

PLAINTIFF'S
EXHIBIT
K-1468

INDUSTRIAL INSULATIONS DIVISION

SALES BY OUTLETS AND MARKETS

JULY 1956

DEFENDANT'S
EXHIBIT

OI-37

(THOUSANDS)

JULY 1956

	(A) TOTAL DIVISION SALES TO DATE	NORTH- EASTERN 12	SOUTH ATLANTIC 13	NORTH CENTRAL 14	MID- WESTERN 15
10. PLUMBING, HEATING & AIR CONDITIONING					
HIGH-PRESSURE INSULATION - 41, 42 & 43	165.0	23.1	13.7	28.6	29.4
ROCK CORK & ZEROLITE - 45	43.4	6.2	10.2	3.5	4.1
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	72.3	19.3	7.2	3.0	5.1
INSULATING BRICK & POWDER - 48 & 49	7.8		7.0	.1	.1
REFRACTORY CEMENTS - 50	1.1	.0	.7	.1	.0
LOW PRESSURE INSULATION - 51	142.8	15.2	15.1	21.4	24.1
ASBESTOS PAPER & MILLBOARD - 52	24.6	.8	9.5	3.0	.1
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53,54,55 & 59	29.5	2.5	5.5	4.3	3.6
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	20.1	17.3	1.7	.1	.1
REFRACTORY FIBRE PRODUCTS - 57	5.3			3.9	1.3
ELECTRICAL PAPER & BOARDS 75 & 76	4.5	1.5	1.0	1.2	.2
SEALING COMPOUNDS - 87	3.1	2.0	.1	.5	.1
CONTRACTS (LESS J-M MATERIALS) 95	606.3	89.9	17.1	51.9	121.5
ALL OTHER	4.2	.4	.5	.6	.3
10. TOTAL	1,130.5	178.8	89.8	122.8	190.8
13. PUBLIC UTILITIES					
HIGH-PRESSURE INSULATION - 41, 42 & 43	310.3	68.5	78.1	77.3	50.5
ROCK CORK & ZEROLITE - 45	2.9	.1	1.5	.0	.3
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	35.8	15.5	14.2	1.5	2.4
INSULATING BRICK & POWDER - 48 & 49	49.1	12.3	.0	36.6	
REFRACTORY CEMENTS - 50	2.8	.7	.3	1.1	.5
LOW PRESSURE INSULATION - 51	5.1	1.0	.4	.0	2.4

(A) - FROM APRIL ONLY

- 2 -

CONTRA

(THOUSANDS)

JULY 1956

CODE	SOUTH- WESTERN 16	PACIFIC 18				HEAD- QUARTERS 19	BY OTHER IND. PROD. DIVISIONS	TO OTHER DIVISIONS 00
10.								
	55.9	11.6					2.3	.2
	19.0	.1						
	35.1	2.3						
	.0	.2					.1	
		.1					.0	
	56.3	9.5					.9	
	1.4	9.6						
	12.3	1.0					.0	
		.7						
	.4	.0						
	.0	.1						
	280.5	45.2						
	1.0	.0					1.0	
10. TOTAL	462.4	81.0					4.5	.2
13.								
	26.3	8.9					.3	.0
	.7							
	1.9	.1						
		.0						
	.0	.0						
	1.0	.1						

(THOUSANDS)

JULY 1956

	TOTAL DIVISION SALES TO DATE	NORTH- EASTERN 12	SOUTH ATLANTIC 13	NORTH CENTRAL 14	M D WESTERN 15
ASBESTOS PAPER & MILLBOARD - 52	12.0	.3	.6	.6	8.6
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53,54,55 & 59	29.9	4.2	4.3	5.3	5.0
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	17.7	9.9	.1	.2	.3
REFRACTORY FIBRE PRODUCTS - 57	6.7	.8		.2	
ELECTRICAL PAPER & BOARDS 75 & 76	31.6	12.3	9.0	5.8	2.6
SEALING COMPOUNDS - 87	19.3	9.9	.6	3.9	2.6
CONTRACTS (LESS J-M MATERIALS) 95	171.6		145.2	3.6	1.8
ALL OTHER	1.9	*.09	.1	.3	.6
13. TOTAL	697.1	136.0	255.1	137.0	78.3
16. PETROLEUM REFINING & PETROCHEMICALS					
HIGH-PRESSURE INSULATION - 41,42 & 43	367.3	69.4	81.7	23.6	45.0
ROCK CORK & ZEROLITE - 45	36.5	3.1	3.5	1.3	.0
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	9.2	.8	3.7	.2	.2
INSULATING BRICK & POWDER - 48 & 49	3.0	.0	.1	.0	.0
REFRACTORY CEMENTS - 50	6.4	1.7	.1		.6
LOW PRESSURE INSULATION - 51	2.5	.5	.0	.4	.5
ASBESTOS PAPER & MIL-BOARD - 52	19.7	6.8	9.3	.3	.3
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53,54,55 & 59	123.6	19.5	30.6	4.9	8.5
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	16.3	1.5	4.1	.1	.8
REFRACTORY FIBRE PRODUCTS - 57	13.3	.5	.6	11.5	
ELECTRICAL PAPER & BOARDS 75 & 76	2.9		.2	.1	.4
SEALING COMPOUNDS - 87	.8	.0	.4	.0	.0
CONTRACTS (LESS J-M MATERIALS) 95	569.2		402.9	79.2	

(THOUSANDS)

JULY 1956

CODE	SOUTH- WESTERN 16	PACIFIC 18				HEAD- QUARTERS 19	BY OTHER IND. PROD. DIVISIONS	TO OTHER DIVISIONS 00
	.9	.6					.1	
	5.3	5.5						.0
	.5	3.4						3.0
	5.5						.	
	1.5	.2						
	1.0	1.0						
	20.2	.6						
	.4	.0					.2	
13. TOTAL	65.8	20.9					.7	3.1
16.								
	84.5	61.4					.0	1.4
	27.1	.4						
	1.8	2.3						
	1.3	1.3						.0
	3.3	.5						
	.8	.0					.0	.0
	.8	2.1						
	39.9	19.2					.1	.5
	.3	9.1						
		.6						
	1.4	.5						
	.2	.0						
	42.3	44.5						

(THOUSANDS)

JULY 1956

	TOTAL DIVISION SALES TO DATE	NORTH- EASTERN 12	SOUTH ATLANTIC 13	NORTH CENTRAL 14	M O- WESTERN 15
ALL OTHER	2.7	.0	.7	.6	.4
16. TOTAL	1,173.9	104.3	538.5	122.8	59.1
19. CHEMICAL & ALLIED INDUSTRIES					
HIGH-PRESSURE INSULATION - 41, 42 & 43	129.9	12.2	40.4	38.4	6.6
ROCK CORK & ZEROLITE - 45	10.9	.3	8.8	.5	.0
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	9.8	1.1	2.6	4.1	1.5
INSULATING BRICK & POWDER - 48 & 49	195.2	51.3	*.7*	143.0	.0
REFRACTORY CEMENTS - 50	8.8	4.2	.7	1.8	.0
LOW PRESSURE INSULATION - 51	6.0	.5	.4	2.0	.4
ASBESTOS PAPER & MILLBOARD - 52	53.8	2.0	10.6	32.8	.3
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53, 54, 55 & 59	47.5	.8	13.7	14.1	6.7
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	27.8	1.2	17.2	4.3	.8
REFRACTORY FIBRE PRODUCTS - 57	3.2		2.7	.4	
ELECTRICAL PAPER & BOARDS 75 & 76	13.5	2.6	5.6	4.4	.2
SEALING COMPOUNDS - 87	7.3	.2	.3	1.0	.1
CONTRACTS (LESS J-M MATERIALS) 95	85.5	11.7	26.7	41.6	
ALL OTHER	1.8	.0	.2	1.2	.2
19. TOTAL	601.6	88.6	129.6	290.3	17.3
22. FOOD, BEVERAGES & KINDRED INDUSTRIES					
HIGH-PRESSURE INSULATION - 41, 42 & 43	35.8	.0	1.3	.4	24.7
ROCK CORK & ZEROLITE - 45	62.0	10.8	25.5	5.9	14.7
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	6.8	.0	2.5	3.3	.6

(THOUSANDS)

JULY 1956

CODE	SOUTH WESTERN 16	PACIFIC 18				HEAD- QUARTERS 19	BY OTHER IND. PROD. DIVISIONS	TO OTHER DIVISIONS 00
	.0	.6					.3	
16. TOTAL	204.1	143.2					.4	2 0
19.								
	25.6	5.7					.8	
	.8	.2						
	.2	.0					.0	
	1.4	.0						
	1.7	.1						
	2.5	.0						
	7.2	.6						
	6.6	5.2				.1		
	2.0	2.1						
	.5	.0					*.0*	
	5.3	.1						
	3.7	1.7						
	.1	.0					.0	
22. TOTAL	58.1	16.3				.1	.9	
22.								
	5.9	3.3						
	2.4	2.5						
	.0	.1						

(THOUSANDS)

JULY 1956

	TOTAL DIVISION SALES TO DATE	NORTH- EASTERN 12	SOUTH ATLANTIC 13	NORTH CENTRAL 14	M D- WESTERN 15
INSULATING BRICK & POWDER - 48 & 49	.0				.0
REFRACTORY CEMENTS - 50	.6	.2	.2	.0	.0
LOW PRESSURE INSULATION - 51	4.4	.1	.6	.4	2.1
ASBESTOS PAPER & MILLBOARD - 52	13.6		.7	12.3	.4
INSULATING CEMENTS, JACKETS & COATINGS MISC.INSUL.& INSUL.ACCESS. 53,54,55 & 59	6.8	.3	1.2	.3	2.2
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	5.4	2.0	.5	1.0	1.0
REFRACTORY FIBRE PRODUCTS - 57	.0		.0		.0
ELECTRICAL PAPER & BOARDS 75 & 76	1.0	.0	.2	.5	.1
SEALING COMPOUNDS - 87	.0				.0
CONTRACTS (LESS J-M MATERIALS) 95	143.6	16.1	.3	36.7	1.8
ALL OTHER	2.2	.9	.1	.2	.5
22. TOTAL	282.8	30.8	33.6	63.5	48.8
25. IRON AND STEEL PLANTS					
HIGH-PRESSURE INSULATION - 41, 42 & 43	121.5	.7	33.9	79.5	3.2
ROCK CORK & ZEROLITE - 45	.3	.0	*.0*	.3	
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	6.0	.1	1.1	3.6	.7
INSULATING BRICK & POWDER - 48 & 49	77.1		21.3	49.8	2.1
REFRACTORY CEMENTS - 50	17.2	.0	1.1	12.3	3.3
LOW PRESSURE INSULATION - 51	7.9	.2	1.1	6.2	.2
ASBESTOS PAPER & MILLBOARD - 52	35.3	.4	24.4	7.1	1.7
INSULATING CEMENTS, JACKETS & COATINGS MISC.INSUL.& INSUL.ACCESS. 53,54,55 & 59	30.6	.3	4.8	17.7	5.9
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	10.9	.1	.7	8.9	.3
REFRACTORY FIBRE PRODUCTS - 57	.4			.4	

(THOUSANDS)

JULY 1956

CODE	SOUTH- WESTERN 16	PACIFIC 18				HEAD- QUARTERS 19	BY OTHER IND. PROD. DIVISIONS	TO OTHER DIVISIONS 00
		.0						
	.7	.3					.0	
	.0	.0						
	2.0	.6						
	.2	.4					.0	
	.0	.0						
	.0	.0						
	49.6	36.9						
	.2	.0						
22. TOTAL	61.5	44.4					.0	
25.								
	2.6	1.5						
	.0	.4						
	.9	.2						2.6
	.1	.0						.2
	.1						.0	
	.2	1.2						
	.7	.9						
		.7						

(THOUSANDS)

JULY 1956

	TOTAL DIVISION SALES TO DATE	NORTH- EASTERN 12	SOUTH ATLANTIC 13	NORTH CENTRAL 14	MID- WESTERN 15
ELECTRICAL PAPER & BOARDS 75 & 76	20.1	.4	3.7	11.0	4.6
SEALING COMPOUNDS - 87	2.1	1.5	.2	.2	.0
CONTRACTS (LESS J-M MATERIALS) 95	62.9			62.8	
ALL OTHER	.3	.0		.0	.0
25. TOTAL	393.4	3.9	92.5	260.5	22.5
28. NON-FERROUS METAL PLANTS					
HIGH-PRESSURE INSULATION - 41, 42 & 43	38.7	7.2	7.7	11.8	2.4
ROCK CORK & ZEROLITE - 45	.0				.0
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	19.3	10.1	8.4	.6	.1
INSULATING BRICK & POWDER - 48 & 49	4.0	.0	.4	1.7	.1
REFRACTORY CEMENTS - 50	12.4	.4	3.2	8.6	.0
LOW PRESSURE INSULATION - 51	.7	.0	.2	.2	.1
ASBESTOS PAPER & MILLBOARD - 52	19.9	1.8	4.9	7.9	1.9
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53, 54, 55 & 59	4.8	.7	.3	1.1	.0
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	7.5	.4	1.8	3.3	1.0
REFRACTORY FIBRE PRODUCTS - 57	.6			.2	
ELECTRICAL PAPER & BOARDS 75 & 76	12.9	1.9	2.0	4.7	1.7
SEALING COMPOUNDS - 87	.1	.0	.0	.0	
CONTRACTS (LESS J-M MATERIALS) 95	2.2			1.2	
ALL OTHER	.1	.0		.0	.0
28. TOTAL	123.9	22.9	29.3	41.8	7.7

(THOUSANDS)

JULY 1956

CODE	SOUTH- WESTERN 16	PACIFIC 18				HEAD- QUARTERS 19	BY OTHER IND. PROD. DIVISIONS	TO OTHER DIVISIONS 00
	.2							
		.0						
	.1							
		.2					.0	
25. TOTAL	5.3	5.5					.0	2.9
28.								
	7.3	2.1						
	.0							
	.0	.0						
	.4	1.3						
	.0	.0						
	.0							
	2.7	.4						
	2.2	.3						
	.3	.3					.1	
	.3							
	.7	.0					1.6	
	.0							
	.8	.2						
		.0						
28. TOTAL	15.1	5.1					1.7	

(THOUSANDS)

JULY 1956

	TOTAL DIVISION SALES TO DATE	NORTH- EASTERN 12	SOUTH ATLANTIC 13	NORTH CENTRAL 14	MID- WESTERN 15
31. FOUNDREIES					
HIGH-PRESSURE INSULATION - 41, 42 & 43	3.4	.0	.4	1.9	.3
ROCK CORK & ZEROLITE - 45	.8			1.0	
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	4.3			4.2	
INSULATING BRICK & POWDER - 48 & 49	16.4		.0	15.4	.6
REFRACTORY CEMENTS - 50	4.2	.1	.6	.6	.4
LOW PRESSURE INSULATION - 51	.2		.1	.0	.1
ASBESTOS PAPER & MILLBOARD - 52	4.8	.0	.3	1.1	2.9
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53, 54, 55 & 59	.2		.0	.0	.1
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	3.6	.2	.7	2.1	.1
REFRACTORY FIBRE PRODUCTS - 57	.2		.2		
ELECTRICAL PAPER & BOARDS 75 & 76	28.5	3.2	6.0	8.7	8.9
ALL OTHER	.0	.0	.0	.0	.0
31. TOTAL	67.1	3.6	8.5	35.4	13.7
34. CEMENT & LIME, CERAMICS & GLASS INDUSTRIES					
HIGH-PRESSURE INSULATION - 41, 42 & 43	34.4	7.1	5.3	15.4	3.6
ROCK CORK & ZEROLITE	.1				
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	4.9	.3	1.2	2.4	.3
INSULATING BRICK & POWDER - 48 & 49	33.6	.0	10.5	16.3	.6
REFRACTORY CEMENTS - 50	8.9	.1	7.2	1.2	.0
LOW PRESSURE INSULATION - 51	.6	.0	.1	.4	.0
ASBESTOS PAPER & MILLBOARD - 52	7.0	.0	.3	1.9	.6
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53, 54, 55 & 59	7.6	1.3	1.1	1.7	.6

(THOUSANDS)

JULY 1956

CODE	SOUTH- WESTERN 16	PACIFIC 18				HEAD- QUARTERS 19	BY OTHER IND. PROD. DIVISIONS	TO OTHER DIVISIONS 00
31.								
		.7						
	.2							
	.1	.0						
	.0	.2						
	2.3							
		.0						
	.1	.2						
		.0						
	.0	.2						
	.2	1.4					.0	
	.0							
31. TOTAL	2.8	2.8					.0	
34.								
	1.0	1.8						
	.1							
	.1	.4						
	3.2	2.8						
	.1							.0
	.0	.1						
	.6	3.4						
	2.2	.4						.0

(THOUSANDS)

JULY 1956

	TOTAL DIVISION SALES TO DATE	NORTH- EASTERN 12	SOUTH ATLANTIC 13	NORTH CENTRAL 14	MID- WESTERN 15
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	7.1	.2	.4	5.9	.1
REFRACTORY FIBRE PRODCUTS - 57	.2		.2		
ELECTRICAL PAPER & BOARDS 75 & 76	7.0	.6	3.2	2.6	.2
SEALING COMPOUNDS - 87	.1	.0	.0	.0	
CONTRACTS (LESS J-M MATERIALS) 95	33.7	6.6		17.4	
ALL OTHER	.1	.0		.1	.0
34. TOTAL	145.8	16.5	29.8	65.7	6.3
37. AUTOMOTIVE, RAILROAD & AVIATION INDUSTRIES--CARRIERS & MANUFACTURERS					
HIGH-PRESSURE INSULATION - 41, 42 & 43	101.0	12.6	11.5	51.1	8.5
ROCK CORK & ZEROLITE - 45	31.7	6.3	.4	22.1	.7
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	34.5	1.0	1.7	15.8	2.5
INSULATING BRICK & POWDER - 48 & 49	20.5	.0	3.7	16.1	.3
REFRACTORY CEMENTS - 50	2.4	.2	.3	.4	.1
LOW PRESSURE INSULATION - 51	9.8	1.5	1.2	5.1	1.7
ASBESTOS PAPER & MILLBOARD - 52	25.9	1.2	8.1	10.2	.5
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53, 54, 55 & 59	15.5	2.6	.5	7.2	3.2
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	16.1	.5	2.1	7.6	.8
REFRACTORY FIBRE PRODUCTS 57	319.2	126.9	13.0	58.1	72.6
ELECTRICAL PAPER & BOARDS 75 & 76	70.5	2.2	2.9	51.8	10.2
SEALING COMPOUNDS - 87	6.2	.0	1.1	1.1	.5
CONTRACTS (LESS J-M MATERIALS) 95	91.1			86.2	
ALL OTHER	78.8	75.0	*.0*	3.2	.3
37. TOTAL	823.9	230.7	47.3	336.6	102.4

(THOUSANDS)

JULY 1956

CODE	SOUTH- WESTERN 16	PACIFIC 18				HEAD- QUARTERS 19	BY OTHER IND. PROD. DIVISIONS	TO OTHER DIVISIONS 00
	.2	.1						
	.0	.2						
	.0	.0						
	9.1	.4						
34. TOTAL	17.0	10.1						.0
37.								
	5.6	9.3					2.1	
	.4	1.5						
	1.6	.9					10.7	
	.0	.1						
	.7	.0					.4	
	.0	.1					.0	
	2.0	3.5					.0	
	.8	.8					.0	.1
	2.3	2.4					.0	
	19.2	27.5					1.6	
	.3	2.9					.0	
	2.4	.8						
		4.8						
	.0	.2					.0	
37. TOTAL	35.8	55.5					15.2	.1

(THOUSANDS)

JULY 1956

	TOTAL DIVISION SALES TO DATE	NORTH- EASTERN 12	SOUTH ATLANTIC 13	NORTH CENTRAL 14	MID- WESTERN 15
40. OTHER EQUIPMENT & APPLIANCE MANUFACTURERS					
HIGH-PRESSURE INSULATION - 41, 42 & 43	144.6	13.6	30.9	50.9	35.0
ROCK CORK & ZEROLITE - 45	6.8	1.1	1.7	3.7	.1
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	911.3	16.0	61.4	443.1	352.1
INSULATING BRICK & POWDER - 48 & 49	52.5	4.9	22.4	20.0	4.9
REFRACTORY CEMENTS - 50	9.0	1.4	3.3	2.0	2.0
LOW PRESSURE INSULATION - 51	16.2	6.0	3.8	2.3	3.0
ASBESTOS PAPER & MILLBOARD - 52	66.7	11.4	14.3	17.5	14.1
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53, 54, 55 & 59	23.9	2.2	4.8	5.9	7.4
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	110.7	19.4	19.9	26.3	32.9
REFRACTORY FIBRE PRODUCTS - 57	16.8	.2	7.4	6.1	2.2
ELECTRICAL PAPER & BOARDS 75 & 76	854.9	256.6	110.0	228.7	201.1
SEALING COMPOUNDS - 87	34.5	8.2	12.2	2.4	6.7
CONTRACTS (LESS J-M MATERIALS) 95	127.2	11.5	.0	.6	1.6
ALL OTHER	2.0	.1	.1	1.0	.7
40. TOTAL	2,377.6	353.3	292.8	811.2	664.5
43. MARINE					
HIGH-PRESSURE INSULATION - 41, 42 & 43	22.2	.8	13.5	.3	.2
ROCK CORK & ZEROLITE - 45	.7				
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	32.3	6.1	20.9	.6	.2
INSULATING BRICK & POWDER - 48 & 49	.2		.6		
REFRACTORY CEMENTS - 50	.3	.0	.2	.0	.0
LOW PRESSURE INSULATION - 51	1.0	.1	.0	.0	.1

(THOUSANDS)

JULY 1956

CODE	SOUTH- WESTERN 16	PACIFIC 18				HEAD- QUARTERS 19	BY OTHER IND. PROD. DIVISIONS	TO OTHER DIVISIONS 00
40.								
	7.1	6.7					.0	.1
	.0							
	19.2	18.7					.5	
	.0							
	.0	.0					.0	
	.9	.0						
	7.7	1.3					.1	
	2.0	1.3					.0	*.0*
	.8	9.1					2.0	.1
	.3	.1					.2	
	36.8	19.1					2.0	.2
	1.4	3.4					.0	
	113.0	.2						
	2.	.0					.1	
40. TOTAL	189.6	60.2					5.2	.5
43.								
	2.0	5.1						
	.7	.0						
	3.5	.7						
		.3						
		.0						
		.7						

CONTRA

(THOUSANDS)

JULY 1956

	TOTAL DIVISION SALES TO DATE	NORTH- EASTERN 12	SOUTH ATLANTIC 13	NORTH CENTRAL 14	MID- WESTERN 15
ASBESTOS PAPER & MILLBOARD - 52	3.9	1.2	1.3	.2	
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53,54,55 & 59	3.7	.5	1.5	.0	.0
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	280.5	94.5	97.9	6.7	.7
REFRACTORY FIBRE PRODUCTS - 57	3.1	2.6	.0		.4
ELECTRICAL PAPER & BOARDS 75 & 76	.7	.0	.1	.5	
SEALING COMPOUNDS - 87	3.0	.0	2.1	.1	.2
CONTRACTS (LESS J-M MATERIALS) 95	11.9			11.0	
ALL OTHER	4.5		.0		
43. TOTAL	368.5	106.2	138.5	19.9	2.0
46. PAPER & ALLIED INDUSTRIES					
HIGH-PRESSURE INSULATION - 41, 42 & 43	87.6	13.9	49.2	2.2	14.2
ROCK CORK & ZEROLITE - 45	2.7	.0	1.1	.0	.2
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	4.6	.1	2.9	*.1*	1.6
INSULATING BRICK & POWDER - 48 & 49	.3		.3		.0
REFRACTORY CEMENTS - 50	1.6	.5	.5	.0	.2
LOW PRESSURE INSULATION - 51	2.7	.1	.5	.1	1.6
ASBESTOS PAPER & MILLBOARD - 52	6.1	1.3	3.5	.2	.7
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53,54,55 & 59	11.5	2.0	6.6	.3	1.8
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	2.6	1.3	1.0	.0	
REFRACTORY FIBRE PRODUCTS - 57	.1	.1	.0		
ELECTRICAL PAPER & BOARDS 75 & 76	16.0	.1	10.9		4.7
SEALING COMPOUNDS - 87	.6	.0	.1	.0	.0
CONTRACTS (LESS J-M MATERIALS) 95	46.6	1.6	.3	41.7	

(THOUSANDS)

JULY 1956

CODE	WESTERN 16	PACIFIC 18				HEAD- QUARTERS 19	BY OTHER IND.PROD. DIVISIONS	TO OTHER DIVISIONS 00
	.8	.1					.0	
	.5	1.0					.0	
	40.2	20.7					19.3	
		.0						
	.0	.4						
	.9							
	.0	4.4						
43. TOTAL	49.1	33.1					19.4	
46.								
	4.0	1.4					2.4	
	1.3							
		.0						
	.0	.0					.1	
	.0						.1	
	.2	.0					.0	
	.4	.0					.2	
		.1					.0	
	.2	.0						
	.0	.3						
	2.8							

(THOUSANDS)

JULY 1956

	TOTAL DIVISION SALES TO DATE	NORTH- EASTERN 12	SOUTH ATLANTIC 13	NORTH CENTRAL 14	MID- WESTERN 15
ALL OTHER	.1	.0	.0	.0	
46. TOTAL	184.0	21.6	77.6	44.7	25.4
49. TEXTILE INDUSTRY (INCL. SYNTHETIC FIBRE MANUFACTURERS)					
HIGH-PRESSURE INSULATION - 41, 42 & 43	15.7		14.8	.2	.6
ROCK CORK & ZEROLITE - 45	2.9		2.9		
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	.5		.5		
INSULATING BRICK & POWDER - 48 & 49	.4		.3	.0	
REFRACTORY CEMENTS - 50	.0		.0		
LOW PRESSURE INSULATION - 51	1.2		.9		.2
ASBESTOS PAPER & MILLBOARD - 52	.4		.4		
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53, 54, 55 & 59	4.7	*.0*	4.1	.0	.0
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	5.9	.0	5.8	.0	
REFRACTORY FIBRE PRODUCTS - 57	1.3		1.3		
ELECTRICAL PAPER & BOARDS 75 & 76	1.8		1.5	.2	
SEALING COMPOUNDS - 87	.1		.1		
CONTRACTS (LESS J-M MATERIALS) 95	1.9			1.9	
ALL OTHER	.1	*.0*	.1		
49. TOTAL	37.4	.0	33.3	2.6	.8
52. SHIPMENTS TO DISTRIBUTORS FOR UNIDENTIFIED USE					
HIGH-PRESSURE INSULATION - 41, 42 & 43	521.2	89.4	101.4	93.7	97.8
ROCK CORK & ZEROLITE - 45	60.7	18.8	11.5	8.0	8.5
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	62.1	12.2	8.6	21.1	16.1

(THOUSANDS)

JULY 1956

CODE	SOUTH- WESTERN 16	PACIFIC 18				HEAD- QUARTERS 19	BY OTHER IND. PROD. DIVISIONS	TO OTHER DIVISIONS 00
		.0						
46. TOTAL	9.3	2.2					3.0	
49.								
		.0						
	.0							
	.5							
49. TOTAL	.5	.0						
52.								
	128.6	*12.5*					22.5	
	9.2	4.4						
	6.8	*3.0*					.1	

(THOUSANDS)

JULY 1956

	(A) TOTAL DIVISION SALES TO DATE	NORTH- EASTERN 12	SOUTH ATLANTIC 13	NORTH CENTRAL 14	MID- WESTERN 15
INSULATING BRICK & POWDER - 48 & 49	221.1	54.8	24.4	83.0	23.4
REFRACTORY CEMENTS - 50	66.3	17.8	9.8	24.5	9.7
LOW PRESSURE INSULATION - 51	235.8	46.8	32.5	35.8	71.3
ASBESTOS PAPER & MILLBOARD - 52	91.5	22.5	9.9	13.4	30.0
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53,54,55 & 59	178.2	37.8	32.8	20.5	32.1
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	99.6	59.1	3.2	12.1	13.5
REFRACTORY FIBRE PRODUCTS - 57	1.1	*.4*	.1	.1	1.0
ELECTRICAL PAPER & BOARDS 75 & 76	*4.2*	*47.4*	5.6	4.8	19.5
SEALING COMPOUNDS - 87	34.4	10.3	8.5	3.2	4.0
ALL OTHER	10.9	1.4	2.9	.2	.4
52. TOTAL	1,579.1	323.6	251.7	321.1	328.0
55. ALL OTHER OUTLETS & MARKETS					
HIGH-PRESSURE INSULATION - 41, 42 & 43	1,180.7	152.6	126.7	195.1	131.0
ROCK CORK & ZEROLITE - 45	279.6	77.8	49.7	46.9	11.3
MINERAL & GLASS WOOL PRODUCTS - 46 & 47	363.5	95.2	18.7	108.4	55.5
INSULATING BRICK & POWDER - 48 & 49	193.5	21.3	19.3	83.7	10.2
REFRACTORY CEMENTS - 50	53.3	6.0	5.2	9.3	3.8
LOW PRESSURE INSULATION - 51	294.3	45.4	14.6	49.3	39.9
ASBESTOS PAPER & MILLBOARD - 52	192.3	42.1	22.7	25.1	21.0
INSULATING CEMENTS, JACKETS & COATINGS MISC. INSUL. & INSUL. ACCESS. 53,54,55 & 59	212.6	39.1	38.8	20.6	28.3
FLAT TRANSITE FOR INSULATION ASBESTOCITE, AND MARINITE - 56	263.0	40.2	50.5	24.0	27.9
REFRACTORY FIBRE PRODUCTS - 57	171.3	8.5	24.7	9.7	18.0
ELECTRICAL PAPER & BOARDS 75 & 76	543.0	193.3	14.2	116.9	63.9

(THOUSANDS)

JULY 1956

CODE	SOUTH- WESTERN 16	PACIFIC 18				HEAD- QUARTERS 19	BY OTHER IND. PROD. DIVISIONS	TO OTHER DIVISIONS 00
	33.3	1.2					.6	
	2.6	1.0					.6	
	43.2	*4.3*					10.2	.0
	11.7	1.8					1.9	.0
	53.2	*.8*				.0	2.4	
	.4	10.4					.6	.1
	.6	*.4*						
	1.7	10.9					.2	.1
	4.3	3.7					.1	
	3.5	*.0*					2.4	
51. TOTAL	299.7	12.4				.0	41.9	.3
55.								
	105.3	124.0				31.2	105.1	202.3
	47.7	46.2				.0	*.2*	
	22.8	39.0				.0	6.3	17.4
	9.4	10.4					*.3*	30.3
	1.0	4.2				.0	*.0*	23.5
	36.0	26.1				.1	42.6	40.0
	13.2	39.1				.0	12.8	16.0
	18.8	24.9				12.9	*2.6*	31.5
	19.0	28.2				.1	14.2	50.6
	10.5	33.0					46.1	20.4
	33.9	17.3				.0	22.1	81.1

JULY 1956

- 24 -

CONTRA

(A) - FROM APRIL 1ST ONLY.
(B) - INCLUDES \$3,883,609.97 SALES THAT HAD NO INDICATED OUTLET CODE.

(THOUSANDS)

JULY 1956

CODE	SOUTH- WESTERN 16	PACIFIC 18				HEAD- QUARTERS 19	BY OTHER IND.PROD. DIVISIONS	TO OTHER DIVISIONS 00
	3.0	3.3				.0	*.5*	3.0
	178.5	62.1				41.7		
	48.4	19.5				.2	93.7	293.6
55. TOTAL	548.1	477.9				86.5	339.3	834.4
								214.4
TOTAL	2,024.7	971.4				86.7	433.0	1,058.5

[illegible]

19

20

