



NICOLET INDUSTRIES, INC.

MARKETING DEPARTMENT

TELEPHONE: (201) 377-7400

FLORHAM PARK, NEW JERSEY

PLAINTIFF'S EXHIBIT

BIR-978

June 7, 1965

Bird and Son
East Walpole, Massachusetts

Attention: Director of Research

Subject: Asbestos-Latex Felt for Roofing

Gentlemen:

Some time ago we submitted samples of caliper .015" neoprene bound asbestos felt. This was the same type of felt you had been buying for sheet vinyl at Norwood.

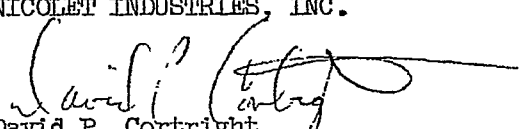
Today, with the increase in acceptance and one ply roofing systems, asbestos-latex felt is used in increasing quantities. In addition to its durability, affinity for adhesives, and resin surfacings, and low water adsorption, it serves as a rot resistant base which will allow the surfacing to elongate during movement of the roof deck.

We are again enclosing samples of Product 1821, caliper .015" for your evaluation as a potential base sheet for your neoprene roofing system.

We will appreciate hearing from you relative to your interest in this product.

Very truly yours,

NICOLET INDUSTRIES, INC.


David P. Cortright
Product Manager

DPC:pl
Enclosures 2

cc: Mr. Henry Church, Purchaser

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