FILE: MONSANTO-FRANCE

CONFIDENTIAL

Monsanto

FROM (NAME & LOCATION): Cumming Paton - G. O.

DATE: October 30, 1972

SUBJECT: FRENCH PRODUCERS' ACTIONS ON PCBs

REFERENCE:

TO:

R. F. Garnsworthy - 5020
G. E. White - A2NG
D. Goodwillie - 5080
F. J. Camargo - A2NH
R. K. Louis - 5330
K. C. Tomlins - 5210
G. Chew - 5340

cc: E. Greene - A2NA
J. F. Stapleton - B2SA
W. B. Papageorge - B2NA
T. L. Gossage/H. S. Bergen/
W. S. Corey - B2SL
N. T. Johnson - B2SJ
J. H. Davidson/R. E. Hatton
P. G. Benignus
G. F. Fague/D. E. Roush
[redacted]
W. S. Clark - B3NC
J. N. Haggart - 5040

At long last the French PCB producers have acknowledged that they should take action on restricting sales of PCBs. The attached report from John Haggart summarizes French intentions. (Prodelec is the marketing arm for the French PCB manufacturers.) As you know, Bayer have already taken action pretty much along the same lines as Monsanto.

We suggest you inform your sales managers and sales representatives of this development. Please ask them not to give copies of John Haggart's report to customers. It is a confidential internal Monsanto communication. This should help us regain customer confidence and goodwill. Any customer who puts his trust in Prodelec does so at his peril!

Cumming Paton

/pep
Attachment

REC'D OCT 31 1972

0603790

PCB-ARCH0755093

Monsanto

FROM (NAME & LOCATION) JN HAGGART - Brussels

DATE October 23, 1972

SUBJECT COMPANY CONFIDENTIAL

REFERENCE JNH/cdl

TO : PJA MARSH - Brussels

cc: ~~C PATON~~ ✔ - St. Louis
WB PAPAGEORGE - St. Louis
HA VODDEN - Ruabon
RA BAXTER - Ruabon
RA ONIANS - Brussels
MJ SIMPSON - Brussels
TL GOSSAGE - St. Louis
S TUROVER - Brussels

Attached is a copy of a paper circulated by the French delegation at the OECD Meeting in Paris on October 3rd, 1972.

My free translation (sic) is added. From this you'll see that the cut off dates for the French manufacturers Rhone-Progil and Produits Chimiques Ugine Kuhlmann is as follows :

CUT OFF DATE	PCB APPLICATIONS
immediate	Pesticides ingredient.
immediate	Heat Transfer fluid - for food and pharmaceutical applications.
immediate	Papar Industry - in particular for carbonless copy paper.
1 Jan 1973	Paint Industry for marine paints.
1 Jan 1974	Cutting oils.

Sales to other applications are maintained until further notice.

They will inform all manufacturers of adhesives, paints, plastics, printing inks of the hazards of PCB's in order to stop their use in or on products in contact with foodstuffs.

They will also inform all PCB customers of their decisions and the reasons behind them. In addition they will give special warnings to distributors and resellers.

All PCB's will be labelled :

" This Product is not to be used in contact with foodstuffs or animal feed, especially in or on packaging."

No mention is made of hydraulic fluid applications. Heat Transfer remains except for in food and pharmaceutical uses.

0603791

Encl.

JN HAGGART

PCB-ARCH0755094

COMPANY CONFIDENTIAL

Traduction libre du français

Why these questions ?

These polychlorinated biphenyls have been widely attacked world-wide :

- On the one hand because they remain in the environment.
- on the other hand because of their possible toxicity chronic or acute towards man.

If the first point cannot be refuted (above all for the highly chlorinated products), nothing proves at the present time that the second point is well founded.

What is the position of French Industry vis-a-vis these attacks (on PCB's) ?

Nevertheless, voluntarily and in order to specially protect certain fields of application (the dielectric use where no other product can, at equal price, give the same performance) RHONE - PROGIL and Produits Chimiques UGINE KUHLMANN decided to jointly study, under the auspices of a trade association., the problems posed.
After a considered examination of the dossier, this working group arrived at the conclusion that it is necessary to voluntarily withdraw, more or less in the long term, from certain applications.

You will find set out below and should note with care our position :

- sales for phyto sanitary (pesticidal) use - cease sales immediately.
- sales for use in cutting oils - cease sales on 1st Jan 1974.
- sales for paints and varnishes - cease sales to manufactures of marine paints on 1st Jan 1973.
- use as a heat transfer fluid - cease sales immediately for pharmaceutical and foodstuffs applications.
- sales to the paper industry - cease sales immediately (particularly for the manufacture of carbonless copypaper).

0603792

(cont'd)

PCB-ARCH0755095

COMPANY CONFIDENTIAL

- inform all manufacturers of adhesives, paints and varnishes, plastics and printing inks of the dangers related to PCB's, in order to stop their use in or on products in contract with food.
- use in other applications - sales maintained until further notice.
- inform all customers of our decisions and the reasons which led us to take them.
- special warning of distributors / resellers.

Labelling

Placing on the packages of a label which reads :

" This product is not to be used in contact with foodstuffs or animal feed especially in or on packaging."

These measures must not handicap our industries, so .....

You will see that each cut-off of sales is linked with a time period (before it becomes effective).

If this is immediate, it means that we are able to offer, at present, replacement products.

If this is longer term, it is to allow our industry the time to research and develop the possible replacement products.

We have at the disposition of those interested a list of replacement products for the different applications.

0603793

PCB-ARCH0755096