LEGEND
DT. - DISTRICT SM. - SALESMAN C - CREDIT
CTY. - COUNTRY GP. - GROUP CD - GRADE

SALES ANALYSIS

MONSANTO CHEMICAL COMPANY

ORGANIC DIVISION ♦ NO. 4 REPORT ♦ CUSTOMER BY DISTRICT, SALESMAN AND PRODUCT NUMBER ♦ DEC 1957 ♦ PAGE NO. 253

0564440

CUST.DT.SM.PROD.	CUSTOMER AND PRODUCT NAME	SALES THIS MONTH POUNDS	SALES THIS MONTH DOLLARS	SALES THIS YEAR TO DATE POUNDS	SALES THIS YEAR TO DATE DOLLARS	TOTAL SALES LAST YEAR POUNDS	TOTAL SALES LAST YEAR DOLLARS
07 31 043890000	DIMETHYL PHTHALATE					1,530	471
07 31 047680917	SANTICIZER M#17					1,650	807
	CUSTOMER TOTAL						1,278
172048	COMMONWEALTH SANITAT						
28 05 057760020	MONSANTO PENTA					500	144
172328	COMPAGNIE PARENTS IN						
10 03 026280001	METHYL SALICYLATE#FLAVOR G					500	295
172430	COMPO CHEMICAL CO						
07 35 041040282	AROCLOR COMP 1254 1 % 30L	2,400	546	19,800	4,427	21,000	4,600
07 35 047260480	DIOCTYL PHTHALATE	1,760	561	8,900	2,804	2,670	847
07 35 047680095	SANTICIZER 9 E GRADE					900	215
07 35 047680160	SANTICIZER 160			90	32	510	150
07 35 047680216	SANTICIZER 8#16					1,0	309
	CUSTOMER TOTAL		1,107		7,263		6,121
172434	COMPO CHEMICAL CO						
07 31 047730200	SANTOLITE MHP A GRADE					60	34
172437	COMPO SHOE MACHINERY						
07 31 041040280	AROCLOR DI ST 1254 GE 1473			100	36	150	52
07 31 047660917	SANTICIZER M#17					50	26
	CUSTOMER TOTAL				36		78
172618	CONAIR INC						
44 12 147840500	SKYDROL 500	8	21	8	21		
172703	CONCORD CHEMICAL CO						
15 05 041040480	AROCLOR DIS TO 60 HIGH SI					25	7
172736	CONCORDIA CHOCOLATES INC						
43 02 047680160	SANTICIZER 160					40	18
172814	CONCRETE PIPE AND PR						
15 04 048530100	TRICRESYL PHOSPHATE A GRA					530	198
172815	CONCRETE SILO COMPAN						
23 06 041040280	AROCLOR DI ST 1254 GE 1470			6,600	1,235	2,400	796
23 06 041040480	AROCLOR DIST 5460 HIGH SG			1,000	185	1,000	185
	CUSTOMER TOTAL				1,420		981
173090	CONE FINISHING CO						
11 01 037100100	PHENOL USP	400	93	1,400	323	600	175

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LEGEND		
DT. - DISTRICT	SM. - SALESMAN	* - CREDIT
CTY. - COUNTRY	GP. - GROUP	GD - GRADE

SALES ANALYSIS

MONSANTO CHEMICAL COMPANY

ORGANIC DIVISION * NO. 4 REPORT * CUSTOMER BY DISTRICT- SALESMAN AND PRODUCT NUMBER * DEC 1957 * PAGE NO. 746

CUST.DT.SM.PROD.	CUSTOMER AND PRODUCT NAME	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
29 05 043980150	ORTHONITROBIPHENYL TECH					178,750	2,681
29 05 044020000	DIPHENYL PHTHALATE			50	28		
29 05 044790040	HB*40	5,520	1,214	36,340	7,994	49,800	10,956
29 05 047260450	DIOCTYL PHTHALATE	8,230	2,304	74,735	17,829	90,835	26,884
29 05 047680160	SANTICIZER 160	2,500	750	25,500	4,614	66,420	19,708
29 05 048560000	TRIPHENYL PHOSPHATE	100	57	400	228	300	159
	CUSTOMER TOTAL		4,325		31,211		60,532
477351	MICHIGAN CONSOLIDATED						
29 05 047765001	SANTOMASK 2					8	10
477353	MICHIGAN EVERGREEN CO						
03 07 057760276	SANTOBRITE BRIQUETTES					50	19
477381	MICHIGAN GAS STORAGE CO						
29 05 106758000	OS*67	220	78	660	234		
477398	MICHIGAN LUMBER CO						
29 05 057768020	MONSANTO PENTA					50	17
477435	MICHIGAN PRECISION						
29 85 157705000	SANTOCURE	100	83	400	327	100	119
477442	MICHIGAN SCIENTIFIC CO						
29 05 017140100	PHENOLPHTHALEIN USP			100	122		
477443	MICHIGAN SILO CO						
15 04 041040280	AROCLOR DI ST 1254 GE 1476			4,000	1,021	6,000	1,177
15 04 041040480	AROCLOR DIST 5460 HIGH SG			1,000	213	2,000	422
	CUSTOMER TOTAL				1,234		1,599
477445	MICHIGAN SI						
28 02 041040280	AROCLOR DI ST 1254 GE 1476			600	120		
28 02 041040480	AROCLOR DIST 5460 HIGH SG			500	100		
	CUSTOMER TOTAL				221		
477458	MICHIGAN SO						
29 54 131462100	24D BUTYL ES WEED CON			10	35		
477500	UNIVERSITY OF MICHIG						
29 05 010440240	ACETYL SAL ACID 40 MESH CR					25	15
29 05 017760010	SANTOPHEN 1			200	132	100	66
29 05 111050120	AROCLOR PYRANOL 1451					60	19
	CUSTOMER TOTAL				132		81
477513	MICHIGAN WHOLESALER						

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