DA Olson: ~~PB~~ - We will want to do this on dielectric also - any problems?

J. R. Fallon - St. Louis General Office

June 30, 1970

THERMINOL FR
RETURNABLE DRUMS

D. A. Olson
H. S. Bergen - HBERG
J. R. Savage - JSAVA
D. E. Roush
J. J. Roder - Chicago

W. B. Papageorge - WPAPA

Since the onset of the PCB situation we have discussed the subject of returnable drums to more effectively control the disposal of residual PCB.

I have been waiting for one of our users to bring up the subject as a result of our PCB discussions.

Harold Skuldt, P.A. at West Bend Company, West Bend, Wisconsin called me on 6/26/70 advising that he had just pulled back a load of Therminol drums because of his concern about environmental contamination. He wanted to know our policy. I indicated we had none, but we were concerned and we are trying to establish one. I questioned him about the policy of others. He said they had 21 suppliers of materials in drums -- 19 of them required return of the drums under conditions such as:

-- $6-$10 deposit/drum

-- min. of 12-20 drums returned for shipment

-- freight collect

He said he returned them to such places as Michigan, Tennessee, Kentucky, Ohio and Minnesota.

I figure we ship about 5000 drums per year of FR products (I'm sure Jim Savage can get this number accurately for all PCB products). I would like to start a returnable drum program on the FR fluids as soon as possible. Would you advise me on this?

0049883

7/7/70

John R. Fallon

/dn Don: Discussed with Bill Papageorge. Yes there are problems. However, if needs be we can adopt use of returnable and reuseable drums capable of such handling. Our present package is not suitable for this.
Paul E

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