., The (A)	W. S. MILLER
188 W. Randolph St., Chicago, Ill.	
Signal Oil & Gas Co. (B)	C. W. FLETCHER
1125 Commonwealth Bldg., Louisville, Ky.	
Standard Paints, Inc. (A)	WM. A. WADE
Box 7105, 2158 N. Sherman Dr.	
Tabler Co., Inc., W. B. (B)	W. B. TABLER
P.O. Box 1254, Louisville, Ky.	
Thompson-Hayward Chemical Co.	JAMES CANADA
3516 E. New York St.	
Union Carbide Corp. (B)	PAUL BOUFFARD
720 Broad Ripple Ave. 46220	
Wilco Chemical Company (B)	S. G. ARMATO
75 E. Wacker Dr., Lincoln Tower, Chicago, Ill.	

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Kansas City, Missouri

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Waggener Paint Co.

1st Vice-President, HARRY OLIVER
Revilo Paint & Varnish Co.

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Welco Mfg. Co.

Secretary, C. W. MYERS, JR.
Morton-Myers Co.

Executive Secretary, W. M. LA BRANT
7104 Penn.

Treasurer, RAY FREDERICK
Reynolds Metals Co.

FIRM

Abner-Hood Chemical Company (B)
507 N. Montgall Ave. 64120
Ack Sales Company (B)
3935 Briarcliff Dr., N. Kansas City, Mo. 64116

REPRESENTATIVE

AB HAUCK
H. D. ACKERMAN

Aluminum Company of America (B)
4601 Madison 64112
American Can Company (B)
Suite 301, Capital Federal Bldg., 95th & Nall, Overland Park, Kansas 66204
American Cyanamid Company, Pigment Div. (B)
6100 E. 60th St. 64141
American Hoechst Corp., Dyes & Pigments Div. (B)
2020 Hunt Ave., Elk Grove Village, Ill. 60007
American Paint Journal (C)
2911 Washington, St. Louis, Mo. 63103
American Zinc Sales Co. (B)
20 S. Fourth St., St. Louis, Mo. 63102
Apco Oil Corp. (B)
P.O. Box 3325, Rosedale Sta., Kansas City, Kansas
ADM Chemicals, Div. of Ashland Oil & Refining Co. (B)
Suite 701 Commerce Towers
Armstrong Paint & Varnish Works (A)
1318-1500 S. Kilbourn Ave., Chicago, Ill. 60623
Ashland Chemical Co., Industrial Chemicals & Solvents Div. (B)
204 W. Third St. 64105
Ashland Chemical Co., Solvents Div. (B)
1430 South Vandeventer Ave., St. Louis, Mo. 63110
Bartlett & Co., Russell C. (B)
3011 Roanoke Rd., Kansas City, Mo. 64108
Bennett Industries, Inc. (B)
2605 W. 75th Place, Prairie Village, Kansas 66208
Brandt Co., George C. (B)
3150 Filbeiglas Rd., Kansas City, Kans. 66115
Campbell Co., M. L. (A)
2909 Chrysler Rd., Kansas City, Kans. 66115
Cargill Inc. (B)
200 Grain Exch. Bldg., Minneapolis, Minn. 55402
Charles Paint Research Inc. (A)
2401 E. 85th St. 64132
Chemtech Terminals, Inc. (B)
6301 E. Birmingham Rd., Kansas City, Mo. 64117
Colony Paints, Division Conchemco Incorporated,
18th & Garfield Sts., Kansas City, Mo. 64127
Columbian Carbon Co. (B)
226 S. Meramec, Clayton, Mo. 63105
Continental Can Company (B)
4901 Main St. 64112
Cook Paint & Varnish Company (A)
P.O. Box 389, 64141
Crown Cork & Seal Co. (B)
7113 Slater, Merriam, Kans. 66204
DAP, Inc. (A)
P.O. Box 999, Dayton, Ohio 45401
Davis Paint Company, Inc. (A)
14th & Iron Sts., N. Kansas City 64116
Diamond Alkali Company (B)
4246 Forest Park Blvd., St. Louis, Mo. 63108
Dow Chemical Company (B)
2208 Commerce Towers 64199
duPont de Nemours, E. I. Co., Inc., Pigment Department (B)
20 N. Wacker Dr., Rm. 1711, Chicago, Ill. 60606
Eagle-Picher Industries (B)
905 Ozark National Bank Bldg. 64106
Eastman Chemical Products, Inc. (B)
10 South Brentwood Blvd., St. Louis, Mo. 63105
Gibson-Homans of Kansas (A)
1401 Fairfax Trafficway, Kansas City, Kansas 66115
Great Western Paint Mfg. Co. (A)
1207 W. 11th St. 64101
Gulf Oil Corp. (B)
Dwight Bldg., 10th & Baltimore 64105

NPCA/RI 016680

Gulf Research & Devel. Co. DR. B. H. GWYNN
 9009 W. 67th St., Merriam, Kansas 66204
 Harmon Colors Co., National Aniline Div., Allied Chemical Corp. (B) RICHARD L. BELTRAMI
 The Merchandise Mart, Chicago, Ill. 60654
 Hercules Inc. (B) ARCH McLELLAND
 111 S. Bemiston St. Louis, Mo. 63105
 Holland-Suco Color Co., Div. of Chemetron Corp. (A) W. J. CAPLINGER
 300 E. Primm St., St. Louis, Mo. 63111
 Imperial Color & Chemical, Dept. of Hercules Inc. (B) JOE WROBEL
 111 S. Bemiston Ave., St. Louis, Mo. 63105
 Interchemical Corp. (B) ANDREW R. ELLIS
 9131 Watson Bldg.—Room 104, St. Louis, Mo. 63126
 Intercoastal Corp. (A) GLEN OATMAN
 2 W. 109th St. 64114
 Jesco Lubricants Co. (C) E. R. HOWELL
 1437 Gentry, North Kansas City, Mo. 64116
 Johns-Manville Products Co. (B) J. BRYCE JOHNSON
 1222 Quebec Ave., N. Kansas City, Mo. 64116
 K. C. Coatings (A) DON SLOAN
 500 Railroad Ave., North Kansas City, Mo. 64116
 Lawrence Paper Co. (C) HARVEY J. PRESENT
 4638 J. C. Nichols Pkwy. 64112
 Longwear Paint Inc. (A) MORRIS BELL
 #2 W. 18th Ave., North Kansas City, Mo. 64116
 Minnesota Linseed Oil Co. (B) R. J. LINDQUIST, JR.
 25-44th St., N.E., Minneapolis, Minn. 55421
 Minnesota Paints, Inc. (A) AL. ESPINEL
 1009 W. 8th St., Kansas City, Mo. 64101
 Missouri Solvents & Chemicals Co. (B) E. J. SAAKE
 2522 Nicholson 64120
 Morton-Myers Company (B) C. W. MYERS, JR.
 59 Ewing St., Kansas City, Kans. 66118
 National Lead Co. (A) DON LYNCH
 1406 W. 13th St. 63111
 National Lead Company, DeLore Div. (A) PETER S. SCHENK
 P.O. Box 2808, Carondelet Sta., St. Louis, Mo. 63111
 National Starch & Chemical Company (B) DON WEST
 325 San Angelo Dr., Chesterfield, Mo. 63017
 New Jersey Zinc Sales Company Inc. (B) TOM WILSON
 309 E. Dawn Dr., Washington, Mo. 63090
 Nopco Chemical Co. (B) ROY LEDNOVICH
 8916 E. 52nd St. 64133
 Olin Co. Organics Div. (B) RON L. COMER
 P.O. Box 6805, 64141
 Osage Paint & Varnish Company (A) WILLIAM KOEHN
 720 Kansas Ave., Kansas City, Kans. 66105
 Packaging Corp. of America (B) CHARLES DOWNEY
 3111 Fiberglas Rd., Kansas City, Kans. 66115
 Pfizer & Co., Inc., Chas., Minerals, Pigments & Metals Div. (B) A. F. THOMSEN
 406 W. 34th St. 64111
 PPG Industries, Inc. (A) THOMAS A. MENEFFEE
 202 Southwest Blvd. 64108
 Publiker Chemical Corp. (B) ROBERT L. SWAW
 101 Arsenal St., St. Louis, Mo. 63118
 Revilo Paint & Varnish Co. (A) HARRY OLIVER
 429 Delaware St. 64105
 Reynolds Metals Co. (B) RAY FREDERICK
 4900 Oak St., P.O. Box 1355, 64141
 Rheem Mfg. Co. (B) JOHN T. THOMPSON
 5530 W. 85th St., Overland Park, Kans. 66207
 Riekes & Sons, S. (B) BERNIE JONISCH
 4347 Clary Blvd. 64130
 Ru-Go Container Corp. (B) ABE GOLDBERG
 1339 Liberty St. 64101

Savogran Company of Illinois (A)
 1090 Saddle Dr., Florissant, Mo. 63033
 Schaik Chemicals, Inc. (A)
 10201 Linden Rd., Overland Park, Kan. 66207
 Shell Chemical Company (B)
 500 Northwest Plaza, Suite 1000, St. Ann, Mo. 63074
 Sherwin-Williams Co., The (A)
 1520 Grand Ave. 64108
 Sherwood Solvents, Inc. (B)
 3333 Roanoke Rd. 64111
 Signal Oil & Gas Co. (B)
 3425 Chaparral Dr., Dallas, Texas 75234
 Skelly Oil Co. (B)
 605 W. 47th St., Box 436, 64141
 Southwest Grease & Oil Co., Inc., Battenfield Div. (B)
 3148 Roanoke Rd. 64111
 Sterling Lacquer Mfg. Co. (A)
 1016 W. 70th Terrace 64113
 Sun Chemical Co. (B)
 2 South Audubon Ct., Lombard, Ill. 60148
 Thompson-Hayward Chemical Company (B)
 Box 2383, Kansas City, Kans. 66110
 Titanium Pigment Corp. (B)
 301 So. Woodlawn, Kirkwood, Mo. 63122
 Inemec Company, Inc. (A)
 123 W. 23rd St., North Kansas City, Mo. 64116
 Union Carbide Corp., Chemicals Div. (B)
 Box 888, 64141
 U. S. Paint, Lacquer & Chemical Co. (A)
 201 W. Gregory Blvd. 64114
 Vickers Refining Co., The (B)
 P.O. Box 2240, Wichita, Kans. 67201
 Vulcan Containers, Inc. (B)
 100 South Manheim Rd., Hillside, Ill. 60162
 Waggener Paint Company (A)
 P.O. Box 206, Kansas City, Mo. 64141
 Welco Mfg. Co. (A)
 1225 Ozark St., North Kansas City, Mo. 64116
 Witco Chemical Company (B)
 75 E. Wacker Dr., Chicago, Ill. 60601

LOS ANGELES PAINT, VARNISH & LACQUER

Los Angeles, California

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Vice-President, GEORGE W. JOLLEY
 McCloskey Varnish Co.

Secretary-Treasurer, ROGER CRESSWELL
 Southern Lacquers Paint Corp.

Executive Secretary, JAMES T. ZIMMERMAN
 11104 E. Lynrose Ave., Arcadia, Calif.

FIRM

Abbott Co., S. L. of Los Angeles (B)
 4255 District Blvd.
 Allied Chemical Corp., Plastics Div. (B)
 6510 Bandini Blvd. 90022

All Phase Color Corp. (B)	CHARLES A. POLLAK
1159 S. Solo St.	
Aluminum Company of America (B)	J. G. McKOWN
1145 Wilshire Blvd.	
Amercoat Corporation (A)	C. G. MUNGER
201 N. Berry St., Brea, Calif.	
American Can Company (B)	HARRY A. HALL
625 S. New Hampshire Ave.	
American Cyanamid Co., Plastics & Resins Div. (B)	RODGE N. SHANNON
2300 S. Eastern Ave., P.O. Box 2202, Terminal Annex	
American Cyanamid Co., Pigment Dept. (B)	G. W. BUSCH
P.O. Box 2202, Terminal Annex	
American Mineral Spirits Co., Western (B)	A. J. FALKENBERG
14445 Alondra Blvd., P.O. Box 727, La Mirada, Calif. 90638	
American Potash & Chemical Corp. (B)	LESLIE W. HOUY, JR.
3000 W. 6th St.	
Ameritone Paint Corp. (A)	CLYDE L. SMITH
18414 S. Santa Fe, Compton 90221	
Ashland Chemical Co., Div. of Ashland Oil & Refining Co. (B)	AL CIPRIANO
6608 E. 26th St. 90022	
Arrow Paint Products, Co. (A)	PAUL TE GROEN
7504 Atlantic Blvd., Cudahy 90203	
Ashland Chemical Co., Carbon Black & Synthetic Rubber Div. (B)	BURTON SMART
630 W. Duarte Rd., Arcadia 91006	
Ashland Chemical Co., Div. of Ashland Oil & Refining Co. (B)	R. G. GILBERT
10505 S. Painter Ave., Santa Fe Springs 90670	
Bennett Industries, Inc. (B)	D. R. ANDERSON
P.O. Box 3037, Alta Loma, Calif. 91701	
Bice Co., Inc., John K. (B)	JOHN K. BICE
1319 Boyd St. 90033	
Binks Mfg. Co. (B)	J. L. MARGREN
2553 S. Garfield Ave. 90022	
Borden Chemical Co., The (B)	L. B. HAMILTON
20740 Wilmington, P.O. Box 4428, Compton 90224	
Boysen Co., Walter N. (A)	DANIEL R. DAWSON
2309 E. 15th St. 90021	
Brown Co., Andrew (A)	ANDREW BROWN
5431 District Blvd. 90022	
Browning Co., E. S. (B)	JACK B. DUTTON
2321 Yates Ave. 90022	
Cabot Corp. (B)	DONALD SIMONDS
3350 Wilshire Blvd., Rm. 718	
Cardinal Industrial Finishes (A)	MARVIN W. EKSTROM
1329 Potrero, S. El Monte, Calif. 91733	
Cargill, Inc. (B)	G. WALLACE MEYER
2801 Lynwood Rd., Lynwood 90262	
Celanese Chemical Co. (B)	GENE A. RACKLEY
Union Bank Bldg., Suite 801, 21515 Hawthorne Blvd., Torrance, Calif. 90503	
Celanese Coatings Co., Devco Paint Div. (A)	LEE A. ROADS
1825 W. Lincoln Ave., Anaheim, Calif. 92801	
Celanese Coatings Co., Treasure Tones Products (A)	S. B. MAUS
3951 Medford St., P.O. Box 54824, L.A. 90063	
Celanese Resins (A)	C. J. MEYERS
1418 Wahasso Way, Glendale, Calif. 91208	
Central Solvents & Chemical Co. (B)	GORDON QUEST
13900 Carmenita Blvd., Santa Fe Springs	
Chemical-Additives Co. (B)	HUGH McCLANAHAN
4814 Loma Vista, Rm. 202, Vernon 58	
Chewon Chemical Co., Industrial Chemical Div. (B)	JAMES C. BOLENS
1230 N. Olive St., Anaheim, Calif.	
Chromatone Corporation (A)	
1527 Grande Vista Ave.	
CIBA Products Co. (B)	
6055 E. Washington Blvd., Suite 812	
Colony Paints, Division Conchemco Incorporated	
P.O. Box 2176, Terminal Annex 90054	
Columbian Carbon Co. (B)	
6055 East Wash. Blvd., Los Angeles 90022	
Commercial Solvents Corp. (B)	
5050 E. Slauson Ave.	
Couroy-McKibben Chem. Co. (B)	
4210 Charter St., L.A.	
Continental Can Co. (B)	
6400 E. Washington Blvd.	
Davis Company, Frank D. (B)	
3285 E. 26th St.	
Delt, Inc. (A)	
615 Maple Ave., P.O. Box 2216, Torrance, Calif.	
Desert Minerals Inc. (B)	
840 S. Mission Rd.	
De Soto, Inc. (A)	
615 W. Grove Ave., Orange, Calif.	
Dorsett & Jackson, Inc. (B)	
3800 Noakes St.	
Dow Chemical Co. (B)	
2600 Wilshire Blvd.	
Dowman Products, Inc. (A)	
1856 Cherry Ave., Long Beach, Calif.	
duPont de Nemours & Co., Inc., E. I., Pigment Dept. (B)	
3750 E. Foothill Blvd., Pasadena	
duPont de Nemours & Co., Inc., E. I., Explosives Dept. (B)	
2930 E. 44th St.	
Elliott Enterprises (C)	
2600 S. Eastern Ave.	
Emery Industries, Inc. (B)	
P.O. Box 54358	
Enjay Chemical Co., Div. of Humble Oil & Refining Co. (B)	
615 S. Flower	
Essex Chemical Corp., BFC Div. (A)	
14370 Cannett St., La Miranda	
Evr-Gard Coatings Corp. (A)	
1165 N. Stanford Ave.	
EZ Paints Mfg. Co. of Calif. (B)	
319 E. 4th	
Finch Paint & Chemical Co. (A)	
20846 S. Normandie, Torrance, Calif.	
Fuller-O'Brien Corp. (A)	
6323 Maywood Ave., Huntington Park, Calif. 90255	
General Mills, Inc., Chemical Division (B)	
5360 Workman Mill Rd., Whittier, Calif.	
Glidden Co., The, Chemicals-Pigment-Metal Div. (B)	
4444 E. 26th St.	
Gorr Color Card, Inc., Carl (B)	
Indian Wells, Calif. 92260	
Gray Truck Co. (C)	
4280 Bandini Blvd.	
Gunco Chemical & Mfg. Co., Inc. (B)	
960 Deforest Ave., Long Beach 90813	
Harshaw Chemical Co., Pigments Div. (B)	
110 S. Garfield St., Montebello	

Henry Co., The W. W. (A) 5731 Bickett St., Huntington Park	WARNER W. HENRY	Pacific Vegetable Oil Corp. (B) 3305 E. 26th St. 90023	
Hercules Incorporated (B) 3440 Wilshire, Suite 1101	R. L. SKOV	Paint & Coatings Corp. (A) 251 Mason Way, City of Industry	
Hirt Combustion Engineers (C) 931 S. Maple Ave., Montebello 90640	JACK RIETHMULLER	Pennsylvania Industrial Chemical Corp. (B) 14921 Ventura Blvd., Sherman Oaks, Calif. 91403	
Horn, E. T. (B) 4702 E. 50th St.	E. T. HORN	Pervo Paint Company, The (A) 6624 Stanford Ave.	
Interchemical Corporation Finishes Div. (A) 1244 N. Lemon, Anaheim, Calif.	ED. S. HAWKINS	Pizer Co., Inc., Chas., Minerals, Pigment & Metal Div. (B) 2800 S. Ayers	
Jennat Corp. (B) 137 W. 168th St., Gardena, Calif. 90247	NATHAN LASHIER	PPG Industries, Inc. (A) 465 Crenshaw Blvd., Torrance, Calif.	
Koppers Co., Inc., Organic Materials Div. (B) 3440 Wilshire Blvd. 90005	MILTON W. ST. JOHN	PPG Industries, Inc., Chemical Div. (B) 6055 E. Washington Blvd. 90022	
Lawson Chemical Products Co. (A) 19500 S. Normandie Ave., Torrance, Calif.	LEWIS S. LAWSON	Pratt & Lambert, Inc. (A) 1405 N. Batavia St., Orange, Calif.	
Lilly Industrial Coatings, Inc. (A) 901 W. Union St., Montebello, Calif.	MERRILL E. EVANS	Publicker Chemical Corp. (B) 6055 E. Washington Blvd.	
Linley Publ. Co. (C) 1872 W. 54th St.	E. C. ANSLEY	Reichhold Chemicals, Inc. (B) 107 Motor Ave., P.O. Box 22, Azusa, Calif. 91703	
Los Angeles Solvent Co. (B) 9000 Sunset Blvd.	ARNOLD ROSENTHAL	Rez Co., The (A) 465 Crenshaw Blvd., P.O. Box 94, Torrance, Calif.	
Luminall Paints of Calif. (A) 2750 S. Garfield Ave., City of Commerce, Calif.	BERNARD L. SAMSON	Rheem Mfg. Co. (B) 8600 Rheem Ave., South Gate, Calif.	
Lynch, A. J. & Co. (B) 4560 E. 50th St.	R. A. MACK	Rohm & Haas Co., Resins Dept. (B) 1920 Tubeway Ave.	
Magna Coatings & Chemical Corp. (A) 1785 N. Eastern Ave. 90032	WILLIAM W. MARSH	Rubberset Company (B) 960 Monterey Pass Rd., Monterey Park, Calif.	
McCloskey Varnish Co. (A) 5501 East Stauson Ave.	GEORGE W. JOLLEY	Saramco Division, Samson Raw Materials Co. (B) 17021 S. Broadway, Gardena, Calif. 90247	
McKesson Chemical Co. (B) 5353 Jillson St.	E. R. NOREN	Savogran Pacific Corp. (A) 3201 Union Pacific Ave.	
Monsanto Co. (B) 6670 E. Flotilla St.	ROBERT V. JOHNSON	Scofield Co., L. M. (A) 5511 E. Stauson Ave.	
Moore & Co., Benjamin (A) 3325 S. Garfield, P.O. Box 22140	A. M. SMALBACK	Seaside Paint & Lacquer Co. (A) P.O. Box 2809, 1439 Cota Ave., Long Beach, Calif.	
Morehouse-Cowles, Inc. (B) 1150 San Fernando Rd.	DALE H. MOREHOUSE	Sentry-Western Chemical Coatings Corp. (A) 12329 Industrial Ave., Southgate	
National Can Corp. (B) 2600 S. Bonnie Beach Place	D. B. SMITH	Shell Chemical Co., Industrial Chemicals Div. (B) 9901 Paramount Blvd., Downey, Calif.	
National Lead Co. (A) 3113 E. 26th St.	F. M. O'CONNOR	Sherwin-Williams Co., The (A) 2300 S. Broadway 90007	
National Paint & Varnish Co. (A) 2835 E. Washington Blvd.	MELVIN SPELLENS	Signal Oil & Gas Co. (B) 530 E. Wardlow Rd., Long Beach, Calif. 90807	
National Starch & Chemical Corp. (B) 2117 Saybrook Ave.	BURTON I. FINK	Sinclair Paint Company, The (A) 3960 E. Washington Blvd., P.O. Box 3548, Terminal Annex	
Neville Chemical Co. (B) 2201 E. Cerritos, Anaheim, Calif.	WM. T. CLOAKE	Southern Lacquers & Paint Corp. (A) 9845 Miller Way, South Gate, Calif.	
New Jersey Zinc Co., Inc. (B) 4560 E. 50th St.	R. C. HOUSER	Spartan Lacquer & Paint Corp. (A) 9255 Imperial Hwy., Downey, Calif.	
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Pacific Petrochemicals, Inc. (B) 10505 S. Painter Ave., Santa Fe Springs, Calif.	R. G. GILBERT	Synkoloid Co., The (A) 3345 Medford St.	
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 Tenneco Chemicals, Inc., Heyden Division (B)..... EARL P. HANSON
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 2770 Leonis Blvd.
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 One Hess Plaza, Woodbridge, N. J. 07095
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 Reichhold Chemicals Inc. (B)
 4211 Norbourne Blvd. 40207
 Roetiker Co., B. H. (B)
 3732 Lovell Ave., Cincinnati, Ohio 45211

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FIRM

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NPCA/R1 016685

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American Cyanamid Co., Pigments Div. (B) 1055 Commonwealth Ave.	WM. J. PIETRUSIAK	du Pont de Nemours & Co., Inc., E. I., Pigments Dept. (B) 301 North Avenue, Wakefield, Mass. 01880
American Mineral Spirits Co. (B) Pier Rd., East Providence, R. I. 02914	ROBT. E. BENSON	du Pont de Nemours & Co., Inc., E. I., Explosive Dept. Chemical Sales (B) 140 Federal St.
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Amoco Chemicals Corp. (B) 193 Bancroft Ave., Reading, Mass. 01867	PAUL F. SWEENEY	Eagle-Picher Industries, Inc. (B) 1180 Raymond Blvd., Newark, N. J. 07102
Ashland Chemical Co. (B) P.O. Box 93, N. Scituate, Mass. 02060	FRED H. EBERMAN, JR.	Eastern Lacquer Corp. (A) 1080 Eastern Ave., Malden, Mass. 02148
Ashland Chemical Co. (B) 141 Wayland Ave., Providence, R. I. 02906	A. D. COWELL	Eastman Chemical Products, Inc. (B) 480 Cochituate Rd., Framingham, Mass. 01702
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Borden Inc., Chemical Div. (B) 511 Lancaster St., Leominster, Mass.	JOHN C. BECKER, JR.	FMC Corporation (B) 7 Stagecoach Rd., Medfield, Mass. 02052
Bradley Laboratories, Inc., C. E. (A) 45 Elm St., Brattleboro, Vt.	J. J. MCCAULEY	France, Campbell & Darling, Inc. (B) Kenilworth, N. J. 07033
Burgess Pigment Co. (B) 16 Lynnbrook Rd., Lynnfield, Mass. 01940	DANIEL ADRIEN	Franklin Paint Co., Inc. (A) 259 Cottage St., Franklin, Mass. 02038
Cabot Corp. (B) 125 High St.	FRANK J. CLARK	Freeman Co., R. T. (B) Hingham Industrial Center, Hingham, Mass.
Cabot, Inc., Samuel (A) 246 Summer St. 02210	SAMUEL CABOT, JR.	Gagnon-Haskell, Inc. (A) 13 Hutchins St., Auburn, Maine
Cadillac Paint & Varnish Co., Inc. (A) 156 Western Ave., Allston, Mass. 02134	EDWARD T. JOHNSTON	Gardner Chemicals, Inc. (B) 124 E. 40th St., New York 16, N. Y.
California Products Corp. (A) 169 Waverly St., Cambridge, Mass. 02139	JAMES M. KENNEALLY	General Latex & Chemical Corp. (B) High St., N. Billerica, Mass. 01862
Celanese Coatings Co., Celanese Resins Div. (A) 824 Boylston St., Chestnut Hill, Mass.	ALFRED F. YOKUBONIS	General Mills Inc. (B) 562 Main St., Lynnfield Center, Mass.
Celanese Coatings Co., Devco Paint Div. (A) 888 Providence Hwy., Box 168, Dedham, Mass. 02026	FRED. B. LEA	Gibson-Homans Co., The (A) 10 Inverness Rd., Arlington 74, Mass.
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Chemical Sales & Service Co., Inc. (B) 61 Fremont St., Worcester, Mass.	ABE SOLOMON	Gloucester Paints, Inc. (A) 129 Duncan St., Gloucester, Mass.
Chemicals & Pigments Corp. (B) 225 California St., Newton, Mass. 02195	DONALD N. LUKENS	Goodyear Tire & Rubber Co., Chemical Div. (B) 215 First Ave., Needham Heights, Mass. 02194
Clover Leaf Paint & Varnish Corp. (A) 20 Whittlesey Rd., Newton Center, Mass.	FRED HOCHBERGER	Grace, W. R. & Co., Polymers & Chemicals Div. (B) 62 Whittemore Ave., Cambridge, Mass. 02140
Columbian Carbon Co. (B) 181 West St., Waltham, Mass. 02154	T. E. WEAVER	Guignon & Green Co. (B) 99 W. Hawthorne Ave., Valley Stream, N. Y. 11580
Commercial Solvents Corp. (B) 50 Terminal St., Charlestown 29, Mass.	JOHN J. HAGAN	Hancock Paint & Varnish Co. (A) Accord Park Drive, Norwell, Mass.
Compo Chemical Co., Inc. (C) 125 Roberts Rd., Waltham, Mass. 02154	RICHARD J. CAREY	Harmon Colors, Industrial Chemicals Div., Allied Chemical Corp. (B) Kinnelon Rd., Kinnelon, N. J. 07405
Containers, Inc. (C) 25 East St., Cambridge 41, Mass.	GERALD SILVERSTEIN	Harshaw Chemical Co. (B) P.O. Box 145, Barrington, R. I. 02806
Continental Can Co., Inc. (B) 55 William St., Wellesley Hills 81, Mass.	RICHARD W. GETZ	Hauthaway & Sons Corp., C. L. (C) 638 Summer St., Lynn, Mass. 01905
Crown Cork & Seal Co. Inc. (B) 1330 Boylston St., Chestnut Hill 67, Mass.	CHARLES M. MCKENNA	Hayden Mica Co., Inc. (B) Main St., Wilmington, Mass.
Curtis-Turner Corp. (A) 447 Main St., Gloucester, Mass.	HARRY W. CURTIS	Hercules Inc., Pine & Paper Chem. Div. (B) 1330 Boylston St., Chestnut Hill, Mass. 02167
		Hercules, Inc., Polymers Div. (B) 1330 Boylston St., Chestnut Hill, Mass. 02167

Hess Oil & Chemical Corp. (B)	A. R. JAGODINSKI	New Jersey Zinc Co., Inc., The (B)
17 Midland Ave., Franklin, Mass. 02038		19 Hayward St., Bound Brook, N. J.
Hilton-Davis Chemical Co. (B)	EDWARD J. BRITTON	Nispet, Inc., A. C. (B)
3 Brayton Ave., Providence, R. I. 02904		150 Causeway St.
Houghton Chemical Corp. (B)	WM. H. O'CONNELL	Norfolk Paint Corp. (A)
52 Cambridge St., Allston, Mass. 02134		21 Newport Ave., North Quincy, Mass. 02171
Howe & French, Inc. (A)	LEE L. BLYLER	Northeast Chemical Co. (B)
99 Broad St.		P.O. Box 685, Newton Lower Falls, Mass. 02162
Huber, R. B. Associates (B)	JAMES H. CHRISTOPHER, JR.	NuBrite Chemical Co., Inc. (A)
216 Tremont St. 02116		10 First St., Taunton, Mass.
Humble Oil & Refining Co. (B)	REGINALD L. MAYNARD	Nuodet Div., Tenneco Chemicals, Inc.
1330 Boylston St., Chestnut Hill, Mass. 02167		1496 Morris Ave., Union, N. J. 07083
Hyde Manufacturing Co. (B)	H. G. BARTH	Parks Corporation (A)
54 Eastford Rd., Southbridge, Mass.		P.O. Box 5, Somerset, Mass. 02776
Imperial Color Dept., Hercules Inc. (B)	FRANK W. HALLET	Pennsylvania Industrial Chemical Corp. (B)
1330 Boylston St., Chestnut Hill, Mass. 02167		202 Mamaroneck Ave., White Plains, N. Y. 10601
Interchemical Corp. (B)	K. DEAN GRADE	Pfizer & Co. Inc., Chas., Minerals, Pigments & Metals Div. (B)
31 Norman Dr., Framingham, Mass.		Lakeside Office Park, Wakefield, Mass. 01880
Johns-Manville Products Corp. (B)	W. G. KEATING, JR.	Philipp Brothers Chemicals (B)
150 Causeway St.		5 Wakeland Rd., Dover, Mass. 02030
Kohnstamm & Co., Inc., H. (B)	JOHN H. HOBUS	PPG Industries, Inc., Paint Div. (A)
15 Elkins St., So. Boston, Mass.		11 Bradston St., Boston, Mass. 02118
Koppers Co., Inc. (B)	FRANK J. ZOLCINSKI	PPG Industries, Inc., Chemical Div. (A)
77 Wilson Dr., Framingham, Mass. 01701		100 Fellsway West, Somerville, Mass. 02145
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678 Massachusetts Ave., Cambridge, Mass. 02139		8 Avon Lane, Natick, Mass.
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30 Lowell Junction Rd., Ballardvale, Mass.		9 Drew Avenue, Kingstons, Mass. 02360
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Harborside Blvd., Providence, R. I. 02901		56 Pulaski St., Peabody, Mass.
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Long Meadow Rd., Bedford, N. Y. 10506		54 Enfield St., Pawtucket, R. I. 02861
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241 Corporation Way, Medford, Mass.		259 Lenox St., Norwood, Mass. 02062
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Everett Sta. 49, Mass.		P.O. Box 50, Middleboro, Mass.
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P.O. Box 221, 49 Sumner St., Milford, Mass. 01757		40 Washington St., Wellesley Hills, Mass. 02181
Mullin, Inc., C. K. (B)	CHARLES K. MULLIN	Shell Chemical Co., Petrochemicals Div. (B)
222 Forbes Rd., Braintree, Mass. 02184		6 Old Forge Rd., Hampstead, N. H. 03841
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800 Albany St.		50-76 Granite St. 02210
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1520 Grand Blvd., Kansas City, Mo.
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Aluminum Co. of America (B)
1800 Two Penn Center Plaza 19102
American Can Co. (B)
100 Presidential Blvd., North, Bala Cynwyd, Pa. 19004
American Cyanamid Co., Pigments Div. (B)
185 Commerce Dr., Ft. Washington, Pa. 19034
American Lacquer Solvents Co. (A)
Valley Forge, Pa. 19481
American Mineral Spirits Co. (B)
P.O. Box 348, Colwells Lane, Conshohocken, Pa. 19428
American Potash & Chemical Corp. (B)
99 Park Ave., New York, N.Y. 10016
Arvon Products Co. (A)
4710 Stenton Ave. 19144
Ashland Chemical Co. (B)
580 Sylvan Ave., Englewood Cliffs, N. J. 07632
Borden Chemical Co., The (B)
237 Lancaster Ave., Devon, Pa.
Bruder & Sons, Inc., M. A. (A)
52nd & Grays Ave. 19143
Cabot Corp. (B)
200 Raritan Center Parkway, Edison, N. J. 08817
Calbar, Inc. (A)
2626 N. Martha St. 19125
Canpak, Inc. (B)
3349 Stokley, Philadelphia, Pa. 19140
Cargill, Inc., Vegetable Oil Div. (B)
Benjamin Fox Pavilion, Suite 511, Foxcroft Square, Jenkintown, Penn.
Carroll, R. E., Inc. (B)
1570 N. Olden Ave. Extension, Trenton, N. J. 08638
Celanese Chem. Co., A Div. of Celanese Corp. of America (B)
1300 Market St., Wilmington, Del. 19801
Clement "Coverall" Co. (A)
623 Van Hook St., Camden, N. J. 08101
Columbian Carbon Co. (B)
250 Kings Hwy. E., Haddonfield, N. J. 08033

NPCA/RI 016692

Columbian Carbon Co., Mapico Iron Oxides Unit (B).....CARL W. FULLER
601 Cass St., Trenton, N. J. 08611

Continental Can Co., Inc. (B).....PETER W. RICCA
555 E. City Ave., Bala-Cynwyd, Pa. 19004

Cosden Chemical Coatings Corp. (A).....LOUIS OLLER
Cherry St. & Lee Ave., Beverly, N. J. 08010

Crown Cork & Seal Co., Inc. (B).....JOHN C. EISSLER
9300 Ashton Rd. 19136

DeSoto, Inc. (A).....T. A. ROSKO
8600 River Rd., P.O. Box 219, Pennsauken, N. J. 08110

Dowdy Bros. (B).....J. J. DOWDY
Willford Bldg., 33rd & Arch Sts. 19104

du Pont de Nemours & Co., E. I., Pigments Department (B).....D. J. SPINOZZI
117 S. 17th St. 19103

Eagle-Picher Co. (B).....M. F. HOWARD
7900 W. Chester Pike, Upper Darby, Pa. 19082

Finnaren & Haley, Inc. (A).....DANIEL J. HALEY
1300 North 60th St. 19151

Foster Co., Benjamin (A).....WAYNE P. ELLIS
P.O. Box 59, Ambler, Pa. 19002

Freeman Chemical Corp. (B).....JAMES MALONE
222 E. Main St., Port Washington, Wisc. 53074

Gaffney & Co., Harry W. (B).....H. W. GAFFNEY
1510 Girard Trust Bldg. 19102

Glidden-Durkee Div., SCM Corp. (A).....C. WILBUR LOVE
3rd & Bern Sts., Reading, Pa. 19603

Glidden-Durkee Div., SCM Corp., Pigments Dept. (B).....EUGENE H. OTT
4301 Hawkins Point Rd., Baltimore, Md. 22126

Goodyear Tire & Rubber Co., Chemical Div. (B).....J. E. WELDON
8600 West Chester Pike, Upper Darby, Pa. 19082

Harshaw Chemical Co., The (B).....ELWOOD J. BALDWIN
1 Belmont Ave., Bala-Cynwyd, Pa. 19004

Hercules Inc., Coatings Div., Polymers Dept. (B).....CHARLES S. HUHN
Wilmington, Del. 19899

Hess Oil & Chemical Corp. (B).....W. M. DeWITTE
1630 South 51st St. 19143

Holland-Suco Color Co. (B).....FRANK TORTORICI
9132 Old Newtown Rd., Stockertown, Pa. 18083

Humble Oil & Refining Co. (B).....ROBERT W. STEIN
P.O. Box 1000, Bala Cynwyd, Pa. 19004

Hurlbrink, A. C. & Son (B).....A. C. HURLBRINK
P.O. Box 178, Warrington, Pa. 18976

Imperial Color & Chemical, Dept. of Hercules Inc. (B).....H. N. LaBELLE
6 Bryn Mawr Ave., Bryn Mawr, Pa. 19010

Impervious Paint & Varnish Co. (A).....ALFRED E. GARFINKEL
1672 Kinsey St., Philadelphia, Pa. 19124

Kaufmann Co., E. W. (B).....E. W. KAUFMANN
P.O. Box 27, Flourtown, Pa. 19031

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Ford & Washington Sts., Norristown, Pa. 19404

Lawrence-McFadden Co., The (A).....W. S. McFADDEN
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Lucas & Co., John (A).....RALPH F. HARTER
1617 J. F. Kennedy Blvd. 19103

McCloskey Varnish Co. (A).....WILLIAM MacNIGHT
7600 State Road 19136

Milton Can Co., Inc., Geo. A. (B).....ANDREW S. APPLEGATE
580 Division St., Elizabeth, N. J. 07201

Monsanto Co. (B).....
2005 Concord Pike, Wilmington, Del. 19803

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271 Conestoga Dr., Marlton, N. J. 08053

National Lead Co., Philadelphia Branch (B).....
2607 E. Cumberland St. 19125

New Jersey Zinc Co., Inc. The (B).....
160 Front St., New York, N. Y. 10035

Pennsylvania Industrial Chemical Corp. (B).....
Foot of Jeffrey St., Chester, Pa. 19016

Pfizer & Co., Inc., Chas., Minerals, Pigments & Metals Div. (B).....
230 Brighton Rd., Clifton, N.J. 07012

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4500 N. Front St. 19140

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1606 Two Penn. Center 19102

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1429 Walnut St. 19102

Reichard-Coulston, Inc. (B).....
15 E. 26th St., New York, N.Y. 10010

Reichhold Chemicals, Inc. (B).....
310 Barclay Bldg., One Belmont Ave., Bala-Cynwyd 19004

Reynolds Metals Co. (B).....
Ten Presidential Blvd., P.O. Box 8248, Bala-Cynwyd, Pa. 19004

Rohm & Haas Co., Coatings Dept. (B).....
Independence Mall West 19105

Rowley & Co., Inc., Geo. A. (B).....
933 N. Front St. 19123

Senn, Inc., Geo. (B).....
2200 Westmoreland St. 19134

Sentry Paint & Chemical Co. (A).....
Mill & Lawrence Sts., Darby, Pa. 19023

Shell Chemical Co., a Div. of Shell Oil Co. (B).....
280 South Harrison St., East Orange, N.J. 07018

Sherwin-Williams Co., The (A).....
555 E. City Line Ave., Bala-Cynwyd, Pa. 19004

Sherwin-Williams Co., Pigment Color & Chemical Div. (B).....
30 Washington Ave., Haddonfield, N. J. 08033

Sherwin Williams Co., The, Atlantic Container Div. (B).....
P.O. Box 474, Haddonfield, N. J. 08033

Sinclair Oil Corp., Chemical Div., Petrochemicals Dept. (B).....
600 - 5th Ave., New York, N. Y. 10020

Spencer Kellogg Div. of Textron Inc. (B).....
520 Bethlehem Pike 19118

Spruance Co., The Gilbert (A).....
Richmond & Tioga Sts. 19134

Sun Chemical Corp., Chemical Products Div. (B).....
400 Old Dublin Pike, Doylestown, Pa. 18901

Superior Varnish & Drier Co. (B).....
Crescent Blvd., Merchantville, N. J. 08109

Tenneco Chemicals, Inc., Heyden & Newport Divisions (B).....
7 Wynnewood Rd., Wynnewood, Pa. 19096

Thomson Porcelite Paint Co. (A).....
P.O. Box 5550, 19143

Titanium Pigment Corp. (B).....
One Belmont Ave., Bala-Cynwyd, Pa. 19004

Union Carbide Corp., Coatings Intermediates Div. (B).....
Rt. 38 & Pleasant Valley Rd., Moorestown, N. J. 08057

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50 E. Wynnwood Rd., Wynnwood, Pa. 19096	
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PPG Industries, Inc. (A)
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PPG Industries, Inc., Chemical Div. (B)
1301 Euclid Bldg., Cleveland, Ohio 44115
Reichhold Chemicals, Inc. (B)
1401 Oliver Bldg.
Shell Chemical Corp.
212 Arborwood Dr., Gibsonsia, Pa. 15044
Sherwin-Williams Co., The (A)
355 Fifth Ave.
Signal Oil & Gas Co. (B)
20800 Center Ridge Rd., Cleveland, Ohio
Sipe & Company, James B. (A)
P.O. Box 13090 15243
St. Joseph Lead Co. (B)
Box A, Monaca, Pa. 15061
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Union Carbide Corp., Chemicals Div. (B)
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3322 N.W. 35th 97210	
du Pont de Nemours & Co., E. I., Pigment Dept. (B)	JOE McQUILKIN
1238 N.W. Glisan St. 97209	
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3601 N.W. Yeon Ave. 97210	
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3419 S.W. Moody St. 97201	
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2946 N.E. Columbia Blvd. 97211	
Glidden-Durkee Div. of SCM Corp., Pacific Region (A)	VICTOR H. MARCHI
2800 N.W. 31st Ave. 97210	
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3720 N.W. Yeon Ave. 97210	
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2526 N.W. Yeon Ave. 97210	
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234 S.E. Grand Ave. 97214	
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7540 N.W. St. Helens Rd.	
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Longview, Washington 98632	
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4155 N.W. Yeon Ave. 97210	
Miller Paint Co. (A)	JOHN BUCKINGER
317 S.E. Grand Ave. 97214	
National Lead Co., Pacific Coast Branch (A)	CHARLES CLOSE
4322 N.W. Yeon Ave. 97210	
PPG Industries, Inc. (A)	MURRAY BRADLEY
704 S.E. Washington St.	
Portland Paint & Lacquer Products (A)	ARNOLD G. ANDEREGG
7835 S.W. 37th St., P.O. Box 7111	

Rodda Paint Co. (A)	
6932 S.W. Macadam Ave. 97219	
Savogran Pacific Corp. (A)	
907 N.W. Irving St. 97209	
Shell Chemical Co. (B)	
1425 N.E. Irving St. 97234	
Sherwin-Williams Co., The (A)	
534 S.W. 3rd Ave., Room 316 97204	
Sherwin-Williams Co., Container Division	
3322 N.W. 35th Ave. 97210	
Spe-de-way Products Co.	
8000 N.E. 14th Place 97211	
Standard Oil Co. of California (B)	
517 S.W. Main St. 97204	
Titanium Pigment Corp. (B)	
48 S.E. Hawthorne Blvd. 97214	
Van Waters & Rogers Inc. (B)	
3950 N.W. Yeon St., 97210	
Zehning Chemical Co.	
2201 N.W. 20th Ave. 97209	

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2820 West Lynn

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2601 Elliott Ave. 98101	
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Behr-Manning Co.	
402 Strander Blvd., Andover Industrial Park 98188	
Benson Inc., W. Ronald (B)	
2250 First Ave., S. 98104	
Binks Mfg. Co.	
1749 First Ave., South 98134	
Boone Paints, Inc., Daniel (A)	
1401 Dexter Ave., North 98109	
Boysen Co., Walter N.	
2226 Elliott Ave. 98101	
Bunker Hill Co., The (B)	
2700 - 16th Ave., S.W. 98134	
Central Solvents & Chemicals Co., West Coast Div. (B)	
7601 So. 190th St., Kent, Wash.	

Continental Can Co. (B)	T. BLAKE SMITH
601 Myrtle St. 98108	
Cowman-Campbell Paint Co., Inc. (A)	E. A. COWMAN
5221 Ballard Ave., N.W. 98107	
Detlofsen & Associates, Lloyd	LLOYD DETLOFSEN
P.O. Box 784, Bellevue, Wash. 98004	
du Pont de Nemours & Co., Inc., E. I., Pigments Division (B)	DAVID WALDRON
1238 N.W. Glisan, Portland, Oregon 97209	
Durkin Chemicals, Inc.	ROY C. DURKIN
733 South Stacy 98134	
FarWest Paint Mfg. Co. (A)	ROBERT SHEEHAN
329 S. Kenyon St. 98104	
Forest Interiors, Inc. (A)	JOHN F. LEUTZINGER
P.O. Box 1848, 98111	
Fuller Paint Co., W. P.	DON VOTAW
P.O. Box 1849, 98111	
Fuller Paint Co., W. P.	WILLIAM DIETSCH
1437 N.W. Leary Way 98107	
General Can Company	WALTER FLEISHER
1243 - 6th South 98134	
Great Western Chemical Co. (B)	BILL CLARY
6900 Fox Ave. 98108	
Hayes Co., Loren L.	LOREN L. HAYES
P.O. Box 66332, Burien, Wash.	
Howard Mfg. Company	CHARLES I. HOWARD
P.O. Box 69, Kent, Wash. 98031	
Jarvie Paint Mfg. Co. (A)	GUSTAVE E. JARVIE
760 Aloha St. 98109	
Kellett & Associates, Dale	DALE KELLETT
215 N. 36th 98103	
Matson Paint Products Inc. (A)	I. C. MATSON
835 W. 49th Ave. 98107	
Miller Paint Co. (A)	KARL V. LYSSELL
1500 N.W. Leary Way 98107	
Minnesota Mining & Mfg. Co.	CLINTON L. LYONS
100 Andover Park, West, Andover Industrial Park 98188	
Monsanto Co. (B)	A. W. HEMPELMANN
911 Western Ave. 98104	
Moore & Co., Benjamin	R. C. WAHL
2627 - 148th Ave., S.E., Apt. 13, Bellevue, Wash. 98004	
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1128 W. Spokane St. 98134	
Olympic Stain Co. (A)	JOHN N. ANDERSON
1118 Leary Way 98107	
Parker Paint Mfg. Co. (A)	GEORGE MARTIN
3302 S. Junett St., Tacoma, Wash. 98409	
Parker Paint Sales	GALE MEAD
5500 - 14th, N.W. 98107	
PPG Industries, Inc. (A)	JOHN SIMMONS
228 Dexter Ave. 98109	
Preservative Paint Co. (A)	FRANK WEST
5410 Airport Way 98108	
Reichhold Chemicals, Inc. (B)	DON E. JONES
P.O. Box 1482, Tacoma, Wash. 98401	
Rez Company, The (A)	GEO. NETHERCUT
2403 Warren Ave. 98109	
Richards Brush Co.	W. THOMAS RICHARDS
4025 - 7th Ave., S. 98108	
Rudd Paint & Varnish Co. (A)	ALAN M. PARK
1630 - 15th Ave., W. 98199	
Savogran Pacific Corp. (A)	LARRY BUSSMAN
2400 - 6th Ave., S. 98104	

Sherwin-Williams Co., The (A)	
959 Harrison St. 98109	
Sherwin-Williams Co., The	
2450 - 6th Ave., South, Rm. 210 98104	
Smith & Ardussi, Inc.	
c/c Union Warehouse & Trst. Co., 115 S. Dawson St. 98108	
Standard Oil Co. of Calif. (B)	
Box 3204, International P.O., 98114	
Technical Organic Coatings Co. (A)	
13535 Monster Road, South, Seattle, Wash. 98178	
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4000 - 1st Ave., South 98104	
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4921 Leary Ave., N.W. 98107	

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641 S. Jason St. 80223	
Bennett Paint Co. (A)	
65 W. 1st South St., Salt Lake City, Utah	
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4565 Indiana Rd., Golden, Colorado	
Brandt, Inc., George C. (B)	
4200 Garfield 80216	
Cassidy-Hicks Wallpaper Co. (A)	
P.O. Box 772, 80201	
Celanese Coatings Co., Devco Paint Div. (A)	
657 Osage St. 80204	
Colorado Paint Company (A)	
4747 Holly St. 80216	
Continental Can Co.	
1200 Lincoln St.—Suite 525 80203	
Diamond Shamrock Co.	
1996 S. Quilman St.	
Herr-Martnell Co. (B)	
2228 Blake St. 80205	
Independent Petro Chemical Co. (B)	
3400 S. Zuni 80110	
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1201 Osage St. 80201	

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2500 Walnut St., P.O. Box 1888, 80201
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Box 342, Broomfield, Colo. 80020
National Lead Company (A) TONY HERICH
2nd & Kalamath 80223
Packaging Corp. of America EDWIN S. SMALL
5501 Brighton Blvd., Commerce City, Colorado 80022
Peterson Paint Co. (A) ED PETERSON
170 S. Santa Fe, Pueblo, Colo. 81002
PPG Industries, Inc. (A) KEN RHODES
1035 Zuni St. 80204
PPG Industries, Inc., Chemical Div. E. R. SHIRLEY
8600 W. 41st Ave., Wheatridge, Colo. 80033
Professional Paints, Inc. (A) AL LICHTENSTEIN
3600 E. 45th Ave. 80216
Quick Container Co. of Colorado (B) BOB QUICK, JR.
755 S. Jason 80223
Sherwin-Williams Co., The (A) BURK BRINTON
490 S. Federal Blvd.
Sherwood Solvents, Inc. (B) H. E. ANDERSON
1535 W. 13th Ave. 80204
Thompson-Hayward Chemical Co. (B) WALTER D. SMITH
1501 W. 13th Ave. 80204
Van Waters & Rogers Inc. (B) DAVE PORTER
Box 5287, 80217
Welco Company GEORGE SMARR
6045 Lewis Ct., Arvada, Colo.
Wellborn Paint Mfg. Co. (A) FRED WELLBORN
2714 - 4th St., N.W., Albuquerque, N. M.

American Metal Barrel Co., Inc. (B)
512 E. DeSoto Ave. 63107
American Paint Journal Co. (C)
2911 Washington Ave. 63103
American Zinc Sales Company (B)
20 South 4th St. 63102
Apco Oil Corporation (B)
6803 Arsenal St. 63139
Archway Chemical & Supply Co., Inc. (B)
9011 Manchester Rd. 63144
Ashland Chemical Co., Div. of Ashland Oil & Refining Co. (B)
7710 Polk Ave. 63111
Bauman Co., Ivan T. (B)
817 N. 2nd St. 63102
Biddle Company, The (A)
2817 Breckenridge Industrial Court 63144
Brod-Dugan Co. (A)
Page & Schuetz Rd. 63141
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7882 Folk Ave., Maplewood, Mo. 63143
Chromatone Corp. (A)
9272 Olive Blvd. 63132
CIBA Products Co. (B)
135 Progress Parkway 63042
Columbian Carbon Co. (B)
226 S. Meramec, Clayton, Mo. 63105
Commercial Solvents Corp. (B)
1830 S. Hanley Rd. 63144
Con Ferro Paint & Varnish Div. of the Valspar Corp. (A)
3228 N. Broadway 63147
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232 S. Meramec Ave., Clayton, Mo. 63105
Cook Paint & Varnish Co. (A)
4465 Manchester Ave. 63110
Davis Co., Don V. (A)
4200 N. 2nd St. 63147
Dennis Chemical Co. (A)
2701 Papin St. 63103
Diamond Shamrock Co., South Central District Office (B)
4246 Forest Park Blvd. 63108
Dow Chemical Co., The (B)
10 S. Brentwood Blvd., Clayton, Mo. 63105
du Pont de Nemours & Co., Inc., E. I., Pigments Dept. (B)
4159 Galatin Lane, Bridgeton, Mo. 63042
Eagle-Picher Industries, Inc., Chemicals & Metals Div. (B)
1454 Home Savings Bldg., Kansas City, Mo. 64106
Eastman Chemical Products Inc. (B)
10 South Brentwood Blvd. 63105
Enjay Chemical Co. (B)
780 Lee St., Des Plaines, Ill. 60016
Etzkorn Co., D. J. (B)
Room 411, 230 S. Bemiston, Clayton, Mo. 63105
General Mills, Inc., Chemical Division (B)
34 N. Brentwood Blvd., Clayton, Mo. 63105
Glidden-Durkee Div., SCM Corp. (A)
106 Gratiot St. 63102
Hercules, Inc., Pine & Paper Chemicals Dept. (B)
111 S. Bemiston, St. Louis, Mo. 63105
Hercules, Inc., Polymer Div. (B)
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7810 Maplewood Ind. Ct. 63143

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Bennet Industries Inc., Container Div. (B) 3406 S. Wollmer Rd., 202 M. West Allis, Wis. 53227

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1306 E. Bolivar 53207

Eastman Chemical Products, Inc. (B).....BRUCE E. MOORE
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Ferguson Co., R. L. (B).....AL KOSSEL
229 E. Wisconsin Ave. 53202

Fitzgerald Co., Donald R.JAMES R. PAULLIN
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Geuder, Paeschke & Frey Co. (B).....LARRY FLASCHBERGER
324 N. 15th St. 53201

Glidden-Durkee Div. of SCM Corp. (B).....NEIL J. MARTIN
931 W. 19th, Chicago, Ill. 60608

Goodyear Chemical Div.KENT VALIN
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Harshaw Chemical Co. (B), Pigment & Dye DivisionD. H. McBRIDE
120 E. Ogden Ave., Box 226, Hinsdale, Ill. 60521

Hentzen Chemical Coatings, Inc. (A).....WILLIAM R. HENTZEN
6937 West Mill Rd. 53218

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310 Bellis St., Wausau, Wis. 54400

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Iling Co., Harold T. (B).....4200 W. Monarch Pl. 53208

Imperial Color & Chemical Div. of Hercules Inc. (B)120 Oakbrook Center Mall, Oak Brook, Ill. 60521

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Johns-Manville Products Corp., Celite Div. (B).....1200 Merchandise Mart Plaza, Chicago, Ill. 60645

Josten & Co., N. (A).....4905 N. 32nd St. 53209

Koppers Company, Inc. (B).....122 South Michigan Ave., Chicago, Ill. 60603

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McKesson Chemical Co. (B).....1707 South 101st St. 53214

McWhorter Chemical Co. (B).....1645 S. Kilbourn, Chicago, Ill. 60623

Milwaukee Solvents & Chemicals Corp. (B)14765 W. Bobolink, Menomonee Falls, Wisconsin 53051

Minnesota Linseed Oil Co. (B)25 - 44th Ave., N.E., Minneapolis, Minn. 55421

Mooney Chemical, Inc. (B).....2301 Scranton Rd., Cleveland, Ohio 44113

National Lead Company (B).....900 W. 18th St., P.O. Box 7000A, Chicago, Ill. 60608

National Starch & Chemical Co. (B).....3641 S. Washtenaw Ave., Chicago, Ill. 60632

New Jersey Zinc Co. (B).....221 N. LaSalle St., Chicago, Ill. 60601

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Pratt & Lambert, Inc. (A).....263 E. Erie St. 53202

Prime Leather Finishes Co. (C)188 South 2nd St. 53204

Reichhold Chemicals, Inc. (B)7738 W. 61st Pl., Summit, Ill. 60502

Rock Paint & Chemical Co. (A)Fort Atkinson 53538

Rohm & Haas (B).....5750 W. Jarvis Ave., Chicago, Ill. 60648

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