PLAINTIFF'S EXHIBIT
AL-11

THIS COPY FOR MR. R. E. FREEMAN

FROM E. W. BENNETT

MECHANICAL ENGINEERING

TO MR. BRICE CROW

DISTRICT PURCHASING AGENT

December 17, 1969

RE: LEATHER GLOVES

Mr. James Laudermilk of The Master Cleaners in Brownwood, Texas called pertaining to the possibility of Alcoa having their leather gloves cleaned, reformed, and returned in practically new condition at a fraction of the original cost.

In checking we found that Alcoa does not have their gloves cleaned and use the following quantities at the indicated prices.

Description	Quantity	Unit Price	Total
1. Leather Gloves	1650 pr/yr	$1.25	$2062.00
2. Welders Gloves	847 pr/yr	$2.30	$1948.00
TOTAL	2497		$4010.00

Mr. Laudermilk believes he can clean, reform, and return these at a unit price of approximately $0.25/pair to $0.30/pair. However, we had rather you confirm the price, delivery, and other information with Mr. Laudermilk.

Using the lower figure as an average this would be a total saving to Alcoa or Alcoans of approximately $2500.00 per year.

The subject of welders gloves was not discussed but we are sure this could be worked out and become a benefit to Mr. D. D. McGregor's department.

Not only will this be a saving to Alcoa but this will also benefit the employees who furnish their own gloves.

We are sure Mr. L. F. Rogers will work out some kind of glove exchange program that would assist in accumulating the used gloves and also handle shipping, receiving, and sales.

Any courtesy extended to Mr. Laudermilk will be greatly appreciated.

If we can be of assistance, let us know.

E. W. BENNETT

EWB/mz

cc:
L. F. Rogers
M. D. Cotton
R. E. Freeman
G. W. Hutton
D. D. McGregor
F. K. Smith - IGC
H. A. Bower

ALCOA

ARD 002499

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