

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER		#2 PRODUCT SALES BY CUSTOMER		#3 DISTRICT PRODUCT SALES BY CUSTOMER		#4 CUSTOMER SALES BY PRODUCTS		MONTH	YEAR	PAGE NO.
	A. GENERAL DISTRICT	B. AGRICULTURAL CHEMICAL DISTRICT	A. TOTAL ORGANIC SALES	B. RUBBER ACCOUNTS ONLY	A. GENERAL DISTRICT	B. AGRICULTURAL CHEMICAL DISTRICTS	A. ALL ORGANIC ACCOUNTS	B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY	DEC.	1966	807
16 1050 300 TRANSFORMER PYRANO 1 A13B38											
SALES THIS MONTH											
POUNDS DOLLARS POUNDS DOLLARS POUNDS DOLLARS POUNDS DOLLARS											
23 32 J 044200	ATKINSON ARMATURE WORKS										
44 36 A 045804	ATLANTIC RICHF LOS ANGEL						360	87			
28 31 A 046344	ATLAS ELECTRIC EQUIPMENT									2,070	388
10 37 A 063730	BEACH ELECTRIC COMPANY									2,700	591
15 39 A 075050	BETHLEHEM STEEL CORP									675	159
27 30 A 085600	BLUEFIELD SUPPLY CO									1,350	251
41 35 A 086735	BOEING AIRPLANE SEATTLE						675	125			
28 32 J 088054	BONNE TERRE FARMING										
10 37 G 099300			325	95			325	95			
41 36 A 107331	BUNKER HILL COMPANY						720	138		4,455	833
28 31 A 112428	CABOT TIANIA CORP						360	69			
44 36 A 113957	CALIFORNIA ELEC WORKS									325	109
44 36 G 114425	STATE OF CAL COSTA MESTA						260	87			
44 36 A 114603	CALIFORNIA WHOLESALE									65	22
03 34 A 127905	CATERPILLAR TRACTOR CO									2,700	552
15 39 A 127905	CATERPILLAR TRACTOR CO						12,150	2,236			
03 34 A 134240	CHAMPION INC		1,440	279			1,440	279		5,760	1,225
29 34 G 135894	CHARMIN PAPER CO						360	69			
11 33 A 136681	CITY OF CHATTANOOGA									3,375	627
44 36 A 156145	COAST ELECTRIC CO						65	22		1,405	369
03 34 A 171850	COMMONWEALTH EDISON CHGO 20		3,185	919			14,885	4,262		22,120	5,953
44 36 A 175008	CONSOLIDATED ELECTRICAL									260	87
03 34 A 184573	CRESCENT ELECTRIC SUPPLY						65	19		195	56
44 36 A 191599	CUTLER HAMMER CTY COMM									195	66
29 34 A 205350	DETROIT EDISON CO						130	37			
03 34 A 209223	DINGS MAGNETIC SEPARATOR 20						6,750	1,253		13,500	2,506
28 32 J 216551	DOMZER ELEC MACH WKS 20						1,350	251			
29 34 A 220410	DUNDEE CEMENT CO									675	144
15 39 A 222200	E I DU PONT DE NEMOURS		65	19			65	19			
11 33 A 234130	ELECTRICAL EQUIPMENT CO									2,520	481
44 36 A 234239	ELECTRO ENG WORKS INC						2,026	477		2,475	596
44 36 G 239288	ENERGY SYSTEMS INC						12,150	2,864			
03 34 A 241368	ERIE MINING CO						14,850	2,757			
08 32 G 242068	ESCO MFG CO 30										
11 33 263525	FLA PWD ST PETERS										
11 33 A 263530	FLA PWD & LIGHT MIAMI						2,160	392		4,320	824
29 34 A 265287	FORD MOTOR LORAIN OH									1,350	251
29 34 A 265323	FORD MOTOR DEARBORN MICH						3,510	771		14,850	2,758
29 34 A 265340	FORD MOTOR CO CHGO HGHTS									2,700	501