Monsanto

CALL REPORT – ORGANIC DIVISION

DICTATE IN SEQUENCE:
HEADING INFORMATION
NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME		DATE OF CALL
TEXAS EASTERN TRANSMISSION CORP.		5-5-72
CITY AND STATE	DATE RECEIVED	DATE TYPED
SHREVEPORT, LOUISIANA	5-9-72	5-10-72

CUSTOMER MAILING LIST CHANGES – SERVICE CENTER USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG	CATEGORY CODES

REGION	SERVICE CENTER	SALESMAN
SOUTHERN	HOUSTON	J. G. FREDERIKSEN/sj

TO CUMMING PATON - ST. LOUIS CC. D. W. STEGEN - HOU.
H. R. FORD - ATL.
ROGER HATTON - STL.
LOU STARK - STL.

CONTACTED: Buck Jarnigan - Operations Engineer

OBJECTIVE: Determine status of Turbinol 153 replacement.

RESULTS: Texas Eastern has decided to change the first two turbons they changed from Turbinol 153 to Stauffer's fluid. With both Woods and Riall on vacation, I was unable to get the full story but Jarnigan indicated the primary reasons for making this decision for the first fluid to be Stauffer's were: 1) Stauffer's experience with phosphate esters in turbons and the XX Trans Canada Pipe Line. 2) A letter from General Electric indicating that of the two fluids, Stauffer's and Monsanto's, that they preferred Stauffers fluid. Buck did not expand on why General Electric did recommend Stauffer's fluid. I'll check this with both Rialls and Woods next week.

Buck mentioned the concensus was that Texas Eastern should go with two suppliers--Monsanto and Stauffer. He said this opinion still holds and that it would be most probable that the Pipe line would be split in half and Monsanto would get the Penn-Jersey portion with 11 stations and Stauffer would get the Southern leg of the pipeline, which is about 8 stations. The fluid consumptions are approximately half and half. Only one turbon on that Penn-Jersey pipeline will be changed out this year. Buck did mention that considerable pressure was being put on upper management from the oil companies who resale other producers phosphate esters. He mentioned Mobile primarily. Both Texas Eastern operating and engineering people and General Electric recommend that Texas Eastern stay with the main suppliers --Monsanto and Stauffer. It would be only upper management pressure that would dictate Texas Easterns use of the resale product.

Two different Stauffer products will be installed at the two sites chosen for first change out, Huntsville, XX Yazoo City. Apparently, one will be with and one without a rust inhibitor package.

Buck was not clear on all factors and suggested I check with Woods and Riall next week. I will do so to check facts and reason and also to see what needs to be done to make sure we get the replacement fluid on the Penn-Jersey Pipeline.

FUTURE ACTION: JGF - Call on Woods & Riall - Week of May 8.

S-331 (REV. 12/68)

PLAINTIFF'S EXHIBIT 43
1-10-92

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