FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT#2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1962 | PAGE NO.: 456

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
0306	G	478567	MIDLAND ROSS CORP			1												1
0805	E	485812	MISSION MANUFACTURING CO															
4448	E	485812	MISSION MANUFACTURING CO	2														
0804	E	486170	MISS RIVER FUEL CORP															
1601	A	488295	MOBAY CHEMICAL CO															
0849	A	488347	MOBIL OIL DIV DALLAS TX	6		6	1				2	2		2		1		
2346	A	488347	MOBIL OIL DIV DALLAS TX			6								3	3			
1045	A	488357	MOBIL OIL DIV DETROIT MICH		50													
2847	A	488357	MOBIL OIL DIV DETROIT MICH	7		9			3				3				3	
2943	A	488357	MOBIL OIL DIV DETROIT MICH	55	50	75	10			10		18			10		26	
2346	A	488360	MOBIL OIL CO K C MO	25	25	13					13		1					
1545	A	488362	MOBIL OIL DIV PAULSBORO NJ	19	25	12	5			4							3	
0901	A	488363	MOBIL OIL DIV ALBANY N Y			6								1		4	1	
0343	A	488364	MOBIL OIL DIV CHIC ILL	131	100	109	70	5	18	5	10	16	5	15	1	8	1	10
1045	A	488369	MOBIL OIL DIV BUFFALO N Y			1			1									
1045	A	488370	MOBIL OIL DIV N Y N Y															
0849	G	488371	MOBIL OIL DIV BEAU TEXAS			6				1		1	1		3		2	
4101	A	488374	MOBIL OIL CO SEATTLE	3	1													
1045	G	488379	MOBIL OIL MARSHALL TEX			2								2				
0306	G	496613	F E MORAN COMPANY INC															
0704	E	497145	MORGAN CONSTR WORCESTER															
1014	E	509150	NASSAU SMELTING AND	1														
4302	E	514511	NATL SEAL DIV REDWOOD CITY															
0849	A	516241	NECHES BUTANE PRODUCT	1	2	6		1	1		1	1		3			1	
1005	A	553887	PALL CORPORATION															
1505	E	578345	PHOENIX STEEL CORP	1														
4402	E	612791	REGENT JACK MFG CO INC	1														
0302	A	615950	REPUBLIC STEEL	15	10	20		3	3		3	2		3	3		3	2
0902	E	615950	REPUBLIC STEEL	5		5		2		2		2						
1102	A	615950	REPUBLIC STEEL	5		6		1	1		2		1	1		1		
2802	A	615950	REPUBLIC STEEL	124	130	67	13	5	10	5	2	8	3	5	7	6	3	
4402	G	617364	REYNOLDS ELEC & ENG			1								1				
1102	A	617388	REYNOLDS MET REDUCTION PLT			2	1					1						
1601	E	663621	SHARON STEEL SHARON PA			2					1			1				
0805	G	664550	SHEFFIELD STEEL CORP			7						7						
1045	A	673398	SINCLAIR REF CO ATLANTA GA	2	50													
1104	A	673398	SINCLAIR REF CO ATLANTA GA	50		29					9						8	
1045	A	673400	SINCLAIR REFINING CO NY NY	1														
1545	A	673400	SINCLAIR REFINING CO NY NY			1											1	

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