

ILLINOIS PAINT WORKS
 GRADE SPECIFICATIONS
 AND COST ANALYSIS

MASTER MIXED HOUSE PAINT
 EXTERIOR HOUSE PAINT
 WHITE
 143
 1st QUALITY

	LB.	YIELD IN GALS.	UNIT COST	TOTAL COS.
PIGMENT 66%				
Titanium Dioxide	56	1.7 0167	14.79 cwt.	8.28
Basic Lead Carbonate	508	9.2 0902	07.65 "	38.86
35% Leaded Zinc Oxide	393	8.0 0784	06.89 "	27.08
Asbestine	168	7.1 0696	01.09 "	1.83
VEHICLE 34%				
Raw Linseed Oil	223	30.0 294	10.67 "	33.79
Treated " "	258	32.8 322	12.48 "	32.20
Driers	29	4.2 616	.34 Gal.	1.43
Mineral Spirits	59	9.0	.08 "	.72
Calculated Yield	1694	102.0		134.19
Mfg. Loss 2%		2.0		
Actual Yield		100.0		

COST ANALYSIS

Material Cost per Gallon	1.342
Direct Labor	.024
Factory Overhead	.117
Bulk Cost per Gallon	1.483
Package Cost per Gallon	.183
Factory Cost per Gallon in Package	1.67

- (A) TO A COMPANY OWNED OR CONTROLLED OUTLET
 (B) TO AN INDEPENDENT WHOLESALER
 (C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER
 (D) TO AN INDEPENDENT RETAILER (DEALER)
 (E) TO OTHER (SPECIFY) *PARENT CORPORATION OUTLETS.*

\$ _____

 1.86